



# Governor's Recommendation Fiscal Year 2014

**Chris Pieper, Acting Director**

**573/751-4770**

Book 1



**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FY 2014 BUDGET  
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Jeremiah W. (Jay) Nixon  
Governor



Chris Pieper  
Acting Director

February 1, 2013

The Honorable Jay Nixon  
Governor of Missouri  
State Capitol, Room 216  
Jefferson City, MO 65101

Dear Governor Nixon:

The Department of Economic Development (DED) is pleased to provide you with the Department's Fiscal Year 2014 Budget Proposal with Governor's Recommendations. The future of Missouri's citizens depends on the existence of high-paying career opportunities and strong communities. It is our job to lead efforts to accomplish these goals.

DED is committed to keeping Missouri businesses on the cutting edge through programs to ensure a ready supply of highly skilled and trained workers; to assist communities so that they may preserve and expand the quality of life for which Missouri is known; to support a business environment that offers competitive operating costs; and to support a physical and technological infrastructure with sufficient capacity to ensure continued growth and expansion.

If you should have any questions about the budget proposal or need additional information, please feel free to contact me at 751-4770.

Sincerely,

A handwritten signature in black ink, appearing to read "Chris Pieper".

Chris Pieper  
Acting Director





## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW**

The Department of Economic Development is composed of various agencies and divisions that administer programs in the areas of community and economic development, workforce development and tourism; as well as agencies that administer statutory requirements and work to safeguard public interest.

Programs managed by these agencies and divisions provide a wide array of services designed to enhance Missouri's economic growth in the 21st century. These services provide direct assistance to businesses and industries; communities and regions; and individuals and organizations by promoting economic and community development, as well as job creation and retention throughout the state.

The department consists of two distinct groups: development agencies and regulatory agencies. The department also has an administrative services division.

### **Development Agencies/Divisions:**

The Division of Business and Community Services (BCS) is divided into five teams – Sales, Marketing, Finance, Compliance, and Research. The teams work together to support economic growth in Missouri by promoting and facilitating job creation/capital investment; international export expansion, the development of an innovation economy, and improving Missouri communities.

The Division of Workforce Development (DWD) provides vital services to develop Missouri's workforce for the 21<sup>st</sup> century through skill-training and career connections for job seekers and human resources, and financial assistance for businesses.

The Division of Tourism promotes Missouri as a premier tourist destination, while helping the state and local communities meet changing trends in the travel/tourism industry.

The Missouri Arts Council provides technical and financial assistance to nonprofit organizations across Missouri to encourage and stimulate economic and community development through the arts.

The Missouri Housing Development Commission is the state's housing finance agency, providing for the financing, development and preservation of affordable housing for low- to moderate-income Missourians.

The Missouri Women's Council works to identify and address issues affecting the economic and employment status of women in Missouri.

The Missouri Development Finance Board provides development financing to assist infrastructure, economic development and business expansion and attraction projects throughout Missouri.

## **DEPARTMENT OF ECONOMIC DEVELOPMENT OVERVIEW (CONTINUED)**

### **Regulatory Agencies:**

The Office of the Public Counsel is a Type II agency and was established in 1975 to represent the public and the interests of utility customers in proceedings before the Missouri Public Service Commission (PSC) and in the Courts involving investor-owned electric, natural gas, telephone, water, sewer and steam heat utilities. Public Counsel addresses many issues that affect customers including rates, safe and adequate service, complaints and disputes, connections and disconnections, and billing and collection practices. Through the Ombudsman for Property Rights, established in 2006 with the passage of House Bill 1944, the Office of the Public Counsel provides guidance to landowners about the condemnation process.

The Missouri Public Service Commission is charged with the statutory responsibility of ensuring that public utility consumers receive safe and adequate services at just and reasonable rates that will provide the utility companies' shareholders the opportunity to earn a reasonable return on their investment. The PSC regulates the rates and practices of investor-owned gas, electric, water and sewer utilities, including safety, billing and quality of service. It has limited regulatory authority over investor-owned telephone companies. The PSC also administers safety standards for the rural electric cooperatives and municipal gas systems, maintains a registry of state video service providers and registers Voice-Over-Internet Protocol (VoIP) service providers. In addition, the PSC administers the provision of Relay Missouri service, which gives hearing-impaired citizens access to the telephone network. The Manufactured Housing Department is required by statute to annually register manufacturers and dealers of manufactured homes and modular units; prescribe and enforce uniform construction standards for manufactured homes and modular units sold in the state; and enforce manufactured home set-up and tie-down requirements.

### **Administrative Services Division:**

The Administrative Services Division provides legal, public relation, legislative, financial, budget and human resource support to the department director, senior management and other divisions within the department.

**Department of Economic Development**  
**State Auditor's Reports and Oversight Evaluations and Missouri Sunset Act Provisions**

<b>Program or Division Name</b>	<b>Type of Report</b>	<b>Date Issued</b>	<b>Website</b>
Missouri Quality Jobs Tax Incentive Program	Audit Report (2012-65)	Jul-12	<a href="http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102">http://www.auditor.mo.gov/AuditReports/CitzSummary.aspx?id=102</a>
Review of Policy for Economic Growth	Oversight Evaluation	Dec-11	<a href="http://moga.mo.gov/">http://moga.mo.gov/</a>
Division of Tourism	Audit Report (2011-59)	Sep-11	<a href="http://auditor.mo.gov/press/2011-59.htm">http://auditor.mo.gov/press/2011-59.htm</a>
Division of Workforce Development	Audit Report (2011-16)	Apr-11	<a href="http://auditor.mo.gov/press/2011-16.htm">http://auditor.mo.gov/press/2011-16.htm</a>
Missouri Technology Corporation	Audit Report (2010-148)	Nov-11	<a href="http://auditor.mo.gov/press/2010-148.htm">http://auditor.mo.gov/press/2010-148.htm</a>
Enterprise Zone & Enhanced Enterprise Zone Tax Credit Programs	Audit Report (2010-106)	Sep-10	<a href="http://auditor.mo.gov/press/2010-106.htm">http://auditor.mo.gov/press/2010-106.htm</a>
Lewis & Clark Discovery Initiative	Audit Report (2010-87)	Jul-10	<a href="http://auditor.mo.gov/press/2010-87.htm">http://auditor.mo.gov/press/2010-87.htm</a>
Public Service Commission	Audit Report (2010-11)	Jan-10	<a href="http://auditor.mo.gov/press/2010-11.htm">http://auditor.mo.gov/press/2010-11.htm</a>
Review of State Tax Credit Programs	Oversight Evaluation	Jun-09	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>
Missouri Housing Development Commission	Audit Report (2009-65)	Jun-09	<a href="http://auditor.mo.gov/press/2009-65.htm">http://auditor.mo.gov/press/2009-65.htm</a>
Statewide/Oversight of Procurement and Fuel Card Programs Follow-up	Audit Report (2008-98)	Oct-08	<a href="http://auditor.mo.gov/press/2008-68.htm">http://auditor.mo.gov/press/2008-68.htm</a>
Affordable Housing Tax Credit Program	Audit Report (2008-47)	Jul-08	<a href="http://auditor.mo.gov/press/2008-47.htm">http://auditor.mo.gov/press/2008-47.htm</a>
Low Income Housing Tax Credit Program	Audit Report (2008-23)	Apr-08	<a href="http://auditor.mo.gov/press/2008-23.htm">http://auditor.mo.gov/press/2008-23.htm</a>

<b>Program or Division Name</b>	<b>Type of Report</b>	<b>Date Issued</b>	<b>Website</b>
State Supplemental Tax Increment Financing Program	Oversight Evaluation	Dec-07	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>
Missouri Development Finance Board	Audit Report (2007-12)	Mar-07	<a href="http://auditor.mo.gov/press/2007-12.htm">http://auditor.mo.gov/press/2007-12.htm</a>
Small Business Incubator Program	Oversight Evaluation	Jan-07	<a href="http://www.moga.mo.gov/oversight/reports.htm">http://www.moga.mo.gov/oversight/reports.htm</a>

**Department of Economic Development  
Programs Subject to Missouri Sunset Act**

<b>Program</b>	<b>Statute Establishing</b>	<b>Sunset Date</b>	<b>Review Status</b>
Distressed Area Land Assemblage Tax Credit	99.1025, RSMo	08-28-2013	
Qualified Equity Investments Tax Credit (New Markets)	135.680 - 135.682, RSMo	09-04-2013	
Film Production Project Tax Credit	135.750, RSMo	11-28-2013	
Community College Job Retention Training Program	178.760 – 178.764, RSMo	07-01-2014	
Missouri Automotive Manufacturing Jobs Act	620.1910, RSMo	10-12-2016	
Community College New Jobs Training Program	178.892 – 178.896, RSMo	07-01-2018	

**NEW DECISION ITEM**  
**RANK: 002 OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit: Various</b>
<b>Division: Department Wide</b>	
<b>DI Name: Cost to Continue FY 13 Payplan</b>	<b>DI# 0000013 and 1419024</b>

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	679	18,604	10,894	30,177
EE	0	0	0	0
PSD	0	0	0	0
TRF	46,522	0	0	46,522
<b>Total</b>	<b>47,201</b>	<b>18,604</b>	<b>10,894</b>	<b>76,699</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	164	4,495	2,632	7,291
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	679	18,604	10,894	30,177
EE	0	0	0	0
PSD	0	0	0	0
TRF	46,522	0	0	46,522
<b>Total</b>	<b>47,201</b>	<b>18,604</b>	<b>10,894</b>	<b>76,699</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	164	4,495	2,632	7,291
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Fiscal Year 13 payplan was funded for 23 pay periods. This will cover the 24th pay period, which will be paid on July 15, 2013 during the Fiscal Year 2014 budget. This new decision item also covers the General Revenue transfers for all 24 pay periods for the Missouri Job Development Fund (MJDF) and the Tourism Supplemental Revenue Fund (TSRF). The transfer includes payplan as well as fringe benefits.

NEW DECISION ITEM  
RANK: 002 OF           

Department: Economic Development Budget Unit Various  
Division: Department Wide  
DI Name: Cost to Continue FY 13 Payplan DI# 0000013 and 1419024

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

This request is based on the payplan added in Fiscal Year 13 and includes funding for the 24th pay period. The request also includes the General Revenue transfers to the MJDF and TSRF for all 24 pay periods, including fringe benefits.

**1st - 23rd Pay Period Data for General Revenue Transfers**

	FY13 Pay Plan	# of Pay Periods	FY13 Pay Plan Fringe Rate	Total
MJDF Trf	\$5,532	23	1.5141	\$8,376
TSRF Trf*	\$24,108	23	1.5141	\$36,502
<b>Total</b>				<b>\$44,878</b>

\*These amounts represent the increase in spending authority for the MDJF and TSRF during the previous budget cycle.

**24th Pay Period Data for General Revenue Transfers**

	FY14 Pay Plan	# of Pay Periods	FY14 Pay Plan Fringe Rate	Total
MJDF Trf	\$251	1	1.2416	\$312
TSRF Trf	\$1,097	1	1.2416	\$1,362
<b>Total</b>				<b>\$1,674</b>

Total General Revenue Transfer Request for 24 Pay Periods: \$46,552

NEW DECISION ITEM  
RANK: 002 OF           

Department: Economic Development					Budget Unit <u>Various</u>				
Division: Department Wide									
DI Name: Cost to Continue FY 13 Payplan					DI# 0000013 and 1419024				
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Funding for 24th Pay Period	679	0.0	18,604	0.0	10,894	0.0	30,177	0.0	0
		0.0					0	0.0	
		0.0					0	0.0	
<b>Total PS</b>	<b>679</b>	<b>0.0</b>	<b>18,604</b>	<b>0.0</b>	<b>10,894</b>	<b>0.0</b>	<b>30,177</b>	<b>0.0</b>	<b>0</b>
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions									
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers	46,522		0		0		46,522		0
<b>Total TRF</b>	<b>46,522</b>		<b>0</b>		<b>0</b>		<b>46,522</b>		<b>0</b>
<b>Grand Total</b>	<b>47,201</b>	<b>0.0</b>	<b>18,604</b>	<b>0.0</b>	<b>10,894</b>	<b>0.0</b>	<b>76,699</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**

RANK: 002 OF           

<b>Department: Economic Development</b>			<b>Budget Unit</b> <u>Various</u>						
<b>Division: Department Wide</b>									
<b>DI Name: Cost to Continue FY 13 Payplan</b>			<b>DI# 0000013 and 1419024</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
							0	0.0	
Funding for 24th Pay Period	679	0.0	18,604	0.0	10,894	0.0	30,177	0.0	
<b>Total PS</b>	<b>679</b>	<b>0.0</b>	<b>18,604</b>	<b>0.0</b>	<b>10,894</b>	<b>0.0</b>	<b>30,177</b>	<b>0.0</b>	<b>0</b>
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	<u>46,522</u>		<u>0</u>		<u>0</u>		46,522		
<b>Total TRF</b>	<b>46,522</b>		<b>0</b>		<b>0</b>		<b>46,522</b>		<b>0</b>
<b>Grand Total</b>	<u><b>47,201</b></u>	<u><b>0.0</b></u>	<u><b>18,604</b></u>	<u><b>0.0</b></u>	<u><b>10,894</b></u>	<u><b>0.0</b></u>	<u><b>76,699</b></u>	<u><b>0.0</b></u>	<u><b>0</b></u>



**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	74	0.00	74	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	68	0.00	68	0.00
RESEARCH ANAL I	0	0.00	0	0.00	139	0.00	139	0.00
RESEARCH ANAL II	0	0.00	0	0.00	393	0.00	393	0.00
RESEARCH ANAL III	0	0.00	0	0.00	161	0.00	161	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	49	0.00	49	0.00
LABOR ECONOMIST	0	0.00	0	0.00	45	0.00	45	0.00
EXECUTIVE II	0	0.00	0	0.00	32	0.00	32	0.00
PLANNER III	0	0.00	0	0.00	80	0.00	80	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	85	0.00	85	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	56	0.00	56	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	47	0.00	47	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	16	0.00	16	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,245</b>	<b>0.00</b>	<b>1,245</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,245</b>	<b>0.00</b>	<b>\$1,245</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$89</b>	<b>0.00</b>	<b>\$89</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,156</b>	<b>0.00</b>	<b>\$1,156</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	9	0.00	9	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	3	0.00	3	0.00
RESEARCH ANAL II	0	0.00	0	0.00	14	0.00	14	0.00
RESEARCH ANAL III	0	0.00	0	0.00	31	0.00	31	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	10	0.00	10	0.00
PLANNER II	0	0.00	0	0.00	32	0.00	32	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	35	0.00	35	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	47	0.00	47	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	187	0.00	187	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	8	0.00	8	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	12	0.00	12	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	6	0.00	6	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>394</b>	<b>0.00</b>	<b>394</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$394</b>	<b>0.00</b>	<b>\$394</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$222</b>	<b>0.00</b>	<b>\$222</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$93</b>	<b>0.00</b>	<b>\$93</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$79</b>	<b>0.00</b>	<b>\$79</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	27	0.00	27	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	18	0.00	18	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	46	0.00	46	0.00
PLANNER III	0	0.00	0	0.00	44	0.00	44	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	53	0.00	53	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	211	0.00	211	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	332	0.00	332	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	53	0.00	53	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	39	0.00	39	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	11	0.00	11	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	6	0.00	6	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>840</b>	<b>0.00</b>	<b>840</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$840</b>	<b>0.00</b>	<b>\$840</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$28</b>	<b>0.00</b>	<b>\$28</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$812</b>	<b>0.00</b>	<b>\$812</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	6	0.00	6	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	33	0.00	33	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	19	0.00	19	0.00
TRAINING TECH II	0	0.00	0	0.00	2	0.00	2	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	45	0.00	45	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	269	0.00	269	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	295	0.00	295	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	11	0.00	11	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	67	0.00	67	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	12	0.00	12	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>759</b>	<b>0.00</b>	<b>759</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$759</b>	<b>0.00</b>	<b>\$759</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$124</b>	<b>0.00</b>	<b>\$124</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$635</b>	<b>0.00</b>	<b>\$635</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	9	0.00	9	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	9	0.00	9	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	3	0.00	3	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	39	0.00	39	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	66	0.00	66	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	344	0.00	344	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	8	0.00	8	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	24	0.00	24	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	6	0.00	6	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>508</b>	<b>0.00</b>	<b>508</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$508</b>	<b>0.00</b>	<b>\$508</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$44</b>	<b>0.00</b>	<b>\$44</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$452</b>	<b>0.00</b>	<b>\$452</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$12</b>	<b>0.00</b>	<b>\$12</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
EXECUTIVE I	0	0.00	0	0.00	9	0.00	9	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	11	0.00	11	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	43	0.00	43	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	66	0.00	66	0.00
STUDENT INTERN	0	0.00	0	0.00	6	0.00	6	0.00
FISCAL MANAGER	0	0.00	0	0.00	7	0.00	7	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	42	0.00	42	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>184</b>	<b>0.00</b>	<b>184</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$184</b>	<b>0.00</b>	<b>\$184</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$27</b>	<b>0.00</b>	<b>\$27</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$157</b>	<b>0.00</b>	<b>\$157</b>	<b>0.00</b>
<b>OTHER FUNDS</b>								
	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	28	0.00	28	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	24	0.00	24	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	27	0.00	27	0.00
ACCOUNTANT II	0	0.00	0	0.00	41	0.00	41	0.00
EXECUTIVE I	0	0.00	0	0.00	34	0.00	34	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	276	0.00	276	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	29	0.00	29	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>459</b>	<b>0.00</b>	<b>459</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$459</b>	<b>0.00</b>	<b>\$459</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$244</b>	<b>0.00</b>	<b>\$244</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$215</b>	<b>0.00</b>	<b>\$215</b>	<b>0.00</b>

## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	224	0.00	224	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	21	0.00	21	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	161	0.00	161	0.00
SENIOR AUDITOR	0	0.00	0	0.00	34	0.00	34	0.00
ACCOUNTANT I	0	0.00	0	0.00	50	0.00	50	0.00
ACCOUNTANT II	0	0.00	0	0.00	64	0.00	64	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	29	0.00	29	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	33	0.00	33	0.00
RESEARCH ANAL II	0	0.00	0	0.00	30	0.00	30	0.00
RESEARCH ANAL III	0	0.00	0	0.00	38	0.00	38	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	39	0.00	39	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	30	0.00	30	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	32	0.00	32	0.00
TRAINING TECH I	0	0.00	0	0.00	56	0.00	56	0.00
TRAINING TECH II	0	0.00	0	0.00	65	0.00	65	0.00
EXECUTIVE I	0	0.00	0	0.00	28	0.00	28	0.00
PLANNER III	0	0.00	0	0.00	117	0.00	117	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	9,277	0.00	9,277	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	391	0.00	391	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	960	0.00	960	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	1,746	0.00	1,746	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	495	0.00	495	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	807	0.00	807	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	286	0.00	286	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	117	0.00	117	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	54	0.00	54	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	51	0.00	51	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	611	0.00	611	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	167	0.00	167	0.00
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	22	0.00	22	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
Pay Plan FY13-Cost to Continue - 0000013								
OTHER	0	0.00	0	0.00	1	0.00	1	0.00
TOTAL - PS	0	0.00	0	0.00	16,036	0.00	16,036	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$16,036</b>	<b>0.00</b>	<b>\$16,036</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$15,785	0.00	\$15,785	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$251	0.00	\$251	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	46	0.00	46	0.00
TOTAL - PS	0	0.00	0	0.00	46	0.00	46	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$46</b>	<b>0.00</b>	<b>\$46</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$46	0.00	\$46	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	51	0.00	51	0.00
ACCOUNTANT I	0	0.00	0	0.00	27	0.00	27	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	41	0.00	41	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	27	0.00	27	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	65	0.00	65	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	68	0.00	68	0.00
TOURIST GUIDE	0	0.00	0	0.00	42	0.00	42	0.00
TOURIST ASST	0	0.00	0	0.00	146	0.00	146	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	189	0.00	189	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	33	0.00	33	0.00
PLANNER III	0	0.00	0	0.00	38	0.00	38	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	39	0.00	39	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	32	0.00	32	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	43	0.00	43	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	86	0.00	86	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	46	0.00	46	0.00
CLERK	0	0.00	0	0.00	89	0.00	89	0.00
FISCAL MANAGER	0	0.00	0	0.00	35	0.00	35	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,097</b>	<b>0.00</b>	<b>1,097</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,097</b>	<b>0.00</b>	<b>\$1,097</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$1,097	0.00	\$1,097	0.00

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	26	0.00	26	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	24	0.00	24	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	154	0.00	154	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	36	0.00	36	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	44	0.00	44	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>284</b>	<b>0.00</b>	<b>284</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$284</b>	<b>0.00</b>	<b>\$284</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$284</b>	<b>0.00</b>	<b>\$284</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	30	0.00	30	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	52	0.00	52	0.00
PUBLIC UTILITY ACCOUNTANT III	0	0.00	0	0.00	55	0.00	55	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	102	0.00	102	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	91	0.00	91	0.00
SENIOR COUNSEL	0	0.00	0	0.00	48	0.00	48	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	55	0.00	55	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>433</b>	<b>0.00</b>	<b>433</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$433</b>	<b>0.00</b>	<b>\$433</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$433	0.00	\$433	0.00

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	162	0.00	162	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	48	0.00	48	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	97	0.00	97	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	26	0.00	26	0.00
INFORMATION TECHNOLOGIST IV	0	0.00	0	0.00	202	0.00	202	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	94	0.00	94	0.00
INFORMATION TECHNOLOGY SPEC II	0	0.00	0	0.00	51	0.00	51	0.00
COMP INFO TECHNOLOGY MGR I	0	0.00	0	0.00	57	0.00	57	0.00
ACCOUNT CLERK I	0	0.00	0	0.00	10	0.00	10	0.00
ACCOUNTANT I	0	0.00	0	0.00	37	0.00	37	0.00
ACCOUNTANT III	0	0.00	0	0.00	74	0.00	74	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	32	0.00	32	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	37	0.00	37	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	46	0.00	46	0.00
EXECUTIVE II	0	0.00	0	0.00	30	0.00	30	0.00
PERSONNEL CLERK	0	0.00	0	0.00	25	0.00	25	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	47	0.00	47	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	38	0.00	38	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	50	0.00	50	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	51	0.00	51	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	150	0.00	150	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	68	0.00	68	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	66	0.00	66	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	543	0.00	543	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	415	0.00	415	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	321	0.00	321	0.00
REGULATORY ECONOMIST I	0	0.00	0	0.00	65	0.00	65	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	153	0.00	153	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	250	0.00	250	0.00
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	54	0.00	54	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	33	0.00	33	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	179	0.00	179	0.00

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## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
UTILITY POLICY ANALYST I	0	0.00	0	0.00	111	0.00	111	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	56	0.00	56	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	250	0.00	250	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	415	0.00	415	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	180	0.00	180	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	105	0.00	105	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	189	0.00	189	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	171	0.00	171	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	36	0.00	36	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	154	0.00	154	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	48	0.00	48	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	47	0.00	47	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	48	0.00	48	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	220	0.00	220	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	363	0.00	363	0.00
ASSOCIATE COUNSEL	0	0.00	0	0.00	79	0.00	79	0.00
PARALEGAL	0	0.00	0	0.00	27	0.00	27	0.00
LEGAL COUNSEL	0	0.00	0	0.00	149	0.00	149	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	324	0.00	324	0.00
SENIOR COUNSEL	0	0.00	0	0.00	107	0.00	107	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	279	0.00	279	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>6,869</b>	<b>0.00</b>	<b>6,869</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,869</b>	<b>0.00</b>	<b>\$6,869</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$6,869</b>	<b>0.00</b>	<b>\$6,869</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
Pay Plan FY13-Cost to Continue - 0000013								
ACCOUNTANT I	0	0.00	0	0.00	30	0.00	30	0.00
ACCOUNTANT II	0	0.00	0	0.00	59	0.00	59	0.00
BUDGET ANAL III	0	0.00	0	0.00	43	0.00	43	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	39	0.00	39	0.00
PERSONNEL ANAL I	0	0.00	0	0.00	22	0.00	22	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	39	0.00	39	0.00
EXECUTIVE I	0	0.00	0	0.00	26	0.00	26	0.00
PERSONNEL CLERK	0	0.00	0	0.00	38	0.00	38	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	71	0.00	71	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	71	0.00	71	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	46	0.00	46	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	47	0.00	47	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	1	0.00	1	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	84	0.00	84	0.00
PARALEGAL	0	0.00	0	0.00	55	0.00	55	0.00
LEGAL COUNSEL	0	0.00	0	0.00	47	0.00	47	0.00
CHIEF COUNSEL	0	0.00	0	0.00	74	0.00	74	0.00
SENIOR COUNSEL	0	0.00	0	0.00	38	0.00	38	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	32	0.00	32	0.00
RECEPTIONIST	0	0.00	0	0.00	17	0.00	17	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	50	0.00	50	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	61	0.00	61	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	33	0.00	33	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,023</b>	<b>0.00</b>	<b>1,023</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,023</b>	<b>0.00</b>	<b>\$1,023</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$297	0.00	\$297	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$519	0.00	\$519	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$207	0.00	\$207	0.00

**NEW DECISION ITEM**  
**RANK: 2 OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> Various
<b>Division:</b> Department Wide	
<b>DI Name:</b> General Structure Adjustment - Cost of Living	<b>DI#:</b> 0000014, 1419028 and 1419029

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	17,435	210,673	138,847	366,955
EE	0	0	0	0
PSD	0	0	0	0
TRF	27,939	453	11,626	40,018
<b>Total</b>	<b>45,374</b>	<b>211,126</b>	<b>150,473</b>	<b>406,973</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	4,456	53,848	35,489	93,794
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input checked="" type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

The Governor's Fiscal Year 2014 budget includes a two percent pay raise for all state employees, beginning January 1, 2014. It does not include elected officials, members of the general assembly, or judges covered under the Missouri Citizens' Commission on Compensation for Elected Officials.

NDI 1419028 (\$27,939) is the corresponding General Revenue transfer to the Missouri Job Development Fund and the Tourism Supplemental Revenue Fund to accommodate the FY14 pay plan increase.

NDI 1419029 (\$12,079) is the corresponding transfer to the DED Admin Fund to accommodate the FY14 pay plan increase.

**NEW DECISION ITEM**

RANK: 2 OF           

Department: Economic Development	Budget Unit <u>Various</u>
Division: Department Wide	
DI Name: General Structure Adjustment - Cost of Living	DI#: 0000014, 1419028 and 1419029

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: 2 OF           

Department; Economic Development					Budget Unit <u>Various</u>				
Division: Department Wide									
DI Name: General Structure Adjustment - Cost of Living					DI#: 0000014, 1419028 and 1419029				
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
	17,435		210,673		138,847		366,955	0.0	
<b>Total PS</b>	<b>17,435</b>	<b>0.0</b>	<b>210,673</b>	<b>0.0</b>	<b>138,847</b>	<b>0.0</b>	<b>366,955</b>	<b>0.0</b>	<b>0</b>
							0		
							0		
							0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers	27,939		453		11,626		40,018		
<b>Total TRF</b>	<b>27,939</b>		<b>453</b>		<b>11,626</b>		<b>40,018</b>		<b>0</b>
<b>Grand Total</b>	<b>45,374</b>	<b>0.0</b>	<b>211,126</b>	<b>0.0</b>	<b>150,473</b>	<b>0.0</b>	<b>406,973</b>	<b>0.0</b>	<b>0</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	833	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	759	0.00
RESEARCH ANAL I	0	0.00	0	0.00	0	0.00	1,564	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	4,406	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	1,801	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	547	0.00
LABOR ECONOMIST	0	0.00	0	0.00	0	0.00	508	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	362	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	894	0.00
RESEARCH MANAGER B1	0	0.00	0	0.00	0	0.00	949	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	627	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	530	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	684	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>14,464</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$14,464</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$999</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$13,465</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	67	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	33	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	83	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	178	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	57	0.00
PLANNER II	0	0.00	0	0.00	0	0.00	185	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	252	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	526	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	1,315	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	54	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	133	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	201	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	54	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	62	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,200</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,200</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,098</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,235</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$867</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	301	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	205	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	516	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	497	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	0	0.00	593	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	0	0.00	2,366	0.00
MARKETING SPECIALIST III	0	0.00	0	0.00	0	0.00	3,730	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	584	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	441	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	201	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	124	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	164	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	62	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,784</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,784</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,809</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$675</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,300</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	69	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	366	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	209	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	250	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	499	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	3,020	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	3,701	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	112	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	754	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	201	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	54	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	133	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,368</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$9,368</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,940</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,809</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,619</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	101	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	103	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	33	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	435	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	281	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	3,855	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	80	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	265	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	264	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	107	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,524</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,524</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$588</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,798</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$138</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DUE DILIGENCE OFFICE</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	458	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	458	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$458</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$458	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SMALL BUSINESS CREDIT</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	355	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	699	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	92	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	871	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,017</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,017</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,017</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
EXECUTIVE I	0	0.00	0	0.00	0	0.00	98	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	126	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	0	0.00	489	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	0	0.00	741	0.00
STUDENT INTERN	0	0.00	0	0.00	0	0.00	62	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	551	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,067</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$2,067</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$308	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,759	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ARTS COUNCIL</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	336	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	267	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	0	0.00	301	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	459	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	478	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	376	0.00
ARTS COUNCIL PRGM SPEC I	0	0.00	0	0.00	0	0.00	368	0.00
ARTS COUNCIL PRGM SPEC II	0	0.00	0	0.00	0	0.00	2,374	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	834	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,231	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>7,024</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$7,024</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,077</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,947</b>	<b>0.00</b>

## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	2,517	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	237	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,807	0.00
AUDITOR I	0	0.00	0	0.00	0	0.00	313	0.00
SENIOR AUDITOR	0	0.00	0	0.00	0	0.00	376	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	277	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	719	0.00
ACCOUNTING SPECIALIST I	0	0.00	0	0.00	0	0.00	327	0.00
ACCOUNTING SPECIALIST II	0	0.00	0	0.00	0	0.00	369	0.00
RESEARCH ANAL II	0	0.00	0	0.00	0	0.00	336	0.00
RESEARCH ANAL III	0	0.00	0	0.00	0	0.00	430	0.00
RESEARCH ANAL IV	0	0.00	0	0.00	0	0.00	432	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	342	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	357	0.00
TRAINING TECH I	0	0.00	0	0.00	0	0.00	625	0.00
TRAINING TECH II	0	0.00	0	0.00	0	0.00	724	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	317	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	1,316	0.00
WORKFORCE DEVELOPMENT SPEC I	0	0.00	0	0.00	0	0.00	84,768	0.00
WORKFORCE DEVELOPMENT SPEC II	0	0.00	0	0.00	0	0.00	4,388	0.00
WORKFORCE DEVELOPMENT SPEC III	0	0.00	0	0.00	0	0.00	10,774	0.00
WORKFORCE DEVELOPMENT SPEC IV	0	0.00	0	0.00	0	0.00	19,589	0.00
WORKFORCE DEVELOPMENT SUPV I	0	0.00	0	0.00	0	0.00	5,554	0.00
WORKFORCE DEVELOPMENT SUPV II	0	0.00	0	0.00	0	0.00	9,059	0.00
WORKFORCE DEVELOPMENT SUPV III	0	0.00	0	0.00	0	0.00	3,214	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	888	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	1,003	0.00
RESEARCH MANAGER B2	0	0.00	0	0.00	0	0.00	576	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	7,953	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	6,851	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	876	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,868	0.00

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# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WORKFORCE DEVELOPMENT</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
MISCELLANEOUS TECHNICAL	0	0.00	0	0.00	0	0.00	248	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	4,130	0.00
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	759	0.00
OTHER	0	0.00	0	0.00	0	0.00	15	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>174,334</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$174,334</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$170,871	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$3,463	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>WOMEN'S COUNCIL</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	516	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>516</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$516</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$516</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TOURISM</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	568	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	300	0.00
ACCOUNTING ANAL II	0	0.00	0	0.00	0	0.00	458	0.00
PUBLIC INFORMATION SPEC I	0	0.00	0	0.00	0	0.00	300	0.00
PUBLIC INFORMATION SPEC II	0	0.00	0	0.00	0	0.00	729	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	768	0.00
TOURIST GUIDE	0	0.00	0	0.00	0	0.00	468	0.00
TOURIST ASST	0	0.00	0	0.00	0	0.00	1,639	0.00
TOURIST CENTER SPV	0	0.00	0	0.00	0	0.00	2,122	0.00
MANAGEMENT ANALYSIS SPEC I	0	0.00	0	0.00	0	0.00	367	0.00
PLANNER III	0	0.00	0	0.00	0	0.00	426	0.00
ECON DEV INFO & ADV COOR	0	0.00	0	0.00	0	0.00	436	0.00
COMMUNITY DEV REP II	0	0.00	0	0.00	0	0.00	362	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	480	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	961	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	0	0.00	522	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	801	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,943	0.00
CLERK	0	0.00	0	0.00	0	0.00	994	0.00
PRINCIPAL ASST BOARD/COMMISSION	0	0.00	0	0.00	0	0.00	395	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>15,039</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$15,039</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$15,039	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MANUFACTURED HOUSING</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	297	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	267	0.00
MANUFACTURED HSNG INSP II	0	0.00	0	0.00	0	0.00	1,725	0.00
MANUFACTURED HSNG INSP SUPV	0	0.00	0	0.00	0	0.00	405	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	498	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,192</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,192</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$3,192</b>	<b>0.00</b>

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>OFFICE OF PUBLIC COUNSEL</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	276	0.00
CH PUBLIC UTILITY ACCOUNTANT	0	0.00	0	0.00	0	0.00	628	0.00
PUBLIC UTILITY ACCOUNTANT III	0	0.00	0	0.00	0	0.00	626	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	1,107	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	763	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	945	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	520	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	618	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,483</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,483</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$5,483</b>	<b>0.00</b>

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	0	0.00	1,516	0.00
SR OFC SUPPORT ASST (STENO)	0	0.00	0	0.00	0	0.00	533	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	0	0.00	1,358	0.00
OFFICE SERVICES ASST	0	0.00	0	0.00	0	0.00	291	0.00
INFORMATION TECHNOLOGIST IV	0	0.00	0	0.00	0	0.00	1,833	0.00
INFORMATION TECHNOLOGY SPEC I	0	0.00	0	0.00	0	0.00	1,603	0.00
INFORMATION TECHNOLOGY SPEC II	0	0.00	0	0.00	0	0.00	576	0.00
COMP INFO TECHNOLOGY MGR I	0	0.00	0	0.00	0	0.00	1	0.00
INFO TECHNOLOGY MANAGER	0	0.00	0	0.00	0	0.00	641	0.00
ACCOUNT CLERK I	0	0.00	0	0.00	0	0.00	111	0.00
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	415	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	336	0.00
ACCOUNTANT III	0	0.00	0	0.00	0	0.00	835	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	369	0.00
PUBLIC INFORMATION COOR	0	0.00	0	0.00	0	0.00	413	0.00
PUBLIC INFORMATION ADMSTR	0	0.00	0	0.00	0	0.00	519	0.00
EXECUTIVE II	0	0.00	0	0.00	0	0.00	336	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	298	0.00
LEGISLATIVE COORDINATOR	0	0.00	0	0.00	0	0.00	530	0.00
ADMINISTRATIVE ANAL III	0	0.00	0	0.00	0	0.00	421	0.00
CH UTILITY ECONOMIST	0	0.00	0	0.00	0	0.00	564	0.00
CONSUMER SERVICES SPEC I	0	0.00	0	0.00	0	0.00	611	0.00
CONSUMER SERVICES SPEC II	0	0.00	0	0.00	0	0.00	1,685	0.00
CONSUMER SERVICES COORDINATOR	0	0.00	0	0.00	0	0.00	766	0.00
UTILITY REGULATORY AUDITOR I	0	0.00	0	0.00	0	0.00	1,046	0.00
UTILITY REGULATORY AUDITOR II	0	0.00	0	0.00	0	0.00	711	0.00
UTILITY REGULATORY AUDITOR III	0	0.00	0	0.00	0	0.00	4,885	0.00
UTILITY REGULATORY AUDITOR IV	0	0.00	0	0.00	0	0.00	5,092	0.00
UTILITY REGULATORY AUDITOR V	0	0.00	0	0.00	0	0.00	3,627	0.00
REGULATORY ECONOMIST I	0	0.00	0	0.00	0	0.00	753	0.00
REGULATORY ECONOMIST II	0	0.00	0	0.00	0	0.00	1,423	0.00
REGULATORY ECONOMIST III	0	0.00	0	0.00	0	0.00	2,494	0.00

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## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
MGR ECONOMIC ANALYSIS	0	0.00	0	0.00	0	0.00	601	0.00
UTILITY MANAGEMENT ANALYST II	0	0.00	0	0.00	0	0.00	355	0.00
UTILITY MANAGEMENT ANALYST III	0	0.00	0	0.00	0	0.00	2,011	0.00
UTILITY POLICY ANALYST I	0	0.00	0	0.00	0	0.00	1,655	0.00
UTILITY POLICY ANALYST II	0	0.00	0	0.00	0	0.00	627	0.00
UTILITY ENGINEERING SPEC II	0	0.00	0	0.00	0	0.00	2,811	0.00
UTILITY ENGINEERING SPEC III	0	0.00	0	0.00	0	0.00	4,661	0.00
UTILITY REGULATORY ENGINEER I	0	0.00	0	0.00	0	0.00	2,117	0.00
UTILITY REGULATORY ENGINEER II	0	0.00	0	0.00	0	0.00	1,178	0.00
UTILITY REGULATORY ENG SPV	0	0.00	0	0.00	0	0.00	1,940	0.00
UTILITY OPERS TECH SPEC II	0	0.00	0	0.00	0	0.00	1,963	0.00
RATE & TARIFF EXAMINER II	0	0.00	0	0.00	0	0.00	1,449	0.00
RATE & TARIFF EXAMINER III	0	0.00	0	0.00	0	0.00	405	0.00
RATE & TARIFF EXAMINATION SPV	0	0.00	0	0.00	0	0.00	1,731	0.00
HUMAN RESOURCES MGR B1	0	0.00	0	0.00	0	0.00	530	0.00
UTILITY REGULATORY MNGR, BAND1	0	0.00	0	0.00	0	0.00	541	0.00
UTILITY REGULATORY MNGR, BAND2	0	0.00	0	0.00	0	0.00	2,472	0.00
UTILITY REGULATORY MNGR, BAND3	0	0.00	0	0.00	0	0.00	2,665	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	3,876	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	2,202	0.00
ADMINISTRATIVE ASSISTANT	0	0.00	0	0.00	0	0.00	1,857	0.00
ASSOCIATE COUNSEL	0	0.00	0	0.00	0	0.00	1	0.00
PROGRAM CONSULTANT	0	0.00	0	0.00	0	0.00	3,521	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	603	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	1,749	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	1,935	0.00
REGULATORY LAW JUDGE	0	0.00	0	0.00	0	0.00	3,587	0.00
COMMISSION MEMBER	0	0.00	0	0.00	0	0.00	3,853	0.00
COMMISSION CHAIRMAN	0	0.00	0	0.00	0	0.00	963	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	2,229	0.00
DEPUTY COUNSEL	0	0.00	0	0.00	0	0.00	2,513	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>PUBLIC SERVICE COMMISSION</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
PRINCIPAL ASST BOARD/COMMISSON	0	0.00	0	0.00	0	0.00	809	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	96,002	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$96,002</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$96,002	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
Pay Plan FY14-COLA - 0000014								
ACCOUNTANT I	0	0.00	0	0.00	0	0.00	277	0.00
ACCOUNTANT II	0	0.00	0	0.00	0	0.00	664	0.00
BUDGET ANAL III	0	0.00	0	0.00	0	0.00	482	0.00
PERSONNEL OFCR I	0	0.00	0	0.00	0	0.00	450	0.00
PERSONNEL ANAL I	0	0.00	0	0.00	0	0.00	301	0.00
PERSONNEL ANAL II	0	0.00	0	0.00	0	0.00	439	0.00
EXECUTIVE I	0	0.00	0	0.00	0	0.00	292	0.00
PERSONNEL CLERK	0	0.00	0	0.00	0	0.00	428	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	0	0.00	16	0.00
FISCAL & ADMINISTRATIVE MGR B1	0	0.00	0	0.00	0	0.00	800	0.00
FISCAL & ADMINISTRATIVE MGR B2	0	0.00	0	0.00	0	0.00	637	0.00
HUMAN RESOURCES MGR B2	0	0.00	0	0.00	0	0.00	642	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	0	0.00	6	0.00
STATE DEPARTMENT DIRECTOR	0	0.00	0	0.00	0	0.00	674	0.00
DEPUTY STATE DEPT DIRECTOR	0	0.00	0	0.00	0	0.00	126	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	0	0.00	2,821	0.00
DIVISION DIRECTOR	0	0.00	0	0.00	0	0.00	753	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	0	0.00	1,149	0.00
PARALEGAL	0	0.00	0	0.00	0	0.00	619	0.00
LEGAL COUNSEL	0	0.00	0	0.00	0	0.00	521	0.00
CHIEF COUNSEL	0	0.00	0	0.00	0	0.00	827	0.00
SENIOR COUNSEL	0	0.00	0	0.00	0	0.00	439	0.00
OFFICE WORKER MISCELLANEOUS	0	0.00	0	0.00	0	0.00	2,147	0.00
RECEPTIONIST	0	0.00	0	0.00	0	0.00	196	0.00
MISCELLANEOUS PROFESSIONAL	0	0.00	0	0.00	0	0.00	562	0.00
SPECIAL ASST PROFESSIONAL	0	0.00	0	0.00	0	0.00	1,838	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>ADMINISTRATIVE SERVICES</b>								
Pay Plan FY14-COLA - 0000014								
SPECIAL ASST OFFICE & CLERICAL	0	0.00	0	0.00	0	0.00	377	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	18,483	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$18,483	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$3,693	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$9,993	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$4,797	0.00

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	92,897	1.75	108,998	2.08	108,998	2.08	108,998	2.08
DIV JOB DEVELOPMENT & TRAINING	948,327	23.89	1,467,805	33.31	1,467,805	33.31	1,467,805	33.31
TOTAL - PS	1,041,224	25.64	1,576,803	35.39	1,576,803	35.39	1,576,803	35.39
EXPENSE & EQUIPMENT								
GENERAL REVENUE	12,481	0.00	19,181	0.00	19,181	0.00	19,181	0.00
DIV JOB DEVELOPMENT & TRAINING	142,489	0.00	270,748	0.00	270,748	0.00	270,748	0.00
TOTAL - EE	154,970	0.00	289,929	0.00	289,929	0.00	289,929	0.00
PROGRAM-SPECIFIC								
DIV JOB DEVELOPMENT & TRAINING	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
TOTAL - PD	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
<b>TOTAL</b>	<b>1,196,194</b>	<b>25.64</b>	<b>1,898,917</b>	<b>35.39</b>	<b>1,898,917</b>	<b>35.39</b>	<b>1,898,917</b>	<b>35.39</b>
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	89	0.00	89	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	1,156	0.00	1,156	0.00
TOTAL - PS	0	0.00	0	0.00	1,245	0.00	1,245	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,245</b>	<b>0.00</b>	<b>1,245</b>	<b>0.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	999	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	13,465	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	14,464	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>14,464</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,196,194</b>	<b>25.64</b>	<b>\$1,898,917</b>	<b>35.39</b>	<b>\$1,900,162</b>	<b>35.39</b>	<b>\$1,914,626</b>	<b>35.39</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42183C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Research Team - Missouri's Economic Research and Information Center (MERIC)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	108,998	1,467,805	0	1,576,803	<b>PS</b>	108,998	1,467,805	0	1,576,803
<b>EE</b>	19,181	270,748	0	289,929	<b>EE</b>	19,181	270,748	0	289,929
<b>PSD</b>	0	32,185	0	32,185	<b>PSD</b>	0	32,185	0	32,185
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>128,179</b>	<b>1,770,738</b>	<b>0</b>	<b>1,898,917</b>	<b>Total</b>	<b>128,179</b>	<b>1,770,738</b>	<b>0</b>	<b>1,898,917</b>
<b>FTE</b>					<b>FTE</b>				
	<b>2.08</b>	<b>33.31</b>	<b>0.00</b>	<b>35.39</b>		<b>2.08</b>	<b>33.31</b>	<b>0.00</b>	<b>35.39</b>
<b>Est. Fringe</b>	56,036	754,599	0	810,634	<b>Est. Fringe</b>	56,036	754,599	0	810,634
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
<p>The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions, reports and labor market information.</p> <p>The Division of Business and Community Services (BCS) serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Research Team (MERIC)									

# CORE DECISION ITEM

Department: Economic Development

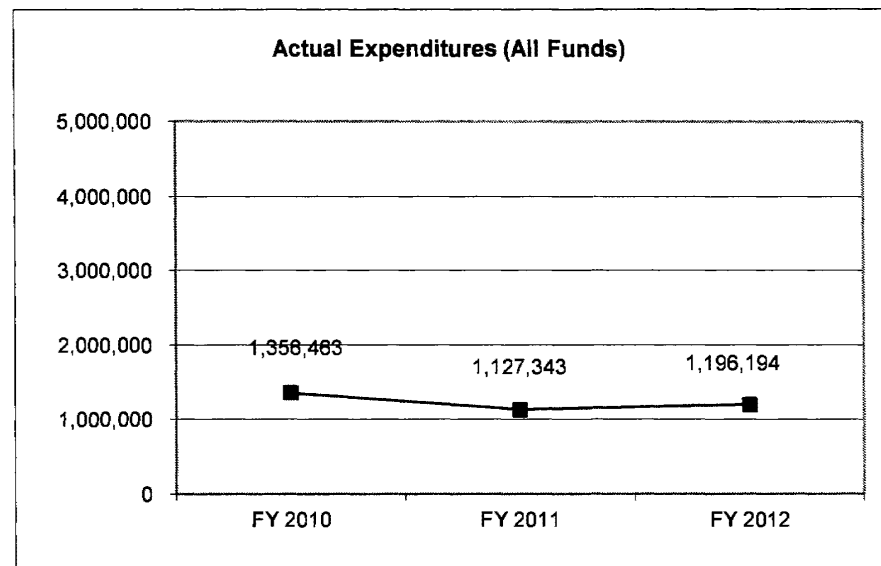
Budget Unit 42183C

Division: Business and Community Services

Core: Research Team - Missouri's Economic Research and Information Center (MERIC)

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	2,159,107	1,912,884	1,872,832	1,898,917
Less Reverted (All Funds)	(1,908)	(5,222)	(3,860)	N/A
Budget Authority (All Funds)	2,157,199	1,907,662	1,868,972	N/A
Actual Expenditures (All Funds)	1,356,463	1,127,343	1,196,194	N/A
Unexpended (All Funds)	800,736	780,319	672,778	N/A
Unexpended, by Fund:				
General Revenue	40,894	49,220	19,431	N/A
Federal	759,842	731,099	653,347	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO ECO RESEARCH INFO CENTER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	35.39	108,998	1,467,805	0	1,576,803	
	EE	0.00	19,181	270,748	0	289,929	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,179</b>	<b>1,770,738</b>	<b>0</b>	<b>1,898,917</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	35.39	108,998	1,467,805	0	1,576,803	
	EE	0.00	19,181	270,748	0	289,929	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,179</b>	<b>1,770,738</b>	<b>0</b>	<b>1,898,917</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	35.39	108,998	1,467,805	0	1,576,803	
	EE	0.00	19,181	270,748	0	289,929	
	PD	0.00	0	32,185	0	32,185	
	<b>Total</b>	<b>35.39</b>	<b>128,179</b>	<b>1,770,738</b>	<b>0</b>	<b>1,898,917</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C  <b>BUDGET UNIT NAME:</b> Missouri Economic Research and Information Center (MERIC) See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations the Missouri Economic Research and Information Center (MERIC). This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- MERIC PS (3699-0101) - \$108,998 * 10% = \$10,900 and MERIC EE (3700-0101) - \$19,181 * 10% = \$1,918          - MERIC PS (3701-0155) - \$1,467,805 * 10% = \$146,781 and MERIC EE (3702-0155) - \$302,933 * 10% = \$30,293</p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	
Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY 2012, MERIC flexed \$0.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$292,851 \* 10% = \$29,285 (6.71 FTE \* 10% = 0.67); EE \$132,250 \* 10% = \$13,225
- Federal: PS \$879,144 \* 10% = \$87,914 (21.00 FTE \* 10% = 2.10); EE \$429,438 \* 10% = \$42,944
- Other: PS \$661,414 \* 10% = \$66,141 (15.00 FTE \* 10% = 1.50); EE \$289,217 \* 10% = \$28,922

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2012, there was \$0 flexed between the BCS Teams.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	90,850	3.00	90,850	3.00	90,850	3.00
SR OFC SUPPORT ASST (KEYBRD)	28,973	1.13	82,704	3.00	82,704	3.00	82,704	3.00
RESEARCH ANAL I	132,647	4.54	170,471	5.00	170,471	5.00	170,471	5.00
RESEARCH ANAL II	129,085	3.51	480,235	10.11	480,235	10.11	480,235	10.11
RESEARCH ANAL III	187,477	4.60	196,294	3.96	196,294	3.96	196,294	3.96
RESEARCH ANAL IV	0	0.00	59,707	1.29	59,707	1.29	59,707	1.29
LABOR ECONOMIST	54,360	1.00	55,405	1.00	55,405	1.00	55,405	1.00
EXECUTIVE II	45,060	1.00	39,442	1.00	39,442	1.00	39,442	1.00
PLANNER II	32,243	0.83	0	0.00	0	0.00	0	0.00
PLANNER III	69,365	1.62	97,511	2.00	97,511	2.00	97,511	2.00
MARKETING SPECIALIST II	49,563	1.33	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST III	4,113	0.10	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	86,221	1.83	103,471	2.00	103,471	2.00	103,471	2.00
RESEARCH MANAGER B2	67,074	1.00	68,361	1.00	68,361	1.00	68,361	1.00
COMMUNITY & ECONOMIC DEV MGRB1	29,016	0.52	0	0.00	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	77,144	1.18	57,781	0.98	57,781	0.98	57,781	0.98
STUDENT WORKER	1,011	0.05	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	44,747	1.36	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	3,125	0.04	74,571	1.05	74,571	1.05	74,571	1.05
<b>TOTAL - PS</b>	<b>1,041,224</b>	<b>25.64</b>	<b>1,576,803</b>	<b>35.39</b>	<b>1,576,803</b>	<b>35.39</b>	<b>1,576,803</b>	<b>35.39</b>
TRAVEL, IN-STATE	5,420	0.00	22,523	0.00	22,523	0.00	22,523	0.00
TRAVEL, OUT-OF-STATE	24,595	0.00	60,857	0.00	60,857	0.00	60,857	0.00
SUPPLIES	23,175	0.00	33,285	0.00	33,285	0.00	33,285	0.00
PROFESSIONAL DEVELOPMENT	11,782	0.00	29,012	0.00	29,012	0.00	29,012	0.00
COMMUNICATION SERV & SUPP	13,698	0.00	49,427	0.00	49,427	0.00	49,427	0.00
PROFESSIONAL SERVICES	61,395	0.00	23,291	0.00	23,291	0.00	23,291	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	72	0.00	72	0.00	72	0.00
M&R SERVICES	6,608	0.00	57,482	0.00	57,482	0.00	57,482	0.00
COMPUTER EQUIPMENT	7,816	0.00	0	0.00	0	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	4,861	0.00	4,861	0.00	4,861	0.00
OTHER EQUIPMENT	177	0.00	3,001	0.00	3,001	0.00	3,001	0.00
BUILDING LEASE PAYMENTS	0	0.00	860	0.00	860	0.00	860	0.00

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**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO ECO RESEARCH INFO CENTER</b>								
<b>CORE</b>								
EQUIPMENT RENTALS & LEASES	0	0.00	204	0.00	204	0.00	204	0.00
MISCELLANEOUS EXPENSES	304	0.00	54	0.00	54	0.00	54	0.00
REBILLABLE EXPENSES	0	0.00	5,000	0.00	5,000	0.00	5,000	0.00
<b>TOTAL - EE</b>	<b>154,970</b>	<b>0.00</b>	<b>289,929</b>	<b>0.00</b>	<b>289,929</b>	<b>0.00</b>	<b>289,929</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	0	0.00	32,185	0.00	32,185	0.00	32,185	0.00
<b>TOTAL - PD</b>	<b>0</b>	<b>0.00</b>	<b>32,185</b>	<b>0.00</b>	<b>32,185</b>	<b>0.00</b>	<b>32,185</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,196,194</b>	<b>25.64</b>	<b>\$1,898,917</b>	<b>35.39</b>	<b>\$1,898,917</b>	<b>35.39</b>	<b>\$1,898,917</b>	<b>35.39</b>
GENERAL REVENUE	\$105,378	1.75	\$128,179	2.08	\$128,179	2.08	\$128,179	2.08
FEDERAL FUNDS	\$1,090,816	23.89	\$1,770,738	33.31	\$1,770,738	33.31	\$1,770,738	33.31
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**1. What does this program do?**

The Research Team, better known as the Missouri Economic Research and Information Center (MERIC), performs data gathering, applied research, innovative analysis, and reporting to policymakers and the public. This research and analysis includes labor market trends, employment and unemployment, new business startups, wage analysis, and studies of the state's targeted industries and economic development initiatives. MERIC also works in cooperation with the U.S. Department of Labor to conduct research and produce information on economic conditions reports and labor market information.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions. MERIC's federal funding from the U.S. Department of Labor comes from the Bureau of Labor Statistics and Employment and Training Administration (BLS). The BLS is authorized to collect labor market information pursuant to the 1884 statute (29 USC 1), an Act to Establish the Bureau of Labor, as amended. Section 14 of the Wagner-Peyser Act (29 USC 49 f(a)(3)(D)) authorizes the Secretary of Labor to reimburse the States to provide data for national statistical programs. In addition, both BLS and ETA cite the Workforce Investment Act of 1998 which amended the Wagner-Peyser Act by adding a new section 15, "Employment Statistics," which authorizes the Secretary of Labor to "...oversee the development, maintenance, and continuous improvement of a nationwide system of economic statistics..." as authorization for their programs.

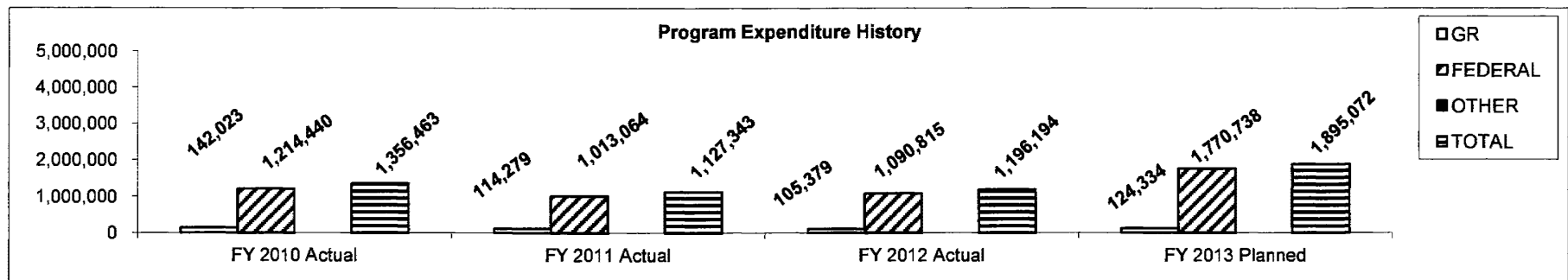
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

Yes. The BLS uses a cooperative agreement to fund cooperative statistical programs because of the agency's ongoing involvement in the programs, pursuant to the Federal Grant and Cooperative Agreement Act of 1977 (31 USC 6301-08). The specific statistical programs and program requirements funded through this LMI Cooperative Agreement are described in ongoing work statements with the states. In a similar fashion, ETA instructions for use of its funding are detailed to states in the annual Training and Employment Guidance Letter for the Workforce Information Core Products and Services Grant.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve and planned restrictions.

**6. What are the sources of the "Other " funds?**

N/A

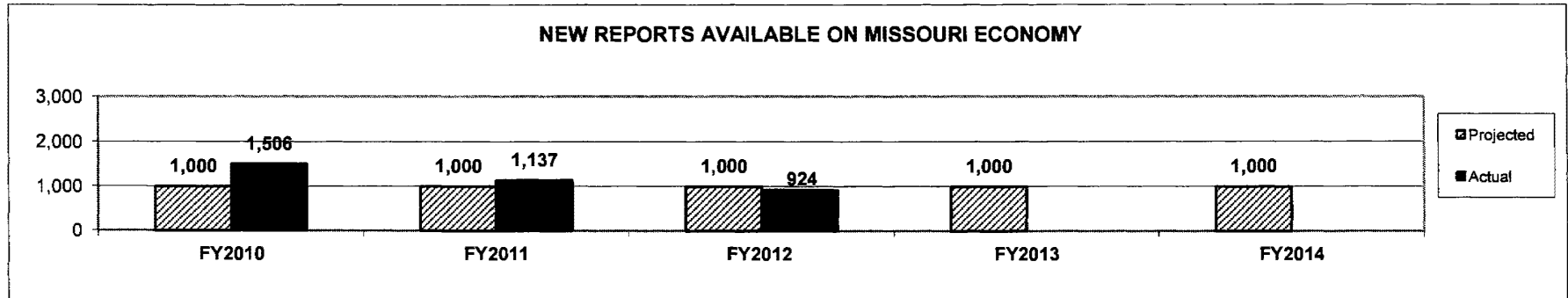
## PROGRAM DESCRIPTION

**Department: Economic Development**

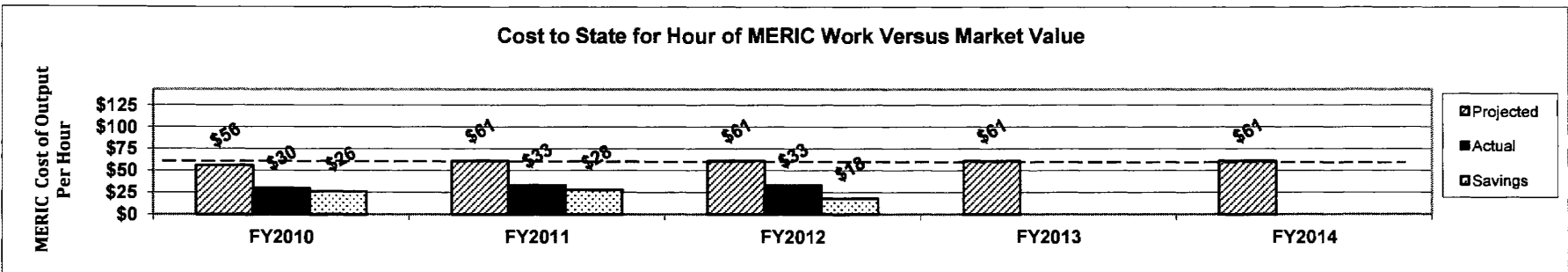
**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**7a. Provide an effectiveness measure.**



MERIC effectiveness can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for advanced economic research. Market Rate in FY2012 is Estimated at \$61/Hour.



\*Projected is hourly cost of experienced private sector market research analyst in Missouri.

**7b. Provide an efficiency measure.**

The efficiency measure for the Research Team (MERIC) is a shared measure throughout the Division of Business and Community Services - Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the actual BCS operational budget for the fiscal year.

**\$ of Financial Incentives Issued or Awarded**  
**\$ of BCS Operational Budget**  
**Cost Benefit to Achieve a Result**

FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected
	\$1,063,365,721		\$741,024,609		\$499,723,179	
\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$4,625,711	\$5,972,556
	\$0.0051		\$ 0.0061		\$0.0093	

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Research Team - (MERIC)**

**Program is found in the following core budget(s): Research Team - Missouri's Economic Research and Information Center (MERIC)**

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	270,229	5.27	119,642	3.12	119,642	3.12	119,642	3.12
DED-ED PRO-CDBG-ADMINISTRATION	54,038	1.13	85,527	2.12	85,527	2.12	85,527	2.12
DIV JOB DEVELOPMENT & TRAINING	0	0.00	49,203	1.26	49,203	1.26	49,203	1.26
DED ADMINISTRATIVE	41,833	0.87	43,498	1.15	43,498	1.15	43,498	1.15
ECON DEVELOP ADVANCEMENT FUND	48,610	1.15	50,959	2.00	50,959	2.00	50,959	2.00
TOTAL - PS	414,710	8.42	348,829	9.65	348,829	9.65	348,829	9.65
EXPENSE & EQUIPMENT								
GENERAL REVENUE	59,036	0.00	31,073	0.00	31,073	0.00	31,073	0.00
DED-ED PRO-CDBG-ADMINISTRATION	2,792	0.00	52,229	0.00	52,229	0.00	52,229	0.00
INTERNATIONAL PROMOTIONS REVOL	421,156	0.00	1,209,437	0.00	1,209,437	0.00	1,209,437	0.00
ECON DEVELOP ADVANCEMENT FUND	61,511	0.00	407,462	0.00	407,462	0.00	207,462	0.00
TOTAL - EE	544,495	0.00	1,700,201	0.00	1,700,201	0.00	1,500,201	0.00
PROGRAM-SPECIFIC								
INTERNATIONAL PROMOTIONS REVOL	119,147	0.00	18,363	0.00	18,363	0.00	18,363	0.00
TOTAL - PD	119,147	0.00	18,363	0.00	18,363	0.00	18,363	0.00
<b>TOTAL</b>	<b>1,078,352</b>	<b>8.42</b>	<b>2,067,393</b>	<b>9.65</b>	<b>2,067,393</b>	<b>9.65</b>	<b>1,867,393</b>	<b>9.65</b>
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	222	0.00	222	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	53	0.00	53	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	40	0.00	40	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	37	0.00	37	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	42	0.00	42	0.00
TOTAL - PS	0	0.00	0	0.00	394	0.00	394	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>394</b>	<b>0.00</b>	<b>394</b>	<b>0.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,098	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	784	0.00
DIV JOB DEVELOPMENT & TRAINING	0	0.00	0	0.00	0	0.00	451	0.00

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## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item								
Budget Object Summary								
Fund	FY 2012 ACTUAL DOLLAR	FY 2012 ACTUAL FTE	FY 2013 BUDGET DOLLAR	FY 2013 BUDGET FTE	FY 2014 DEPT REQ DOLLAR	FY 2014 DEPT REQ FTE	FY 2014 GOV REC DOLLAR	FY 2014 GOV REC FTE
<b>MARKETING</b>								
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	399	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	468	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	3,200	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>3,200</b>	<b>0.00</b>
<b>Export Missouri Initiative - 1419001</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	500,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	500,000	0.00
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	450,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	450,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>950,000</b>	<b>0.00</b>
<b>Restore of GR for CDBG - 1419010</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	32,273	0.70	0	0.00
TOTAL - PS	0	0.00	0	0.00	32,273	0.70	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	2,637	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	2,637	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>34,910</b>	<b>0.70</b>	<b>0</b>	<b>0.00</b>
<b>Increase to Int'l Promo Revolv - 1419011</b>								
PROGRAM-SPECIFIC								
INTERNATIONAL PROMOTIONS REVOL	0	0.00	0	0.00	197,200	0.00	197,200	0.00
TOTAL - PD	0	0.00	0	0.00	197,200	0.00	197,200	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>197,200</b>	<b>0.00</b>	<b>197,200</b>	<b>0.00</b>

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**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
Marketing Fund Switch - 1419026								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	200,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	200,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	200,000	0.00
GRAND TOTAL	\$1,078,352	8.42	\$2,067,393	9.65	\$2,299,897	10.35	\$3,218,187	9.65

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 41945C				
Division: Business and Community Services									
Core: Marketing Team									
1. CORE FINANCIAL SUMMARY									
FY 2014 Budget Request					FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	119,642	134,730	94,457	348,829	PS	119,642	134,730	94,457	348,829
EE	31,073	52,229	1,616,899	1,700,201	EE	31,073	52,229	1,416,899	1,500,201
PSD	0	0	18,363	18,363	PSD	0	0	18,363	18,363
TRF	0	0	0	0	TRF	0	0	0	0
Total	150,715	186,959	1,729,719	2,067,393	Total	150,715	186,959	1,529,719	1,867,393
FTE	3.12	3.38	3.15	9.65	FTE	3.12	3.38	3.15	9.65
Est. Fringe	61,508	69,265	48,560	179,333	Est. Fringe	61,508	69,265	48,560	179,333
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:	International Promotions Revolving Fund (0567) Economic Development Administrative Revolving Fund (0547) Economic Development Advancement Fund (0783)				Other Funds:	International Promotions Revolving Fund (0567) Economic Development Administrative Revolving Fund (0547) Economic Development Advancement Fund (0783)			
2. CORE DESCRIPTION									
<p>Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division of Business and Community Services (BCS) by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.</p> <p>The Division serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.</p>									

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41945C

Division: Business and Community Services

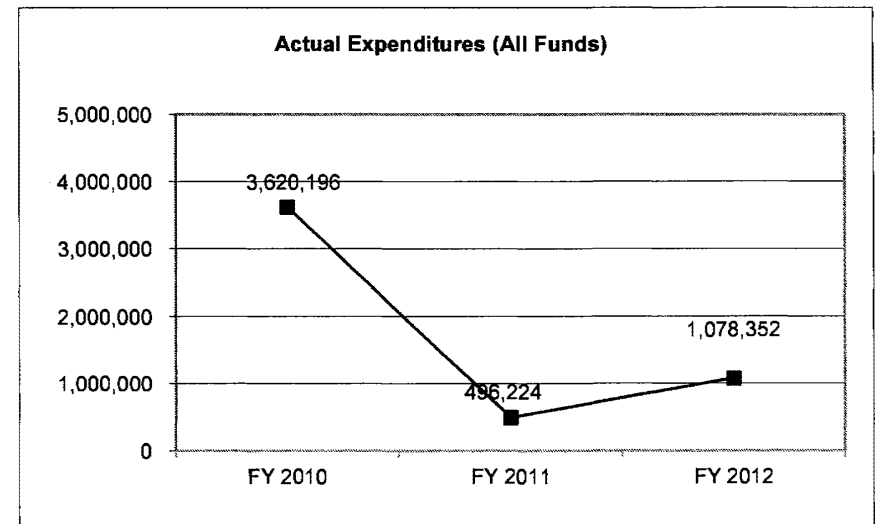
Core: Marketing Team

## 3. PROGRAM LISTING (list programs included in this core funding)

Marketing Team

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	4,414,229	1,068,563	1,109,979	2,067,393
Less Reverted (All Funds)	(35,279)	(38,982)	(10,365)	N/A
Budget Authority (All Funds)	4,378,950	1,029,581	1,099,614	
Actual Expenditures (All Funds)	3,620,196	496,224	1,078,352	N/A
Unexpended (All Funds)	758,754	533,357	21,262	N/A
Unexpended, by Fund:				
General Revenue	258,937	(28,059)	5,872	N/A
Federal	118,758	111,878	128,008	N/A
Other	381,060	449,538	(112,618)	N/A
		(1)		



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) Used flex authority to transfer in \$32,000 in GR funds.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MARKETING**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PS	9.65	119,642	134,730	94,457	348,829	
	EE	0.00	31,073	52,229	1,616,899	1,700,201	
	PD	0.00	0	0	18,363	18,363	
	<b>Total</b>	<b>9.65</b>	<b>150,715</b>	<b>186,959</b>	<b>1,729,719</b>	<b>2,067,393</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	9.65	119,642	134,730	94,457	348,829	
	EE	0.00	31,073	52,229	1,616,899	1,700,201	
	PD	0.00	0	0	18,363	18,363	
	<b>Total</b>	<b>9.65</b>	<b>150,715</b>	<b>186,959</b>	<b>1,729,719</b>	<b>2,067,393</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>							
Core Reduction	2370 2387	EE	0.00	0	(200,000)	(200,000)	Fund switch EDAF with general revenue to preserve EDAF solvency.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(200,000)</b>	<b>(200,000)</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	9.65	119,642	134,730	94,457	348,829	
	EE	0.00	31,073	52,229	1,416,899	1,500,201	
	PD	0.00	0	0	18,363	18,363	
	<b>Total</b>	<b>9.65</b>	<b>150,715</b>	<b>186,959</b>	<b>1,529,719</b>	<b>1,867,393</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41945C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> Marketing Team See complete list of budget units below.	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Marketing Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Marketing PS (2376-0101) -  $\$119,642 * 10\% = \$11,964$  and Marketing EE (2377-0101) -  $\$31,073 * 10\% = \$3,107$
- Federal Funds: Marketing PS (2378-0123) -  $\$85,527 * 10\% = \$8,553$  and Marketing EE (2379-0123) -  $\$52,229 * 10\% = \$5,223$
- Other Funds: Marketing PS (4569-0783) -  $\$50,959 * 10\% = \$5,096$  and Marketing EE (2387-0783) -  $\$207,462 * 10\% = \$20,746$

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2012, the Marketing Team flexed \$0.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

<b>DEPARTMENT REQUEST</b>
<p>The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.</p> <ul style="list-style-type: none"> <li>- General Revenue: PS \$292,851 * 10% = \$29,285 (6.71 FTE * 10% = 0.67); EE \$132,250 * 10% = \$13,225</li> <li>- Federal: PS \$879,144 * 10% = \$87,914 (21.00 FTE * 10% = 2.10); EE \$429,438 * 10% = \$42,944</li> <li>- Other: PS \$661,414 * 10% = \$66,141 (15.00 FTE * 10% = 1.50); EE \$289,217 * 10% = \$28,922</li> </ul>

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
<p>In FY 2012, there was \$0 flexed between the BCS Teams.</p>	<p>In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.</p>

## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,395	0.25	7,304	0.25	7,304	0.25	7,304	0.25
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,634	0.12	3,634	0.12	3,634	0.12
RESEARCH ANAL II	24,540	0.70	8,993	0.25	8,993	0.25	8,993	0.25
RESEARCH ANAL III	0	0.00	19,363	0.50	19,363	0.50	19,363	0.50
RESEARCH ANAL IV	0	0.00	6,240	0.13	6,240	0.13	6,240	0.13
PLANNER II	0	0.00	20,160	0.50	20,160	0.50	20,160	0.50
MARKETING SPECIALIST I	20,456	0.71	27,552	0.95	27,552	0.95	27,552	0.95
MARKETING SPECIALIST II	0	0.00	57,431	1.58	57,431	1.58	57,431	1.58
MARKETING SPECIALIST III	185,857	4.00	143,252	4.45	143,252	4.45	143,252	4.45
RESEARCH MANAGER B1	41,833	0.87	0	0.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	37,060	0.67	5,919	0.11	5,919	0.11	5,919	0.11
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	14,443	0.25	14,443	0.25	14,443	0.25
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	17,097	0.18	5,862	0.06	5,862	0.06	5,862	0.06
DESIGNATED PRINCIPAL ASST DIV	80,472	1.04	0	0.00	0	0.00	0	0.00
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,747	0.25	6,747	0.25	6,747	0.25
<b>TOTAL - PS</b>	<b>414,710</b>	<b>8.42</b>	<b>348,829</b>	<b>9.65</b>	<b>348,829</b>	<b>9.65</b>	<b>348,829</b>	<b>9.65</b>
TRAVEL, IN-STATE	6,953	0.00	65,446	0.00	65,446	0.00	65,446	0.00
TRAVEL, OUT-OF-STATE	129,038	0.00	146,782	0.00	146,782	0.00	146,782	0.00
FUEL & UTILITIES	0	0.00	1,529	0.00	1,529	0.00	1,529	0.00
SUPPLIES	41,130	0.00	106,606	0.00	106,606	0.00	106,606	0.00
PROFESSIONAL DEVELOPMENT	52,263	0.00	233,745	0.00	233,745	0.00	222,318	0.00
COMMUNICATION SERV & SUPP	6,013	0.00	114,647	0.00	114,647	0.00	18,829	0.00
PROFESSIONAL SERVICES	180,615	0.00	861,362	0.00	861,362	0.00	768,607	0.00
M&R SERVICES	33,838	0.00	912	0.00	912	0.00	912	0.00
COMPUTER EQUIPMENT	5,263	0.00	1	0.00	1	0.00	1	0.00
MOTORIZED EQUIPMENT	0	0.00	2,061	0.00	2,061	0.00	2,061	0.00
OFFICE EQUIPMENT	1,399	0.00	16,370	0.00	16,370	0.00	16,370	0.00
OTHER EQUIPMENT	1,544	0.00	696	0.00	696	0.00	696	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	22,472	0.00	84,167	0.00	84,167	0.00	84,167	0.00
EQUIPMENT RENTALS & LEASES	45	0.00	2,194	0.00	2,194	0.00	2,194	0.00

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**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>CORE</b>								
MISCELLANEOUS EXPENSES	63,922	0.00	61,433	0.00	61,433	0.00	61,433	0.00
REBILLABLE EXPENSES	0	0.00	2,249	0.00	2,249	0.00	2,249	0.00
TOTAL - EE	<b>544,495</b>	<b>0.00</b>	<b>1,700,201</b>	<b>0.00</b>	<b>1,700,201</b>	<b>0.00</b>	<b>1,500,201</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	112,647	0.00	9,401	0.00	9,401	0.00	9,401	0.00
REFUNDS	6,500	0.00	8,962	0.00	8,962	0.00	8,962	0.00
TOTAL - PD	<b>119,147</b>	<b>0.00</b>	<b>18,363</b>	<b>0.00</b>	<b>18,363</b>	<b>0.00</b>	<b>18,363</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$1,078,352</b>	<b>8.42</b>	<b>\$2,067,393</b>	<b>9.65</b>	<b>\$2,067,393</b>	<b>9.65</b>	<b>\$1,867,393</b>	<b>9.65</b>
GENERAL REVENUE	\$329,265	5.27	\$150,715	3.12	\$150,715	3.12	\$150,715	3.12
FEDERAL FUNDS	\$56,830	1.13	\$186,959	3.38	\$186,959	3.38	\$186,959	3.38
OTHER FUNDS	\$692,257	2.02	\$1,729,719	3.15	\$1,729,719	3.15	\$1,529,719	3.15

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**1. What does this program do?**

Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

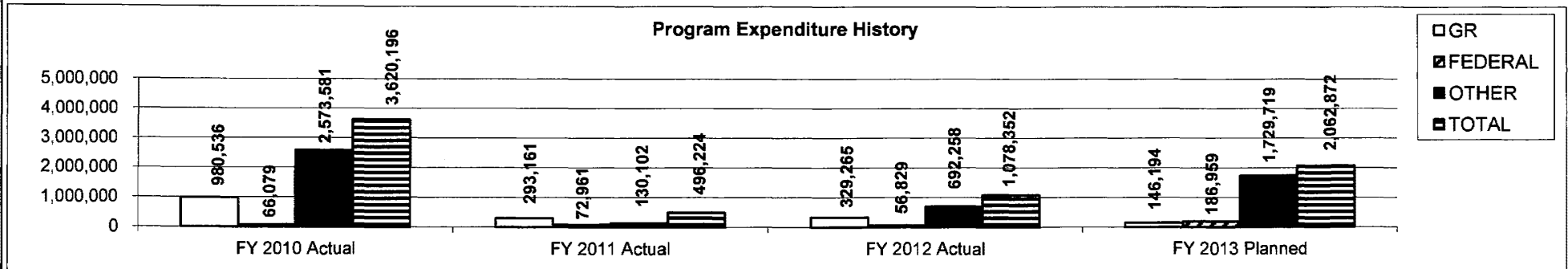
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve and planned restrictions.

**6. What are the sources of the "Other " funds?**

International Promotions Revolving Fund (0567), Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving

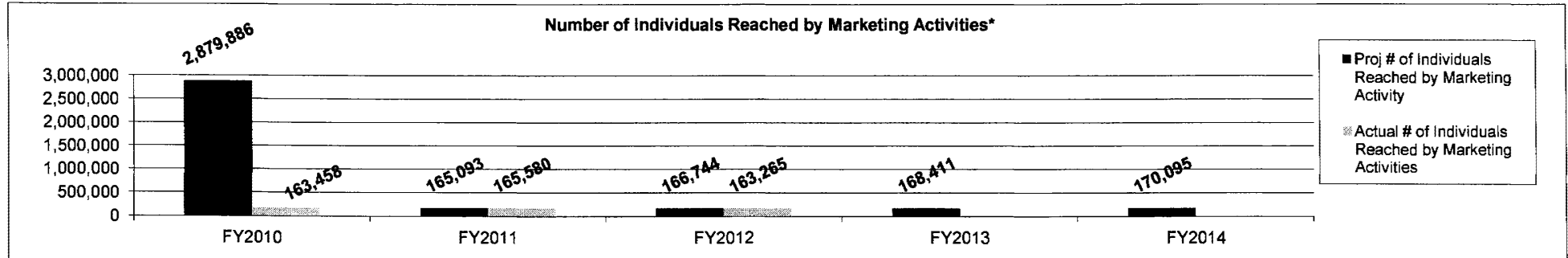
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Marketing Team**

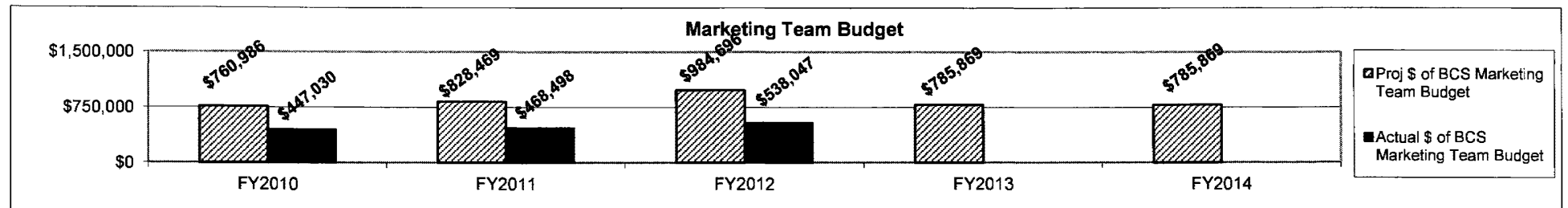
**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure.**



Note: New methodology for tracking marketing activities adopted in FY2010.

\*Marketing Activities include number of newsletter mailings, number of total hits to BCS website and number of hits to Missouri Location One website.



Note: Only direct operational budget for Marketing Team included.

**Projected Cost Benefit of Marketing Activities**

**Actual Cost Benefit of Marketing Activities**

FY2010	FY2011	FY2012	FY2013	FY2014
.26:1	.20:1	.20:1	.20:1	.20:1
.37:1	.35:1	.30:1		

Note: In FY2012 the Marketing Team Spent \$.30 for every 1 person reached by Marketing activity.

## PROGRAM DESCRIPTION

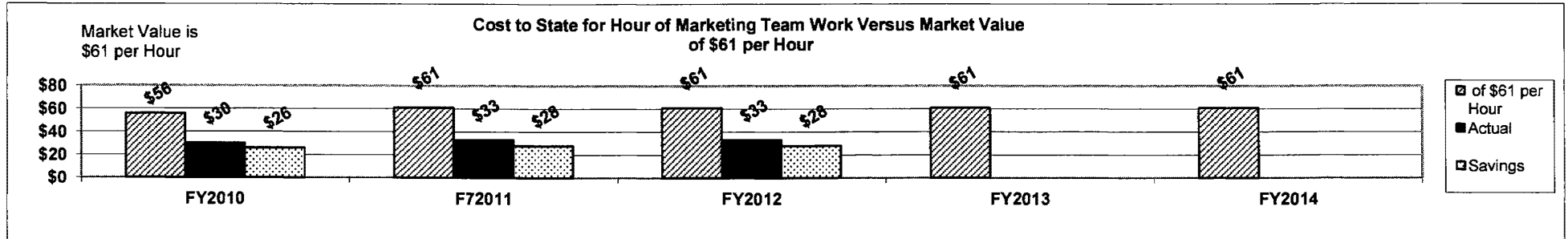
**Department: Economic Development**

**Program Name: Marketing Team**

**Program is found in the following core budget(s): Marketing Team**

**7a. Provide an effectiveness measure (continued)**

The Marketing Team performance can also be measured by output per hour of work. The value of output is derived from the hourly market rate charged for marketing research. Marketing in the private sector provides an output equal to \$61 per hour. The cost to the State for this hour of work is \$33, a savings of roughly \$28 per hour.



**7b. Provide an efficiency measure.**

The efficiency measure for the Marketing Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

**\$ of Financial Incentives Issued or Awarded**

**\$ of BCS Operational Budget**

**Cost Benefit to Achieve a Result**

FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected
	\$1,063,365,721		\$741,024,609		\$499,723,179	
\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$4,625,711	\$5,972,556
	\$0.0051		\$ 0.0061		\$0.0093	

**7c. Provide the number of clients/individuals served, if applicable.**

**Avg # of newsletter mailings sent/week**

**Avg # of mailings opened as % of received/week**

**Number of total hits to BCS Website**

\*Note: The website is now tracked by a different system which changes the way the traffic on the site is counted. This will reduce the number of hits reported.

FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2014 Projected
2,949	2,696	2,723	2,635	2,750	2,633	2,778	2,805
26.5%	9.5%	10.0%	6.40%	7.0%	8.30%	7.3%	7.5%
2,179,509	26,106	27,411	22,838	28,782	26,335	30,221	30,000

**7d. Provide a customer satisfaction measure, if available.**

**Conference Attendees Satisfied/Very Satisfied**

FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2014 Projected
85%	82%	85%	86%	85%	83%	85%	85%

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 41945C, 41955C, 42013C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Export Missouri Initiative</b>	<b>DI# 1419001</b>

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	212,100	0	0	212,100
EE	1,647,900	0	0	1,647,900
PSD	450,000	0	0	450,000
TRF	0	0	0	0
<b>Total</b>	<b>2,310,000</b>	<b>0</b>	<b>0</b>	<b>2,310,000</b>
<b>FTE</b>	<b>6.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6.00</b>

<b>Est. Fringe</b>	109,041	0	0	109,041
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to continue and enhance the International Trade and Investment program within the Department of Economic Development's Division of Business and Community Services, including continuation of export services funded through the STEP Grant provided by the U.S. Small Business Administration, which will end during FY14. The Export Missouri Initiative includes: (1) \$450,000 for the Trade Show Grant Program to offset costs for 25-50 Missouri small businesses to participate in international trade shows; (2) \$1,060,000 to continue and expand services provided to Missouri businesses through its Foreign Offices; (3) \$300,000 for 6 additional domestic international staff to provide greater geographical coverage and customized export consulting services to Missouri firms through the Missouri Passport program; (4) establishing the Missouri Passport program to provide customized export support services to Missouri firms including trade counseling, foreign office services and outreach and Qualified International Trade Leads through a web-based system that provides qualified trade leads on-demand directly to Missouri firms; and (6) \$500,000 for an increase in Export Promotion Resources including training, marketing, participation in trade shows and events, and support for a Statewide Export Summit for Missouri companies interested in exporting and exploring opportunities in foreign markets.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>				<b>Budget Unit 41945C, 41955C, 42013C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: Export Missouri Initiative</b>				<b>DI# 1419001</b>					
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b>									
This request includes the following: the Trade Show Grant Program/Marketing Team E&E Program Distributions totaling \$450,000; 6 new FTE for domestic staff/Sales Team Personal Service and E&E totaling \$300,000; International Trade & Investment Offices totaling \$1,060,000; and Export Promotion Resources/Marketing Team E&E totaling \$500,000.									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development			Budget Unit 41945C, 41955C, 42013C						
Division: Business and Community Services									
DI Name: Export Missouri Initiative			DI# 1419001						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
<b>Sales Team</b>									
100/Marketing Specialist I/II	87,516	3.0					87,516	3.0	
100/Marketing Specialist III (includes Protocol O	82,032	2.0					82,032	2.0	
100/Market Development Program Coordinator	42,552	1.0					42,552	1.0	
<b>Total PS</b>	<b>212,100</b>	<b>6.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>212,100</b>	<b>6.0</b>	<b>0</b>
<b>Sales Team</b>									
140/Travel, In-State	32,000						32,000		
160/Travel, Out-State	45,000						45,000		
190/Supplies	2,100						2,100		
480/Computer Equipment	6,200						6,200		
340/Communication Services	2,600						2,600		
<b>Marketing Team</b>									
320/Professional Development	250,000						250,000		
400/Professional Services	250,000						250,000		
<b>International Trade &amp; Investment Offices</b>									
400/Professional Services	1,060,000						1,060,000		
<b>Total EE</b>	<b>1,647,900</b>		<b>0</b>		<b>0</b>		<b>1,647,900</b>		<b>0</b>
Marketing Team/Program Distributions	450,000						450,000		
<b>Total PSD</b>	<b>450,000</b>		<b>0</b>		<b>0</b>		<b>450,000</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>2,310,000</b>	<b>6.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>2,310,000</b>	<b>6.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Export Missouri Initiative	<b>DI#</b> 1419001

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measures for the Export Missouri Initiative program can be found in the Core budget forms for the Sales Team and International Trade and Investment Offices.

**6b. Provide an efficiency measure.**

The efficiency measures for the Missouri Export Initiative program can be found in the Core budget forms for the Sales Team and International Trade and Investment Offices..

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served can be found under Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure , if applicable, can be found under the Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing Team, Sales Team, and International Trade and Investment Offices Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>Export Missouri Initiative - 1419001</b>								
TRAVEL, IN-STATE	0	0.00	0	0.00	0	0.00	80,000	0.00
SUPPLIES	0	0.00	0	0.00	0	0.00	80,000	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	75,000	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	80,000	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	165,000	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	0	0.00	10,000	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	0	0.00	10,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	500,000	0.00
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	450,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	450,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$950,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$950,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C & 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of General Revenue	<b>DI#</b> 1419010

**1. AMOUNT OF REQUEST**

FY 2014 Budget Request				
	GR	Federal	Other	Total
PS	461,042	0	0	461,042
EE	37,666	0	0	37,666
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>498,708</b>	<b>0</b>	<b>0</b>	<b>498,708</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	237,022	0	0	237,022
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to request General Revenue funding for the Division of Business and Community Development (BCS). Over the past several years three factors have affected General Revenue for BCS. First, over the past few years Missouri has received federal CDBG disaster funds which increased the workload for many staff. Second, BCS has endured GR core reductions, but due to the disaster funds and shift in the workload the staffing levels were able to be maintained. Finally, over the past several years new legislation has passed for which BCS requested but did not receive additional funding, which nevertheless increased the workload for BCS. This New Decision Item would provide the necessary funding to maintain the critical services provided by BCS.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41945C, 41955C, 41965C & 41975C
Division: Business and Community Services	
DI Name: Restoration of General Revenue	DI# 1419010

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amounts.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Budget Object Class/Job Class</b>									
Marketing Team Personal Service	32,273						32,273	0.0	
Sales Team Personal Service	32,273						32,273	0.0	
Finance Team Personal Service	101,429						101,429	0.0	
Compliance Team Personal Service	295,067						295,067	0.0	
<b>Total PS</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	2,637						2,637		
Sales Team E&E	2,637						2,637		
Finance Team E&E	8,286						8,286		
Compliance Team E&E	24,106						24,106		
<b>Total EE</b>	<b>37,666</b>		<b>0</b>		<b>0</b>		<b>37,666</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>			<b>Budget Unit 41945C, 41955C, 41965C &amp; 41975C</b>						
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of General Revenue</b>			<b>DI# 1419010</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
Marketing Team Personal Service	0						0	0.0	
Sales Team Personal Service	0						0		
Finance Team Personal Service	0						0		
Compliance Team Personal Service	0						0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	0						0		
Sales Team E&E	0						0		
Finance Team E&E	0						0		
Compliance Team E&E	0						0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Restoration of General Revenue **DI#** 1419010

**Budget Unit** 41945C, 41955C, 41965C & 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6b. Provide an efficiency measure.**

The efficiency measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure for BCS, if applicable, can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing, Sales, Finance and Compliance Team Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>Restore of GR for CDBG - 1419010</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	1,291	0.04	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	1,292	0.04	0	0.00
MARKETING SPECIALIST I	0	0.00	0	0.00	4,518	0.15	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	10,327	0.28	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	968	0.03	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	5,486	0.08	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	8,391	0.08	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>32,273</b>	<b>0.70</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	132	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	53	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	237	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	765	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	53	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	1,055	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	26	0.00	0	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	105	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	78	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	53	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	26	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	52	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	1	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,637</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,910</b>	<b>0.70</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,910</b>	<b>0.70</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>	<b>Budget Unit 41945C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Increase to International Promotions Revolving Fund</b>	<b>DI# 1419011</b>

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	197,200	197,200
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>197,200</b>	<b>197,200</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	197,200	197,200
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>197,200</b>	<b>197,200</b>

FTE                      0.00              0.00              0.00              0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Increase in Spending Authority</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested to increase the spending authority for the International Promotions Revolving Fund to allow the Department of Economic Development (DED) to spend the MO STEP UP grant funds in order to help Missouri small businesses with exporting opportunities. DED estimates spending approximately \$1,425,000 for the MO STEP UP program in FY2014. The current appropriation amount is \$1,227,800, which necessitates an increase of \$197,200 in the spending authority.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: <u>Economic Development</u>	Budget Unit <u>41945C</u>
Division: <u>Business and Community Services</u>	
DI Name: <u>Increase to International Promotions Revolving Fund</u>	DI# <u>1419011</u>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

DED estimates spending approximately \$1,425,000 for the MO STEP UP program in FY2014. The current appropriation amount is \$1,227,800, which necessitates an increase of \$197,200 in the spending authority.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions					197,200		197,200		
<b>Total PSD</b>	0		0		197,200		197,200		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	197,200	0.0	197,200	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 41945C					
Division: Business and Community Services									
DI Name: Increase to International Promotions Revolving Fund				DI# 1419011					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					197,200		197,200		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>197,200</u>		<u>197,200</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>197,200</u>	<u>0.0</u>	<u>197,200</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>41945C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name:</b> <u>Increase to International Promotions Revolving Fund</u>	<b>DI#</b> <u>1419011</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

**6b. Provide an efficiency measure.**

**6c. Provide the number of clients/individuals served, if applicable.**

**6d. Provide a customer satisfaction measure, if available.**

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
Increase to Int'l Promo Revolv - 1419011								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	197,200	0.00	197,200	0.00
TOTAL - PD	0	0.00	0	0.00	197,200	0.00	197,200	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$197,200</b>	<b>0.00</b>	<b>\$197,200</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$197,200	0.00	\$197,200	0.00

**NEW DECISION ITEM**

RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of General Revenue	<b>DI#</b> 1419026

**1. AMOUNT OF REQUEST**

FY 2014 Budget Request					FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Federal	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	200,000	0	0	200,000
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to request General Revenue funding for the Marketing Team to offset a reduction from the Economic Development Advancement Fund. Missouri is a great place to do business and it is the responsibility of the Marketing Team to promote and market Missouri in the in-state, national, and international marketplace. The number one goal of the Marketing Team is to make Missouri attractive for capital investment and the creation of quality jobs. The Marketing Team supports the Division of Business and Community Services (BCS) by providing all print advertising, publishing, videography, and other media production services. The team consists of professional graphic design artists, a videographer, event planners, and technical writers. In addition to creating marketing collateral materials aimed at the public, they support the other teams by designing and publishing applications, reports, and newsletters specific to the Division.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 41945C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Restoration of General Revenue</b>	<b>DI# 1419026</b>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amounts.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Budget Object Class/Job Class									
							0	0.0	
							0	0.0	
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: <b>Economic Development</b>		Budget Unit <b>41945C</b>							
Division: <b>Business and Community Services</b>									
DI Name: <b>Restoration of General Revenue</b>		DI# <b>1419026</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
	0						0	0.0	
	0						0		
	0						0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
140/Travel, In-State	15,000						15,000		
160/Travel, Out-State	10,000						10,000		
190/Supplies	30,000						30,000		
320/Professional Development	45,000						45,000		
400/Professional Services	100,000						100,000		
<b>Total EE</b>	<b>200,000</b>		<b>0</b>		<b>0</b>		<b>200,000</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>200,000</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>200,000</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Restoration of General Revenue      DI# 1419026

Budget Unit 41945C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measures for the Marketing program can be found in the Core budget forms.

**6b. Provide an efficiency measure.**

The efficiency measures for the Marketing program can be found in the Core budget forms.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served can be found under Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure , if applicable, can be found under the Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MARKETING</b>								
<b>Marketing Fund Switch - 1419026</b>								
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	11,427	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	0	0.00	95,818	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	92,755	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	587,540	13.99	0	0.00	0	0.00	0	0.00
DED-ED PRO-CDBG-ADMINISTRATION	57,536	1.32	73,649	1.72	73,649	1.72	73,649	1.72
DED ADMINISTRATIVE	6,251	0.13	6,747	0.25	6,747	0.25	6,747	0.25
ECON DEVELOP ADVANCEMENT FUND	299,810	6.71	986,538	22.52	352,700	7.00	352,700	7.00
TOTAL - PS	951,137	22.15	1,066,934	24.49	433,096	8.97	433,096	8.97
EXPENSE & EQUIPMENT								
GENERAL REVENUE	210,234	0.00	59,240	0.00	59,240	0.00	59,240	0.00
DED-ED PRO-CDBG-ADMINISTRATION	2,027	0.00	33,484	0.00	33,484	0.00	33,484	0.00
ECON DEVELOP ADVANCEMENT FUND	39,663	0.00	86,446	0.00	43,108	0.00	43,108	0.00
TOTAL - EE	251,924	0.00	179,170	0.00	135,832	0.00	135,832	0.00
<b>TOTAL</b>	<b>1,203,061</b>	<b>22.15</b>	<b>1,246,104</b>	<b>24.49</b>	<b>568,928</b>	<b>8.97</b>	<b>568,928</b>	<b>8.97</b>
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	28	0.00	28	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	6	0.00	6	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	806	0.00	806	0.00
TOTAL - PS	0	0.00	0	0.00	840	0.00	840	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>840</b>	<b>0.00</b>	<b>840</b>	<b>0.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	5,809	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	675	0.00
DED ADMINISTRATIVE	0	0.00	0	0.00	0	0.00	62	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	3,238	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	9,784	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,784</b>	<b>0.00</b>
<b>Export Missouri Initiative - 1419001</b>								
PERSONAL SERVICES								

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## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Export Missouri Initiative - 1419001</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	300,000	6.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	300,000	6.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>300,000</b>	<b>6.00</b>
<b>Sm Bus Regulatory Fairness Brd - 1419007</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	48,612	1.50	0	0.00
TOTAL - PS	0	0.00	0	0.00	48,612	1.50	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	5,538	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	5,538	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>54,150</b>	<b>1.50</b>	<b>0</b>	<b>0.00</b>
<b>Restore GR-Finance &amp; Sales - 1419009</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	633,838	15.52	633,838	15.52
TOTAL - PS	0	0.00	0	0.00	633,838	15.52	633,838	15.52
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	43,338	0.00	43,338	0.00
TOTAL - EE	0	0.00	0	0.00	43,338	0.00	43,338	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>677,176</b>	<b>15.52</b>	<b>677,176</b>	<b>15.52</b>
<b>Restore of GR for CDBG - 1419010</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	32,273	0.70	0	0.00
TOTAL - PS	0	0.00	0	0.00	32,273	0.70	0	0.00

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# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
Restore of GR for CDBG - 1419010								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	2,637	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	2,637	0.00	0	0.00
TOTAL	0	0.00	0	0.00	34,910	0.70	0	0.00
<b>GRAND TOTAL</b>	<b>\$1,203,061</b>	<b>22.15</b>	<b>\$1,246,104</b>	<b>24.49</b>	<b>\$1,336,004</b>	<b>26.69</b>	<b>\$1,556,728</b>	<b>30.49</b>

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41955C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Sales Team</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	73,649	359,447	433,096
EE	59,240	33,484	43,108	135,832
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>59,240</b>	<b>107,133</b>	<b>402,555</b>	<b>568,928</b>

FTE                      0.00                      1.72                      7.25                      8.97

<b>Est. Fringe</b>	0	37,863	184,792	222,655
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:      Economic Development Administrative Revolving Fund (0547)  
                          Economic Development Advancement Fund (0783)

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	73,649	359,447	433,096
EE	59,240	33,484	43,108	135,832
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>59,240</b>	<b>107,133</b>	<b>402,555</b>	<b>568,928</b>

FTE                      0.00                      1.72                      7.25                      8.97

<b>Est. Fringe</b>	0	37,863	184,792	222,655
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Administrative Revolving Fund (0547)  
                          Economic Development Advancement Fund (0783)

## 2. CORE DESCRIPTION

The Sales Team, within the Division of Business and Community Services (BCS), is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.

## 3. PROGRAM LISTING (list programs included in this core funding)

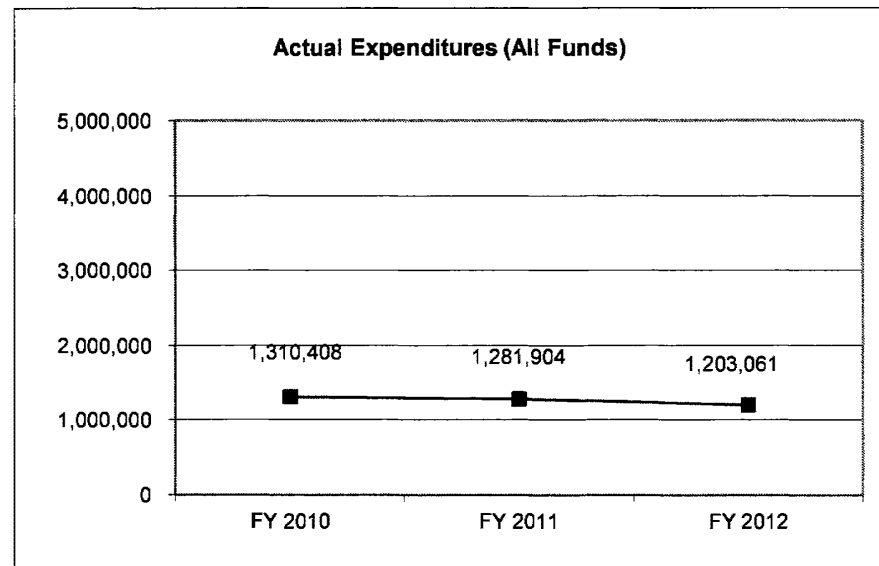
Sales Team

# CORE DECISION ITEM

**Department:** Economic Development **Budget Unit** 41955C  
**Division:** Business and Community Services  
**Core:** Sales Team

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1,535,333	1,412,653	1,350,346	1,246,104
Less Reverted (All Funds)	(57,293)	(32,762)	(25,527)	N/A
Budget Authority (All Funds)	1,478,040	1,379,891	1,324,819	N/A
Actual Expenditures (All Funds)	1,310,408	1,281,904	1,203,061	N/A
Unexpended (All Funds)	167,632	97,987	121,758	N/A
Unexpended, by Fund:				
General Revenue	115,506	52,816	27,603	N/A
Federal	44,566	38,183	46,935	N/A
Other	7,560	6,988	47,220	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
SALES**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PS	24.49	0	73,649	993,285	1,066,934	
		EE	0.00	59,240	33,484	86,446	179,170	
		<b>Total</b>	<b>24.49</b>	<b>59,240</b>	<b>107,133</b>	<b>1,079,731</b>	<b>1,246,104</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1451 2801	PS	(15.52)	0	0	(633,838)	(633,838)	Restore GR
Core Reduction	1451 2802	EE	0.00	0	0	(43,338)	(43,338)	Restore GR
<b>NET DEPARTMENT CHANGES</b>			<b>(15.52)</b>	<b>0</b>	<b>0</b>	<b>(677,176)</b>	<b>(677,176)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	8.97	0	73,649	359,447	433,096	
		EE	0.00	59,240	33,484	43,108	135,832	
		<b>Total</b>	<b>8.97</b>	<b>59,240</b>	<b>107,133</b>	<b>402,555</b>	<b>568,928</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	8.97	0	73,649	359,447	433,096	
		EE	0.00	59,240	33,484	43,108	135,832	
		<b>Total</b>	<b>8.97</b>	<b>59,240</b>	<b>107,133</b>	<b>402,555</b>	<b>568,928</b>	

### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41955C  <b>BUDGET UNIT NAME:</b> Sales Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>	
<b>DEPARTMENT REQUEST</b>	
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the Sales Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- General Revenue: Sales PS (2391-0101) - <math>\\$0 * 10\% = \\$0</math> and Sales EE (2393-0101) - <math>\\$59,240 * 10\% = \\$5,924</math>          - Federal Funds: Sales PS (2399-0123) - <math>\\$73,649 * 10\% = \\$7,365</math> and Sales EE (2400-0123) - <math>\\$33,484 * 10\% = \\$3,348</math>          - Other Funds: Sales PS (2801-0783) - <math>\\$352,700 * 10\% = \\$35,270</math> and Sales EE (2802-0783) - <math>\\$43,108 * 10\% = \\$4,311</math></p>	
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>	
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>	
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>
In FY 2012, the Sales Team flexed \$0.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$292,851 \* 10% = \$29,285 (6.71 FTE \* 10% = 0.67); EE \$132,250 \* 10% = \$13,225
- Federal: PS \$879,144 \* 10% = \$87,914 (21.00 FTE \* 10% = 2.10); EE \$429,438 \* 10% = \$42,944
- Other: PS \$661,414 \* 10% = \$66,141 (15.00 FTE \* 10% = 1.50); EE \$289,217 \* 10% = \$28,922

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2012, there was \$0 flexed between the BCS Teams.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	35,991	1.25	32,860	1.12	3,465	0.12	3,465	0.12
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	22,414	1.00	0	0.00	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	51,708	2.00	56,333	2.12	3,634	0.12	3,634	0.12
PLANNER III	53,292	1.00	54,248	1.00	0	0.00	0	0.00
MARKETING SPECIALIST I	0	0.00	64,712	1.75	0	0.00	0	0.00
MARKETING SPECIALIST II	74,620	2.00	257,842	6.32	164,266	3.92	164,266	3.92
MARKETING SPECIALIST III	538,008	12.34	406,608	8.24	212,062	4.00	212,062	4.00
ECONOMIC DEV INCENTIVE SPC III	41,712	1.00	0	0.00	0	0.00	0	0.00
RESEARCH MANAGER B1	6,251	0.13	0	0.00	0	0.00	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	63,968	1.16	63,669	1.19	3,064	0.06	3,064	0.06
COMMUNITY & ECONOMIC DEV MGRB2	62,952	1.00	48,119	0.75	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	13,677	0.15	13,524	0.25	0	0.00	0	0.00
DESIGNATED PRINCIPAL ASST DIV	8,958	0.12	17,929	0.25	17,929	0.25	17,929	0.25
SPECIAL ASST OFFICE & CLERICAL	0	0.00	6,747	0.25	6,747	0.25	6,747	0.25
<b>TOTAL - PS</b>	<b>951,137</b>	<b>22.15</b>	<b>1,066,934</b>	<b>24.49</b>	<b>433,096</b>	<b>8.97</b>	<b>433,096</b>	<b>8.97</b>
TRAVEL, IN-STATE	80,086	0.00	61,433	0.00	18,095	0.00	18,095	0.00
TRAVEL, OUT-OF-STATE	16,984	0.00	27,445	0.00	27,445	0.00	27,445	0.00
FUEL & UTILITIES	0	0.00	26	0.00	26	0.00	26	0.00
SUPPLIES	15,568	0.00	16,236	0.00	16,236	0.00	16,236	0.00
PROFESSIONAL DEVELOPMENT	24,251	0.00	34,488	0.00	34,488	0.00	34,488	0.00
COMMUNICATION SERV & SUPP	25,676	0.00	14,909	0.00	14,909	0.00	14,909	0.00
PROFESSIONAL SERVICES	82,827	0.00	5,649	0.00	5,649	0.00	5,649	0.00
M&R SERVICES	5,442	0.00	534	0.00	534	0.00	534	0.00
COMPUTER EQUIPMENT	0	0.00	4,830	0.00	4,830	0.00	4,830	0.00
MOTORIZED EQUIPMENT	0	0.00	1,298	0.00	1,298	0.00	1,298	0.00
OFFICE EQUIPMENT	0	0.00	3,439	0.00	3,439	0.00	3,439	0.00
OTHER EQUIPMENT	0	0.00	994	0.00	994	0.00	994	0.00
PROPERTY & IMPROVEMENTS	0	0.00	1	0.00	1	0.00	1	0.00
BUILDING LEASE PAYMENTS	0	0.00	195	0.00	195	0.00	195	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	2,578	0.00	2,578	0.00	2,578	0.00
MISCELLANEOUS EXPENSES	1,090	0.00	4,146	0.00	4,146	0.00	4,146	0.00

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# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	969	0.00	969	0.00	969	0.00
TOTAL - EE	251,924	0.00	179,170	0.00	135,832	0.00	135,832	0.00
<b>GRAND TOTAL</b>	<b>\$1,203,061</b>	<b>22.15</b>	<b>\$1,246,104</b>	<b>24.49</b>	<b>\$568,928</b>	<b>8.97</b>	<b>\$568,928</b>	<b>8.97</b>
GENERAL REVENUE	\$797,774	13.99	\$59,240	0.00	\$59,240	0.00	\$59,240	0.00
FEDERAL FUNDS	\$59,563	1.32	\$107,133	1.72	\$107,133	1.72	\$107,133	1.72
OTHER FUNDS	\$345,724	6.84	\$1,079,731	22.77	\$402,555	7.25	\$402,555	7.25

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Sales Team**

**Program is found in the following core budget(s): Sales Team**

**1. What does this program do?**

The Sales Team, within the Division of Business and Community Services, is responsible for selling Missouri -- our communities, our infrastructure, and our well-trained, dedicated workforce. Missouri is the best place in the U.S. to locate, expand, and conduct business. With an emphasis on creating additional high quality jobs for Missourians, members of the Sales Team work in the field to gain in-depth knowledge of the resources and needs of their assigned region and have continuous contact with the communities and businesses within that region. Additionally, the Sales Team is also focused on specific industry sectors that show promise in Missouri.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

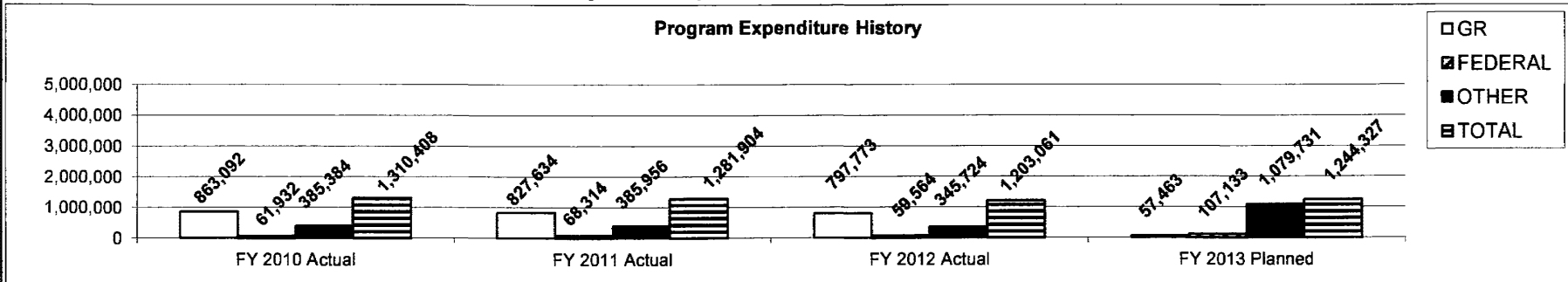
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect 3% Governor's Reserve and planned restrictions.

**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783) and Economic Development Administrative Revolving Fund (0547)

## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

**7a. Provide an effectiveness measure.**

**Cost to State to Create a New Job or Retain an Existing Job (Jobs are Projected based on Announced Projects)**

	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2014 Projected
Cost to State/Announced Projects		\$129.9M		\$122.5M		\$172.9M		
** Total New Jobs Created/Retained	17,038*	17,941	15,785*	13,138	14,919*	23,274	15,333*	17,248*
Cost Benefit: Cost to State to Create or Retain 1 Job		\$7,238		\$9,327		\$7,427		

NOTE: \*Based on 3 years prior average calculating two years Actual and previous year Projected.

NOTE: Projected jobs estimated to be created over a number of years as a result of a new business location or existing business expansion.

**Cost to State per \$1 Capital Investment Made by Announced/Accepted Project**

	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected	FY2014 Projected
Cost to State/Announced Projects		\$129.9M		\$122.5M		\$172.9M		
Total (\$) Proj. Capital Investment	\$2.9B	\$845.3M	\$2.64B*	\$961.6M	\$1.6B*	\$3.16B	\$1.13B*	\$4.6B
Cost Benefit: Cost to State vs. \$1 Private Capital Investment		\$0.15		\$0.12		\$0.05		

NOTE: Projections based on two years Actual and previous year Projected.

**7b. Provide an efficiency measure.**

The efficiency measure for the Sales Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance and Compliance Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

	FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected
\$ of Financial Incentives Issued/Awarded		\$1,063,365,721		\$741,024,609		\$499,723,179	
\$ of BCS Operational Budget	\$7,311,279	\$5,379,726	\$6,421,884	\$4,531,349	\$6,360,277	\$4,625,711	\$5,972,556
Cost Benefit to Achieve a Result		\$0.0051		\$ 0.0061		\$0.0093	

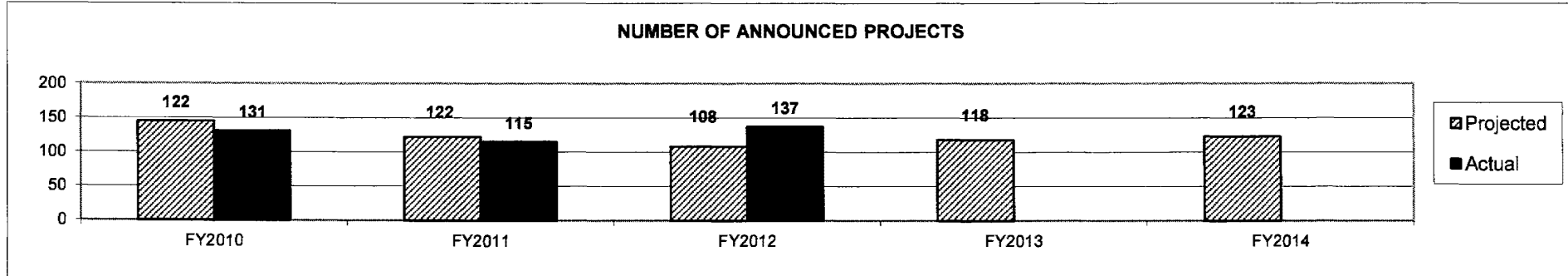
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: Sales Team

Program is found in the following core budget(s): Sales Team

7c. Provide the number of clients/individuals served, if applicable.



**NOTE: Announced/Accepted Projects -- businesses that have made a decision to locate a new or retain an existing business in Missouri.**

**NOTE: Projections based on average of two years Actuals and one year Projected.**

7d. Provide a customer satisfaction measure, if available.

NA

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Export Missouri Initiative	<b>DI#</b> 1419001

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	212,100	0	0	212,100
EE	1,647,900	0	0	1,647,900
PSD	450,000	0	0	450,000
TRF	0	0	0	0
<b>Total</b>	<b>2,310,000</b>	<b>0</b>	<b>0</b>	<b>2,310,000</b>
<b>FTE</b>	<b>6.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6.00</b>

<b>Est. Fringe</b>	109,041	0	0	109,041
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to continue and enhance the International Trade and Investment program within the Department of Economic Development's Division of Business and Community Services, including continuation of export services funded through the STEP Grant provided by the U.S. Small Business Administration, which will end during FY14. The Export Missouri Initiative includes: (1) \$450,000 for the Trade Show Grant Program to offset costs for 25-50 Missouri small businesses to participate in international trade shows; (2) \$1,060,000 to continue and expand services provided to Missouri businesses through its Foreign Offices; (3) \$300,000 for 6 additional domestic international staff to provide greater geographical coverage and customized export consulting services to Missouri firms through the Missouri Passport program; (4) establishing the Missouri Passport program to provide customized export support services to Missouri firms including trade counseling, foreign office services and outreach and Qualified International Trade Leads through a web-based system that provides qualified trade leads on-demand directly to Missouri firms; and (6) \$500,000 for an increase in Export Promotion Resources including training, marketing, participation in trade shows and events, and support for a Statewide Export Summit for Missouri companies interested in exporting and exploring opportunities in foreign markets.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>				<b>Budget Unit 41945C, 41955C, 42013C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: Export Missouri Initiative</b>				<b>DI# 1419001</b>					
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b>									
This request includes the following: the Trade Show Grant Program/Marketing Team E&E Program Distributions totaling \$450,000; 6 new FTE for domestic staff/Sales Team Personal Service and E&E totaling \$300,000; International Trade & Investment Offices totaling \$1,060,000; and Export Promotion Resources/Marketing Team E&E totaling \$500,000.									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>			<b>Budget Unit 41945C, 41955C, 42013C</b>						
<b>Division: Business and Community Services</b>									
<b>DI Name: Export Missouri Initiative</b>			<b>DI# 1419001</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
<b>Sales Team</b>									
100/Marketing Specialist I/II	87,516	3.0					87,516	3.0	
100/Marketing Specialist III (includes Protocol O	82,032	2.0					82,032	2.0	
100/Market Development Program Coordinator	42,552	1.0					42,552	1.0	
<b>Total PS</b>	<b>212,100</b>	<b>6.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>212,100</b>	<b>6.0</b>	<b>0</b>
<b>Sales Team</b>									
140/Travel, In-State	32,000						32,000		
160/Travel, Out-State	45,000						45,000		
190/Supplies	2,100						2,100		
480/Computer Equipment	6,200						6,200		
340/Communication Services	2,600						2,600		
<b>Marketing Team</b>									
320/Professional Development	250,000						250,000		
400/Professional Services	250,000						250,000		
<b>International Trade &amp; Investment Offices</b>									
400/Professional Services	1,060,000						1,060,000		
<b>Total EE</b>	<b>1,647,900</b>		<b>0</b>		<b>0</b>		<b>1,647,900</b>		<b>0</b>
Marketing Team/Program Distributions	450,000						450,000		
<b>Total PSD</b>	<b>450,000</b>		<b>0</b>		<b>0</b>		<b>450,000</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>2,310,000</b>	<b>6.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>2,310,000</b>	<b>6.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Export Missouri Initiative	<b>DI#</b> 1419001
<b>6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>	

**6a. Provide an effectiveness measure.**

The effectiveness measures for the Export Missouri Initiative program can be found in the Core budget forms for the Sales Team and International Trade and Investment Offices.

**6b. Provide an efficiency measure.**

The efficiency measures for the Missouri Export Initiative program can be found in the Core budget forms for the Sales Team and International Trade and Investment Offices..

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served can be found under Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure , if applicable, can be found under the Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing Team, Sales Team, and International Trade and Investment Offices Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Export Missouri Initiative - 1419001</b>								
OTHER	0	0.00	0	0.00	0	0.00	300,000	6.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	300,000	6.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$300,000</b>	<b>6.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$300,000	6.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Small Business Regulatory Fairness Board <b>DI#</b> 1419007	

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
<b>PS</b>	48,612	0	0	48,612
<b>EE</b>	5,538	0	0	5,538
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>54,150</b>	<b>0</b>	<b>0</b>	<b>54,150</b>
<b>FTE</b>	<b>1.50</b>	<b>0.00</b>	<b>0.00</b>	<b>1.50</b>

<b>Est. Fringe</b>	27,121	0	0	27,121
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input checked="" type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

Section 536.310 (House Bill 464 passed in 2011) allows the Missouri Small Business Regulatory Fairness Board (SBRFB) to receive funding to hire 1.5 FTE in support of the board and also expands the responsibilities assigned to staff. DED is requesting this new decision item to fund the salaries and expenses of the new staff.

The SBRFB ensures that Missouri state agency rules and regulations do not create an unfair burden for small businesses. SBRFB, working with small business owners throughout Missouri, ensures that the voice of small business is considered when state rules and regulations are created. SBRFB works with state

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Small Business Regulatory Fairness Board <b>DI#</b> 1419007	

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

Section 536.310 (House Bill 464) allows the Missouri Small Business Regulatory Fairness Board (SBRFB) to receive funding to hire 1.5 FTE in support of the board and also expands the responsibilities assigned to staff. DED is requesting this new decision item to fund the salaries and expenses of the new staff. The request ties to the Truly Agreed and Finally Passed fiscal note for House Bill 464 (1405-06T) passed in 2011.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
100/Planner II	38,040	1.0	0	0.0	0	0.0	38,040	1.0	
100/Office Support Clerical	10,572	0.5	0	0.0	0	0.0	10,572	0.5	
<b>Total PS</b>	<b>48,612</b>	<b>1.5</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>48,612</b>	<b>1.5</b>	<b>0</b>
320/Professional Development	1,260		0		0		1,260		
140/Travel, In-State	3,780		0		0		3,780		
190/Supplies	498						498		
<b>Total EE</b>	<b>5,538</b>		<b>0</b>		<b>0</b>		<b>5,538</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>54,150</b>	<b>1.5</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>54,150</b>	<b>1.5</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

Department: Economic Development				Budget Unit 41955C					
Division: Business and Community Services									
DI Name: Small Business Regulatory Fairness Board				DI# 1419007					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
Total PS	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
Total EE	0		0		0		0		0
Program Distributions							0		
Total PSD	0		0		0		0		0
Transfers									
Total TRF	0		0		0		0		0
Grand Total	0	0.0	0	0.0	0	0.0	0	0.0	0

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department: Economic Development**  
**Division: Business and Community Services**  
**DI Name: Small Business Regulatory Fairness Board     DI# 1419007**

**Budget Unit 41955C**

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

	FY2010	FY2011	FY2012
# of Proposed Rules and Amendments Filed by State Agencies and Reviewed by the SBRFB	290	347	170

**6b. Provide an efficiency measure.**

N/A

**6c. Provide the number of clients/individuals served, if applicable.**

	FY2010	FY2011	FY2012
# of Small Business Comment Forms Filed	4	3	1
# of Public Hearings Conducted	3	1	0
# of Meetings Conducted by SBRFB	6	9	5

**6d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**

**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development

**Budget Unit** 41955C

**Division:** Business and Community Services

**DI Name:** Small Business Regulatory Fairness Board **DI#** 1419007

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The board provides state agencies with input regarding rules that adversely affect small businesses and solicits comments from small businesses. The board also holds hearings around the state with state agencies and small business owners. These events provide a public venue for state agencies to discuss their approach to regulatory fairness for small businesses and for members of the public to comment on state agency performance.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Sm Bus Regulatory Fairness Brd - 1419007</b>								
OFFICE SUPPORT ASST (CLERICAL)	0	0.00	0	0.00	10,572	0.50	0	0.00
PLANNER II	0	0.00	0	0.00	38,040	1.00	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>48,612</b>	<b>1.50</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	3,780	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	498	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,260	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,538</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$54,150</b>	<b>1.50</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$54,150	1.50		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41965C and 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of GR for Finance and Sales Teams	<b>DI#</b> 1419009

**1. AMOUNT OF REQUEST**

FY 2014 Budget Request				
	GR	Federal	Other	Total
PS	1,172,869	0	0	1,172,869
EE	127,617	0	0	127,617
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,300,486</b>	<b>0</b>	<b>0</b>	<b>1,300,486</b>
<b>FTE</b>	<b>27.54</b>	<b>0.00</b>	<b>0.00</b>	<b>27.54</b>

<b>Est. Fringe</b>	602,972	0	0	602,972
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total
PS	1,172,869	0	0	1,172,869
EE	127,617	0	0	127,617
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,300,486</b>	<b>0</b>	<b>0</b>	<b>1,300,486</b>
<b>FTE</b>	<b>27.54</b>	<b>0.00</b>	<b>0.00</b>	<b>27.54</b>

<b>Est. Fringe</b>	602,972	0	0	602,972
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to restore the funding for the Sales and Finance Teams back to General Revenue. Over the past three Fiscal Years, several BCS budget appropriations originally funded by GR have been fund switched to the Economic Development Advancement Fund. Based on estimated revenues, DED has determined that the EDAF fund will not be sustainable beginning in FY2014 as the expenditures from EDAF continue to outpace the revenues to the fund.

In order to continue to provide the critical services provided by the Finance and Sales Teams it is imperative that General Revenue funding is restored for both Personal Service and Expense and Equipment. If this New Decision Item is not approved, it is critical the EDAF appropriation be maintained.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41965C and 41955C
Division: Business and Community Services	
DI Name: Restoration of GR for Finance and Sales Teams	DI#1419009

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amounts and also on the previous fund switches from GR to EDAF for the Finance and Sales Teams. Please see the EDAF Revenues Versus Expenditures Trend Chart under Number 7.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Finance Team Personal Service	539,031	12.02					539,031	12.02	
Sales Team Personal Service	633,838	15.52					633,838	15.52	
<b>Total PS</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>
Finance Team EE	84,279						84,279		
Sales Team EE	43,338						43,338		
							0		
<b>Total EE</b>	<b>127,617</b>		<b>0</b>		<b>0</b>		<b>127,617</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>				<b>Budget Unit 41965C and 41955C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of GR for Finance and Sales Teams</b>				<b>DI#1419009</b>					
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
Finance Team Personal Service	539,031	12.02					539,031	12.0	
Sales Team Personal Service	633,838	15.52					633,838	15.5	
<b>Total PS</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>
							0		
Finance Team EE	84,279						84,279		
Sales Team EE	43,338						43,338		
							0		
<b>Total EE</b>	<b>127,617</b>		<b>0</b>		<b>0</b>		<b>127,617</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>41965C and 41955C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>DI Name:</b> <u>Restoration of GR for Finance and Sales Teams</u>	<b>DI#</b> <u>1419009</u>

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the Core Decision Item forms for the Finance and Sales Team effectiveness measure.

**6b. Provide an efficiency measure.**

Refer to the Core Decision Item forms for the Finance and Sales Team efficiency measure.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the Core Decision Item forms for the Finance and Sales Team number of clients served.

**6d. Provide a customer satisfaction measure, if available.**

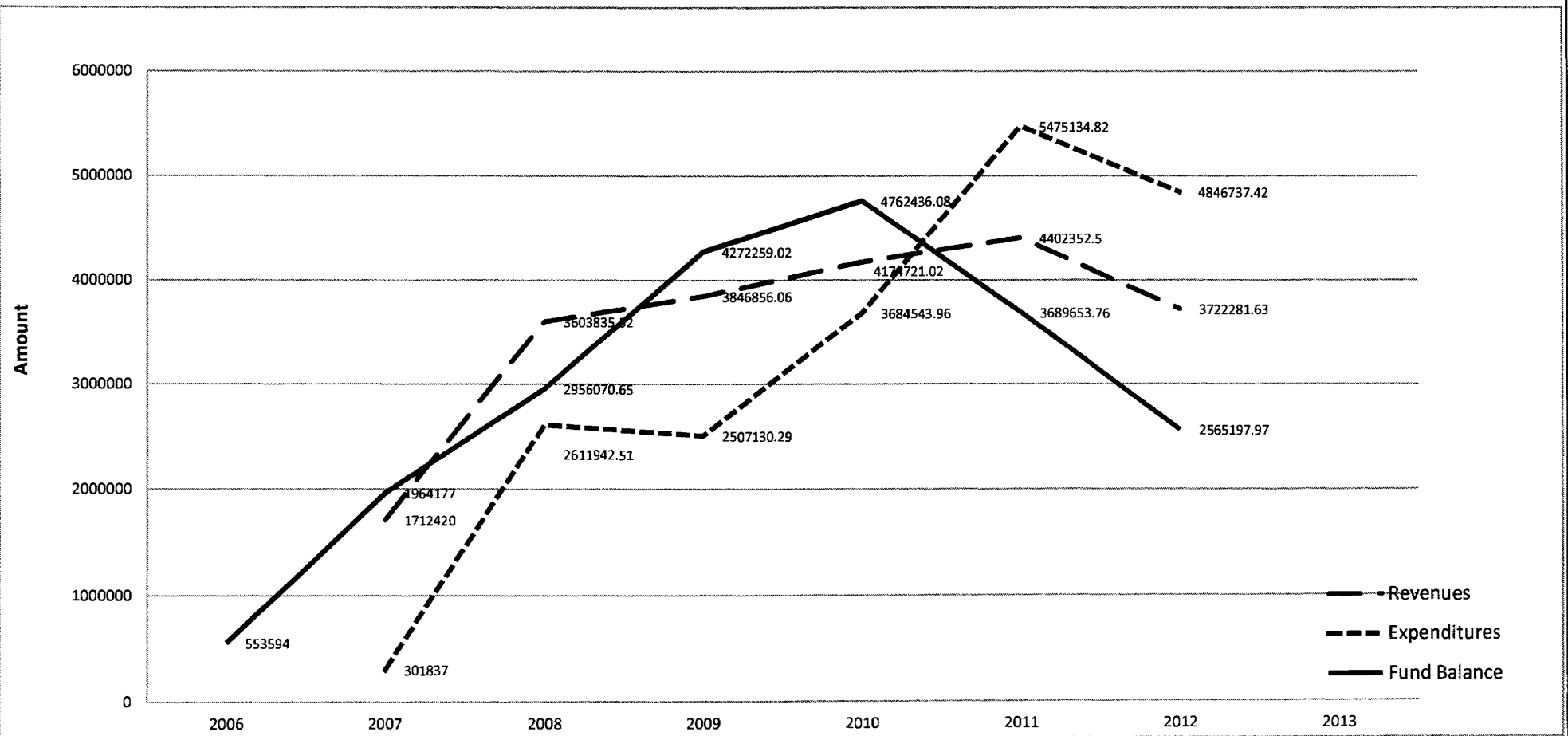
Refer to the Core Decision Item forms for the Finance and Sales Team customer satisfaction.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41965C and 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of GR for Finance and Sales Teams	<b>DI#</b> 1419009

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The chart below depicts the Revenues into the EDAF fund, Expenditures from the fund and the Fund Balance from FY2006 through FY2013. The chart demonstrates that Expenditures are out pacing Revenues.



**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Restore GR-Finance &amp; Sales - 1419009</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	29,395	1.00	29,395	1.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	22,414	1.00	22,414	1.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	52,699	2.00	52,699	2.00
PLANNER III	0	0.00	0	0.00	54,248	1.00	54,248	1.00
MARKETING SPECIALIST I	0	0.00	0	0.00	64,712	1.75	64,712	1.75
MARKETING SPECIALIST II	0	0.00	0	0.00	93,576	2.40	93,576	2.40
MARKETING SPECIALIST III	0	0.00	0	0.00	194,546	4.24	194,546	4.24
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	60,605	1.13	60,605	1.13
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	48,119	0.75	48,119	0.75
DIVISION DIRECTOR	0	0.00	0	0.00	13,524	0.25	13,524	0.25
TOTAL - PS	0	0.00	0	0.00	633,838	15.52	633,838	15.52
TRAVEL, IN-STATE	0	0.00	0	0.00	43,338	0.00	43,338	0.00
TOTAL - EE	0	0.00	0	0.00	43,338	0.00	43,338	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$677,176</b>	<b>15.52</b>	<b>\$677,176</b>	<b>15.52</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$677,176	15.52	\$677,176	15.52
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C & 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of General Revenue	<b>DI#</b> 1419010

**1. AMOUNT OF REQUEST**

FY 2014 Budget Request				
	GR	Federal	Other	Total
PS	461,042	0	0	461,042
EE	37,666	0	0	37,666
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>498,708</b>	<b>0</b>	<b>0</b>	<b>498,708</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	237,022	0	0	237,022
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation <input type="checkbox"/> Federal Mandate <input type="checkbox"/> GR Pick-Up <input type="checkbox"/> Pay Plan	<input type="checkbox"/> New Program <input checked="" type="checkbox"/> Program Expansion <input type="checkbox"/> Space Request <input type="checkbox"/> Other: _____	<input type="checkbox"/> Fund Switch <input type="checkbox"/> Cost to Continue <input type="checkbox"/> Equipment Replacement
--	--	---

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to request General Revenue funding for the Division of Business and Community Development (BCS). Over the past several years three factors have affected General Revenue for BCS. First, over the past few years Missouri has received federal CDBG disaster funds which increased the workload for many staff. Second, BCS has endured GR core reductions, but due to the disaster funds and shift in the workload the staffing levels were able to be maintained. Finally, over the past several years new legislation has passed for which BCS requested but did not receive additional funding, which nevertheless increased the workload for BCS. This New Decision Item would provide the necessary funding to maintain the critical services provided by BCS.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 41945C, 41955C, 41965C &amp; 41975C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Restoration of General Revenue</b>	<b>DI# 1419010</b>

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amounts.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Budget Object Class/Job Class</b>									
Marketing Team Personal Service	32,273						32,273	0.0	
Sales Team Personal Service	32,273						32,273	0.0	
Finance Team Personal Service	101,429						101,429	0.0	
Compliance Team Personal Service	295,067						295,067	0.0	
<b>Total PS</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	2,637						2,637		
Sales Team E&E	2,637						2,637		
Finance Team E&E	8,286						8,286		
Compliance Team E&E	24,106						24,106		
<b>Total EE</b>	<b>37,666</b>		<b>0</b>		<b>0</b>		<b>37,666</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>			<b>Budget Unit 41945C, 41955C, 41965C &amp; 41975C</b>						
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of General Revenue</b>			<b>DI# 1419010</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
Marketing Team Personal Service	0						0	0.0	
Sales Team Personal Service	0						0		
Finance Team Personal Service	0						0		
Compliance Team Personal Service	0						0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	0						0		
Sales Team E&E	0						0		
Finance Team E&E	0						0		
Compliance Team E&E	0						0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** Restoration of General Revenue **DI#** 1419010

**Budget Unit** 41945C, 41955C, 41965C & 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6b. Provide an efficiency measure.**

The efficiency measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure for BCS, if applicable, can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing, Sales, Finance and Compliance Team Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SALES</b>								
<b>Restore of GR for CDBG - 1419010</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	969	0.05	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	1,613	0.05	0	0.00
MARKETING SPECIALIST II	0	0.00	0	0.00	10,650	0.37	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	969	0.01	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	10,004	0.11	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	8,068	0.11	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>32,273</b>	<b>0.70</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	547	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	468	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	237	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	752	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	53	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	290	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	105	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	53	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	26	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	1	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	52	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	52	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,637</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,910</b>	<b>0.70</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$34,910</b>	<b>0.70</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>CORE</b>								
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	170,708	4.23	197,065	4.62	197,065	4.62	197,065	4.62
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	42,552	1.00	42,552	1.00
ECON DEVELOP ADVANCEMENT FUND	737,349	18.40	781,713	18.52	242,682	5.50	242,682	5.50
TOTAL - PS	908,057	22.63	978,778	23.14	482,299	11.12	482,299	11.12
EXPENSE & EQUIPMENT								
DED-ED PRO-CDBG-ADMINISTRATION	2,821	0.00	127,170	0.00	127,170	0.00	127,170	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	3,890	0.00	3,890	0.00
ECON DEVELOP ADVANCEMENT FUND	75,053	0.00	108,520	0.00	24,241	0.00	24,241	0.00
TOTAL - EE	77,874	0.00	235,690	0.00	155,301	0.00	155,301	0.00
<b>TOTAL</b>	<b>985,931</b>	<b>22.63</b>	<b>1,214,468</b>	<b>23.14</b>	<b>637,600</b>	<b>11.12</b>	<b>637,600</b>	<b>11.12</b>
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	124	0.00	124	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	635	0.00	635	0.00
TOTAL - PS	0	0.00	0	0.00	759	0.00	759	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>759</b>	<b>0.00</b>	<b>759</b>	<b>0.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	4,940	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	1,809	0.00
STATE SUPP DOWNTOWN DEVELOPMNT	0	0.00	0	0.00	0	0.00	390	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	2,229	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	9,368	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>9,368</b>	<b>0.00</b>
<b>Restore GR-Finance &amp; Sales - 1419009</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	539,031	12.02	539,031	12.02
TOTAL - PS	0	0.00	0	0.00	539,031	12.02	539,031	12.02

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# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Restore GR-Finance &amp; Sales - 1419009</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	84,279	0.00	84,279	0.00
TOTAL - EE	0	0.00	0	0.00	84,279	0.00	84,279	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>623,310</b>	<b>12.02</b>	<b>623,310</b>	<b>12.02</b>
<b>Restore of GR for CDBG - 1419010</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	101,429	2.20	0	0.00
TOTAL - PS	0	0.00	0	0.00	101,429	2.20	0	0.00
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	8,286	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	8,286	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>109,715</b>	<b>2.20</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$985,931</b>	<b>22.63</b>	<b>\$1,214,468</b>	<b>23.14</b>	<b>\$1,371,384</b>	<b>25.34</b>	<b>\$1,271,037</b>	<b>23.14</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 41965C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Finance Team</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	0	197,065	285,234	482,299	<b>PS</b>	0	197,065	285,234	482,299
<b>EE</b>	0	127,170	28,131	155,301	<b>EE</b>	0	127,170	28,131	155,301
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>324,235</b>	<b>313,365</b>	<b>637,600</b>	<b>Total</b>	<b>0</b>	<b>324,235</b>	<b>313,365</b>	<b>637,600</b>
<b>FTE</b>	<b>0.00</b>	<b>4.62</b>	<b>6.50</b>	<b>11.12</b>	<b>FTE</b>	<b>0.00</b>	<b>4.62</b>	<b>6.50</b>	<b>11.12</b>
<b>Est. Fringe</b>	0	101,311	146,639	247,950	<b>Est. Fringe</b>	0	101,311	146,639	247,950
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds: Economic Development Advancement Fund (0783)				
<b>2. CORE DESCRIPTION</b>									
<p>The Finance Team, within the Division of Business and Community Services (BCS), is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.</p> <p>BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional, technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Finance Team									

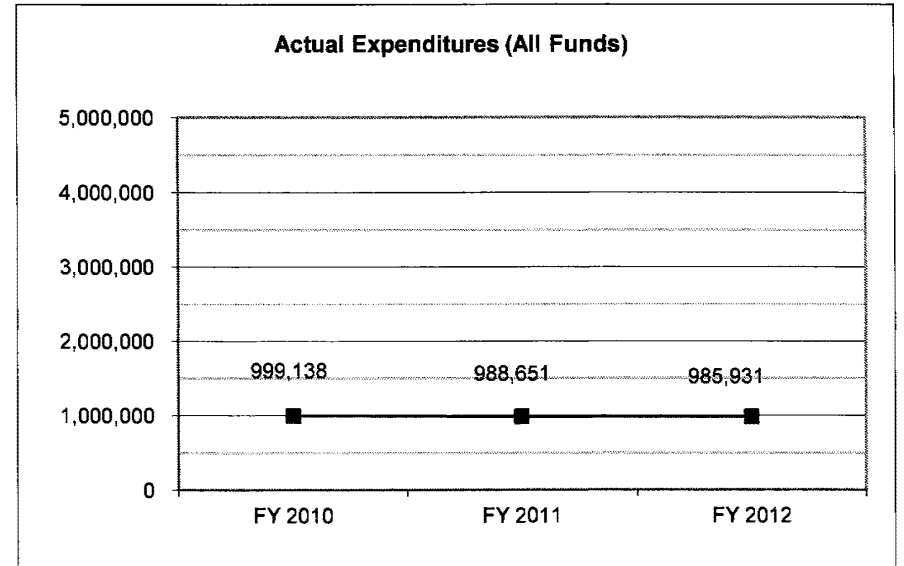
# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Finance Team

Budget Unit 41965C

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1,194,556	1,148,780	1,203,412	1,214,468
Less Reverted (All Funds)	(6,358)	0	0	N/A
Budget Authority (All Funds)	1,188,198	1,148,780	1,203,412	N/A
Actual Expenditures (All Funds)	999,138	988,651	985,931	N/A
Unexpended (All Funds)	189,060	160,129	217,481	N/A
Unexpended, by Fund:				
General Revenue	15,334	0	0	N/A
Federal	146,092	138,716	147,873	N/A
Other	27,634	21,413	69,908	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
FINANCE**

**5. CORE RECONCILIATION DETAIL**

				<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>										
				PS	23.14	0	197,065	781,713	978,778	
				EE	0.00	0	127,170	108,520	235,690	
				<b>Total</b>	<b>23.14</b>	<b>0</b>	<b>324,235</b>	<b>890,233</b>	<b>1,214,468</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>										
Core Reduction	1450	2812		PS	(12.02)	0	0	(539,031)	(539,031)	Restore GR
Core Reduction	1450	2816		EE	0.00	0	0	(84,279)	(84,279)	Restore GR
Core Reallocation	652	8389		PS	1.00	0	0	42,552	42,552	Core reallocation
Core Reallocation	652	2812		PS	(1.00)	0	0	0	0	Core reallocation
Core Reallocation	652	8390		EE	0.00	0	0	3,890	3,890	Core reallocation
<b>NET DEPARTMENT CHANGES</b>					<b>(12.02)</b>	<b>0</b>	<b>0</b>	<b>(576,868)</b>	<b>(576,868)</b>	
<b>DEPARTMENT CORE REQUEST</b>										
				PS	11.12	0	197,065	285,234	482,299	
				EE	0.00	0	127,170	28,131	155,301	
				<b>Total</b>	<b>11.12</b>	<b>0</b>	<b>324,235</b>	<b>313,365</b>	<b>637,600</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>										
				PS	11.12	0	197,065	285,234	482,299	
				EE	0.00	0	127,170	28,131	155,301	
				<b>Total</b>	<b>11.12</b>	<b>0</b>	<b>324,235</b>	<b>313,365</b>	<b>637,600</b>	

### FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41965C  <b>BUDGET UNIT NAME:</b> Finance Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services	
<b>1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.</b>		
<b>DEPARTMENT REQUEST</b>		
<p>The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations in the Finance Team. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.</p> <p>- Federal Funds: Finance PS (2412-0123) - \$197,065 * 10% = \$19,707 and Finance EE (2413-0123) - \$127,170 * 10% = \$12,717          - Other Funds: Finance PS (2812-0783) - \$781,713 * 10% = \$78,171 and Finance EE (2816-0783) - \$108,520 * 10% = \$10,852          - Other Funds: Finance PS (8389-0766) - \$42,552 * 10% = \$4,255 and Finance PS (8390-0766) - \$3,890 * 10% = \$389</p>		
<b>2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.</b>		
<b>PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED</b>	<b>CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>	<b>BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED</b>
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.
<b>3. Please explain how flexibility was used in the prior and/or current years.</b>		
<b>PRIOR YEAR EXPLAIN ACTUAL USE</b>	<b>CURRENT YEAR EXPLAIN PLANNED USE</b>	
In FY 2012, the Finance Team flexed \$0.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

<b>DEPARTMENT REQUEST</b>
<p>The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.</p> <p>- General Revenue: PS \$292,851 * 10% = \$29,285 (6.71 FTE * 10% = 0.67); EE \$132,250 * 10% = \$13,225          - Federal: PS \$879,144 * 10% = \$87,914 (21.00 FTE * 10% = 2.10); EE \$429,438 * 10% = \$42,944          - Other: PS \$661,414 * 10% = \$66,141 (15.00 FTE * 10% = 1.50); EE \$289,217 * 10% = \$28,922</p>

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
<p>In FY 2012, there was \$0 flexed between the BCS Teams.</p>	<p>In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.</p>

## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,395	0.25	7,537	0.25	3,643	0.13	3,643	0.13
SR OFC SUPPORT ASST (KEYBRD)	24,576	1.00	39,916	1.74	9,896	0.37	9,896	0.37
ACCOUNT CLERK II	26,640	1.00	22,766	0.87	15,987	0.62	15,987	0.62
TRAINING TECH II	0	0.00	27,332	0.06	24,587	0.06	24,587	0.06
ECONOMIC DEV INCENTIVE SPEC I	89,296	3.04	54,490	1.75	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	116,126	3.11	329,223	8.76	101,082	4.16	101,082	4.16
ECONOMIC DEV INCENTIVE SPC III	506,033	11.89	360,836	7.51	243,499	4.51	243,499	4.51
COMMUNITY & ECONOMIC DEV MGRB1	8,502	0.15	12,254	0.24	3,064	0.06	3,064	0.06
COMMUNITY & ECONOMIC DEV MGRB2	123,627	2.13	82,190	1.40	38,307	0.65	38,307	0.65
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	21,929	0.25	21,929	0.25	21,929	0.25
DIVISION DIRECTOR	5,862	0.06	5,862	0.06	5,862	0.06	5,862	0.06
DESIGNATED PRINCIPAL ASST DIV	0	0.00	14,443	0.25	14,443	0.25	14,443	0.25
<b>TOTAL - PS</b>	<b>908,057</b>	<b>22.63</b>	<b>978,778</b>	<b>23.14</b>	<b>482,299</b>	<b>11.12</b>	<b>482,299</b>	<b>11.12</b>
TRAVEL, IN-STATE	7,028	0.00	50,699	0.00	24,163	0.00	24,163	0.00
TRAVEL, OUT-OF-STATE	6,205	0.00	25,502	0.00	15,918	0.00	15,918	0.00
FUEL & UTILITIES	0	0.00	60	0.00	42	0.00	42	0.00
SUPPLIES	16,876	0.00	21,967	0.00	10,190	0.00	10,190	0.00
PROFESSIONAL DEVELOPMENT	14,485	0.00	58,802	0.00	41,757	0.00	41,757	0.00
COMMUNICATION SERV & SUPP	10,590	0.00	14,606	0.00	2,782	0.00	2,782	0.00
PROFESSIONAL SERVICES	18,033	0.00	46,052	0.00	44,444	0.00	44,444	0.00
M&R SERVICES	4,064	0.00	839	0.00	838	0.00	838	0.00
COMPUTER EQUIPMENT	0	0.00	1,932	0.00	1,931	0.00	1,931	0.00
MOTORIZED EQUIPMENT	0	0.00	4,189	0.00	4,189	0.00	4,189	0.00
OFFICE EQUIPMENT	479	0.00	2,823	0.00	2,805	0.00	2,805	0.00
OTHER EQUIPMENT	0	0.00	1,416	0.00	1,398	0.00	1,398	0.00
PROPERTY & IMPROVEMENTS	0	0.00	3	0.00	3	0.00	3	0.00
BUILDING LEASE PAYMENTS	0	0.00	332	0.00	331	0.00	331	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	1,808	0.00	28	0.00	28	0.00
MISCELLANEOUS EXPENSES	114	0.00	2,525	0.00	2,347	0.00	2,347	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	2,135	0.00	2,135	0.00	2,135	0.00
TOTAL - EE	77,874	0.00	235,690	0.00	155,301	0.00	155,301	0.00
<b>GRAND TOTAL</b>	<b>\$985,931</b>	<b>22.63</b>	<b>\$1,214,468</b>	<b>23.14</b>	<b>\$637,600</b>	<b>11.12</b>	<b>\$637,600</b>	<b>11.12</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$173,529	4.23	\$324,235	4.62	\$324,235	4.62	\$324,235	4.62
OTHER FUNDS	\$812,402	18.40	\$890,233	18.52	\$313,365	6.50	\$313,365	6.50

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Finance Team

**Program is found in the following core budget(s):** Finance Team

### 1. What does this program do?

The Finance Team, within the Division of Business and Community Services, is responsible for evaluating community projects for state financial assistance and packaging incentive proposals attractive to companies interested in locating or expanding in Missouri. The Finance Team is responsible for the management of over 30 financial tools offered by the Department and processing large volumes of financial program applications including tax credits, loans and grants.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo. establishes the Department of Economic Development and its divisions.

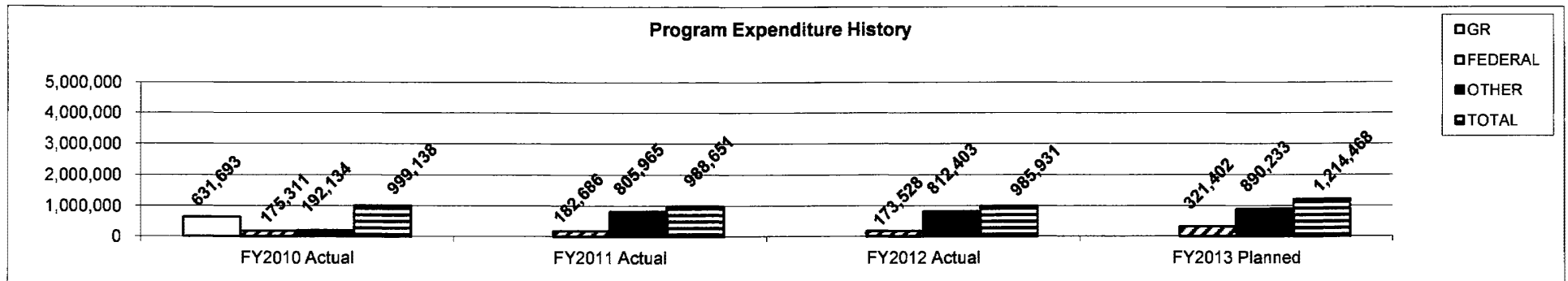
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve and planned restrictions.

### 6. What are the sources of the "Other " funds?

Economic Development Advancement Fund (0783).

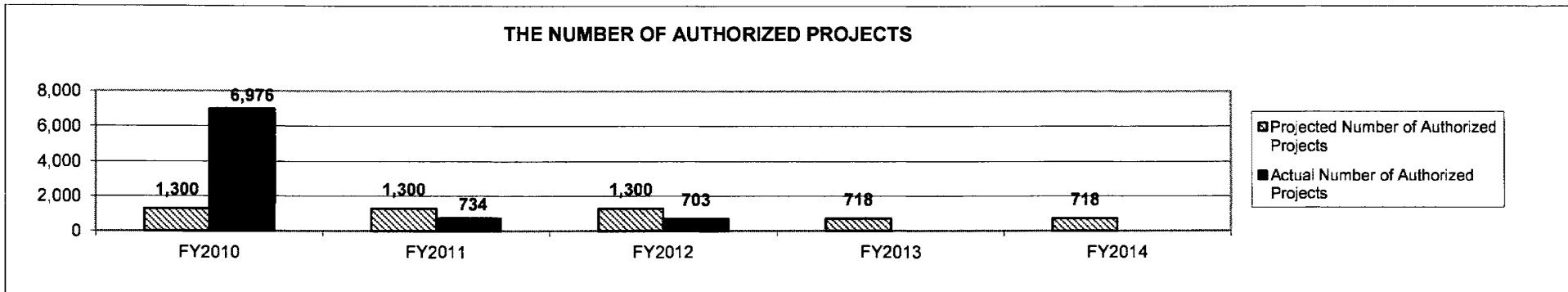
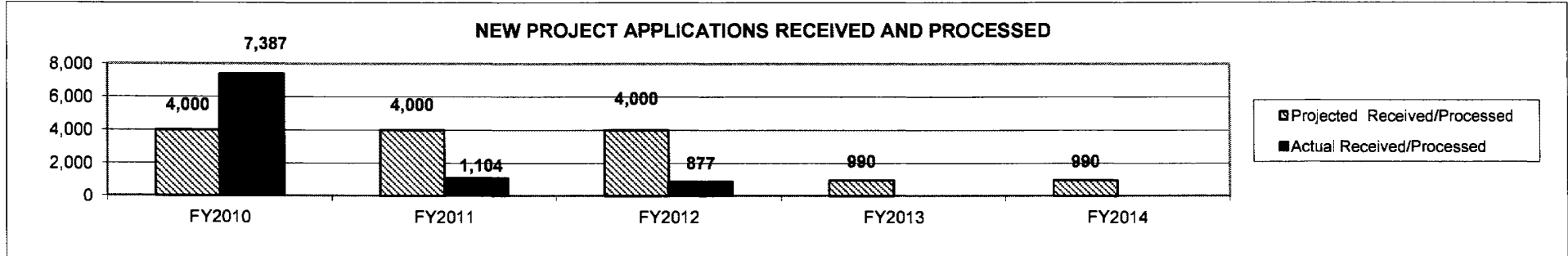
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Finance Team**

**Program is found in the following core budget(s): Finance Team**

**7a. Provide an effectiveness measure.**



**NOTE:** Performance Measures for the Finance Team were revised in FY2011. Projected measures revised to reflect change.

**7b. Provide an efficiency measure.**

The efficiency measure for the Finance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

**\$ of Financial Incentives Issued or Awarded**

**\$ of BCS Operational Budget**

**Cost Benefit to Achieve a Result**

FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected
	\$1,063,365,721		\$741,024,609		\$499,723,179	
\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$4,625,711	\$5,972,556
	\$0.0051		\$ 0.0061		\$0.0093	

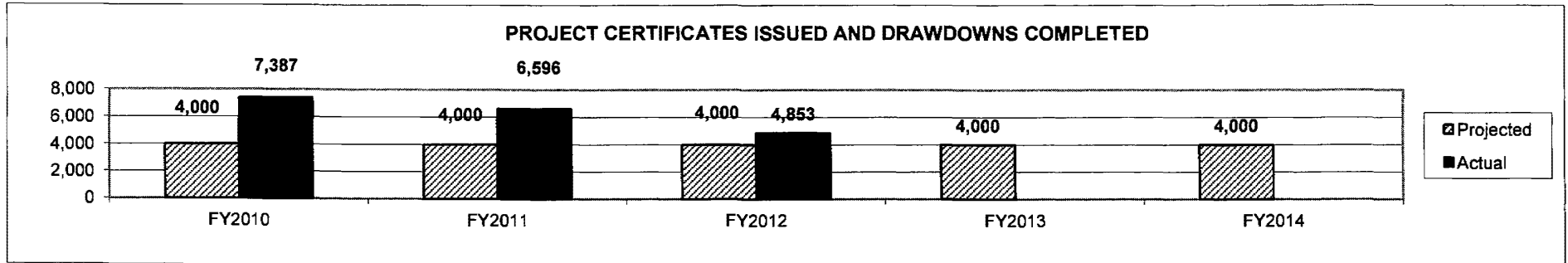
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Finance Team

**Program is found in the following core budget(s):** Finance Team

**7c. Provide the number of clients/individuals served, if applicable.**



**NOTE:** Revised in FY2011 to reflect "Projects" versus "Clients."

**7d. Provide a customer satisfaction measure, if available.**  
NA

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41965C and 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of GR for Finance and Sales Teams	<b>DI#</b> 1419009

**1. AMOUNT OF REQUEST**

FY 2014 Budget Request				
	GR	Federal	Other	Total
PS	1,172,869	0	0	1,172,869
EE	127,617	0	0	127,617
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,300,486</b>	<b>0</b>	<b>0</b>	<b>1,300,486</b>

<b>FTE</b>	<b>27.54</b>	<b>0.00</b>	<b>0.00</b>	<b>27.54</b>
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<b>Est. Fringe</b>	602,972	0	0	602,972
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total
PS	1,172,869	0	0	1,172,869
EE	127,617	0	0	127,617
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>1,300,486</b>	<b>0</b>	<b>0</b>	<b>1,300,486</b>

<b>FTE</b>	<b>27.54</b>	<b>0.00</b>	<b>0.00</b>	<b>27.54</b>
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<b>Est. Fringe</b>	602,972	0	0	602,972
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to restore the funding for the Sales and Finance Teams back to General Revenue. Over the past three Fiscal Years, several BCS budget appropriations originally funded by GR have been fund switched to the Economic Development Advancement Fund. Based on estimated revenues, DED has determined that the EDAF fund will not be sustainable beginning in FY2014 as the expenditures from EDAF continue to outpace the revenues to the fund.

In order to continue to provide the critical services provided by the Finance and Sales Teams it is imperative that General Revenue funding is restored for both Personal Service and Expense and Equipment. If this New Decision Item is not approved, it is critical the EDAF appropriation be maintained.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41965C and 41955C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of GR for Finance and Sales Teams	<b>DI#</b> 1419009

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amounts and also on the previous fund switches from GR to EDAF for the Finance and Sales Teams. Please see the EDAF Revenues Versus Expenditures Trend Chart under Number 7.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Finance Team Personal Service	539,031	12.02					539,031	12.02	
Sales Team Personal Service	633,838	15.52					633,838	15.52	
<b>Total PS</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>
Finance Team EE	84,279						84,279		
Sales Team EE	43,338						43,338		
<b>Total EE</b>	<b>127,617</b>		<b>0</b>		<b>0</b>		<b>127,617</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit 41965C and 41955C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of GR for Finance and Sales Teams</b>				<b>DI#1419009</b>					
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
Finance Team Personal Service	539,031	12.02					539,031	12.0	
Sales Team Personal Service	633,838	15.52					633,838	15.5	
<b>Total PS</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,172,869</b>	<b>27.54</b>	<b>0</b>
							0		
Finance Team EE	84,279						84,279		
Sales Team EE	43,338						43,338		
							0		
<b>Total EE</b>	<b>127,617</b>		<b>0</b>		<b>0</b>		<b>127,617</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,300,486</b>	<b>27.54</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41965C and 41955C
Division: Business and Community Services	
DI Name: Restoration of GR for Finance and Sales Teams	DI#1419009

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the Core Decision Item forms for the Finance and Sales Team effectiveness measure.

**6b. Provide an efficiency measure.**

Refer to the Core Decision Item forms for the Finance and Sales Team efficiency measure.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the Core Decision Item forms for the Finance and Sales Team number of clients served.

**6d. Provide a customer satisfaction measure, if available.**

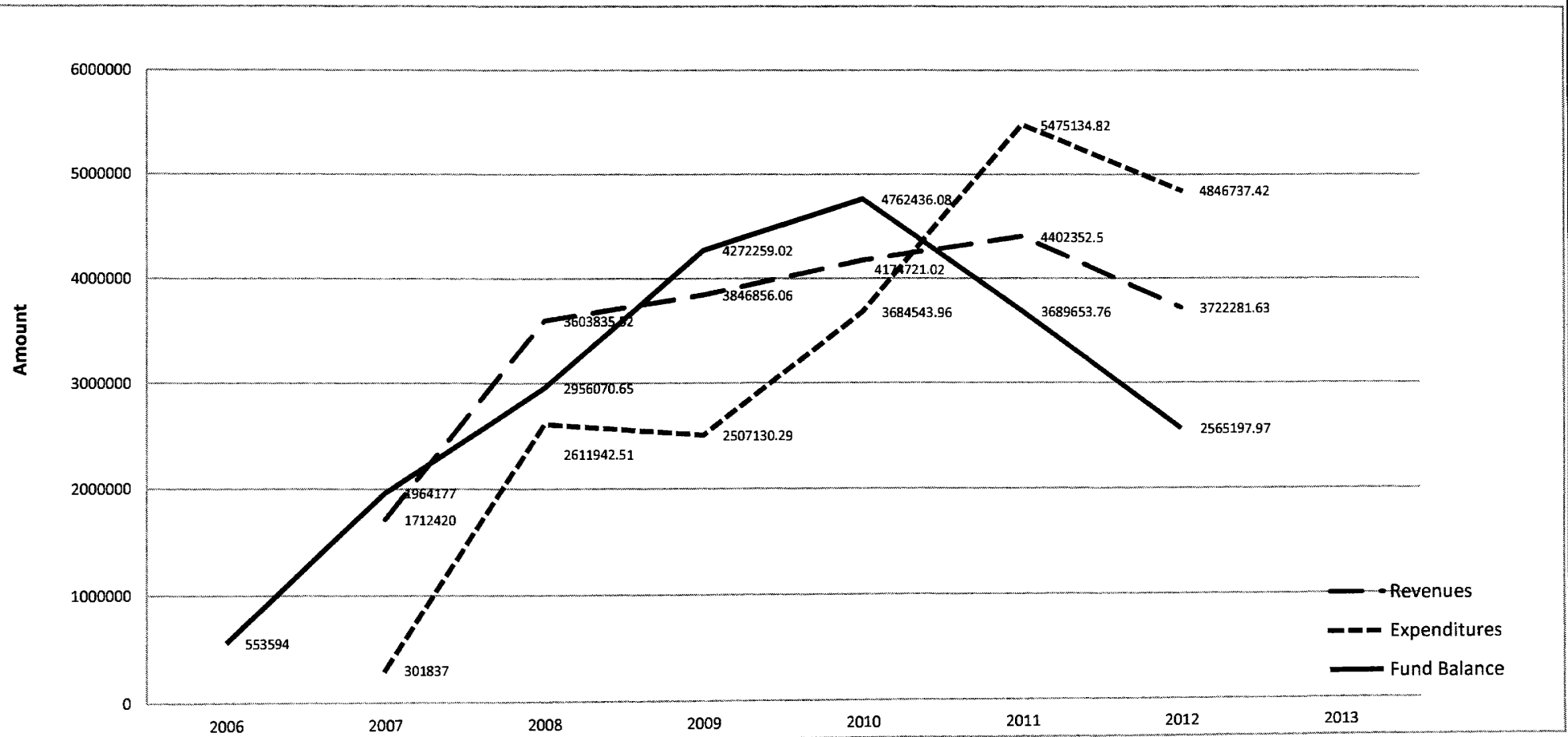
Refer to the Core Decision Item forms for the Finance and Sales Team customer satisfaction.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 41965C and 41955C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Restoration of GR for Finance and Sales Teams</b>	<b>DI#1419009</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The chart below depicts the Revenues into the EDAF fund, Expenditures from the fund and the Fund Balance from FY2006 through FY2013. The chart demonstrates that Expenditures are out pacing Revenues.



# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Restore GR-Finance &amp; Sales - 1419009</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	3,894	0.12	3,894	0.12
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	30,020	1.37	30,020	1.37
ACCOUNT CLERK II	0	0.00	0	0.00	6,779	0.25	6,779	0.25
TRAINING TECH II	0	0.00	0	0.00	2,745	0.00	2,745	0.00
ECONOMIC DEV INCENTIVE SPEC I	0	0.00	0	0.00	54,490	1.75	54,490	1.75
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	228,141	4.60	228,141	4.60
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	159,889	3.00	159,889	3.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	9,190	0.18	9,190	0.18
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	43,883	0.75	43,883	0.75
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>539,031</b>	<b>12.02</b>	<b>539,031</b>	<b>12.02</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	29,626	0.00	29,626	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	9,584	0.00	9,584	0.00
FUEL & UTILITIES	0	0.00	0	0.00	18	0.00	18	0.00
SUPPLIES	0	0.00	0	0.00	11,877	0.00	11,877	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	17,345	0.00	17,345	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	12,224	0.00	12,224	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	1,608	0.00	1,608	0.00
M&R SERVICES	0	0.00	0	0.00	1	0.00	1	0.00
COMPUTER EQUIPMENT	0	0.00	0	0.00	1	0.00	1	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	18	0.00	18	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	18	0.00	18	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	1	0.00	1	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	1,780	0.00	1,780	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	178	0.00	178	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>84,279</b>	<b>0.00</b>	<b>84,279</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$623,310</b>	<b>12.02</b>	<b>\$623,310</b>	<b>12.02</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$623,310</b>	<b>12.02</b>	<b>\$623,310</b>	<b>12.02</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C & 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of General Revenue	<b>DI#</b> 1419010

**1. AMOUNT OF REQUEST**

FY 2014 Budget Request				
	GR	Federal	Other	Total
PS	461,042	0	0	461,042
EE	37,666	0	0	37,666
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>498,708</b>	<b>0</b>	<b>0</b>	<b>498,708</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	237,022	0	0	237,022
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to request General Revenue funding for the Division of Business and Community Development (BCS). Over the past several years three factors have affected General Revenue for BCS. First, over the past few years Missouri has received federal CDBG disaster funds which increased the workload for many staff. Second, BCS has endured GR core reductions, but due to the disaster funds and shift in the workload the staffing levels were able to be maintained. Finally, over the past several years new legislation has passed for which BCS requested but did not receive additional funding, which nevertheless increased the workload for BCS. This New Decision Item would provide the necessary funding to maintain the critical services provided by BCS.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 41945C, 41955C, 41965C &amp; 41975C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of General Revenue</b>		<b>DI# 1419010</b>							
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b></p> <p>The specific amount was derived based on the current FY13 appropriation amounts.</p>									
<p><b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b></p>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Marketing Team Personal Service	32,273						32,273	0.0	
Sales Team Personal Service	32,273						32,273	0.0	
Finance Team Personal Service	101,429						101,429	0.0	
Compliance Team Personal Service	295,067						295,067	0.0	
<b>Total PS</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	2,637						2,637		
Sales Team E&E	2,637						2,637		
Finance Team E&E	8,286						8,286		
Compliance Team E&E	24,106						24,106		
<b>Total EE</b>	<b>37,666</b>		<b>0</b>		<b>0</b>		<b>37,666</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>			<b>Budget Unit 41945C, 41955C, 41965C &amp; 41975C</b>						
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of General Revenue</b>			<b>DI# 1419010</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
Marketing Team Personal Service	0						0	0.0	
Sales Team Personal Service	0						0		
Finance Team Personal Service	0						0		
Compliance Team Personal Service	0						0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	0						0		
Sales Team E&E	0						0		
Finance Team E&E	0						0		
Compliance Team E&E	0						0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C & 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of General Revenue	<b>DI#</b> 1419010

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6b. Provide an efficiency measure.**

The efficiency measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure for BCS, if applicable, can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing, Sales, Finance and Compliance Team Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>FINANCE</b>								
<b>Restore of GR for CDBG - 1419010</b>								
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	5,071	0.18	0	0.00
ACCOUNT CLERK II	0	0.00	0	0.00	8,114	0.29	0	0.00
TRAINING TECH II	0	0.00	0	0.00	12,171	0.02	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	48,687	1.36	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	2,029	0.02	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	7,100	0.11	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	11,157	0.11	0	0.00
DESIGNATED PRINCIPAL ASST DIV	0	0.00	0	0.00	7,100	0.11	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>101,429</b>	<b>2.20</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	994	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	745	0.00	0	0.00
FUEL & UTILITIES	0	0.00	0	0.00	1	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	662	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	1,988	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	82	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	2,985	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	1	0.00	0	0.00
MOTORIZED EQUIPMENT	0	0.00	0	0.00	248	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	165	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	82	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	1	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	1	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	165	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	165	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>8,286</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$109,715</b>	<b>2.20</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$109,715</b>	<b>2.20</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	47,270	1.23	64,211	1.51	64,211	1.51	64,211	1.51
DED-ED PRO-CDBG-ADMINISTRATION	465,569	10.58	522,903	12.54	522,903	12.54	522,903	12.54
ECON DEVELOP ADVANCEMENT FUND	7,784	0.26	15,073	0.50	15,073	0.50	15,073	0.50
TOTAL - PS	520,623	12.07	602,187	14.55	602,187	14.55	602,187	14.55
EXPENSE & EQUIPMENT								
GENERAL REVENUE	13,723	0.00	22,756	0.00	22,756	0.00	22,756	0.00
DED-ED PRO-CDBG-ADMINISTRATION	166,904	0.00	216,555	0.00	216,555	0.00	216,555	0.00
ECON DEVELOP ADVANCEMENT FUND	1,231	0.00	14,406	0.00	14,406	0.00	14,406	0.00
TOTAL - EE	181,858	0.00	253,717	0.00	253,717	0.00	253,717	0.00
<b>TOTAL</b>	<b>702,481</b>	<b>12.07</b>	<b>855,904</b>	<b>14.55</b>	<b>855,904</b>	<b>14.55</b>	<b>855,904</b>	<b>14.55</b>
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	44	0.00	44	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	452	0.00	452	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	12	0.00	12	0.00
TOTAL - PS	0	0.00	0	0.00	508	0.00	508	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>508</b>	<b>0.00</b>	<b>508</b>	<b>0.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	588	0.00
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	4,798	0.00
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	138	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	5,524	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>5,524</b>	<b>0.00</b>
<b>Restore of GR for CDBG - 1419010</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	295,067	6.40	0	0.00
TOTAL - PS	0	0.00	0	0.00	295,067	6.40	0	0.00

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# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
Restore of GR for CDBG - 1419010								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	24,106	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	24,106	0.00	0	0.00
TOTAL	0	0.00	0	0.00	319,173	6.40	0	0.00
<b>GRAND TOTAL</b>	<b>\$702,481</b>	<b>12.07</b>	<b>\$855,904</b>	<b>14.55</b>	<b>\$1,175,585</b>	<b>20.95</b>	<b>\$861,936</b>	<b>14.55</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 41975C				
Division: Business and Community Services									
Core: Compliance Team									
1. CORE FINANCIAL SUMMARY									
FY 2014 Budget Request					FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	64,211	522,903	15,073	602,187	PS	64,211	522,903	15,073	602,187
EE	22,756	216,555	14,406	253,717	EE	22,756	216,555	14,406	253,717
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
Total	86,967	739,458	29,479	855,904	Total	86,967	739,458	29,479	855,904
FTE	1.51	12.54	0.50	14.55	FTE	1.51	12.54	0.50	14.55
Est. Fringe	33,011	268,824	7,749	309,584	Est. Fringe	33,011	268,824	7,749	309,584
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: Economic Development Advancement Fund (0783)					Other Funds: Economic Development Advancement Fund (0783)				
2. CORE DESCRIPTION									
<p>The Compliance Team, within the Division of Business and Community Services (BCS), provides both in-house monitoring of systems; accounting controls and separation of duties; and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.</p> <p>BCS serves as a partner in the economic development professional community to facilitate the expansion of existing business in the State; to facilitate the location of new business to the State; and to facilitate the startup of new business in the State. The Division also serves as a partner with local governments, non-profits, community organizations, and private citizens to help develop and grow Missouri's communities. The services provided by BCS include professional technical assistance and project management; training; research; financial assistance; and compliance. A few of the ways BCS measures its success include measuring new jobs created, private investment, leverage, and efficiency of operations.</p>									
3. PROGRAM LISTING (list programs included in this core funding)									
Compliance Team									

# CORE DECISION ITEM

**Department: Economic Development**

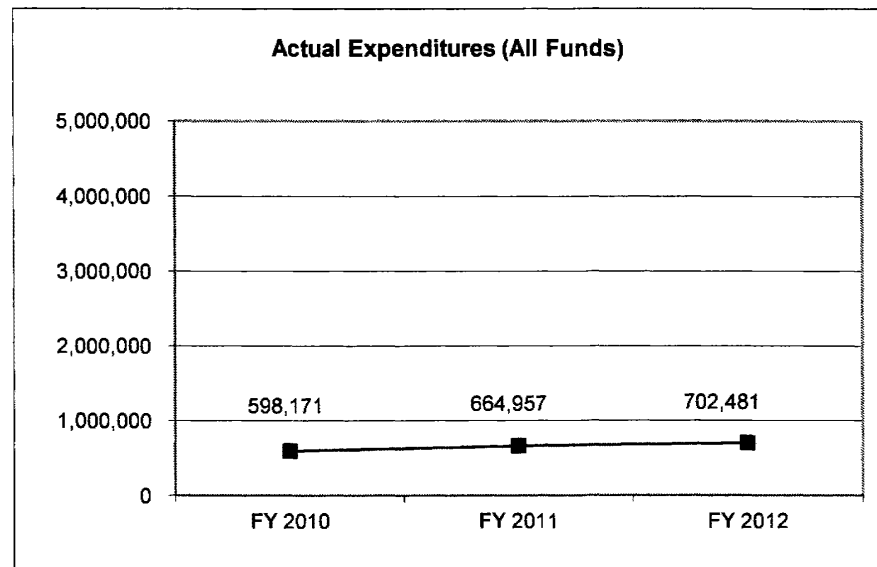
**Budget Unit 41975C**

**Division: Business and Community Services**

**Core: Compliance Team**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	811,740	954,068	895,646	855,904
Less Reverted (All Funds)	(5,120)	(2,747)	(2,603)	N/A
Budget Authority (All Funds)	806,620	951,321	893,043	N/A
Actual Expenditures (All Funds)	598,171	664,957	702,481	N/A
Unexpended (All Funds)	208,449	286,364	190,562	N/A
Unexpended, by Fund:				
General Revenue	43,194	4,955	23,173	N/A
Federal	149,015	270,671	146,623	N/A
Other	16,240	10,738	20,766	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
COMPLIANCE**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	14.55	64,211	522,903	15,073	602,187	
	EE	0.00	22,756	216,555	14,406	253,717	
	<b>Total</b>	<b>14.55</b>	<b>86,967</b>	<b>739,458</b>	<b>29,479</b>	<b>855,904</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	14.55	64,211	522,903	15,073	602,187	
	EE	0.00	22,756	216,555	14,406	253,717	
	<b>Total</b>	<b>14.55</b>	<b>86,967</b>	<b>739,458</b>	<b>29,479</b>	<b>855,904</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	14.55	64,211	522,903	15,073	602,187	
	EE	0.00	22,756	216,555	14,406	253,717	
	<b>Total</b>	<b>14.55</b>	<b>86,967</b>	<b>739,458</b>	<b>29,479</b>	<b>855,904</b>	

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 41975C  <b>BUDGET UNIT NAME:</b> Compliance Team See complete list of budget units below.	<b>DEPARTMENT:</b> Economic Development  <b>DIVISION:</b> Business and Community Services
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**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The department is requesting 10% flexibility between the Personal Service and Expense and Equipment appropriations for the BCS teams. This flexibility is needed to ensure our ability to immediately address any identified operational modifications in order to provide the highest quality services to Missourians. Areas of need include special or emergency projects and staff assistance for businesses, training for employees, purchase of supplies and other equipment to make the division more efficient.

- General Revenue: Compliance PS (2416-0101) -  $\$64,211 \times 10\% = \$6,421$  and Compliance EE (2422-0101) -  $\$22,756 \times 10\% = \$2,276$
- Federal Funds: Compliance PS (2424-0123) -  $\$522,903 \times 10\% = \$52,290$  and Compliance EE (2425-0123) -  $\$216,555 \times 10\% = \$21,656$
- Other Funds: Compliance PS (3563-0783) -  $\$15,073 \times 10\% = \$1,507$  and Compliance EE (2829-0783) -  $\$14,406 \times 10\% = \$1,441$

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2012, the Compliance Team flexed \$0.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance teams were appropriated 10% flexibility between PS and E&E appropriations. This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## FLEXIBILITY REQUEST FORM

<b>BUDGET UNIT NUMBER:</b> 42183C, 41945C, 41955C, 41965C, 41975C	<b>DEPARTMENT:</b> Economic Development
<b>BUDGET UNIT NAME:</b> MERIC, Marketing, Sales, Finance and Compliance	<b>DIVISION:</b> Business and Community Services

**1. Provide the amount by fund of personal service flexibility and the amount by fund of expense and equipment flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed. If flexibility is being requested among divisions, provide the amount by fund of flexibility you are requesting in dollar and percentage terms and explain why the flexibility is needed.**

### DEPARTMENT REQUEST

The Department is requesting 10% flexibility between the teams in the Business and Community Services Division (Section 7.020 of HB 7). These teams are MERIC, Marketing, Sales, Finance and Compliance.

- General Revenue: PS \$292,851 \* 10% = \$29,285 (6.71 FTE \* 10% = 0.67); EE \$132,250 \* 10% = \$13,225
- Federal: PS \$879,144 \* 10% = \$87,914 (21.00 FTE \* 10% = 2.10); EE \$429,438 \* 10% = \$42,944
- Other: PS \$661,414 \* 10% = \$66,141 (15.00 FTE \* 10% = 1.50); EE \$289,217 \* 10% = \$28,922

**2. Estimate how much flexibility will be used for the budget year. How much flexibility was used in the Prior Year Budget and the Current Year Budget? Please specify the amount.**

PRIOR YEAR ACTUAL AMOUNT OF FLEXIBILITY USED	CURRENT YEAR ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED	BUDGET REQUEST ESTIMATED AMOUNT OF FLEXIBILITY THAT WILL BE USED
\$0	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.	Expenditures in PS and E&E will differ annually based on needs to cover operational expenses, address emergency and changing situations, etc.

**3. Please explain how flexibility was used in the prior and/or current years.**

PRIOR YEAR EXPLAIN ACTUAL USE	CURRENT YEAR EXPLAIN PLANNED USE
In FY 2012, there was \$0 flexed between the BCS Teams.	In FY 2013, the MERIC, Marketing, Sales, Finance and Compliance Teams were appropriated 10% flexibility between them (Section 7.015). This flexibility will allow the department to respond to changing situations to continue to provide the best possible quality service to our customers.

## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
ADMIN OFFICE SUPPORT ASSISTANT	7,395	0.25	11,004	0.39	11,004	0.39	11,004	0.39
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	11,207	0.50	11,207	0.50	11,207	0.50
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	3,636	0.15	3,636	0.15	3,636	0.15
GEOGRAPHIC INFO SYS TECH II	4,640	0.11	0	0.00	0	0.00	0	0.00
MARKETING SPECIALIST I	12,557	0.40	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPEC I	63,612	2.00	47,489	1.50	47,489	1.50	47,489	1.50
ECONOMIC DEV INCENTIVE SPEC II	67,444	1.81	30,551	0.94	30,551	0.94	30,551	0.94
ECONOMIC DEV INCENTIVE SPC III	199,432	4.44	420,167	10.00	420,167	10.00	420,167	10.00
COMMUNITY & ECONOMIC DEV MGRB1	58,502	1.15	8,695	0.17	8,695	0.17	8,695	0.17
COMMUNITY & ECONOMIC DEV MGRB2	12,283	0.21	28,882	0.50	28,882	0.50	28,882	0.50
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	28,833	0.25	28,833	0.25	28,833	0.25
DIVISION DIRECTOR	17,585	0.18	11,723	0.15	11,723	0.15	11,723	0.15
DESIGNATED PRINCIPAL ASST DIV	58,648	1.00	0	0.00	0	0.00	0	0.00
MISCELLANEOUS PROFESSIONAL	18,525	0.52	0	0.00	0	0.00	0	0.00
<b>TOTAL - PS</b>	<b>520,623</b>	<b>12.07</b>	<b>602,187</b>	<b>14.55</b>	<b>602,187</b>	<b>14.55</b>	<b>602,187</b>	<b>14.55</b>
TRAVEL, IN-STATE	26,312	0.00	42,556	0.00	42,556	0.00	42,556	0.00
TRAVEL, OUT-OF-STATE	1,721	0.00	5,364	0.00	5,364	0.00	5,364	0.00
FUEL & UTILITIES	0	0.00	5,192	0.00	5,192	0.00	5,192	0.00
SUPPLIES	11,242	0.00	16,899	0.00	16,899	0.00	16,899	0.00
PROFESSIONAL DEVELOPMENT	17,958	0.00	60,445	0.00	60,445	0.00	60,445	0.00
COMMUNICATION SERV & SUPP	5,773	0.00	8,402	0.00	8,402	0.00	8,402	0.00
PROFESSIONAL SERVICES	115,522	0.00	85,504	0.00	85,504	0.00	85,504	0.00
HOUSEKEEPING & JANITORIAL SERV	0	0.00	1	0.00	1	0.00	1	0.00
M&R SERVICES	1,570	0.00	1,513	0.00	1,513	0.00	1,513	0.00
COMPUTER EQUIPMENT	129	0.00	2	0.00	2	0.00	2	0.00
MOTORIZED EQUIPMENT	0	0.00	7,556	0.00	7,556	0.00	7,556	0.00
OFFICE EQUIPMENT	562	0.00	4,172	0.00	4,172	0.00	4,172	0.00
OTHER EQUIPMENT	1,069	0.00	2,538	0.00	2,538	0.00	2,538	0.00
PROPERTY & IMPROVEMENTS	0	0.00	6	0.00	6	0.00	6	0.00
BUILDING LEASE PAYMENTS	0	0.00	598	0.00	598	0.00	598	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	4,713	0.00	4,713	0.00	4,713	0.00
MISCELLANEOUS EXPENSES	0	0.00	4,402	0.00	4,402	0.00	4,402	0.00

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>CORE</b>								
REBILLABLE EXPENSES	0	0.00	3,854	0.00	3,854	0.00	3,854	0.00
TOTAL - EE	181,858	0.00	253,717	0.00	253,717	0.00	253,717	0.00
<b>GRAND TOTAL</b>	<b>\$702,481</b>	<b>12.07</b>	<b>\$855,904</b>	<b>14.55</b>	<b>\$855,904</b>	<b>14.55</b>	<b>\$855,904</b>	<b>14.55</b>
GENERAL REVENUE	\$60,993	1.23	\$86,967	1.51	\$86,967	1.51	\$86,967	1.51
FEDERAL FUNDS	\$632,473	10.58	\$739,458	12.54	\$739,458	12.54	\$739,458	12.54
OTHER FUNDS	\$9,015	0.26	\$29,479	0.50	\$29,479	0.50	\$29,479	0.50

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Compliance Team**

**Program is found in the following core budget(s): Compliance Team**

### 1. What does this program do?

The Compliance Team, within the Division of Business and Community Services, provides both in-house monitoring of systems, accounting controls and separation of duties, and on-site monitoring and project compliance assistance to ensure that incentive programs are being used properly and taxpayers are receiving the best return for their investment. The Compliance Team assures quality control, consistency, and accuracy. They support the Finance and Sales Teams through problem solving and troubleshooting. The Compliance Team works in partnership with communities to improve infrastructure and provide growth opportunities throughout the state.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 620.010, RSMo, establishes the Department of Economic Development and its divisions.

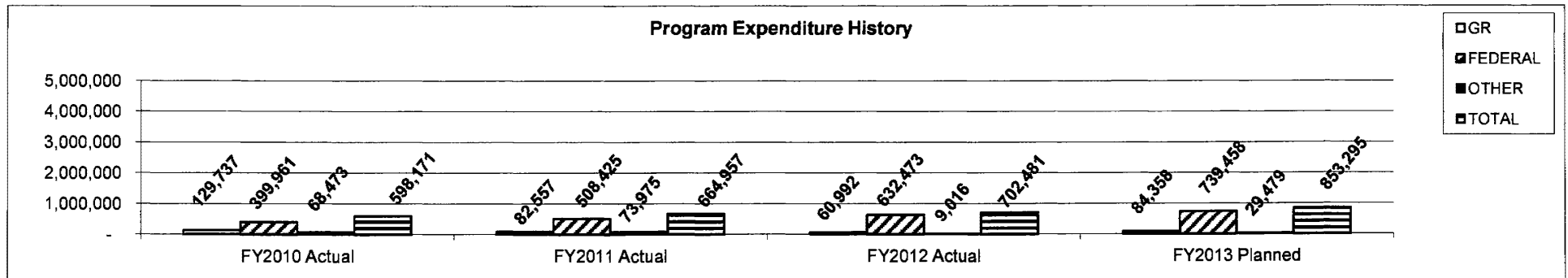
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures for GR reflect 3% Governor's Reserve and planned restrictions.

### 6. What are the sources of the "Other" funds?

Economic Development Advancement Fund (0783).

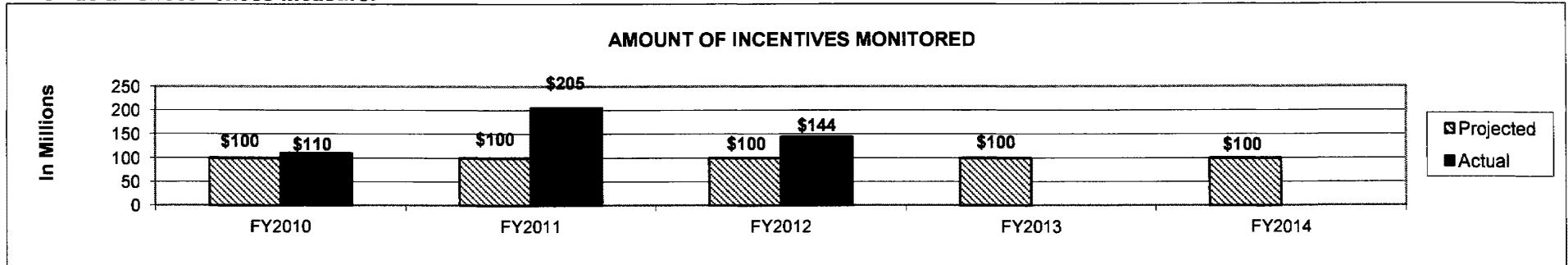
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Compliance Team

**Program is found in the following core budget(s):** Compliance Team

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**

The efficiency measure for the Compliance Team is a shared measure throughout the Division of Business and Community Services - Marketing, Sales, Finance, Compliance and Research Teams. The measure is the total dollar amount of financial incentives issued or awarded for the fiscal year divided by the total BCS operational budget for the fiscal year.

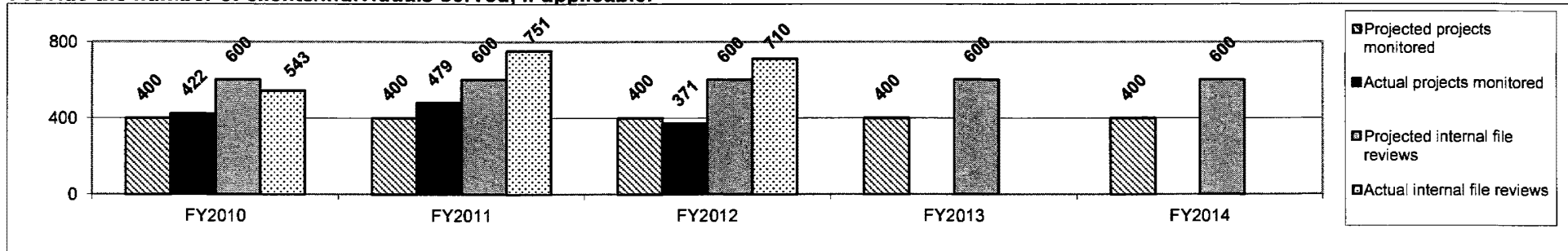
**\$ of Financial Incentives Issued or Awarded**

**\$ of BCS Operational Budget**

**Cost Benefit to Achieve a Result**

FY2010 Projected	FY2010 Actual	FY2011 Projected	FY2011 Actual	FY2012 Projected	FY2012 Actual	FY2013 Projected
	\$1,063,365,721		\$741,024,609		\$499,723,179	
\$ 7,311,279	\$ 5,379,726	\$ 6,421,884	\$ 4,531,349	\$ 6,360,277	\$4,625,711	\$5,972,556
	\$0.0051		\$ 0.0061		\$0.0093	

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 41965C & 41975C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of General Revenue	<b>DI#</b> 1419010

**1. AMOUNT OF REQUEST**

FY 2014 Budget Request				
	GR	Federal	Other	Total
PS	461,042	0	0	461,042
EE	37,666	0	0	37,666
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>498,708</b>	<b>0</b>	<b>0</b>	<b>498,708</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	237,022	0	0	237,022
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to request General Revenue funding for the Division of Business and Community Development (BCS). Over the past several years three factors have affected General Revenue for BCS. First, over the past few years Missouri has received federal CDBG disaster funds which increased the workload for many staff. Second, BCS has endured GR core reductions, but due to the disaster funds and shift in the workload the staffing levels were able to be maintained. Finally, over the past several years new legislation has passed for which BCS requested but did not receive additional funding, which nevertheless increased the workload for BCS. This New Decision Item would provide the necessary funding to maintain the critical services provided by BCS.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development	Budget Unit 41945C, 41955C, 41965C & 41975C
Division: Business and Community Services	
DI Name: Restoration of General Revenue	DI# 1419010

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amounts.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
<b>Budget Object Class/Job Class</b>									
Marketing Team Personal Service	32,273						32,273	0.0	
Sales Team Personal Service	32,273						32,273	0.0	
Finance Team Personal Service	101,429						101,429	0.0	
Compliance Team Personal Service	295,067						295,067	0.0	
<b>Total PS</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>461,042</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	2,637						2,637		
Sales Team E&E	2,637						2,637		
Finance Team E&E	8,286						8,286		
Compliance Team E&E	24,106						24,106		
<b>Total EE</b>	<b>37,666</b>		<b>0</b>		<b>0</b>		<b>37,666</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>498,708</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>			<b>Budget Unit 41945C, 41955C, 41965C &amp; 41975C</b>						
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of General Revenue</b>			<b>DI# 1419010</b>						
<b>Budget Object Class/Job Class</b>	<b>Gov Rec GR DOLLARS</b>	<b>Gov Rec GR FTE</b>	<b>Gov Rec FED DOLLARS</b>	<b>Gov Rec FED FTE</b>	<b>Gov Rec OTHER DOLLARS</b>	<b>Gov Rec OTHER FTE</b>	<b>Gov Rec TOTAL DOLLARS</b>	<b>Gov Rec TOTAL FTE</b>	<b>Gov Rec One-Time DOLLARS</b>
Marketing Team Personal Service	0						0	0.0	
Sales Team Personal Service	0						0		
Finance Team Personal Service	0						0		
Compliance Team Personal Service	0						0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
Marketing Team E&E	0						0		
Sales Team E&E	0						0		
Finance Team E&E	0						0		
Compliance Team E&E	0						0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: Restoration of General Revenue DI# 1419010

Budget Unit 41945C, 41955C, 41965C & 41975C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6b. Provide an efficiency measure.**

The efficiency measures for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served for BCS can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure for BCS, if applicable, can be found under the Marketing, Sales, Finance and Compliance Team Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing, Sales, Finance and Compliance Team Core budget forms.

## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>COMPLIANCE</b>								
<b>Restore of GR for CDBG - 1419010</b>								
ADMIN OFFICE SUPPORT ASSISTANT	0	0.00	0	0.00	2,950	0.06	0	0.00
OFFICE SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	5,901	0.26	0	0.00
SR OFC SUPPORT ASST (KEYBRD)	0	0.00	0	0.00	2,950	0.06	0	0.00
ECONOMIC DEV INCENTIVE SPEC II	0	0.00	0	0.00	17,704	0.45	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	0	0.00	233,106	5.12	0	0.00
COMMUNITY & ECONOMIC DEV MGRB1	0	0.00	0	0.00	2,950	0.06	0	0.00
COMMUNITY & ECONOMIC DEV MGRB2	0	0.00	0	0.00	17,704	0.26	0	0.00
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	0	0.00	11,802	0.13	0	0.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>295,067</b>	<b>6.40</b>	<b>0</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	0	0.00	3,615	0.00	0	0.00
TRAVEL, OUT-OF-STATE	0	0.00	0	0.00	482	0.00	0	0.00
FUEL & UTILITIES	0	0.00	0	0.00	482	0.00	0	0.00
SUPPLIES	0	0.00	0	0.00	1,446	0.00	0	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	5,785	0.00	0	0.00
COMMUNICATION SERV & SUPP	0	0.00	0	0.00	482	0.00	0	0.00
PROFESSIONAL SERVICES	0	0.00	0	0.00	9,643	0.00	0	0.00
M&R SERVICES	0	0.00	0	0.00	241	0.00	0	0.00
OFFICE EQUIPMENT	0	0.00	0	0.00	482	0.00	0	0.00
OTHER EQUIPMENT	0	0.00	0	0.00	241	0.00	0	0.00
PROPERTY & IMPROVEMENTS	0	0.00	0	0.00	1	0.00	0	0.00
BUILDING LEASE PAYMENTS	0	0.00	0	0.00	1	0.00	0	0.00
EQUIPMENT RENTALS & LEASES	0	0.00	0	0.00	241	0.00	0	0.00
MISCELLANEOUS EXPENSES	0	0.00	0	0.00	482	0.00	0	0.00
REBILLABLE EXPENSES	0	0.00	0	0.00	482	0.00	0	0.00
<b>TOTAL - EE</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>24,106</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$319,173</b>	<b>6.40</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$319,173</b>	<b>6.40</b>		<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>		<b>0.00</b>

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>TAX CREDIT REFUNDS</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
ECON DEVELOP ADVANCEMENT FUND	72	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	72	0.00	1	0.00	1	0.00	1	0.00
TOTAL	72	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$72	0.00	\$1	0.00	\$1	0.00	\$1	0.00

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# CORE DECISION ITEM

Department: Economic Development

Budget Unit 41980C

Division: Business and Community Services

Core: Econ Dev Advancement Fund Refunds (EDAF)

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Economic Development Advancement Fund (0783)  
An "E" is requested on \$1 Other Funds

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1	1 E
TRF	0	0	0	0
Total	0	0	1	1
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Economic Development Advancement Fund (EDAF) was created per 620.1900, RSMo, in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. This core item provides the Department of Economic Development the ability to refund an overpayment or erroneous payment of any amount credited to the EDAF.

## 3. PROGRAM LISTING (list programs included in this core funding)

Economic Development Advancement Fund.

# CORE DECISION ITEM

**Department: Economic Development**

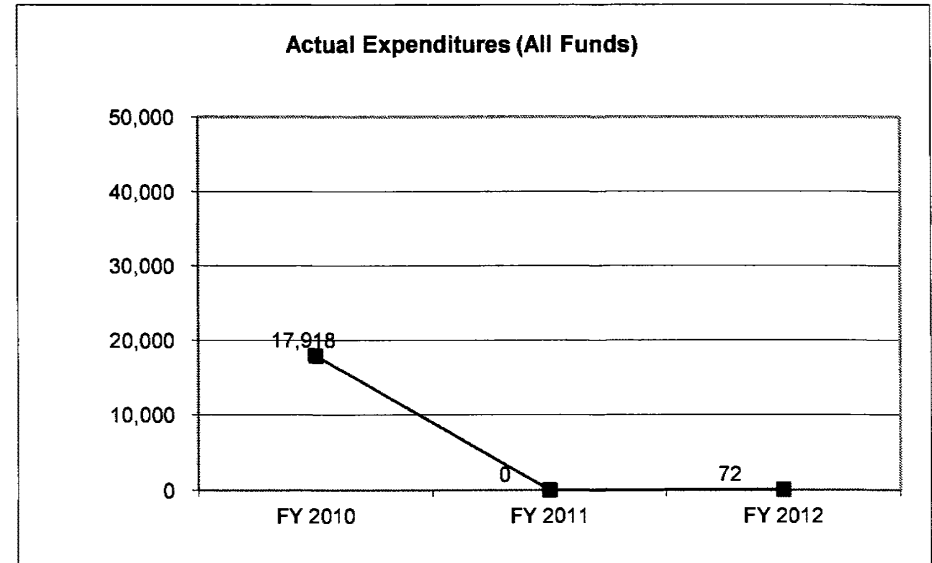
**Budget Unit 41980C**

**Division: Business and Community Services**

**Core: Econ Dev Advancement Fund Refunds (EDAF)**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1	1	1	1
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	17,918	0	72	N/A
Unexpended (All Funds)	(17,917)	1	(71)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	(17,917)	1	(71)	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

## NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
TAX CREDIT REFUNDS**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1	1	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>1</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
TAX CREDIT REFUNDS								
CORE								
REFUNDS	72	0.00	1	0.00	1	0.00	1	0.00
TOTAL - PD	72	0.00	1	0.00	1	0.00	1	0.00
GRAND TOTAL	\$72	0.00	\$1	0.00	\$1	0.00	\$1	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$72	0.00	\$1	0.00	\$1	0.00	\$1	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**1. What does this program do?**

This item provides the ability to refund an overpayment or erroneous payment of any amount credited to the Economic Development Advancement Fund (EDAF) per 620.1900, RSMo. The EDAF was created in order to receive fees from the recipients of any tax credits issued by the department, in an amount up to 2½% of the amount of the issued tax credit. Upon issuance of the tax credits, the fees are paid by the recipient. The fund is also structured to receive gifts, contributions, grants, or bequests received from federal, private and other sources including any appropriations to the fund.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo, which established the Economic Development Advancement Fund.

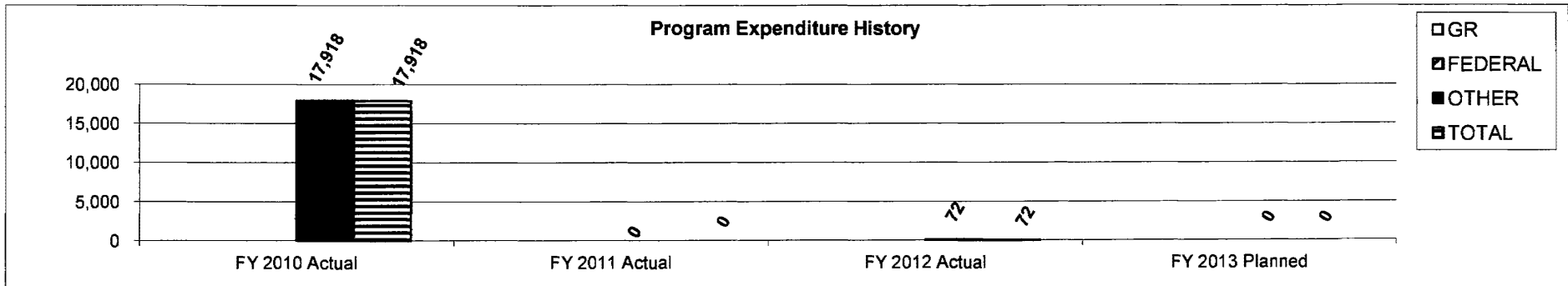
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Economic Development Advancement Fund Refunds**

**Program is found in the following core budget(s): EDAF Refunds**

**7a. Provide an effectiveness measure.**

NA

**7b. Provide an efficiency measure.**

NA

**7c. Provide the number of clients/individuals served, if applicable.**

NA

**7d. Provide a customer satisfaction measure, if available.**

NA

# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	650,000	0.00	650,000	0.00	0	0.00	650,000	0.00
TOTAL - EE	650,000	0.00	650,000	0.00	0	0.00	650,000	0.00
<b>TOTAL</b>	<b>650,000</b>	<b>0.00</b>	<b>650,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>650,000</b>	<b>0.00</b>
<b>Export Missouri Initiative - 1419001</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	1,060,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,060,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,060,000</b>	<b>0.00</b>
<b>Restoration-Int'l Trade Office - 1419008</b>								
EXPENSE & EQUIPMENT								
GENERAL REVENUE	0	0.00	0	0.00	650,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	650,000	0.00	0	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>650,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$1,710,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42013C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> International Trade and Investment Offices	

### 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	650,000	650,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>

<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

### 2. CORE DESCRIPTION

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the State and its partners.

### 3. PROGRAM LISTING (list programs included in this core funding)

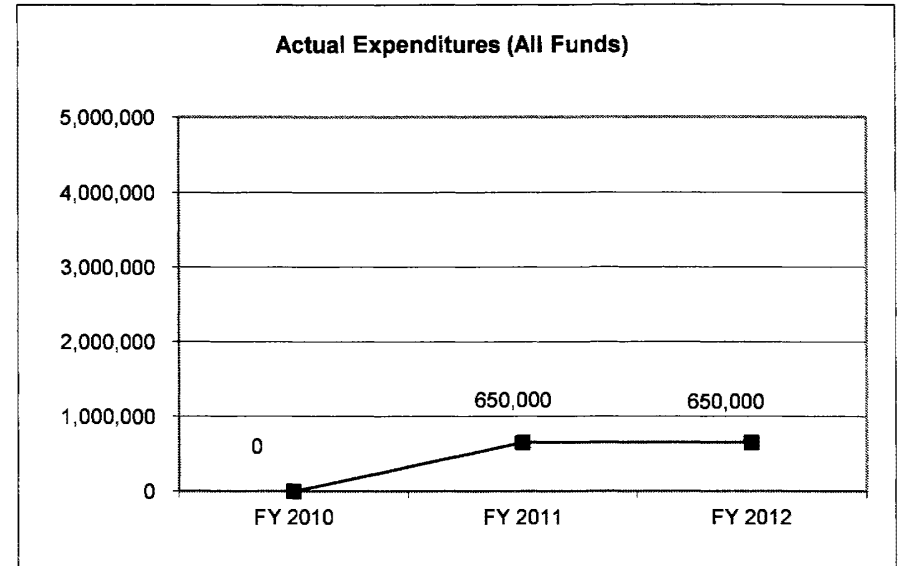
International Trade and Investment Offices

**CORE DECISION ITEM**

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42013C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> International Trade and Investment Offices	

**4. FINANCIAL HISTORY**

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	0	650,000	650,000	650,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	650,000	650,000	N/A
Actual Expenditures (All Funds)	0	650,000	650,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
INTRN TRADE & INVEST OFFICES**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	EE		0.00	0	0	650,000	650,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1443 7643	EE	0.00	0	0	(650,000)	(650,000)	Continue existing funding source.
	<b>NET DEPARTMENT CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(650,000)</b>	<b>(650,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	EE		0.00	0	0	0	0	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reduction	1443 7643	EE	0.00	0	0	650,000	650,000	Continue existing funding source.
	<b>NET GOVERNOR CHANGES</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	EE		0.00	0	0	650,000	650,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>0</b>	<b>650,000</b>	<b>650,000</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
INTRN TRADE & INVEST OFFICES								
CORE								
PROFESSIONAL SERVICES	650,000	0.00	650,000	0.00	0	0.00	650,000	0.00
TOTAL - EE	650,000	0.00	650,000	0.00	0	0.00	650,000	0.00
GRAND TOTAL	\$650,000	0.00	\$650,000	0.00	\$0	0.00	\$650,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$650,000	0.00	\$650,000	0.00	\$0	0.00	\$650,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: International Trade and Investment Offices**

**Program is found in the following core budget(s): International Trade and Investment Offices**

**1. What does this program do?**

Missouri's International Trade & Investment Offices located in London, United Kingdom; Monterey, Mexico; Shanghai, China; Tokyo, Japan; and South Korea are responsible for Sales Promotion, Market Entry Strategies, and Investment Strategies as outlined below:

**Sales Promotion:** Each office is required to provide the necessary promotion of Missouri products and services to individuals, businesses, and government entities for the purpose of facilitating commercial transactions.

**Market Entry Strategies:** Each office is required to provide trade counseling and technical advice to Missouri interests regarding possible market entry strategies for the purpose of exporting their products and services.

**Investment Strategies:** Each office is required to promote the State of Missouri as the ideal location for foreign direct investment partners. Provide technical information on the Department of Economic Development incentive programs; client solutions; community (local) benefits; and to include the delivery of a comprehensive investment proposal from the state and its partners.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.010, RSMo., establishes the Department of Economic Development and its divisions.

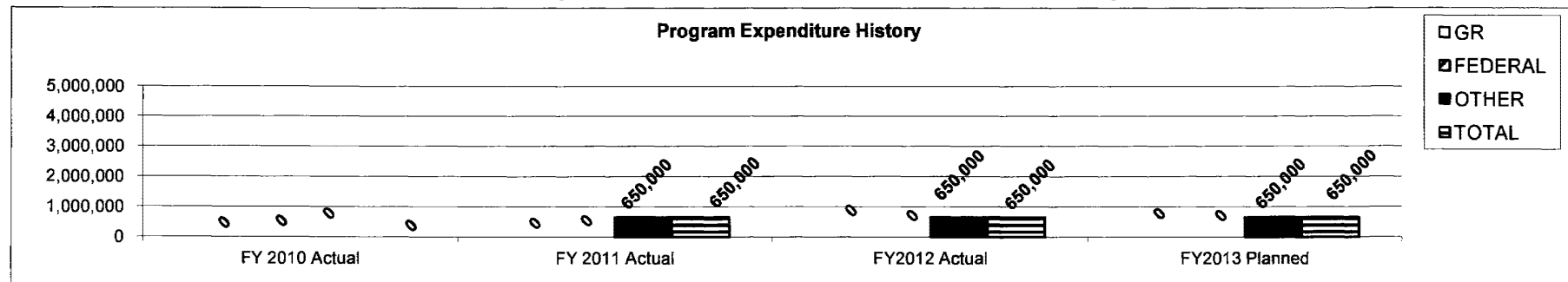
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

## PROGRAM DESCRIPTION

**Department: Economic Development**  
**Program Name: International Trade and Investment Offices**  
**Program is found in the following core budget(s): International Trade and Investment Offices**

**7a. Provide an effectiveness measure.**

	<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
Trade: \$ Amount of Export Sales	N/A	\$6.63 million	\$7.29 million	\$37.9 million	\$19.5 million	\$58.9 million	\$21.5 million	\$23.6 million
Trade: Number of In-Country Contacts Generated	N/A	626	688	1002	764	2,365	856	942
Investment: Number of Leads Referred to DED	N/A	107	118	78	86	73	95	105
Investment: Number of Projects Referred to DED	N/A	20	22	28	31	35	34	37

**7b. Provide an efficiency measure.**

	<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
\$ Amount of Export Sales	N/A	\$6.63 million	\$7.29 million	\$37.9 million	\$19.5 million	\$58.9 million	\$21.5 million	\$23.6 million
Cost of Foreign Offices	N/A	\$650,000	\$ 650,000	\$650,000	\$650,000	\$650,000	\$650,000	\$650,000
Cost Benefit to Achieve Results	N/A	\$ 0.098	\$ 0.089	\$0.017	\$0.033	\$0.011	\$0.037	\$0.030

Note: The International Trade & Investment Office's performance is measured in two key areas: Trade and Investment. The performance of each office is reported by Missouri firms in the form of a Client Impact Statement (CIS) once service is provided. The CIS reporting system was implemented in FY2010.

Note: Documented Export Sales are attributable to agency programs and marketing activities.

**7c. Provide the number of clients/individuals served, if applicable.**

	<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
Number of Missouri Firms Assisted	N/A	372	409	443	450	438	504	554
Number of Trade Events Conducted	N/A	45	50	137	55	147	60	66
Number of Invest. Networking Events	N/A	7	8	21	9	12	10	11

**7d. Provide a customer satisfaction measure, if available.**

	<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
Customer Satisfaction Rating	N/A	93.4%	95%	94.2%	95%	96.20%	95%	95%

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Export Missouri Initiative	<b>DI#</b> 1419001

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	212,100	0	0	212,100
EE	1,647,900	0	0	1,647,900
PSD	450,000	0	0	450,000
TRF	0	0	0	0
<b>Total</b>	<b>2,310,000</b>	<b>0</b>	<b>0</b>	<b>2,310,000</b>
<b>FTE</b>	<b>6.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6.00</b>

<b>Est. Fringe</b>	109,041	0	0	109,041
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input checked="" type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to continue and enhance the International Trade and Investment program within the Department of Economic Development's Division of Business and Community Services, including continuation of export services funded through the STEP Grant provided by the U.S. Small Business Administration, which will end during FY14. The Export Missouri Initiative includes: (1) \$450,000 for the Trade Show Grant Program to offset costs for 25-50 Missouri small businesses to participate in international trade shows; (2) \$1,060,000 to continue and expand services provided to Missouri businesses through its Foreign Offices; (3) \$300,000 for 6 additional domestic international staff to provide greater geographical coverage and customized export consulting services to Missouri firms through the Missouri Passport program; (4) establishing the Missouri Passport program to provide customized export support services to Missouri firms including trade counseling, foreign office services and outreach and Qualified International Trade Leads through a web-based system that provides qualified trade leads on-demand directly to Missouri firms; and (6) \$500,000 for an increase in Export Promotion Resources including training, marketing, participation in trade shows and events, and support for a Statewide Export Summit for Missouri companies interested in exporting and exploring opportunities in foreign markets.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development				Budget Unit 41945C, 41955C, 42013C					
Division: Business and Community Services									
DI Name: Export Missouri Initiative				DI# 1419001					
<b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b>									
This request includes the following: the Trade Show Grant Program/Marketing Team E&E Program Distributions totaling \$450,000; 6 new FTE for domestic staff/Sales Team Personal Service and E&E totaling \$300,000; International Trade & Investment Offices totaling \$1,060,000; and Export Promotion Resources/Marketing Team E&E totaling \$500,000.									
<b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development			Budget Unit 41945C, 41955C, 42013C						
Division: Business and Community Services									
DI Name: Export Missouri Initiative			DI# 1419001						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
<b>Sales Team</b>									
100/Marketing Specialist I/II	87,516	3.0					87,516	3.0	
100/Marketing Specialist III (includes Protocol O	82,032	2.0					82,032	2.0	
100/Market Development Program Coordinator	42,552	1.0					42,552	1.0	
<b>Total PS</b>	<b>212,100</b>	<b>6.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>212,100</b>	<b>6.0</b>	<b>0</b>
<b>Sales Team</b>									
140/Travel, In-State	32,000						32,000		
160/Travel, Out-State	45,000						45,000		
190/Supplies	2,100						2,100		
480/Computer Equipment	6,200						6,200		
340/Communication Services	2,600						2,600		
<b>Marketing Team</b>									
320/Professional Development	250,000						250,000		
400/Professional Services	250,000						250,000		
<b>International Trade &amp; Investment Offices</b>									
400/Professional Services	1,060,000						1,060,000		
<b>Total EE</b>	<b>1,647,900</b>		<b>0</b>		<b>0</b>		<b>1,647,900</b>		<b>0</b>
Marketing Team/Program Distributions	450,000						450,000		
<b>Total PSD</b>	<b>450,000</b>		<b>0</b>		<b>0</b>		<b>450,000</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>2,310,000</b>	<b>6.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>2,310,000</b>	<b>6.0</b>	<b>0</b>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 41945C, 41955C, 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Export Missouri Initiative	<b>DI#</b> 1419001
<b>6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with &amp; without additional funding.)</b>	

**6a. Provide an effectiveness measure.**

The effectiveness measures for the Export Missouri Initiative program can be found in the Core budget forms for the Sales Team and International Trade and Investment Offices.

**6b. Provide an efficiency measure.**

The efficiency measures for the Missouri Export Initiative program can be found in the Core budget forms for the Sales Team and International Trade and Investment Offices..

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served can be found under Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure , if applicable, can be found under the Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Marketing Team, Sales Team, and International Trade and Investment Offices Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
<b>Export Missouri Initiative - 1419001</b>								
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	1,060,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,060,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,060,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$1,060,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department: Economic Development</b>	<b>Budget Unit 42013C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Restoration of GR for Int'l Trade &amp; Investment Offices</b>	<b>DI#1419008</b>

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	650,000	0	0	650,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>650,000</b>	<b>0</b>	<b>0</b>	<b>650,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input checked="" type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order to restore the funding for the International Trade and Investment Offices back to General Revenue. Over the past three Fiscal Years, several BCS budget appropriations originally funded by GR have been fund switched to the Economic Development Advancement Fund. Based on estimated revenues, DED has determined that the EDAF fund will not be sustainable beginning in FY2014 as the expenditures from EDAF continue to outpace the revenues to the fund.

In order to continue to provide the critical services provided by International Trade and Investment Offices it is imperative that General Revenue funding is restored. If this New Decision Item is not approved, it is critical the EDAF appropriation be maintained.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of GR for Int'l Trade & Investment Offices	<b>DI#</b> 1419008

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amount. Please see the EDAF Trend Chart under 7.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.00	
							0	0.00	
<b>Total PS</b>	0	0.00	0	0.0	0	0.0	0	0.00	0
Professional Services	650,000						650,000		
							0		
<b>Total EE</b>	650,000		0		0		650,000		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	650,000	0.00	0	0.0	0	0.0	650,000	0.00	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>				<b>Budget Unit 42013C</b>					
<b>Division: Business and Community Services</b>									
<b>DI Name: Restoration of GR for Int'l Trade &amp; Investment Offices</b>				<b>DI#1419008</b>					
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
Professional Services	0						0		
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	0	0.0	0	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42013C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Restoration of GR for Int'l Trade & Investment Offices	<b>DI#</b> 1419008

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

Refer to the Core Decision Item forms for the International Trade and Investment Office effectiveness measure.

**6b. Provide an efficiency measure.**

Refer to the Core Decision Item forms for the International Trade and Investment Office efficiency measure.

**6c. Provide the number of clients/individuals served, if applicable.**

Refer to the Core Decision Item forms for the International Trade and Investment Office number of clients served measure.

**6d. Provide a customer satisfaction measure, if available.**

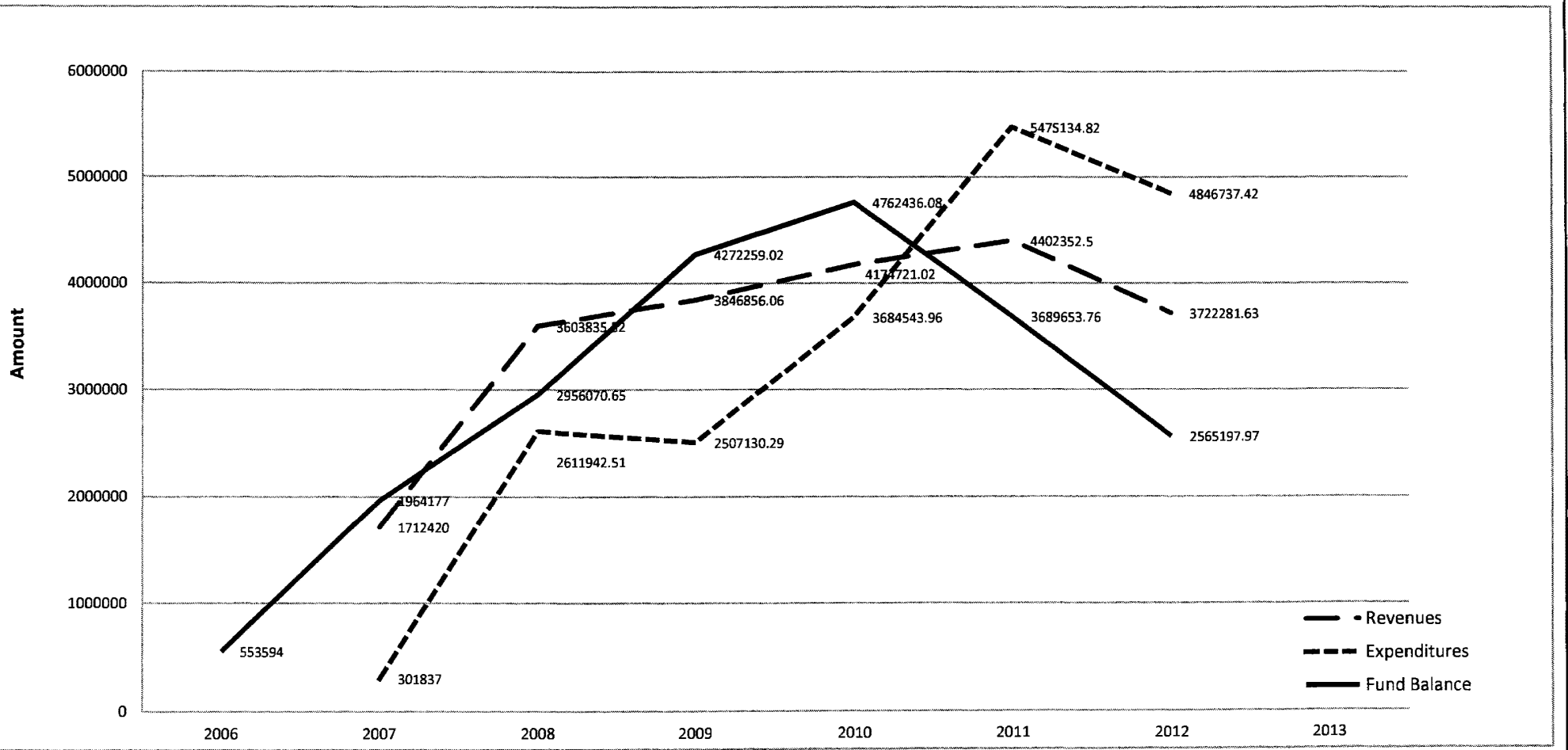
Refer to the Core Decision Item forms for the International Trade and Investment Office customer satisfaction measure.

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>	<b>Budget Unit 42013C</b>
<b>Division: Business and Community Services</b>	
<b>DI Name: Restoration of GR for Int'l Trade &amp; Investment Offices</b>	<b>DI#1419008</b>

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The chart below depicts the Revenues into the EDAF fund, Expenditures from the fund and the Fund Balance from FY2006 through FY2013. The chart demonstrates that Expenditures are out pacing Revenues.



# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>INTRN TRADE &amp; INVEST OFFICES</b>								
<b>Restoration-Int'l Trade Office - 1419008</b>								
PROFESSIONAL SERVICES	0	0.00	0	0.00	650,000	0.00	0	0.00
TOTAL - EE	0	0.00	0	0.00	650,000	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$650,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$650,000	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	2,250,000	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
TOTAL - EE	2,250,000	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
<b>TOTAL</b>	<b>2,250,000</b>	<b>0.00</b>	<b>1,250,000</b>	<b>0.00</b>	<b>1,250,000</b>	<b>0.00</b>	<b>1,250,000</b>	<b>0.00</b>
<b>Restore Bus Recruit and Mktg - 1419027</b>								
EXPENSE & EQUIPMENT								
ECON DEVELOP ADVANCEMENT FUND	0	0.00	0	0.00	0	0.00	1,000,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,000,000	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>1,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$1,250,000</b>	<b>0.00</b>	<b>\$1,250,000</b>	<b>0.00</b>	<b>\$2,250,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42014C</u>
<b>Division:</b> Business and Community Services	
<b>Core:</b> Business Recruitment and Marketing	

### 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	1,250,000	1,250,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,250,000</b>	<b>1,250,000</b>

FTE	0.00	0.00	0.00	0.00
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<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	1,250,000	1,250,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,250,000</b>	<b>1,250,000</b>

FTE	0.00	0.00	0.00	0.00
-----	------	------	------	------

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Economic Development Advancement Fund (0783)

Other Funds: Economic Development Advancement Fund (0783)

### 2. CORE DESCRIPTION

The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

The contract provides for an integrated partnership with the Missouri Department of Economic Development, Division of Business and Community Services staff who oversee the business development incentives for the State. The private component of the initiative currently calls for matching private dollars to be contributed to the annual budget. This fund was created by the General Assembly and grants the DED the authority to collect a 2.5 percent fee from awardees on certain state tax credits issued in order to direct those fees to the fund and pay the costs of the contract.

### 3. PROGRAM LISTING (list programs included in this core funding)

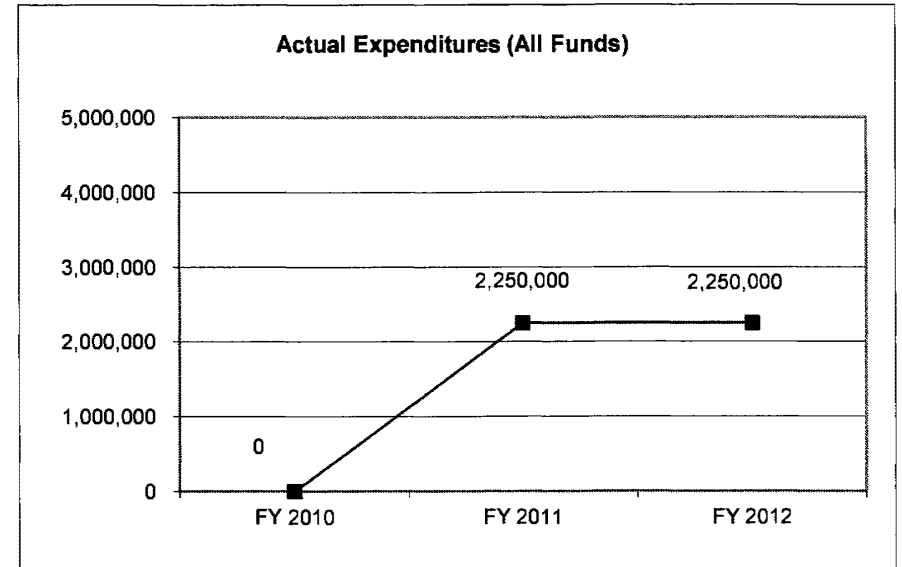
Business Recruitment and Marketing

# **CORE DECISION ITEM**

<b>Department:</b> <u>Economic Development</u>	<b>Budget Unit</b> <u>42014C</u>
<b>Division:</b> <u>Business and Community Services</u>	
<b>Core:</b> <u>Business Recruitment and Marketing</u>	

## **4. FINANCIAL HISTORY**

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	0	2,250,000	2,250,000	1,250,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	2,250,000	2,250,000	N/A
Actual Expenditures (All Funds)	0	2,250,000	2,250,000	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
BUSINESS RECRUITMENT&MARKETING**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	0	1,250,000	1,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,250,000</b>	<b>1,250,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	0	1,250,000	1,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,250,000</b>	<b>1,250,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	0	1,250,000	1,250,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,250,000</b>	<b>1,250,000</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
<b>CORE</b>								
PROFESSIONAL SERVICES	2,250,000	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
TOTAL - EE	2,250,000	0.00	1,250,000	0.00	1,250,000	0.00	1,250,000	0.00
<b>GRAND TOTAL</b>	<b>\$2,250,000</b>	<b>0.00</b>	<b>\$1,250,000</b>	<b>0.00</b>	<b>\$1,250,000</b>	<b>0.00</b>	<b>\$1,250,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$2,250,000	0.00	\$1,250,000	0.00	\$1,250,000	0.00	\$1,250,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**1. What does this program do?**

In 2007 the General Assembly authorized a new public/private partnership model with the purpose to bring new business and industry into Missouri. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1900, RSMo., which establishes the Economic Development Advancement Fund.

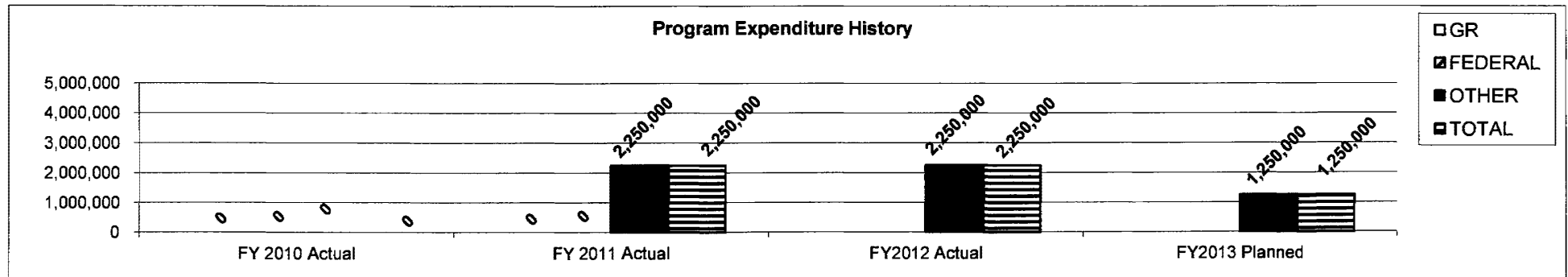
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Economic Development Advancement Fund (0783)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**7a. Provide an effectiveness measure.**

	<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
<b># of Prospective Recruitment Projects</b>	N/A	24	40	25	45	45	50	55
<b># of Active Recruitment Projects</b>	N/A	62	60	60	65	67	70	75
<b># of Projects Successfully Recruited to Missouri</b>	N/A	7	10	10	11	13	12	13

NOTE: The program was started in FY2008.

NOTE: The Program was in ramp-up mode in FY2009.

NOTE: In FY2010, the program was developed, but had not yet implemented projected effectiveness measures.

NOTE: FY2011 is the first full FY in which the program is projecting effectiveness measures.

NOTE: Projected "Recruitment Successes" are based on a 10% conversion rate (10% of active/prospect deals successfully recruited.)

NOTE: FY2012 figures for prospective and active recruitment projects represent a 12-month average between July 2011 and June 2012.

**7b. Provide an efficiency measure.**

	<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
<b>\$ of State Funding Investment per New Job Created</b>	N/A	\$834	N/A	\$2,414	N/A	\$1,570	N/A	N/A
<b>\$ of State Funding Investment per New \$45,000 in Annual Payroll Created</b>	N/A	\$769	N/A	\$1,632	N/A	\$1,294	N/A	N/A
<b>\$ of State Funding Investment per New \$100,000 in Capital Investment Generated</b>	N/A	\$2,650	N/A	\$4,326	N/A	\$858	N/A	N/A

NOTE: Efficiency Measure Actuals are a result of a recruitment project worked by the program.

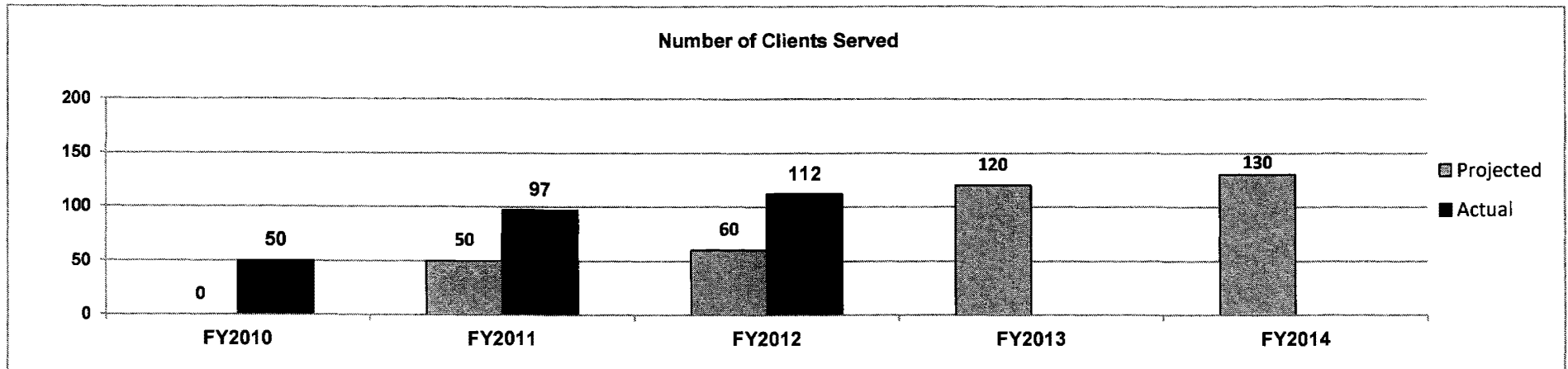
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Recruitment and Marketing**

**Program is found in the following core budget(s): Business Recruitment and Marketing**

**7c. Provide the number of clients/individuals served, if applicable.**



NOTE: FY2011 is the first full FY in which the program is issuing projections of clients served (i.e., new recruitment projects/leads serviced) now that it is in full operational mode and has some operational history.

NOTE: Actual Clients Served (i.e., new recruitment projects/leads serviced) does not include projects that are re-started and serviced by the program.

NOTE: "Number of Clients Served" includes only the 12-month average of prospective and active recruitment projects; it excludes additional clients served that do not fall into either project category. These additional clients served typically account for 20 to 30 per year.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42014C</u>
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Business Recruitment and Marketing	<b>DI#</b> 1419027

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	1,000,000	1,000,000
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>1,000,000</b>	<b>1,000,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds: Economic Development Advancement Fund (0783)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input checked="" type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input type="checkbox"/> Other: _____	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item is being requested in order expand the Business Recruitment and Marketing program. The Economic Development Advancement Fund allows the Department to contract for the services of a professional firm or organization to work with the DED and other economic development organizations at the state, regional and local levels to attract new companies and help advance Missouri's standing as an industrial leader. Services contracted for include: responding to requests for information and preparing proposals for the location of new business in the state; vetting available sites; locating new or available buildings; providing information on communities and workforce; identifying utility availability and cost; and facilitating meetings with state government agencies and potential strategic partners. Contracted duties also include marketing the state nationally and internationally in a manner that effectively produces new leads for business recruitment, including but not limited to, maintaining a working relationship with national site selection firms and coordinating opportunities with DED overseas offices.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42014C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Business Recruitment and Marketing	<b>DI#</b> 1419027

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

The specific amount was derived based on the current FY13 appropriation amounts.

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
Budget Object Class/Job Class									
							0	0.0	
							0	0.0	
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development			Budget Unit 42014C						
Division: Business and Community Services									
DI Name: Business Recruitment and Marketing			DI# 1419027						
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
	0						0	0.0	
	0						0		
	0						0		
	0						0	0.0	
<b>Total PS</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>0</b>
	0						0		
400/Professional Services	0				1,000,000		1,000,000		
	0						0		
	0						0		
<b>Total EE</b>	<b>0</b>		<b>0</b>		<b>1,000,000</b>		<b>1,000,000</b>		<b>0</b>
Program Distributions							0		
<b>Total PSD</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
Transfers									
<b>Total TRF</b>	<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>		<b>0</b>
<b>Grand Total</b>	<b>0</b>	<b>0.0</b>	<b>0</b>	<b>0.0</b>	<b>1,000,000</b>	<b>0.0</b>	<b>1,000,000</b>	<b>0.0</b>	<b>0</b>

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> <u>42014C</u>
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> Business Recruitment and Marketing	<b>DI#</b> 1419027

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measures for the Business Recruitment and Marketing program can be found in the Core budget forms.

**6b. Provide an efficiency measure.**

The efficiency measures for the Business Recruitment and Marketing program can be found in the Core budget forms.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients served can be found under Core budget forms.

**6d. Provide a customer satisfaction measure, if available.**

Customer satisfaction measure , if applicable, can be found under the Core budget forms.

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

Refer to the Business Recruitment and Marketing Core budget forms.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BUSINESS RECRUITMENT&amp;MARKETING</b>								
Restore Bus Recruit and Mktg - 1419027								
PROFESSIONAL SERVICES	0	0.00	0	0.00	0	0.00	1,000,000	0.00
TOTAL - EE	0	0.00	0	0.00	0	0.00	1,000,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$1,000,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$1,000,000	0.00

# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DUE DILIGENCE OFFICE</b>								
<b>CORE</b>								
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	50,000	1.00	50,000	1.00	50,000	1.00
TOTAL - PS	0	0.00	50,000	1.00	50,000	1.00	50,000	1.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>50,000</b>	<b>1.00</b>	<b>50,000</b>	<b>1.00</b>	<b>50,000</b>	<b>1.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
DED-ED PRO-CDBG-ADMINISTRATION	0	0.00	0	0.00	0	0.00	458	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	458	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>458</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$50,000</b>	<b>1.00</b>	<b>\$50,000</b>	<b>1.00</b>	<b>\$50,458</b>	<b>1.00</b>

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# CORE DECISION ITEM

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>41960C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>Due Diligence Office</b>		

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	50,000	0	50,000
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>50,000</b>	<b>0</b>	<b>50,000</b>
<b>FTE</b>	<b>0.00</b>	<b>1.00</b>	<b>0.00</b>	<b>1.00</b>

<b>Est. Fringe</b>	0	25,705	0	25,705
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	50,000	0	50,000
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>50,000</b>	<b>0</b>	<b>50,000</b>
<b>FTE</b>	<b>0.00</b>	<b>1.00</b>	<b>0.00</b>	<b>1.00</b>

<b>Est. Fringe</b>	0	25,705	0	25,705
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The purpose of the Due Diligence Officer is to provide project compliance for economic development projects in order to detect fraud or mismanagement.

## 3. PROGRAM LISTING (list programs included in this core funding)

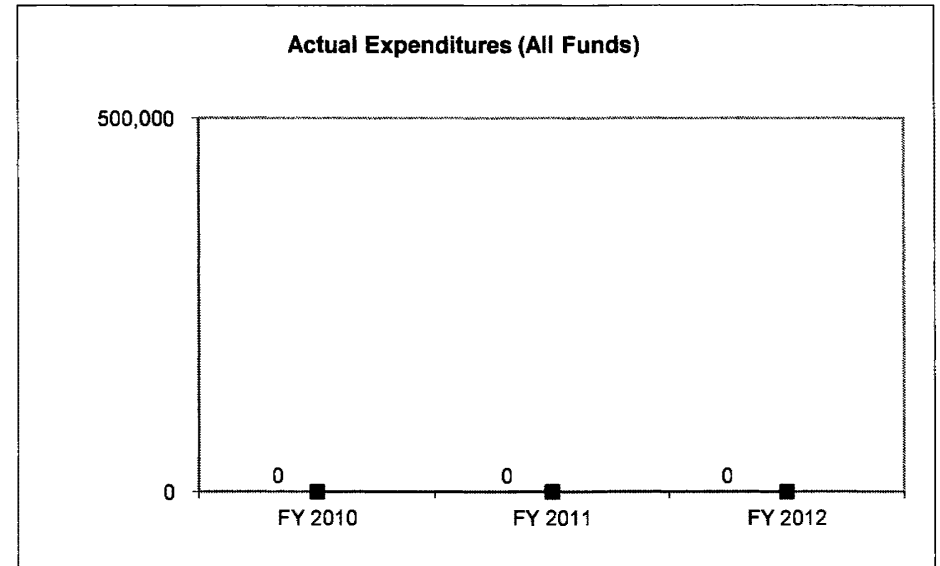
Due Diligence Officer

# CORE DECISION ITEM

Department: Economic Development Budget Unit 41960C  
 Division: Business and Community Services  
 Core: Due Diligence Office

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	0	0	0	50,000
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	50,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

## NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
DUE DILIGENCE OFFICE**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	1.00	0	50,000	0	50,000	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>50,000</b>	<b>0</b>	<b>50,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	1.00	0	50,000	0	50,000	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>50,000</b>	<b>0</b>	<b>50,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	1.00	0	50,000	0	50,000	
	<b>Total</b>	<b>1.00</b>	<b>0</b>	<b>50,000</b>	<b>0</b>	<b>50,000</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DUE DILIGENCE OFFICE</b>								
<b>CORE</b>								
DESIGNATED PRINCIPAL ASST DEPT	0	0.00	50,000	1.00	50,000	1.00	50,000	1.00
<b>TOTAL - PS</b>	<b>0</b>	<b>0.00</b>	<b>50,000</b>	<b>1.00</b>	<b>50,000</b>	<b>1.00</b>	<b>50,000</b>	<b>1.00</b>
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$50,000</b>	<b>1.00</b>	<b>\$50,000</b>	<b>1.00</b>	<b>\$50,000</b>	<b>1.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$50,000</b>	<b>1.00</b>	<b>\$50,000</b>	<b>1.00</b>	<b>\$50,000</b>	<b>1.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Due Diligence Office

**Program is found in the following core budget(s):**

**1. What does this program do?**

The purpose of the Due Diligence Officer is to provide project compliance for economic development projects in order to detect fraud or mismanagement.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

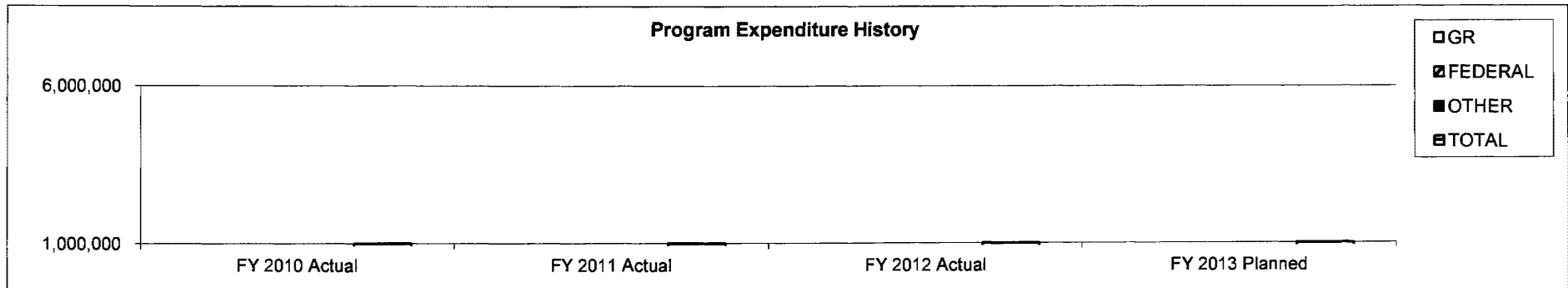
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Due Diligence Office**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**

This measure is under development.

**7b. Provide an efficiency measure.**

This measure is under development.

**7c. Provide the number of clients/individuals served, if applicable.**

This measure is under development.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BRAC ANALYSIS</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	200,000	0.00	0	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	0	0.00	200,000	0.00
TOTAL	0	0.00	200,000	0.00	0	0.00	200,000	0.00
GRAND TOTAL	\$0	0.00	\$200,000	0.00	\$0	0.00	\$200,000	0.00

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# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42075C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>BRAC Analysis</b>		

## **1. CORE FINANCIAL SUMMARY**

	<b>FY 2014 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	<b>FY 2014 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	200,000	0	0	200,000
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

## **2. CORE DESCRIPTION**

The purpose of the BRAC Analysis appropriation is to conduct an analysis of Missouri's military bases on the nation's military readiness and the state's economy. This was in response to a January 2012 announcement that Congress would seek authorization for the first BRAC (Base Re-alignment and Closing) in 2013, followed by another BRAC round in 2015. It was recently announced that there would be no BRAC in 2013.

## **3. PROGRAM LISTING (list programs included in this core funding)**

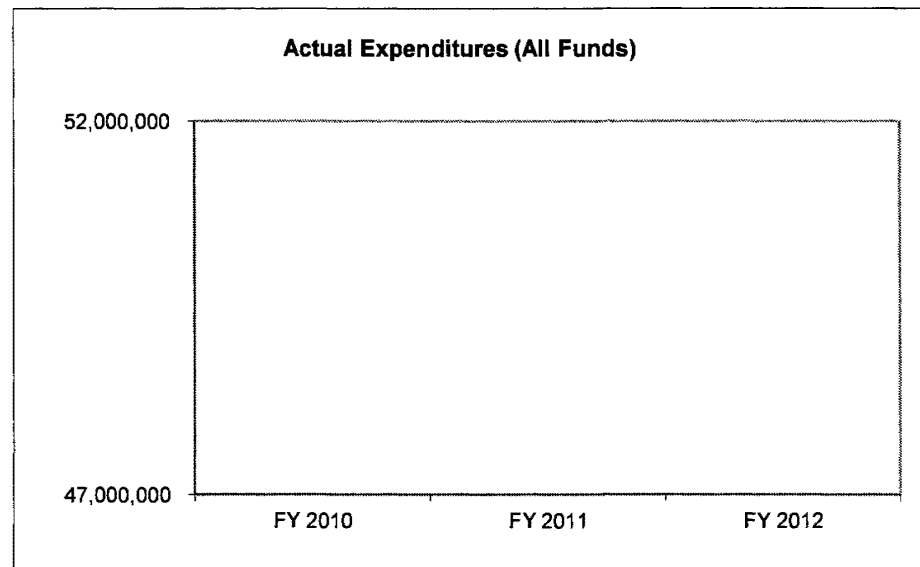
BRAC Analysis

# **CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>42075C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>BRAC Analysis</b>	

## **4. FINANCIAL HISTORY**

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	0	0	0	200,000
Less Reverted (All Funds)	0	0	0	(6,000)
Budget Authority (All Funds)	0	0	0	194,000
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

## **NOTES:**

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT BRAC ANALYSIS

#### 5. CORE RECONCILIATION DETAIL

			Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>									
			PD	0.00	200,000	0	0	200,000	
			<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>									
Core Reduction	1509 8312	PD		0.00	(200,000)	0	0	(200,000)	Restore department core reduction.
<b>NET DEPARTMENT CHANGES</b>				<b>0.00</b>	<b>(200,000)</b>	<b>0</b>	<b>0</b>	<b>(200,000)</b>	
<b>DEPARTMENT CORE REQUEST</b>									
			PD	0.00	0	0	0	0	
			<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>									
Core Reduction	1509 8312	PD		0.00	200,000	0	0	200,000	Restore department core reduction.
<b>NET GOVERNOR CHANGES</b>				<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>									
			PD	0.00	200,000	0	0	200,000	
			<b>Total</b>	<b>0.00</b>	<b>200,000</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BRAC ANALYSIS</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	200,000	0.00	0	0.00	200,000	0.00
TOTAL - PD	0	0.00	200,000	0.00	0	0.00	200,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$200,000	0.00	\$0	0.00	\$200,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** BRAC Analysis

**Program is found in the following core budget(s):**

**1. What does this program do?**

The purpose of the BRAC Analysis appropriation is to conduct an analysis of Missouri's military bases on the nation's military readiness and the state's economy. This was in response to a January 2012 announcement that Congress would seek authorization for the first BRAC (Base Re-alignment and Closing) in 2013, followed by another BRAC round in 2015. It was recently announced that there would be no BRAC in 2013.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

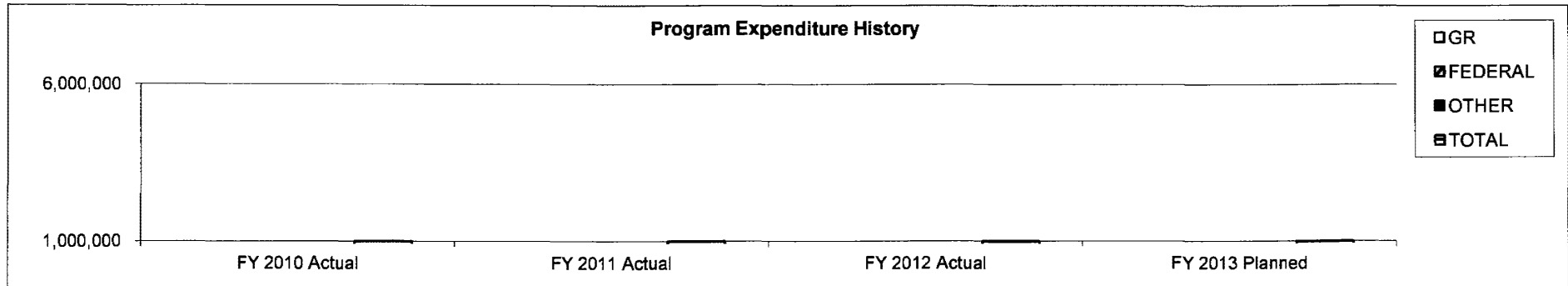
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

N/A

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: BRAC Analysis**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

**BRASS REPORT 9****DECISION ITEM SUMMARY****Budget Unit**

Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>REGIONAL PLANNING COMMISSION</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	100,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	100,000	0.00
TOTAL	0	0.00	0	0.00	0	0.00	100,000	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$100,000</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division**  
**Core: Regional Planning Commission**

**Budget Unit** 41961C

## **1. CORE FINANCIAL SUMMARY**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	100,000	0	0	100,000
TRF	0	0	0	0
<b>Total</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

## **2. CORE DESCRIPTION**

Funds appropriated for grants to qualified Regional Planning Commissions are distributed in accordance with statutes. Section 251.034, RSMo., states that "Payments made under Sections 251.032 to 251.038 to the various regional planning commissions shall be distributed on a matching basis of one-half state funds for one-half local funds. No local unit shall receive any payment without providing the matching funds required. The state funds so allocated shall not exceed the sum of sixty-five thousand dollars each for East-West Gateway Coordinating Council and the Mid-America Regional Council. The remaining allocated state funds shall not exceed the sum of twenty-five thousand dollars for each of the following regional planning commissions:..." (South Central Ozark, Ozark Foothills, Green Hills, Pioneer Trails, Bootheel, Harry S Truman, Mo-Kan, Southeast Missouri, Boonslick, Northwest Missouri, Mid-Missouri, Kaysinger Basin, Lake of the Ozarks, Meramec, Northeast Missouri, and Southwest Missouri).

## **3. PROGRAM LISTING (list programs included in this core funding)**

N/A

## **4. FINANCIAL HISTORY**

# **CORE DECISION ITEM**

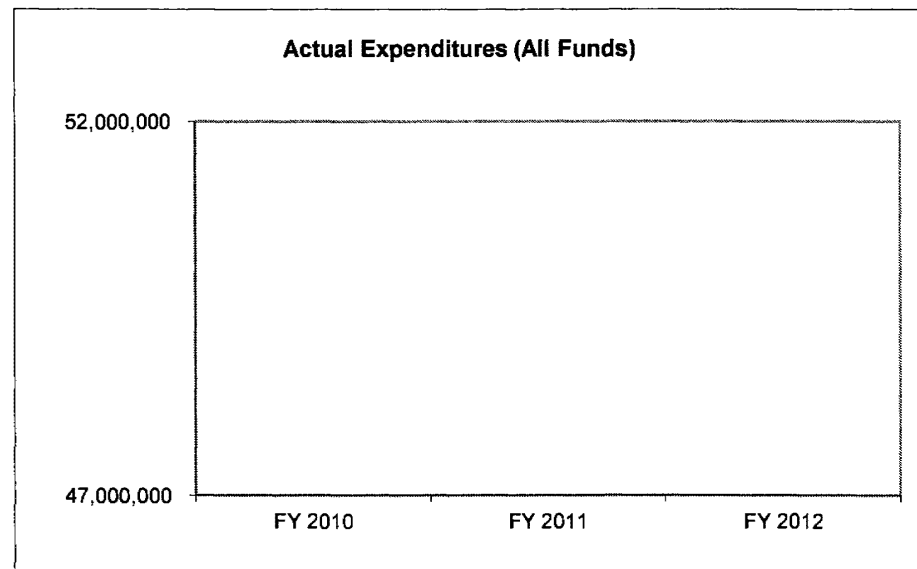
**Department: Economic Development**

**Budget Unit** 41961C

**Division**

**Core: Regional Planning Commission**

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	0	0	0	0
Less Reverted (All Funds)	0	0	0	0
Budget Authority (All Funds)	0	0	0	0
Actual Expenditures (All Funds)	0	0	0	0
Unexpended (All Funds)	0	0	0	0
Unexpended, by Fund:				
General Revenue	0	0	0	0
Federal	0	0	0	0
Other	0	0	0	0



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:** Fiscal years 2010 - 2013 data can be found in the Office of Administration's Budget. The funding was transferred to the Department of Economic Development in Fiscal Year 2014.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
REGIONAL PLANNING COMMISSION**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Transfer In	2006 8475	PD	0.00	100,000	0	0	100,000	For distribution of state grants to regional planning commissions and local governments as provided by Chapter 251, RSMo.
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	100,000	0	0	100,000	
		<b>Total</b>	<b>0.00</b>	<b>100,000</b>	<b>0</b>	<b>0</b>	<b>100,000</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
REGIONAL PLANNING COMMISSION								
CORE								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	0	0.00	100,000	0.00
TOTAL - PD	0	0.00	0	0.00	0	0.00	100,000	0.00
GRAND TOTAL	\$0	0.00	\$0	0.00	\$0	0.00	\$100,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$100,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Life Sciences Research**

**Budget Unit 42012C**

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**FTE**                      **0.00**                      **0.00**                      **0.00**                      **0.00**

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

**FTE**                      **0.00**                      **0.00**                      **0.00**                      **0.00**

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

Other Funds:

## 2. CORE DESCRIPTION

Section 196.1100, RSMo, requires that 25% of all moneys received from the tobacco master settlement agreement be deposited into the Life Sciences Research Trust Fund, beginning in FY 2007 and in perpetuity thereafter. Moneys in the fund shall not be subject to appropriation for purposes other than those provided in sections 196.1100 to 196.1130 without a majority vote in each house of the General Assembly. Moneys appropriated to the Life Sciences Research Board shall be used to enhance the capacity of the State of Missouri's ability to perform research to better serve the health and welfare of the residents of the State as a center of life sciences research and development by building on the success of research institutions located in Missouri, creating in and attracting to Missouri new research and development institutions, commercializing the life sciences technologies developed by such institutions, and enhancing their capacity to carry out their respective missions. Monies received by the Life Sciences Research Board may be used for, but are not limited to, personnel, supplies, equipment, and renovations or construction of physical facilities.

The FY2010 and FY2009 appropriations were directed to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. The appropriation in FY2008 was directed to the areas of animal and plant sciences.

## 3. PROGRAM LISTING (list programs included in this core funding)

Life Sciences Research

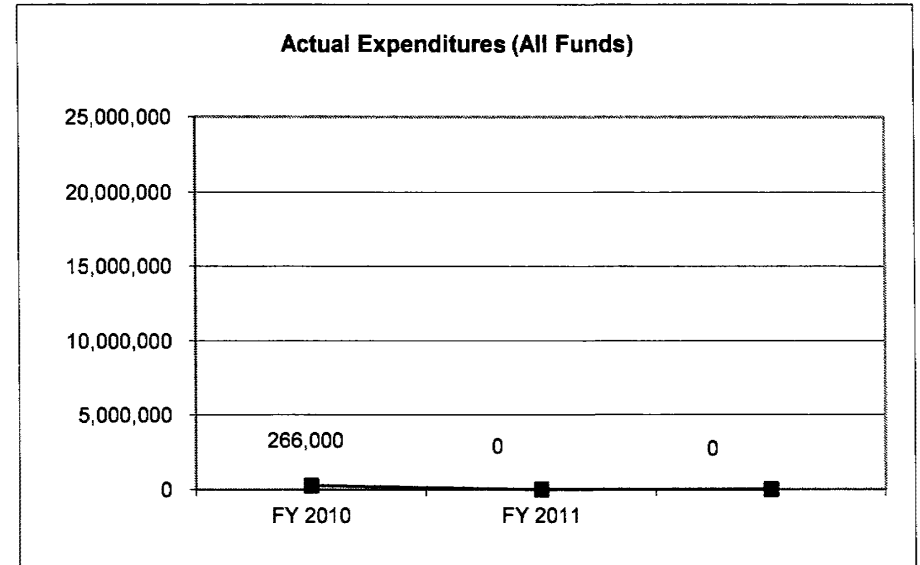
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Life Sciences Research**

**Budget Unit 42012C**

**4. FINANCIAL HISTORY**

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY2013 Current Yr.</b>
Appropriation (All Funds)	13,300,000	0	0	0
Less Reverted (All Funds)	(13,034,000)	0	0	N/A
Budget Authority (All Funds)	266,000	0	0	N/A
Actual Expenditures (All Funds)	266,000	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Life Sciences Research**

**Program is found in the following core budget(s): Life Sciences Research**

**1. What does this program do?**

In FY 2009 the Life Sciences Research Trust Fund appropriation was expanded to fund research capacity and commercialization development in the areas of animal science, plant science, medical devices, biomaterials and composite research, diagnostics, nanotechnology related to drug development and delivery, clinical imaging, and information technology related to human health. In FY 2009, the Life Sciences Research Board (LSRB) received 186 proposals of which 66 were invited to submit a full proposal. Eighteen projects were awarded a Life Sciences Research Trust Fund Grant -- 14 under the Research category and 4 for Commercialization.

In FY 2008, the Life Sciences Research Trust Fund appropriation was directed to the areas of animal and plant sciences. The LSRB received 43 proposals and awarded 10 grants to the Research area and 4 to the Commercialization area.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 196.110, RSMo.

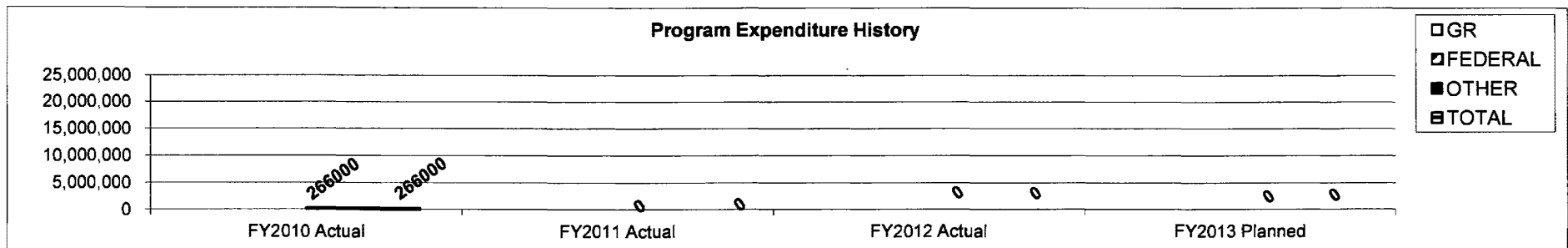
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2010 Actual Expenditures includes restriction.

**6. What are the sources of the "Other " funds?**

Life Sciences Research Trust Fund (0763).

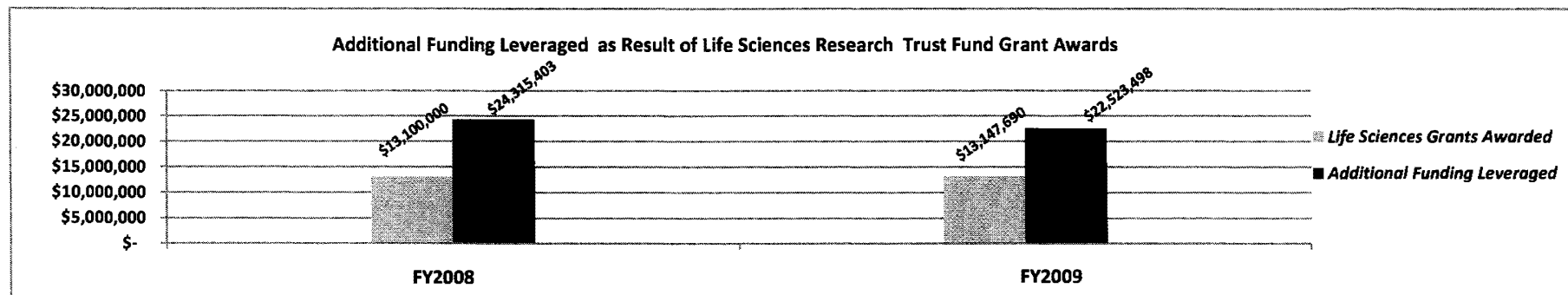
## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Life Sciences Research

**Program is found in the following core budget(s):** Life Sciences Research

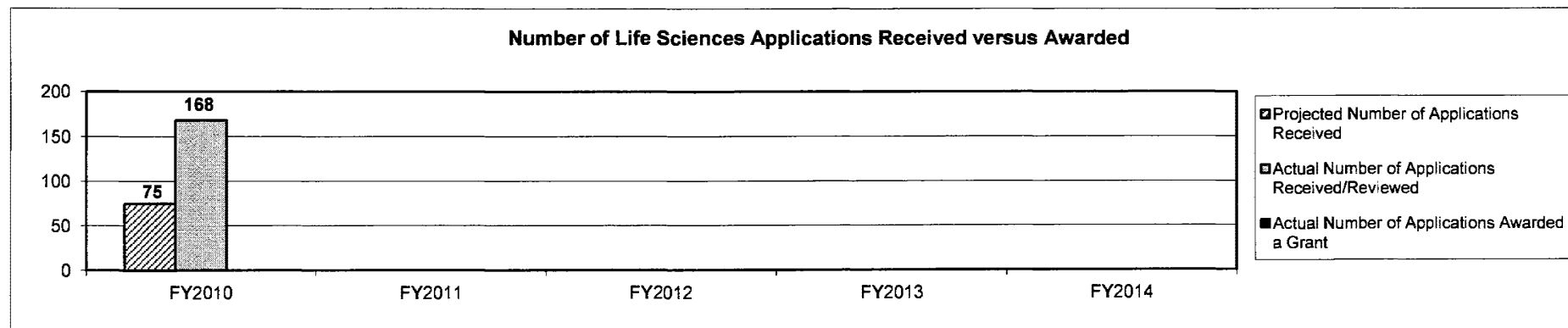
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**

NA

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

NA

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit <u>42010C</u></b>				
<b>Division: Business and Community Services</b>									
<b>Core: Innovation Centers</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>The Innovation Center core reallocated into the Missouri Technology Corporation core appropriation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs. Refer to MTC Core Appropriation.</p> <p>New innovations and technologies around our state are driving today's economy. Advanced technology companies create high-wage jobs with highly skilled workers that are important in promoting an environment for a higher quality of life. The Missouri Innovation Centers are a critical support structure for assistance to these advanced technology start-up companies. These centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth, advanced-technology companies. With a unique public-private-academic partnership, each innovation center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. The innovation centers are required to provide a one-to-one match to the state appropriation. Innovation centers are designated by the MTC with consent of the DED.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Innovation Centers									

# CORE DECISION ITEM

Department: Economic Development

Budget Unit 42010C

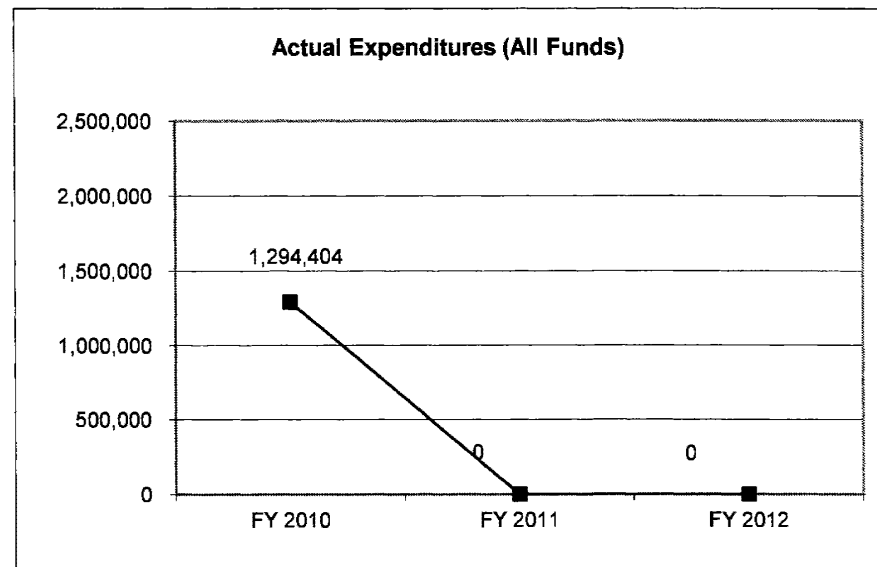
Division: Business and Community Services

Core: Innovation Centers

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	2,250,806	0	0	0
Less Reverted (All Funds)	(956,402)	0	0	N/A
Budget Authority (All Funds)	1,294,404	0	0	N/A
Actual Expenditures (All Funds)	1,294,404	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) FY2010 Actual reflects restriction.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Innovation Centers**

**Program is found in the following core budget(s): Innovation Centers**

**1. What does this program do?**

The Missouri Innovation Center program created by § 348.271, RSMo, is a critical support structure for assistance to technology start-up companies. The Centers provide services to entrepreneurs at the earliest stage in the development of promising high-growth technology companies. With a unique public-private-academic partnership, each Innovation Center strategically collaborates with a university to stimulate technology transfer and commercialization of new technologies into the marketplace. As required by § 348.253.2, RSMo, Innovation Centers provide a 1:1 match from other funds.

The Centers are familiar with up-to-date business management and technology innovations and help businesses apply these innovations to increase profits. Innovation Center clients become a part of a network of state, federal, university and private resources designed to develop and support high-growth businesses. Innovation Centers work with entrepreneurs by providing services such as helping to develop sound business growth models, obtain financing, find appropriate incubator office and research space, develop marketing plans, networking opportunities, and research connections with universities. These clients may be in the form of tenants of an incubator in the traditional sense, or they may be clients that need the in-depth services of our innovation centers, but do not need the real estate of the incubator.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 348.271, RSMo., Centers for Advanced Technology - Innovation Centers to be established to develop new technology-based businesses.

**3. Are there federal matching requirements? If yes, please explain.**

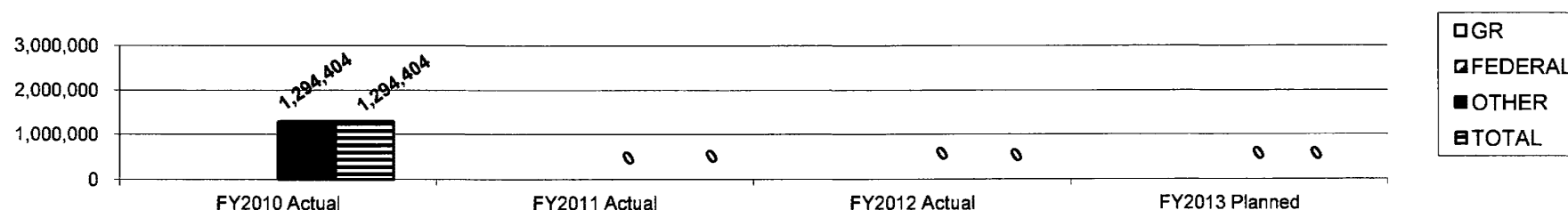
No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

**Program Expenditure History**



Note: FY2010 Actual Expenditures reflect restriction.

## PROGRAM DESCRIPTION

**Department:** Economic Development

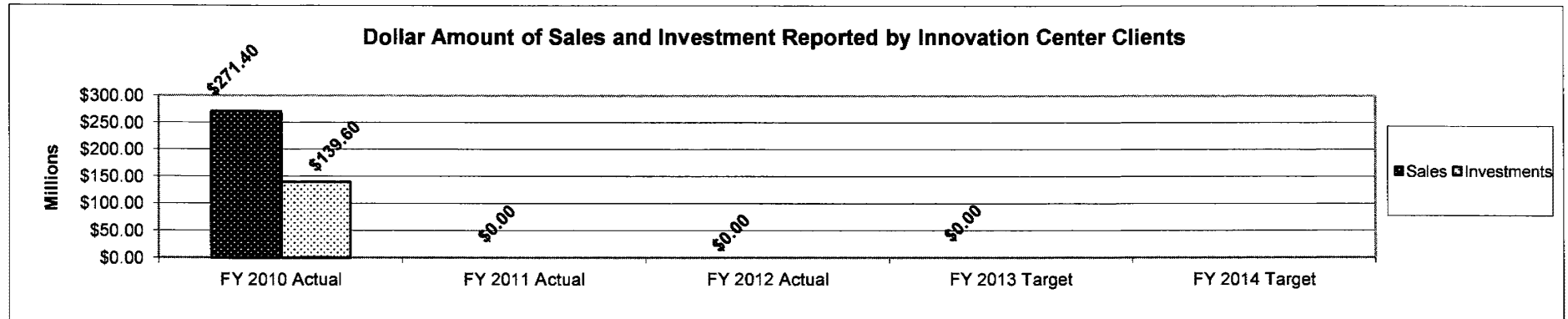
**Program Name:** Innovation Centers

**Program is found in the following core budget(s):** Innovation Centers

### 6. What are the sources of the "Other " funds?

Expenditures reflected are from the Missouri Technology Investment Fund (0172) which receives its revenue from a GR transfer. The Innovation Centers are also required to match the state funds on a 1:1 basis. These matching funds do not run through the State Treasury and include in-kind, grants and revenues earned by the centers. These amounts are reported for the following fiscal years: FY 2008-\$2,428,840; FY 2009-\$2,755,258 and FY 2010-\$3,357,889.

### 7a. Provide an effectiveness measure.



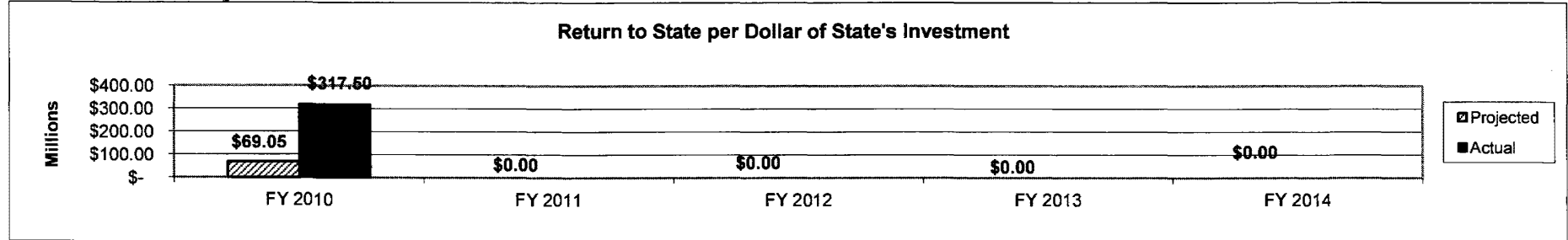
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Innovation Centers**

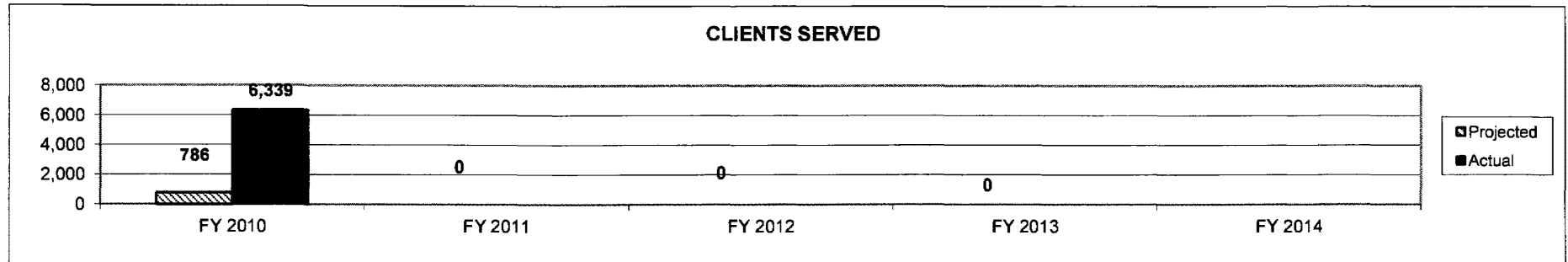
**Program is found in the following core budget(s): Innovation Centers**

**7b. Provide an efficiency measure.**



Note: Innovation Centers are required to match the state funds on a 1:1 basis.

**7c. Provide the number of clients/individuals served, if applicable.**



Note: Targets reflect average of two years actual and previous year target.

**7d. Provide a customer satisfaction measure, if available.**

Not available.

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MISSOURI TECHNOLOGY INVESTMENT	1,649,000	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
TOTAL - PD	1,649,000	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
TOTAL	1,649,000	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
GRAND TOTAL	\$1,649,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00

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# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Missouri Technology Corporation (MTC)

Budget Unit 41962C

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,360,000	1,360,000
TRF	0	0	0	0
Total	0	0	1,360,000	1,360,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Notes: Requires a GR transfer to MTIF (0172)

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	1,360,000	1,360,000
TRF	0	0	0	0
Total	0	0	1,360,000	1,360,000
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: Missouri Technology Investment Fund (0172)  
Notes: Requires a GR transfer to MTIF (0172)

## 2. CORE DESCRIPTION

This core decision item establishes the spending authority for the Missouri Technology Corporation, Innovation Centers, and Missouri Manufacturing Extension Partnership (MEP) programs.

The Missouri Technology Corporation (MTC) is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Technology Corporation (MTC), Innovation Centers and Missouri Manufacturing Extension Partnership (MEP).

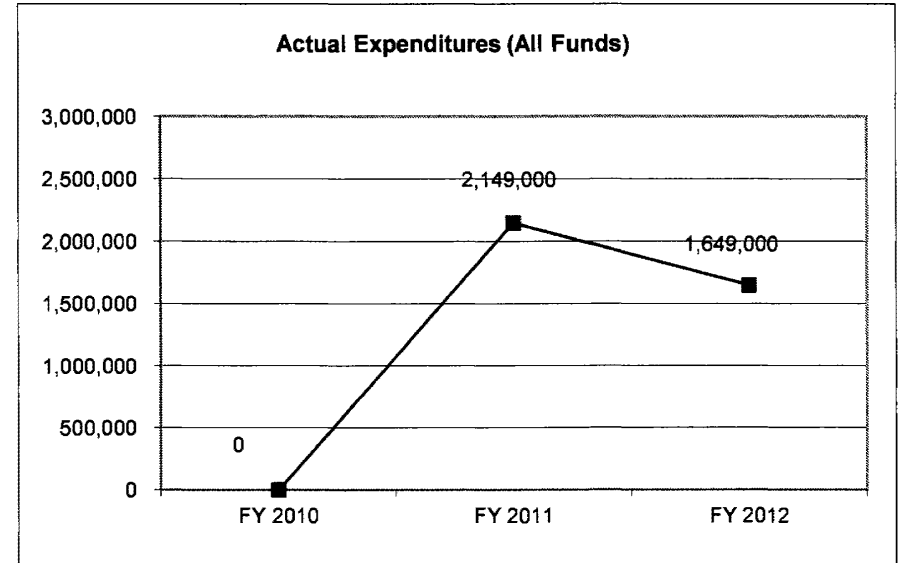
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Missouri Technology Corporation (MTC)**

**Budget Unit 41962C**

**4. FINANCIAL HISTORY**

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	0	2,200,000	1,700,000	1,360,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	2,200,000	1,700,000	N/A
Actual Expenditures (All Funds)	0	2,149,000	1,649,000	N/A
Unexpended (All Funds)	0	51,000	51,000	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	51,000	51,000	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT**  
**MO TECH CORP-RAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	1,360,000	1,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>	<b>1,360,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	1,360,000	1,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>	<b>1,360,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	1,360,000	1,360,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>	<b>1,360,000</b>	

**BRASS REPORT 10****DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH CORP-RAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	1,649,000	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
TOTAL - PD	1,649,000	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
GRAND TOTAL	\$1,649,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$1,649,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The Missouri Technology Corporation is a public-private partnership created by the Missouri General Assembly to promote entrepreneurship and foster the growth of new and emerging high-tech companies. MTC focuses on 21<sup>st</sup> Century bioscience industries that build on Missouri's rich history in agriculture. It is governed by a 15-member board of directors appointed by Missouri's Governor, Speaker of the House, and President Pro Tem of the Senate. The President of the University of Missouri System and the Director of the Department of Economic Development are *ex officio* members of the board.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable)**

MTC authorization in Section 348.251-348.275, RSMo; Innovation Center authorization in Section 348.271, RSMo; and MEP authorization is in 15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

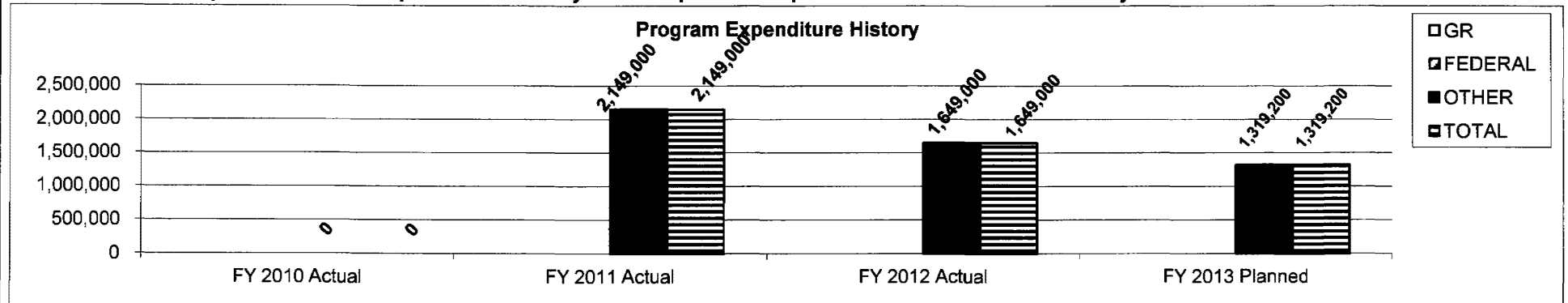
**3. Are there federal matching requirements? If yes, please explain.**

Yes, the MEP program requires a federal match, which is provided by the U.S. Department of Commerce. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: FY2011 Actual includes one-time funding for Bioscience Entrepreneurial Training Program.

Note: Planned Expenditures for GR includes 3% Governor's Reserve from GR transfer.

**6. What are the sources of the "Other " funds?**

Missouri Technology Investment Fund (0172), requires General Revenue transfer.

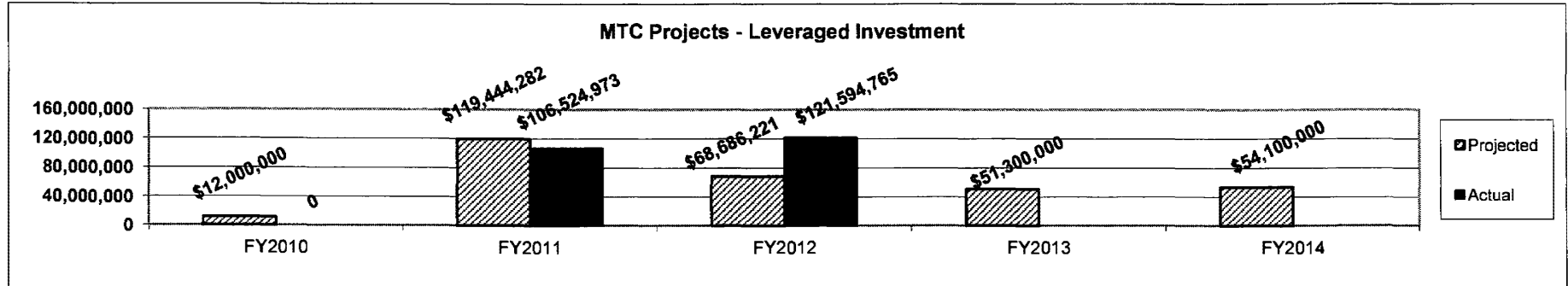
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

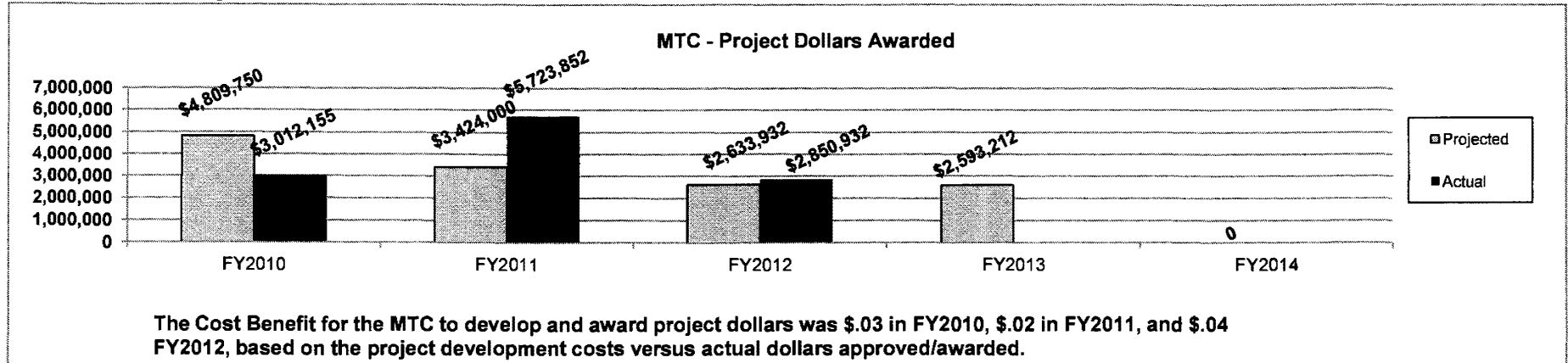
### 7a. Provide an effectiveness measure.



Note: Beginning in FY2011 MTC Effectiveness Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.

Note: Beginning in FY2013 MTC Effectiveness Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

### 7b. Provide an efficiency measure.



Note: Beginning in FY2011 MTC Efficiency Measure includes Innovation Centers, MEP and MOFAST, as well as Lewis and Clark Discovery Initiative Projects.

Note: Beginning in FY2013 MTC Efficiency Measure includes Innovation Centers and MEP, as well as Lewis and Clark Discovery Initiative Projects.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Technology Corporation (MTC)**

**Program is found in the following core budget(s):**

**7c. Provide the number of clients/individuals served, if applicable.**

The MTC serves a large set of clients in cooperation with the Governor of the State, Missouri General Assembly, Missouri Department of Economic Development and communities throughout the state. MTC's activities are outlined in its statutorily mandated annual report delivered to the Missouri General Assembly.

**7d. Provide a customer satisfaction measure, if available.**

There is not an external customer satisfaction measure available at this time.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Manufacturing Extension Partnership

Budget Unit 41990C

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

The Missouri Manufacturing Extension Partnership (MEP) reallocated into the Missouri Technology Corporation in FY 2011 to provide stronger oversight and to achieve greater efficiency in the state's technology programs. The MEP program is a federal program funded through the U.S. Department of Commerce. The program requires both a state and private match in order to receive the federal dollars. Private funds are generated through fees assessed to clients for services provided by the MEP program. Refer to MTC Core Decision Item.

MEP is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium size manufacturing companies to become and remain competitive in order to retain existing jobs and create new jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies including: Quality Management Systems, manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Manufacturing Extension Partnership (MEP)

# CORE DECISION ITEM

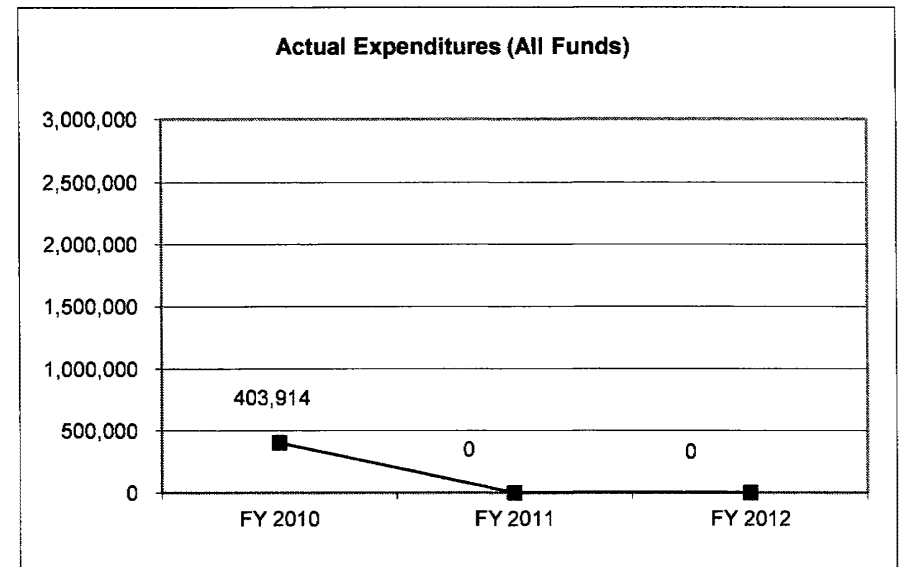
Department: **Economic Development**  
Division: **Business and Community Services**  
Core: **Missouri Manufacturing Extension Partnership**

Budget Unit **41990C**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	2,052,091	2	2	0
Less Reverted (All Funds)	(1,648,175)	0	0	N/A
Budget Authority (All Funds)	403,916	2	2	N/A
Actual Expenditures (All Funds)	403,914	0	0	N/A
Unexpended (All Funds)	2	2	2	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	1	1	1	N/A
Other	1	1	1	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) FY2010 Actual reflects restriction.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Manufacturing Extension Partnership**

**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

### 1. What does this program do?

The Missouri Manufacturing Extension Partnership (MEP) is the only economic development program in the state of Missouri that provides business and technical assistance to the state's small and medium size manufacturers. This assistance enables small and medium sized manufacturing companies to become and remain competitive in order to retain existing jobs and create new quality jobs. MEP is a public-private partnership with a number of strategic partners, including the U.S. Department of Commerce, the Missouri Department of Economic Development and the University of Missouri System. The organization is composed of experienced manufacturing professionals which bring a spectrum of tools to Missouri companies, including: Quality Management Systems; manufacturing improvements, product development, environmental programs, information technology, business and strategic management, marketing, and human resources.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

15 USC 278K Title 15 Commerce and Foreign Trade, Chapter 11 National Institute of Standards and Technology, Part 290.

### 3. Are there federal matching requirements? If yes, please explain.

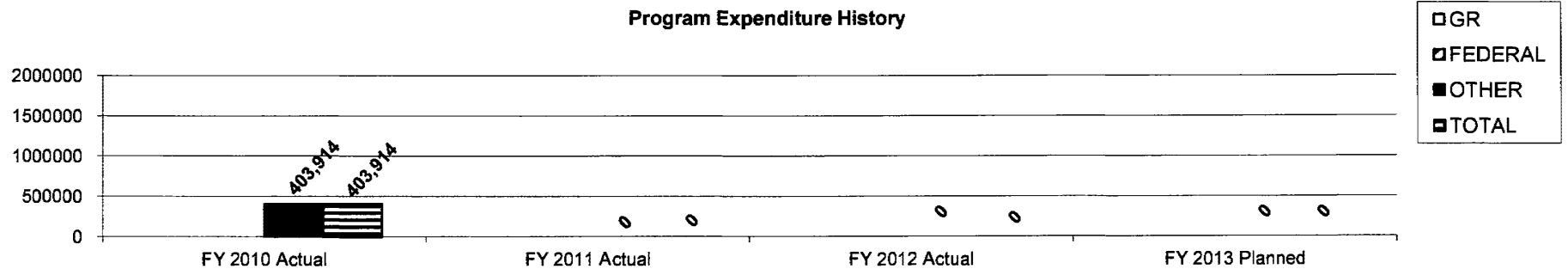
Yes. The U.S. Department of Commerce provides federal funding. The program is designed to form a federal/state/private partnership that results in leveraging public funding sources on a two to one basis. Ideally, the federal and state funding levels will be equal each year, with an equal amount of client fees generated. However, due to cuts in federal and state funding the percentage of private match has slowly increased.

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

**Program Expenditure History**



## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Manufacturing Extension Partnership**

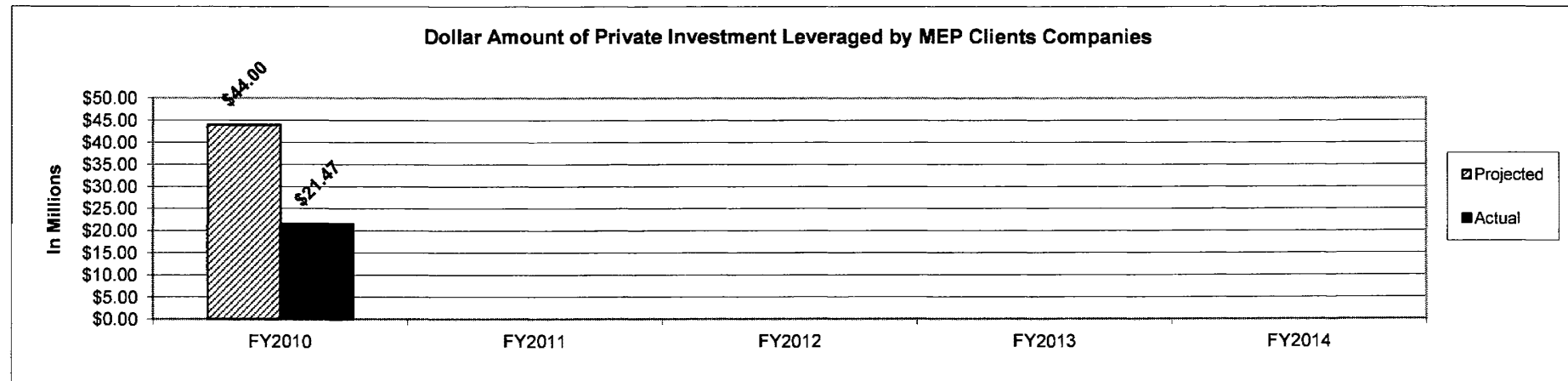
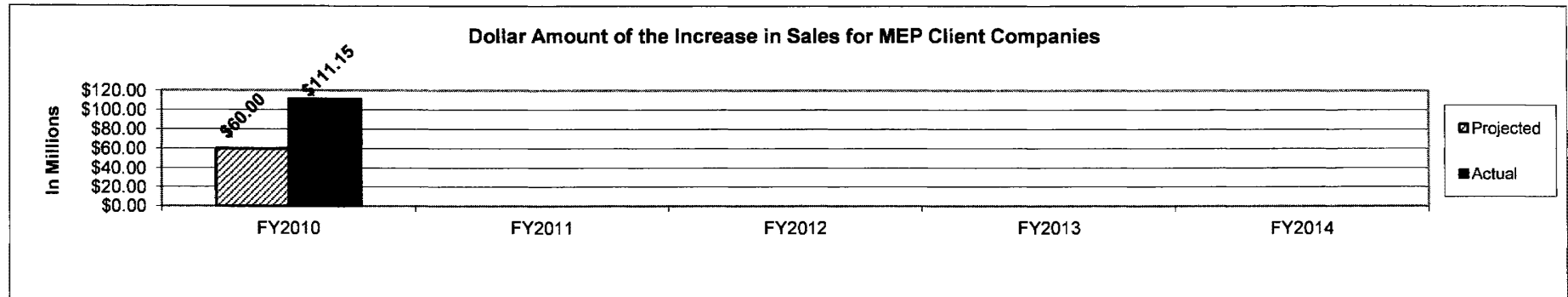
**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

**6. What are the sources of the "Other " funds?**

Expenditures reflected are from Missouri Technology Investment Fund, which receives its revenue from a General Revenue transfer. The MEP program funds match the State GR funds with Federal funds from NIST/Department of Commerce and through private funds generated by client fees. Expenditures from Federal and Other Funds do not run through the State Treasury and include the following amounts in the respective fiscal years: FY 2008 Federal \$2,109,748 and Private \$2,308,715; FY 2009 Federal \$2,109,748 and Private \$2,535,304 and FY 2010 Federal \$2,109,748 and Private \$1,822,297.

**Measures for MEP now included in MTC Core Decision Item.**

**7a. Provide an effectiveness measure.**



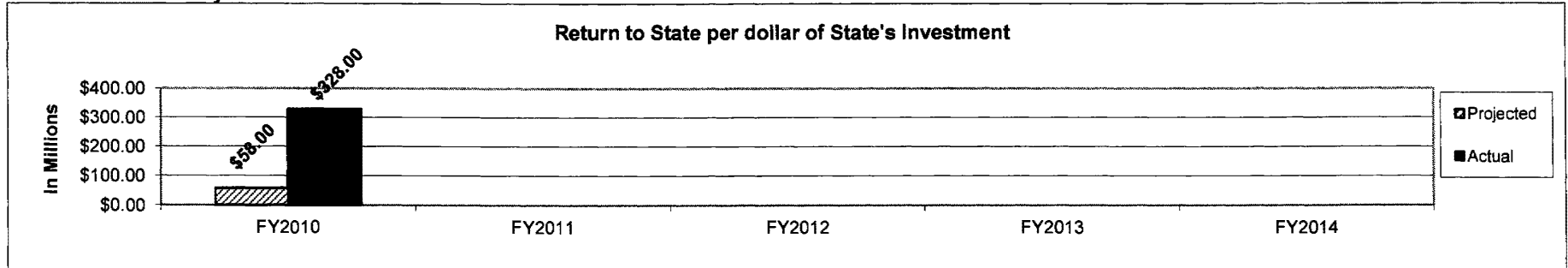
## PROGRAM DESCRIPTION

**Department: Economic Development**

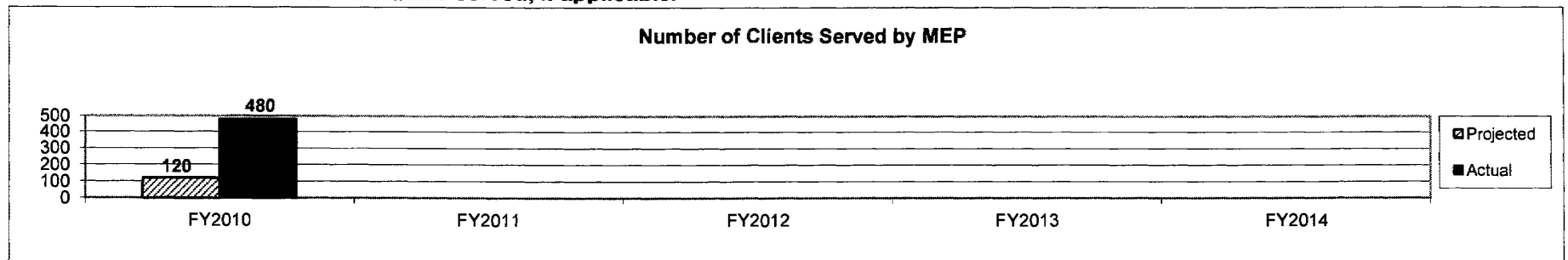
**Program Name: Missouri Manufacturing Extension Partnership**

**Program is found in the following core budget(s): Missouri Manufacturing Extension Partnership**

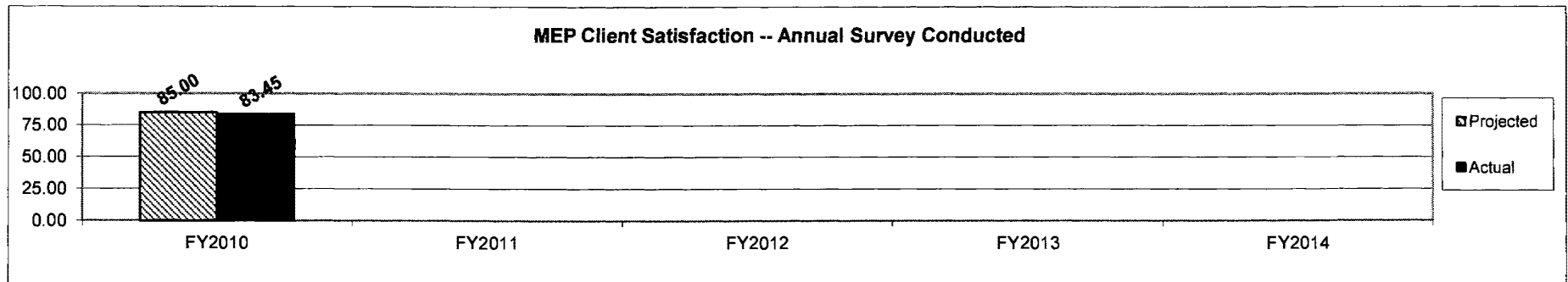
**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**



Note: The Net Promoter Score was adopted in FY2010 as the new Customer Satisfaction Score.

# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MOFAST</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
BUSINESS EXTENSION SERVICE TEA	200,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	200,000	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>200,000</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit <u>42162C</u></b>				
<b>Division: Business and Community Services</b>									
<b>Core: Missouri Federal and State Technology Partnership Program (MOFAST)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>					<b>FTE</b>				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Business Extension Services Team Fund (0280) Note:					Other Funds: Business Extension Services Team Fund (0280) Note:				
<b>2. CORE DESCRIPTION</b>									
The Core appropriation for the Missouri Federal and State Technology Partnership (MOFAST) has been moved to House Bill 3 under the University of Missouri System.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Federal and State Technology Partnership Program									

**CORE DECISION ITEM**

**Department: Economic Development**

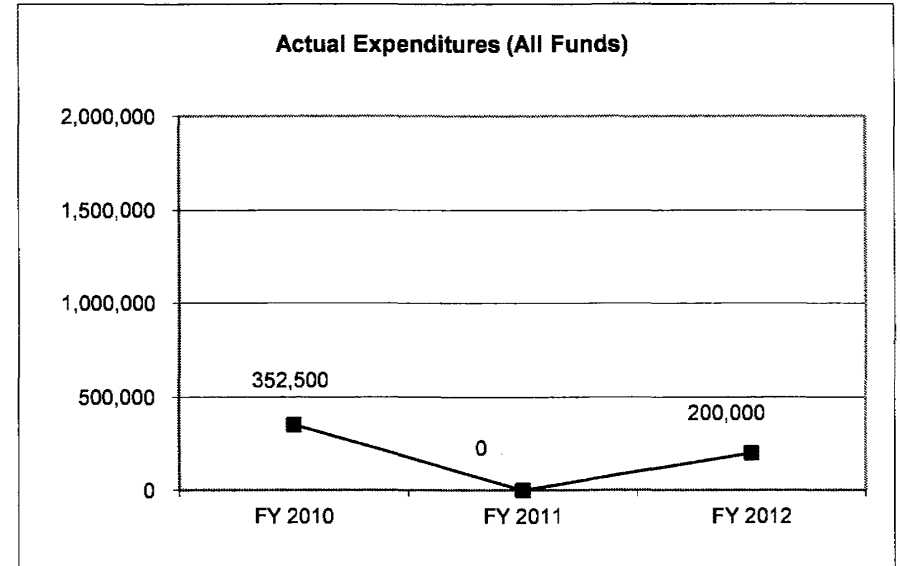
**Budget Unit 42162C**

**Division: Business and Community Services**

**Core: Missouri Federal and State Technology Partnership Program (MOFAST)**

**4. FINANCIAL HISTORY**

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	500,000	0	400,000	0
Less Reverted (All Funds)	(75,000)	0	(200,000)	N/A
Budget Authority (All Funds)	425,000	0	200,000	N/A
Actual Expenditures (All Funds)	352,500	0	200,000	N/A
Unexpended (All Funds)	72,500	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	72,500	0	0	N/A
	(1)		(2)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:** (1) FY2010 Actual includes restriction.  
(2) FY2012 Actual reflects restriction.

**BRASS REPORT 10****DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MOFAST</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	200,000	0.00	0	0.00	0	0.00	0	0.00
TOTAL - PD	200,000	0.00	0	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>								
	\$0	0.00	\$0	0.00	\$0	0.00		0.00
<b>FEDERAL FUNDS</b>								
	\$0	0.00	\$0	0.00	\$0	0.00		0.00
<b>OTHER FUNDS</b>								
	\$200,000	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

### 1. What does this program do?

The Core appropriation for the MOFAST program has been moved to House Bill 3 under the University of Missouri System.

This item funds several MOFAST counselors located in Columbia, St. Louis, Kansas City and Rolla/Springfield who provide counseling to startup businesses and small Missouri technology businesses in order to bring government research and development awards to Missouri small businesses. These staff help Missouri small technology businesses seek out, apply for and win government Small Business Innovative Research (SBIR) awards that will provide grant money to develop and potentially commercialize innovations. The federal SBIR program was initiated in 1982 and has four goals: (1) stimulate technological innovation; (2) partner with small businesses to meet federal research and development needs; (3) encourage the participation of disadvantaged businesses and minority-owned firms in technological innovation; and (4) increase private sector commercialization derived from federal research and development funding. Awards of the SBIR grants to Missouri small businesses help keep the technology and the proceeds from its commercialization in the state. MOFAST helps Missouri companies become aware and understand the federal SBIR grant program and provide assistance in preparing successful proposals.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Missouri Small Business Development Center Fund established in §620.1001.

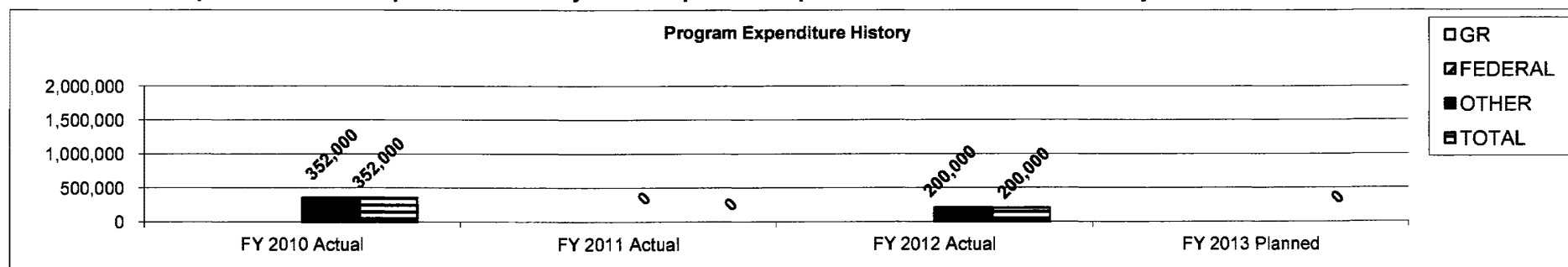
### 3. Are there federal matching requirements? If yes, please explain.

Yes, every state dollar is matched with \$2 of federal and local match.

### 4. Is this a federally mandated program? If yes, please explain.

No.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010 Actual Expenditures reflects restriction.

### 6. What are the sources of the "Other" funds?

FY 09 and FY10 - Missouri Small Business Development Center Fund

FY12 - Business Extension Service Team Fund (0280)

## PROGRAM DESCRIPTION

**Department: Economic Development**

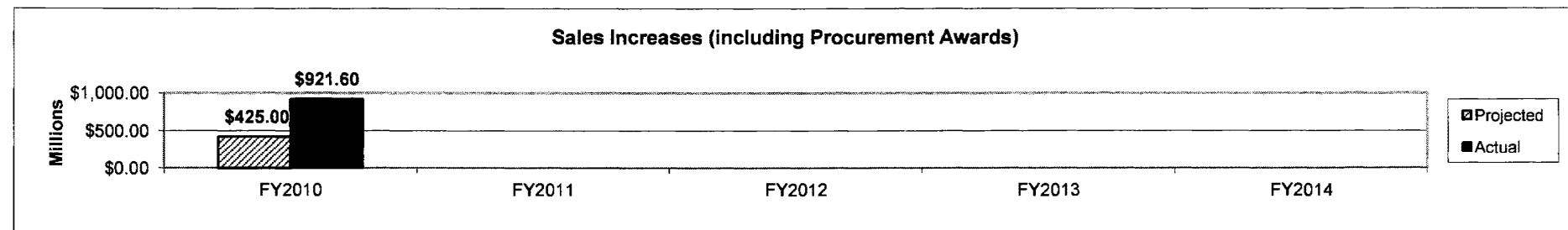
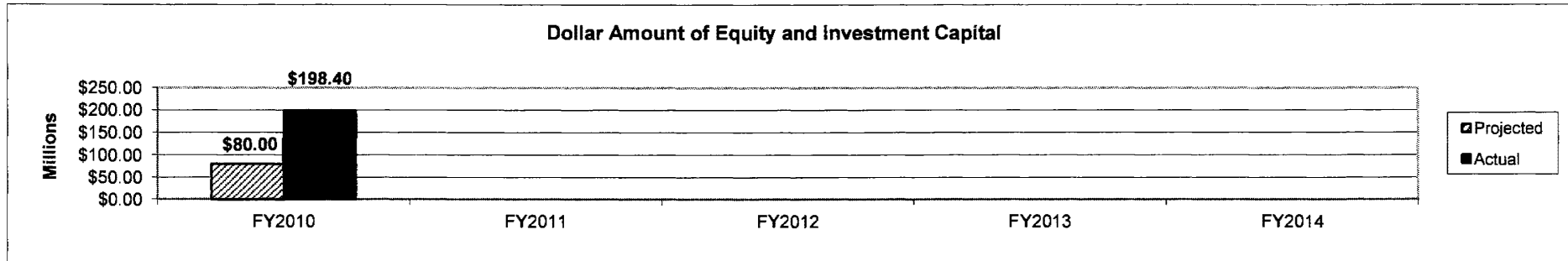
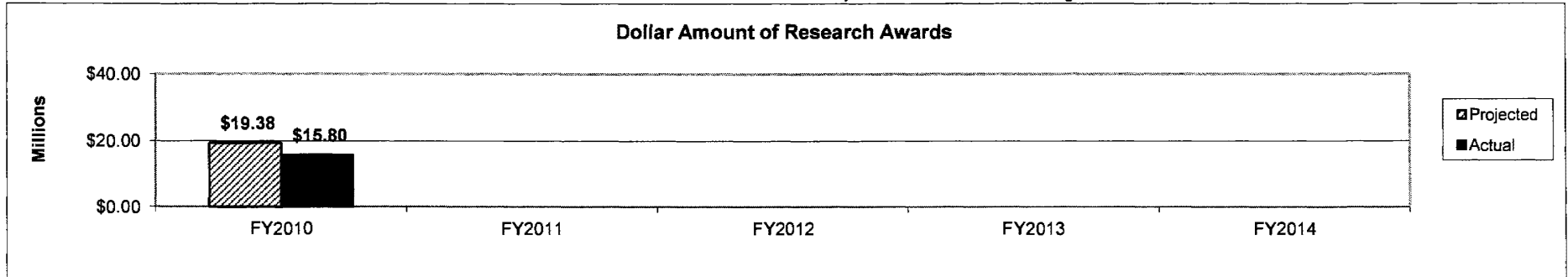
**Program Name: Missouri Federal and State Technology Partnership Program**

**Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)**

**Measures reported under MTC Core Decision Item.**

**7a. Provide an effectiveness measure.**

**Note: The three effectiveness charts under 7a. reflect clients of the MOFAST, SBTDC and PTAC System.**



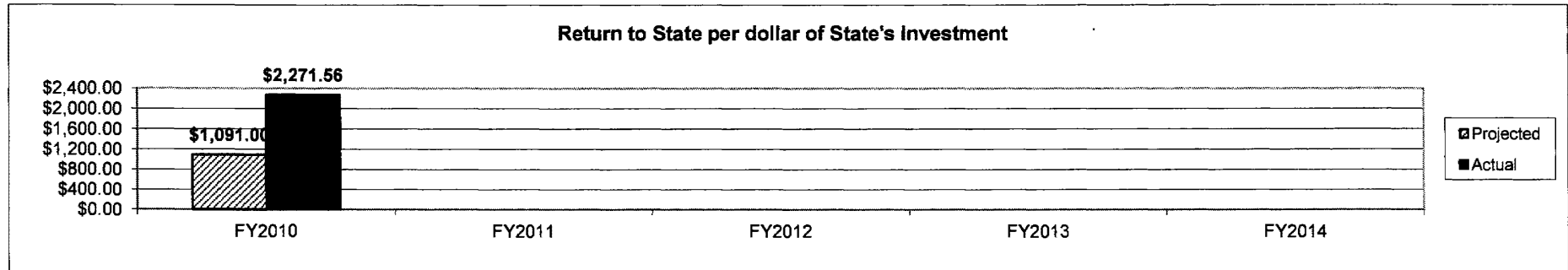
## PROGRAM DESCRIPTION

Department: Economic Development

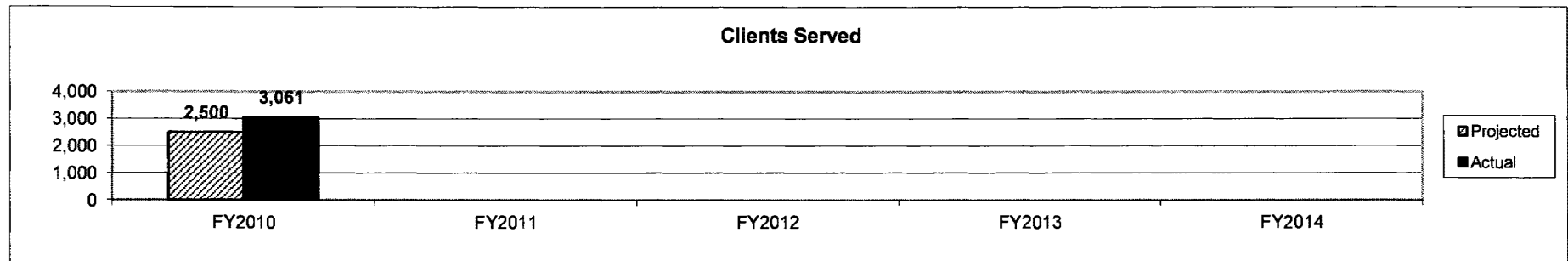
Program Name: Missouri Federal and State Technology Partnership Program

Program is found in the following core budget(s): Missouri Federal and State Technology Partnership Program (MOFAST)

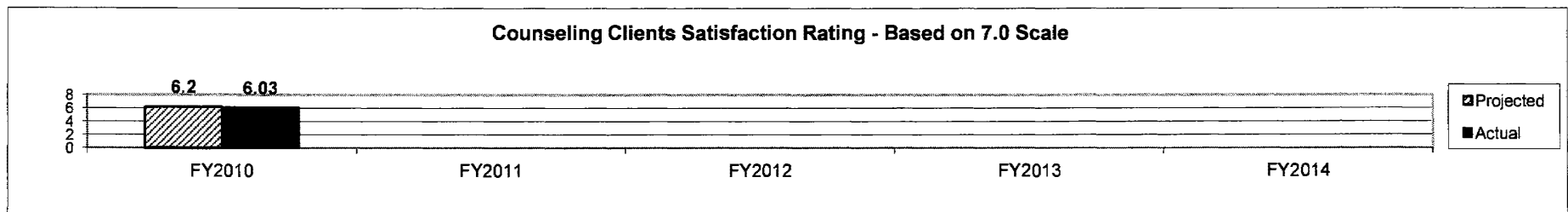
7b. Provide an efficiency measure.



7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.



**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
GENERAL REVENUE	1,630,206	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
TOTAL - TRF	1,630,206	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
TOTAL	1,630,206	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
GRAND TOTAL	\$1,630,206	0.00	\$1,360,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00

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# CORE DECISION ITEM

<b>Department: Economic Development</b>	<b>Budget Unit 42080C</b>
<b>Division: Business and Community Services</b>	
<b>Core: MO Technology Investment Fund Transfer</b>	

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,360,000	0	0	1,360,000
<b>Total</b>	<b>1,360,000</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:  
Notes:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	1,360,000	0	0	1,360,000
<b>Total</b>	<b>1,360,000</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

This core decision item is the required General Revenue transfer that provides funding to support the Missouri Technology Corporation (MTC) and the State's technology programs including: Missouri Manufacturing Extension Partnership (MEP), and the Innovation Centers.

## 3. PROGRAM LISTING (list programs included in this core funding)

MO Technology Investment Fund Transfer

# CORE DECISION ITEM

Department: Economic Development

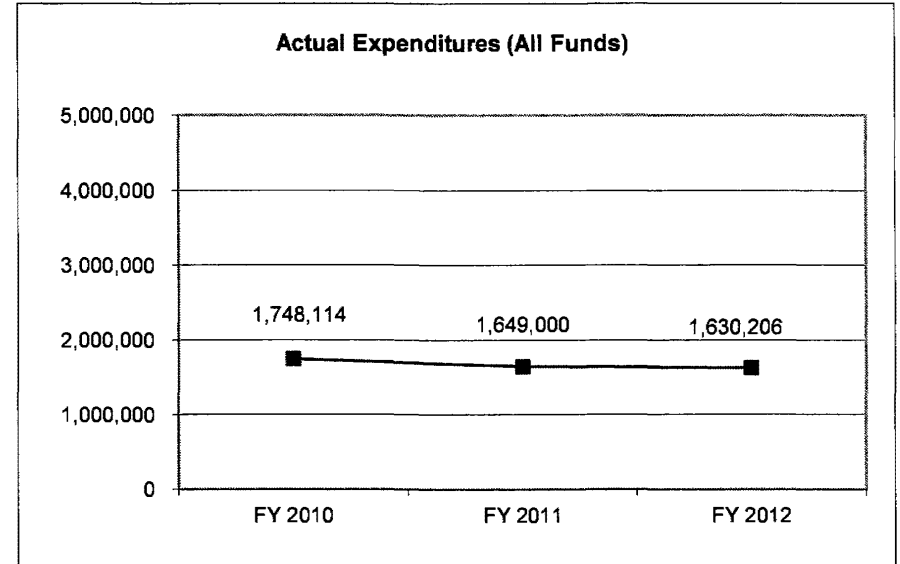
Budget Unit 42080C

Division: Business and Community Services

Core: MO Technology Investment Fund Transfer

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	4,352,691	1,700,000	1,700,000	1,360,000
Less Reverted (All Funds)	(2,604,577)	(51,000)	(51,000)	N/A
Budget Authority (All Funds)	1,748,114	1,649,000	1,649,000	N/A
Actual Expenditures (All Funds)	1,748,114	1,649,000	1,630,206	N/A
Unexpended (All Funds)	0	0	18,794	N/A
Unexpended, by Fund:				
General Revenue	0	0	18,794	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

(1) FY2010 Actual reflects restriction.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO TECH INVESTMENT TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	1,360,000	0	0	1,360,000	
	<b>Total</b>	<b>0.00</b>	<b>1,360,000</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	1,360,000	0	0	1,360,000	
	<b>Total</b>	<b>0.00</b>	<b>1,360,000</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	1,360,000	0	0	1,360,000	
	<b>Total</b>	<b>0.00</b>	<b>1,360,000</b>	<b>0</b>	<b>0</b>	<b>1,360,000</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO TECH INVESTMENT TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	1,630,206	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
TOTAL - TRF	1,630,206	0.00	1,360,000	0.00	1,360,000	0.00	1,360,000	0.00
<b>GRAND TOTAL</b>	<b>\$1,630,206</b>	<b>0.00</b>	<b>\$1,360,000</b>	<b>0.00</b>	<b>\$1,360,000</b>	<b>0.00</b>	<b>\$1,360,000</b>	<b>0.00</b>
GENERAL REVENUE	\$1,630,206	0.00	\$1,360,000	0.00	\$1,360,000	0.00	\$1,360,000	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MO Technology Investment Fund Transfer**

**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

**1. What does this program do?**

Funds transferred to the Missouri Technology Investment Fund are used to support the Missouri Technology Corporation, Missouri Manufacturing Extension Partnership (MEP) and Innovation Centers.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 348.251 - 348.272, RSMo.

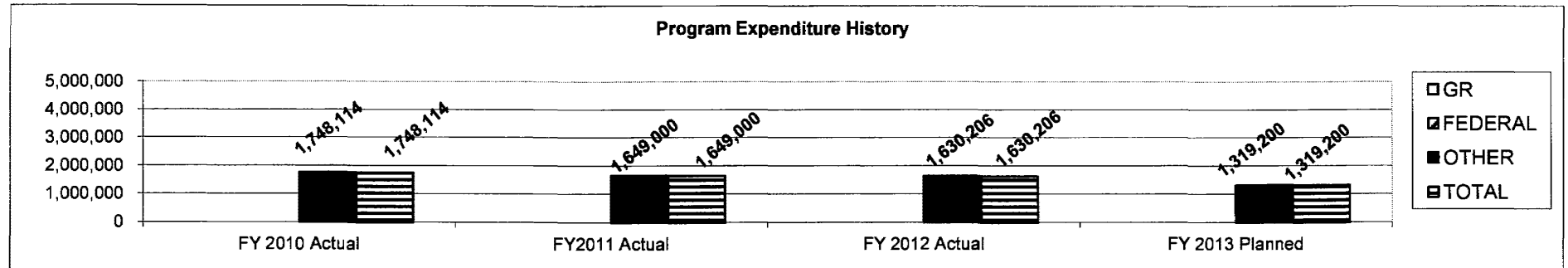
**3. Are there federal matching requirements? If yes, please explain.**

Yes, for the Missouri Manufactured Extension Partnership program.

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



Note: Planned Expenditures for GR reflect a 3% Governor's Reserve.

**6. What are the sources of the "Other " funds?**

Transfer from General Revenue to Missouri Technology Investment Fund

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MO Technology Investment Fund Transfer**

**Program is found in the following core budget(s): Missouri Technology Investment Fund Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Descriptions for Missouri Technology Corporation.

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42613C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: MOFAST Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) has been moved to House Bill 3 under the University of Missouri System.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
N/A									

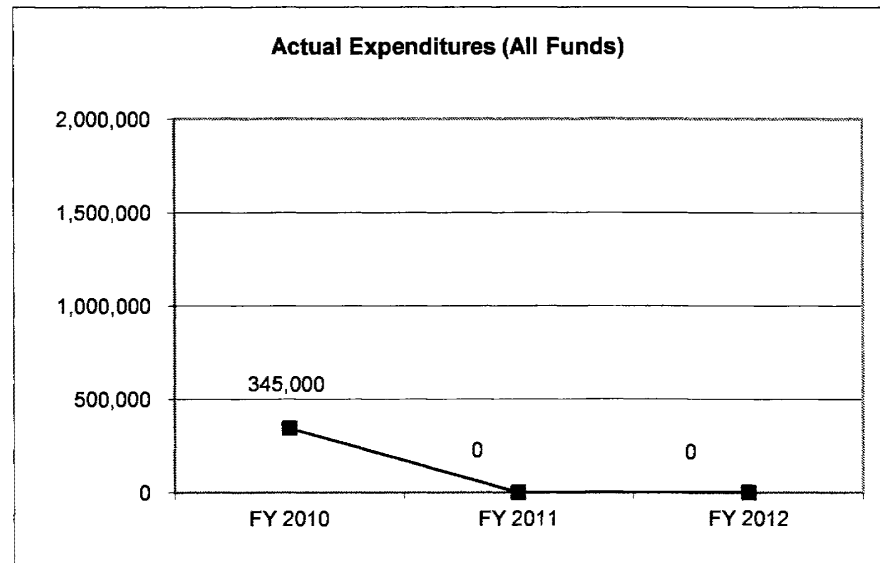
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: MOFAST Transfer**

**Budget Unit 42613C**

## 4. FINANCIAL HISTORY

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	500,000	0	0	0
Less Reverted (All Funds)	(155,000)	0	0	N/A
Budget Authority (All Funds)	345,000	0	0	N/A
Actual Expenditures (All Funds)	345,000	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MOFAST Transfer**

**Program is found in the following core budget(s): MOFAST Transfer**

**1. What does this program do?**

This transfer to the Missouri Federal and State Technology Partnership Program (MOFAST) has been moved to House Bill 3 under the University of Missouri System.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

N/A

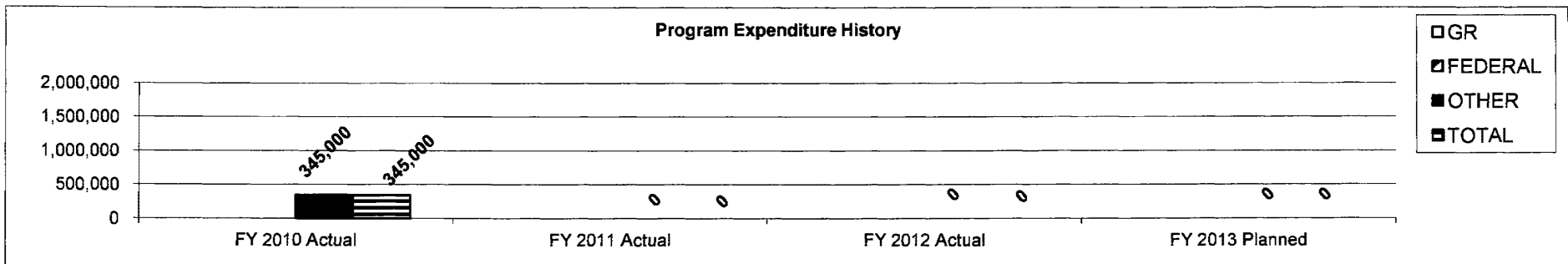
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: MOFAST Transfer**

**Program is found in the following core budget(s): MOFAST Transfer**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 41970C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Business Extension Services Team (BEST)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority from the BEST fund.</p> <p>This program, also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers bids to contract with one lending institution in each urban area in order to provide low interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis or Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.</p> <p>Funds may be used to start a new business; purchase business equipment, inventory, working capital, acquisition of business assets or other expansion purposes of the existing business. It may also be used to provide an equity match for leveraging a commercial loan, secure lines of credit or secure gap financing from a conventional commercial lender. They may not exceed 50% of the entrepreneurs' total financial need. Funds may not be used to retire other debt, for owner(s) salary or as a down payment on real estate. Also, funds may not be used for the payment of taxes, employee withholding, intra-state relocations, buyouts of existing businesses, or payouts to existing stockholders or shareholders notes.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Business Extension Services Team (BEST) Program									

# CORE DECISION ITEM

Department: Economic Development

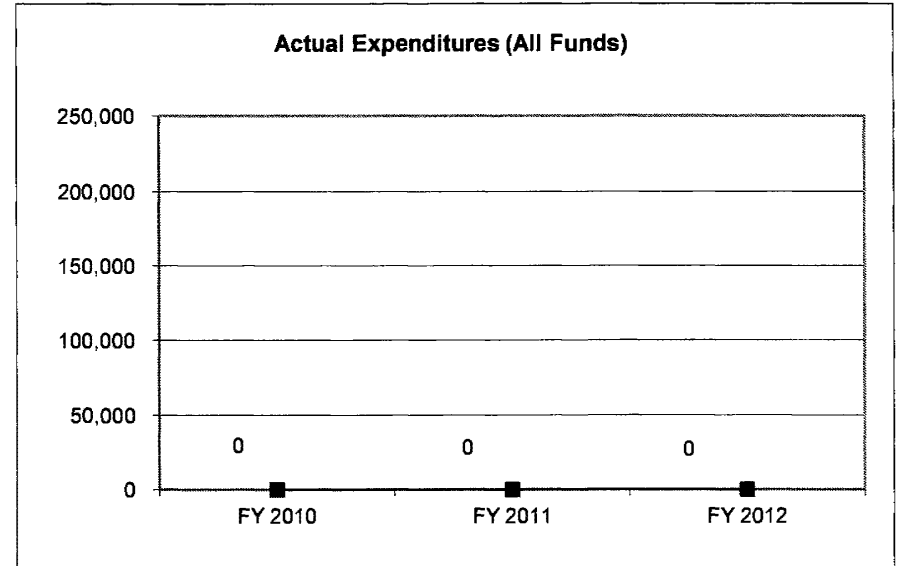
Budget Unit 41970C

Division: Business and Community Services

Core: Business Extension Services Team (BEST)

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1,000,000	0	0	0
Less Reverted (All Funds)	(1,000,000)	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

**NOTES:**

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program**

**Program is found in the following core budget(s): Business Extension Services Team (BEST)**

**1. What does this program do?**

This program assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprise located in the St. Louis and Kansas City urban areas. The Missouri Department of Economic Development (DED) administers a micro-lending program by administering bids and contracting with one lender in each eligible urban area (St. Louis/Kansas City). The contractor then provides low-interest loans to eligible applicants. To be eligible for the program, the applicant must be a for-profit business located within the designated urban areas (St. Louis/Kansas City). Despite several attempts, DED has been unsuccessful in locating and partnering with an administrative entity in Kansas City.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 620.1023-620.1029, RSMo.

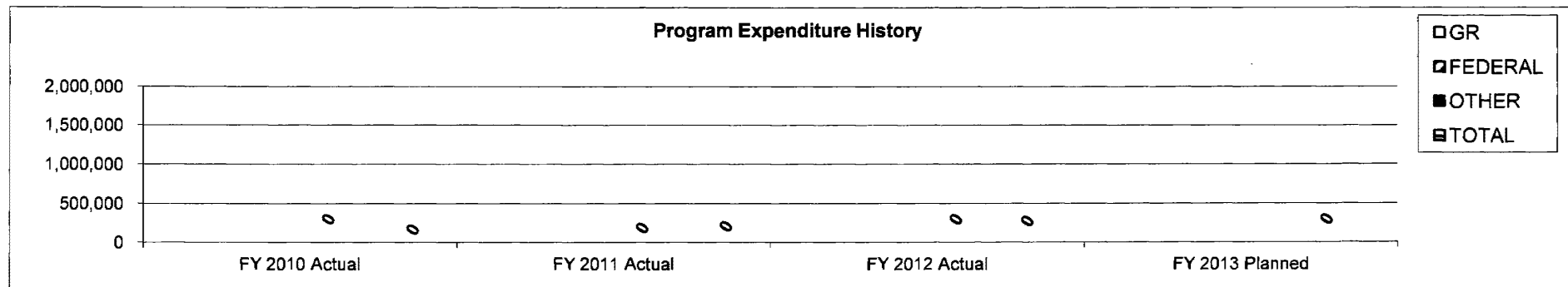
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Business Extension Services Team Fund (0280)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program**

**Program is found in the following core budget(s): Business Extension Services Team (BEST)**

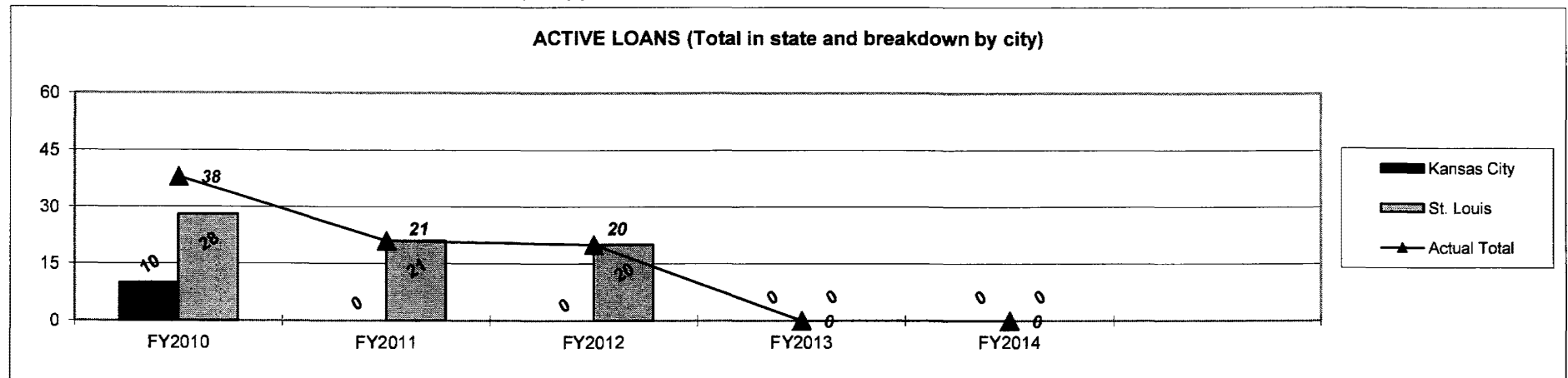
**7a. Provide an effectiveness measure.**

Current activity includes management of existing portfolio of loans.

**7b. Provide an efficiency measure.**

Current activity includes management of existing portfolio of loans.

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BEST FUND TRF TO GR</b>								
<b>CORE</b>								
<b>FUND TRANSFERS</b>								
BUSINESS EXTENSION SERVICE TEA	416,069	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	416,069	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL</b>	<b>416,069</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$416,069</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 41970C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Business Extension Services Team (BEST) Transfer to GR</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Est. Fringe</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
<b>2. CORE DESCRIPTION</b>									
<p>The Business Extension Services Team (BEST), also known as the Urban Enterprise Loan program, assists Missouri small business entrepreneurs with the creation, expansion and retention of their business enterprises located in the St. Louis and Kansas City urban areas. All remaining funds were divided between the Mo. Film Commission (\$100,000) and the Negro Leagues Baseball Museum (\$100,000) in Fiscal Year 2013.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Business Extension Services Team (BEST) Program									

**CORE DECISION ITEM**

**Department: Economic Development**

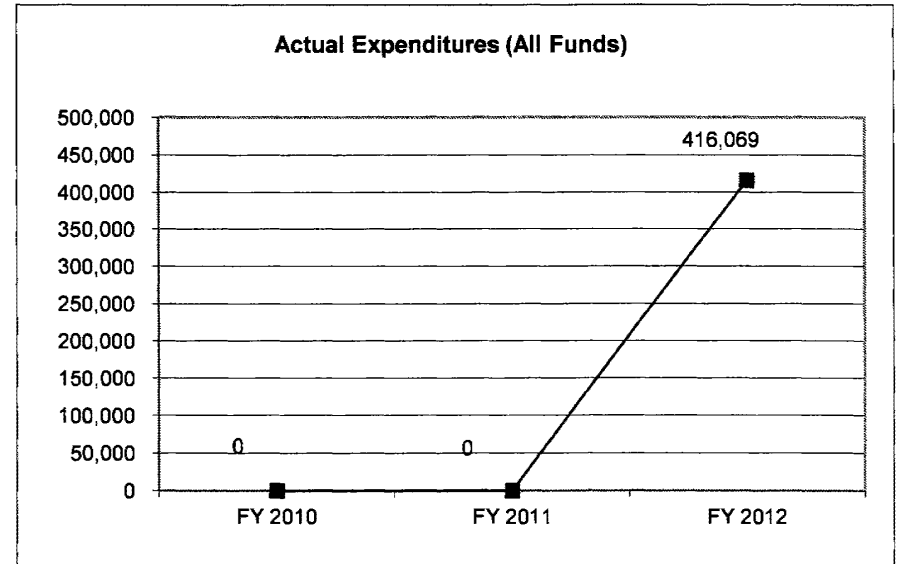
**Budget Unit 41970C**

**Division: Business and Community Services**

**Core: Business Extension Services Team (BEST) Transfer to GR**

**4. FINANCIAL HISTORY**

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	0	0	416,069	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	416,069	N/A
Actual Expenditures (All Funds)	0	0	416,069	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.  
Funds remaining in BEST do not lapse to the General Revenue fund, but remain in the fund per 620.1023(4)3, RSMo.

**NOTES:**

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>BEST FUND TRF TO GR</b>								
<b>CORE</b>								
TRANSFERS OUT	416,069	0.00	0	0.00	0	0.00	0	0.00
TOTAL - TRF	416,069	0.00	0	0.00	0	0.00	0	0.00
<b>GRAND TOTAL</b>	<b>\$416,069</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00		0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00		0.00
OTHER FUNDS	\$416,069	0.00	\$0	0.00	\$0	0.00		0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program Transfer**

**Program is found in the following core budget(s): Business Extension Services Team (BEST) Transfer**

**1. What does this program do?**

Funds transferred from BEST (UEL) fund (0280) to GR in FY12.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 620.1023-620.1029, RSMo.

**3. Are there federal matching requirements? If yes, please explain.**

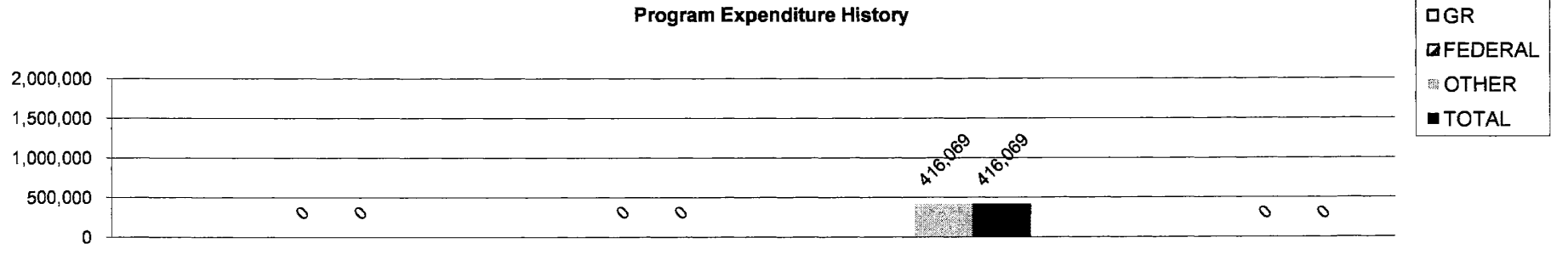
No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

Program Expenditure History



**6. What are the sources of the "Other " funds?**

Business Extension Services Team Fund (0280)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business Extension Services Team (BEST) Program Transfer**

**Program is found in the following core budget(s): Business Extension Services Team (BEST) Transfer**

**7a. Provide an effectiveness measure.**

N/A

**7b. Provide an efficiency measure.**

N/A

**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
EXPENSE & EQUIPMENT								
DED-ED PRO -CDBG- PASSTHROUGH	567,451	0.00	866,200	0.00	866,200	0.00	866,200	0.00
TOTAL - EE	567,451	0.00	866,200	0.00	866,200	0.00	866,200	0.00
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTHROUGH	47,772,340	0.00	99,133,800	0.00	99,133,800	0.00	99,133,800	0.00
TOTAL - PD	47,772,340	0.00	99,133,800	0.00	99,133,800	0.00	99,133,800	0.00
<b>TOTAL</b>	<b>48,339,791</b>	<b>0.00</b>	<b>100,000,000</b>	<b>0.00</b>	<b>100,000,000</b>	<b>0.00</b>	<b>100,000,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$48,339,791</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>

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# **CORE DECISION ITEM**

<b>Department: Economic Development</b>					<b>Budget Unit 42165C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Community Development Block Grant (CDBG)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
	<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	
<b>EE</b>	0	866,200	0	866,200	<b>EE</b>	0	866,200	0	
<b>PSD</b>	0	99,133,800	0	99,133,800	<b>PSD</b>	0	99,133,800	0	
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	
<b>Total</b>	<b>0</b>	<b>100,000,000</b>	<b>0</b>	<b>100,000,000</b>	<b>Total</b>	<b>0</b>	<b>100,000,000</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>The Community Development Block Grant (CDBG) program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Community Development Block Grant Program									

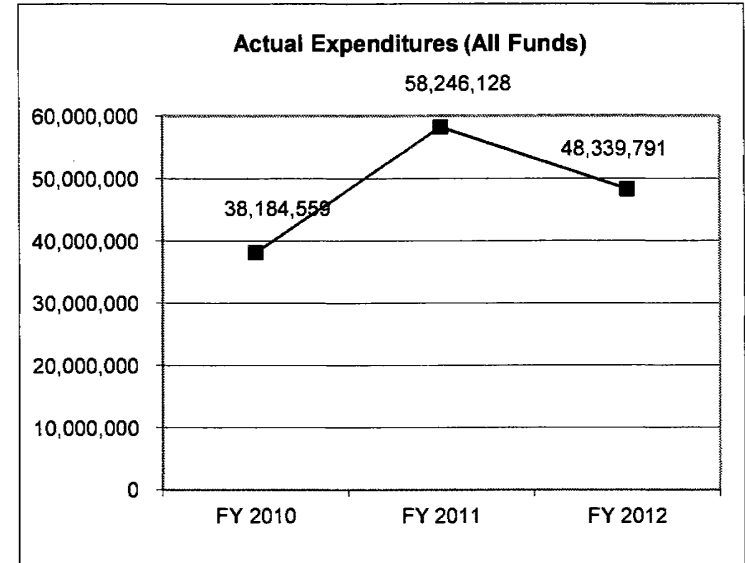
**CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Community Development Block Grant (CDBG)**

**Budget Unit 42165C**

**4. FINANCIAL HISTORY**

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	28,000,000	28,000,000	28,000,000	100,000,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	28,000,000	28,000,000	28,000,000	N/A
Actual Expenditures (All Funds)	38,184,559	58,246,128	48,339,791	N/A
Unexpended (All Funds)	(10,184,559)	(30,246,128)	(20,339,791)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	(10,184,559)	(30,246,128)	(20,339,791)	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Original appropriation \$28,000,000E. Appropriation increased by \$10.2 million.
- (2) Original appropriation \$28,000,000E. Appropriation increased by \$36 million.
- (3) Original appropriation \$28,000,000E. Appropriation increased by \$25 million.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
CDBG PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	99,133,800	0	99,133,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>100,000,000</b>	<b>0</b>	<b>100,000,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	99,133,800	0	99,133,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>100,000,000</b>	<b>0</b>	<b>100,000,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	EE	0.00	0	866,200	0	866,200	
	PD	0.00	0	99,133,800	0	99,133,800	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>100,000,000</b>	<b>0</b>	<b>100,000,000</b>	

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>CDBG PROGRAM</b>								
<b>CORE</b>								
TRAVEL, IN-STATE	14,705	0.00	13,000	0.00	13,000	0.00	13,000	0.00
TRAVEL, OUT-OF-STATE	0	0.00	2,700	0.00	2,700	0.00	2,700	0.00
FUEL & UTILITIES	0	0.00	150	0.00	150	0.00	150	0.00
SUPPLIES	2,228	0.00	24,500	0.00	24,500	0.00	24,500	0.00
PROFESSIONAL DEVELOPMENT	2,681	0.00	722,950	0.00	722,950	0.00	722,950	0.00
COMMUNICATION SERV & SUPP	4,561	0.00	1,500	0.00	1,500	0.00	1,500	0.00
PROFESSIONAL SERVICES	543,276	0.00	87,300	0.00	87,300	0.00	87,300	0.00
M&R SERVICES	0	0.00	300	0.00	300	0.00	300	0.00
OFFICE EQUIPMENT	0	0.00	250	0.00	250	0.00	250	0.00
BUILDING LEASE PAYMENTS	0	0.00	600	0.00	600	0.00	600	0.00
MISCELLANEOUS EXPENSES	0	0.00	5,450	0.00	5,450	0.00	5,450	0.00
REBILLABLE EXPENSES	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
<b>TOTAL - EE</b>	<b>567,451</b>	<b>0.00</b>	<b>866,200</b>	<b>0.00</b>	<b>866,200</b>	<b>0.00</b>	<b>866,200</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	47,772,340	0.00	99,133,800	0.00	99,133,800	0.00	99,133,800	0.00
<b>TOTAL - PD</b>	<b>47,772,340</b>	<b>0.00</b>	<b>99,133,800</b>	<b>0.00</b>	<b>99,133,800</b>	<b>0.00</b>	<b>99,133,800</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$48,339,791</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$48,339,791</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>	<b>\$100,000,000</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

### 1. What does this program do?

This federally-funded program provides grants to non-entitlement cities and counties for community development activities that: (1) benefit at least 51% low and moderate income persons; (2) eliminate slum and blight; or (3) meet urgent threats to health and safety. Typical projects include infrastructure expansion and improvements (water, sewer, bridge, street, drainage); downtown revitalization; housing rehabilitation; Americans with Disabilities Act accessibility improvements; and community facility projects (senior centers, day care, Sheltered Workshop, community centers).

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

42 USC Section 5301 et. Seq., 24 CFR Part 570, and the Missouri Consolidated Plan submitted to the US Department of Housing and Urban Development.

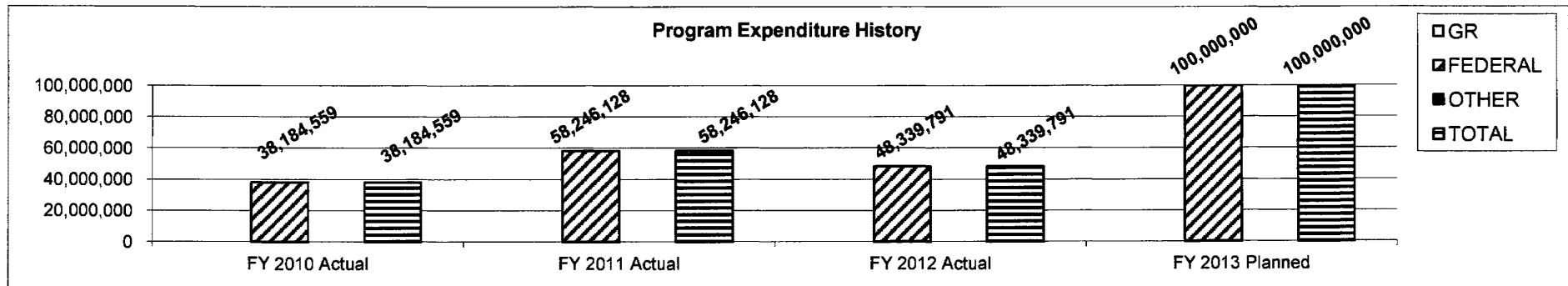
### 3. Are there federal matching requirements? If yes, please explain.

\$1 for \$1 match required for a portion of the administrative funds. The applicable administrative funds equal 2% of the total appropriation. Soft costs are an eligible match.

### 4. Is this a federally mandated program? If yes, please explain.

The program is a formula block grant provided to the State of Missouri; 70% of which is provided to the entitlement cities, 30% of which is provided to the non-entitlement balance of the state. That 30% portion is administered by DED.

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: FY2010, FY2011 and FY2012 Actual includes Supplemental Disaster Funding and Neighborhood Stabilization Funding.

### 6. What are the sources of the "Other " funds?

N/A

## PROGRAM DESCRIPTION

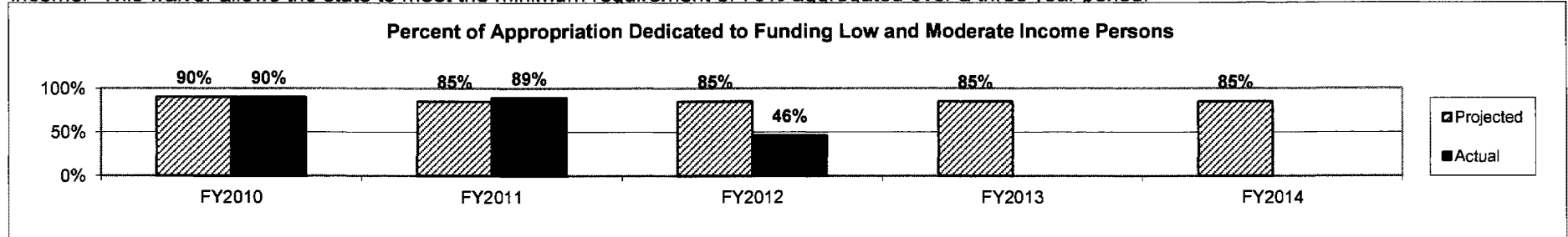
**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**7a. Provide an effectiveness measure.**

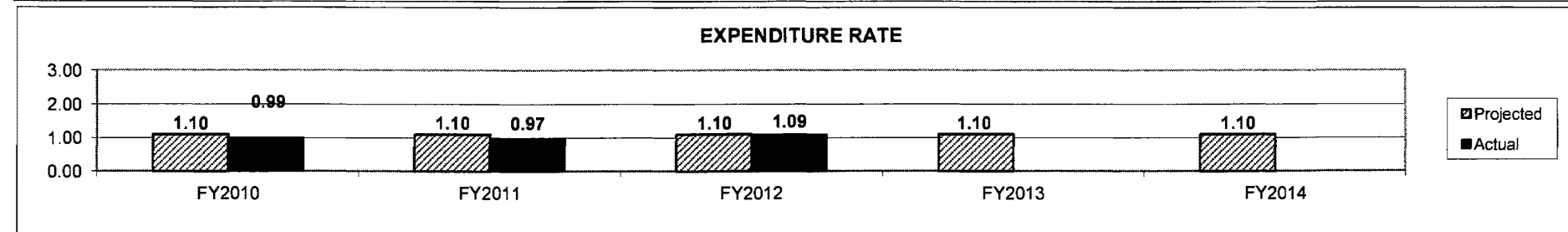
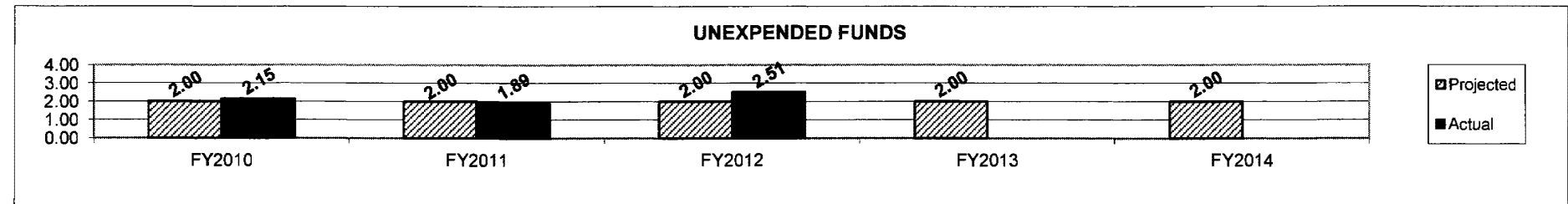
Federal regulations require a minimum of 70% of the appropriation be dedicated to benefiting 51% low and moderate income persons. Missouri CDBG typically exceeds this measure. The exception is a waiver that was requested to allow for response to the tornadoes of May 2003 without regard to income. This waiver allows the state to meet the minimum requirement of 70% aggregated over a three year period.



**NOTE:** Percentage reduced in FY12 due to funding large number of emergency (flood) projects and not based on income.

**7b. Provide an efficiency measure.**

HUD recommends, although there is as yet no mandate, that states maintain an annual expenditure rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that is at least equal or higher than the state's annual CDBG allocation. It is also recommended that the states expend CDBG funds at a rate that leaves an unexpended balance in the U.S. Treasury of less than 2.5 times a state's annual allocation. On an annual basis, Missouri is within each of these recommended ratios.



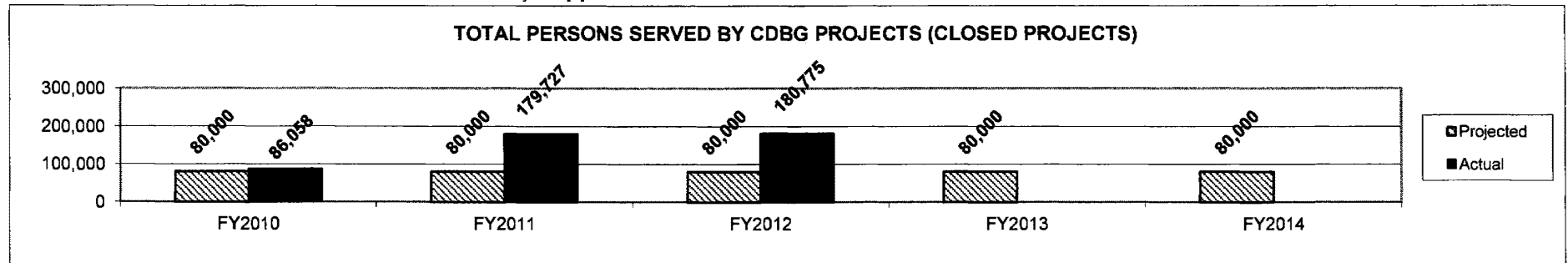
## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Block Grant Program**

**Program is found in the following core budget(s): CDBG Program, Marketing, Sales, Finance, Compliance, Administrative Services**

**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO DISASTER CASE MANAGEMENT</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
DED-ED PRO -CDBG- PASSTROUGH	0	0.00	10,000,000	0.00	2,813,163	0.00	2,813,163	0.00
TOTAL - PD	0	0.00	10,000,000	0.00	2,813,163	0.00	2,813,163	0.00
TOTAL	0	0.00	10,000,000	0.00	2,813,163	0.00	2,813,163	0.00
GRAND TOTAL	\$0	0.00	\$10,000,000	0.00	\$2,813,163	0.00	\$2,813,163	0.00

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**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b>	<b>42161C</b>
<b>Division:</b>	<b>Business and Community Services</b>		
<b>Core:</b>	<b>MO Disaster Case Management Program</b>		

**1. CORE FINANCIAL SUMMARY**

	<b>FY 2014 Budget Request</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	2,813,163	0	2,813,163
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

	<b>FY 2014 Governor's Recommendation</b>			
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0
<b>PSD</b>	0	2,813,163	0	2,813,163
<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:

**2. CORE DESCRIPTION**

The Disaster Case Management Program (DCMP) is a federally funded program that makes funds available to the Missouri Department of Economic Development (DED) to provide DCMP services to the affected communities in DR1980 (Presidential Disaster Declaration 1980). By utilizing the contracted Management Agency, Lutheran Family and Children's Services of St. Louis (LFCS), DED can ensure DCMP services for long term disaster related unmet needs. DCMP service may include organizing, tracking, and providing referral for service such as: locating and securing housing, basic furniture, and/or appliances, financial counseling, utility deposits or installation fees, social service benefit restoration or application, employment assistance, assistance with mental and physical health resources, interpretation services, and coordination of transportation services, when necessary. DCMP is a two year program and will end in May 2013.

The DCMP grant has a 90-day close out period which will carry over into FY 2014 due to receiving the grant award later than expected. FEMA has indicated the possibility of a no-cost extension period to finish the program and use remaining funds.

**3. PROGRAM LISTING (list programs included in this core funding)**

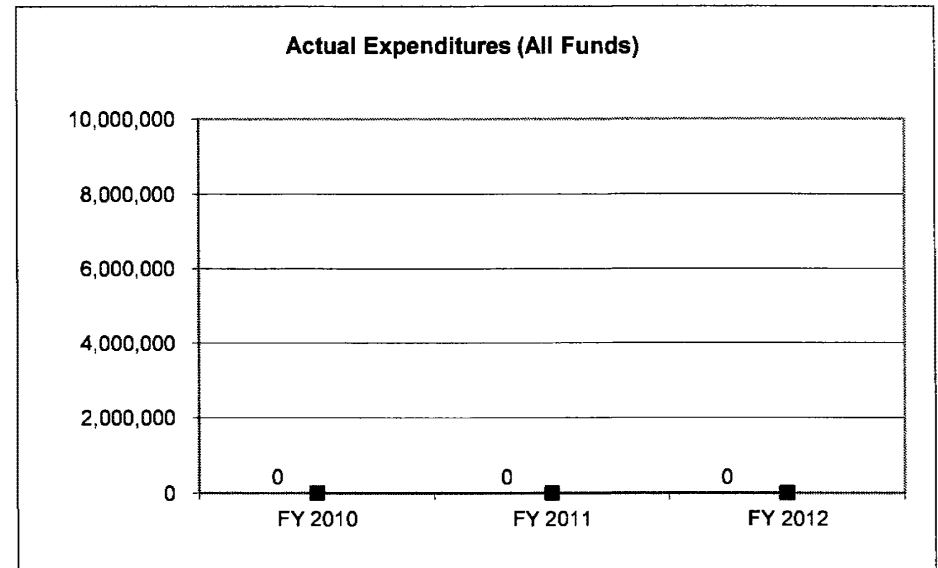
Missouri Disaster Case Management Program

**CORE DECISION ITEM**

<b>Department:</b>	<b>Economic Development</b>	<b>Budget Unit</b> <u>42161C</u>
<b>Division:</b>	<b>Business and Community Services</b>	
<b>Core:</b>	<b>MO Disaster Case Management Program</b>	

**4. FINANCIAL HISTORY**

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	0	0	0	2,813,163
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO DISASTER CASE MANAGEMENT**

**5. CORE RECONCILIATION DETAIL**

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
	PD		0.00	0	10,000,000	0	10,000,000	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>10,000,000</b>	<b>0</b>	<b>10,000,000</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1574 8223	PD	0.00	0	(7,186,837)	0	(7,186,837)	Reduction to meet remaining program distributions
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(7,186,837)</b>	<b>0</b>	<b>(7,186,837)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
	PD		0.00	0	2,813,163	0	2,813,163	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
	PD		0.00	0	2,813,163	0	2,813,163	
	<b>Total</b>		<b>0.00</b>	<b>0</b>	<b>2,813,163</b>	<b>0</b>	<b>2,813,163</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO DISASTER CASE MANAGEMENT</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	0	0.00	10,000,000	0.00	2,813,163	0.00	2,813,163	0.00
TOTAL - PD	0	0.00	10,000,000	0.00	2,813,163	0.00	2,813,163	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$10,000,000</b>	<b>0.00</b>	<b>\$2,813,163</b>	<b>0.00</b>	<b>\$2,813,163</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$10,000,000	0.00	\$2,813,163	0.00	\$2,813,163	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Disaster Case Management Program**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The Disaster Case Management Program (DCMP) is a federally funded program that makes funds available to the Missouri Department of Economic Development (DED) to provide DCMP services to the affected communities under DR1980 (Presidential Disaster Declaration 1980). By utilizing the contracted Management Agency, Lutheran Family and Children's Services of St. Louis (LFCS), DED can ensure DCMP services for long term disaster related unmet needs. DCMP service may include organizing, tracking, and providing referral for service such as: locating and securing housing, basic furniture, and/or appliances, financial counseling, utility deposits or installation fees, social service benefit restoration or application, employment assistance, assistance with mental and physical health resources, interpretation services, and coordination of transportation services, when necessary.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Robert T. Stafford Disaster Relief and Emergency Assistance Act 42 U.S.C.

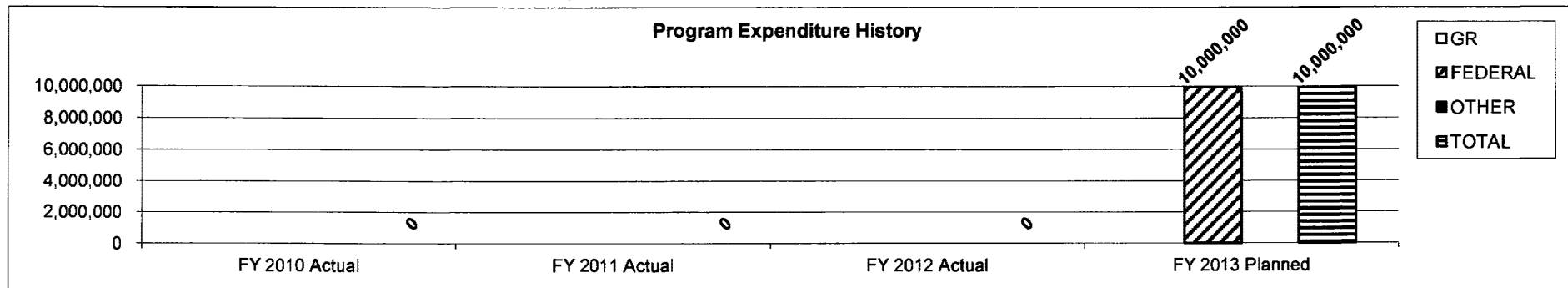
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

# **PROGRAM DESCRIPTION**

**Department: Economic Development**

**Program Name: Disaster Case Management Program**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**

**Number of Households Receiving Services**

<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
N/A	N/A	N/A	N/A	N/A	N/A	809	N/A

**7b. Provide an efficiency measure.**

**Number of Case File Reviewed and Findings  
Documented\***

<b>FY2010 Projected</b>	<b>FY2010 Actual</b>	<b>FY2011 Projected</b>	<b>FY2011 Actual</b>	<b>FY2012 Projected</b>	<b>FY2012 Actual</b>	<b>FY2013 Projected</b>	<b>FY2014 Projected</b>
N/A	N/A	N/A	N/A	N/A	N/A	10	N/A

\*A random sampling technique to be used.

**7c. Provide the number of clients/individuals served, if applicable.**

See 7a above.

**7d. Provide a customer satisfaction measure, if available.**

N/A

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SMALL BUSINESS CREDIT</b>								
<b>CORE</b>								
PERSONAL SERVICES								
DED-ED PROGRAMS-FEDERAL OTHER	56,438	1.10	229,122	0.00	229,122	0.00	219,922	0.00
TOTAL - PS	56,438	1.10	229,122	0.00	229,122	0.00	219,922	0.00
EXPENSE & EQUIPMENT								
DED-ED PROGRAMS-FEDERAL OTHER	122	0.00	800	0.00	800	0.00	10,000	0.00
TOTAL - EE	122	0.00	800	0.00	800	0.00	10,000	0.00
PROGRAM-SPECIFIC								
DED-ED PROGRAMS-FEDERAL OTHER	11,525,390	0.00	14,539,560	0.00	9,156,300	0.00	9,156,300	0.00
TOTAL - PD	11,525,390	0.00	14,539,560	0.00	9,156,300	0.00	9,156,300	0.00
<b>TOTAL</b>	<b>11,581,950</b>	<b>1.10</b>	<b>14,769,482</b>	<b>0.00</b>	<b>9,386,222</b>	<b>0.00</b>	<b>9,386,222</b>	<b>0.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
DED-ED PROGRAMS-FEDERAL OTHER	0	0.00	0	0.00	0	0.00	2,017	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,017	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,017</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$11,581,950</b>	<b>1.10</b>	<b>\$14,769,482</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,388,239</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42170C</u>				
<b>Division: Business and Community Services</b>									
<b>Core: State Small Business Credit Initiative (SSBCI)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Federal	Other	Total
<b>PS</b>	0	229,122	0	229,122	<b>PS</b>	0	219,922	0	219,922
<b>EE</b>	0	800	0	800	<b>EE</b>	0	10,000	0	10,000
<b>PSD</b>	0	9,156,300	0	9,156,300	<b>PSD</b>	0	9,156,300	0	9,156,300
<b>TRF</b>	0	0	0	0	<b>TRF</b>	0	0	0	0
<b>Total</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	<b>Total</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>Est. Fringe</b>	0	117,792	0	117,792	<b>Est. Fringe</b>	0	113,062	0	113,062
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
State Small Business Credit Initiative									

# CORE DECISION ITEM

**Department: Economic Development**

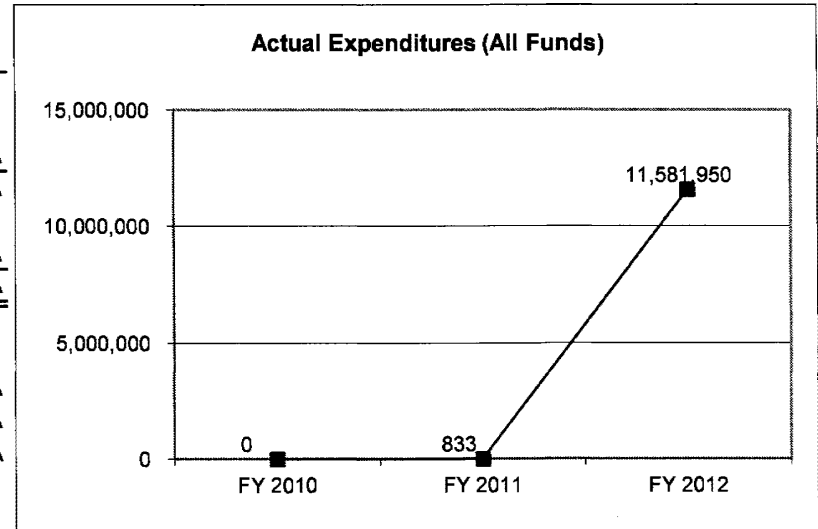
**Budget Unit 42170C**

**Division: Business and Community Services**

**Core: State Small Business Credit Initiative (SSBCI)**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	0	0	10,000,000	9,386,222
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	0	0	10,000,000	N/A
Actual Expenditures (All Funds)	0	833	11,581,950	N/A
Unexpended (All Funds)	0	(833)	(1,581,950)	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	(833)	(1,581,950)	N/A
Other	0	0	0	N/A
		(1)	(2)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

### NOTES:

(1) New in mid-year FY 2011.

(2) Original appropriation \$10,000,000E. Appropriation increased by \$1.6 million.

## CORE RECONCILIATION DETAIL

### DEPARTMENT OF ECONOMIC DEVELOPMENT SMALL BUSINESS CREDIT

#### 5. CORE RECONCILIATION DETAIL

		Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>								
		PS	0.00	0	229,122	0	229,122	
		EE	0.00	0	800	0	800	
		PD	0.00	0	14,539,560	0	14,539,560	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>14,769,482</b>	<b>0</b>	<b>14,769,482</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reduction	1562 8089	PD	0.00	0	(5,383,260)	0	(5,383,260)	Reduce to actual
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>(5,383,260)</b>	<b>0</b>	<b>(5,383,260)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PS	0.00	0	229,122	0	229,122	
		EE	0.00	0	800	0	800	
		PD	0.00	0	9,156,300	0	9,156,300	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	
<b>GOVERNOR'S ADDITIONAL CORE ADJUSTMENTS</b>								
Core Reallocation	2011 8090	PS	0.00	0	(9,200)	0	(9,200)	
Core Reallocation	2011 8091	EE	0.00	0	9,200	0	9,200	
<b>NET GOVERNOR CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PS	0.00	0	219,922	0	219,922	
		EE	0.00	0	10,000	0	10,000	
		PD	0.00	0	9,156,300	0	9,156,300	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>9,386,222</b>	<b>0</b>	<b>9,386,222</b>	

## BRASS REPORT 10

## DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>SMALL BUSINESS CREDIT</b>								
<b>CORE</b>								
ACCOUNTANT III	0	0.00	38,700	0.00	38,700	0.00	38,700	0.00
ECONOMIC DEV INCENTIVE SPEC I	20,498	0.71	0	0.00	0	0.00	0	0.00
ECONOMIC DEV INCENTIVE SPC III	0	0.00	80,424	0.00	80,424	0.00	76,224	0.00
SENIOR COUNSEL	9,691	0.17	9,998	0.00	9,998	0.00	9,998	0.00
SPECIAL ASST OFFICIAL & ADMSTR	9,999	0.08	0	0.00	0	0.00	0	0.00
SPECIAL ASST PROFESSIONAL	16,250	0.14	100,000	0.00	100,000	0.00	95,000	0.00
<b>TOTAL - PS</b>	<b>56,438</b>	<b>1.10</b>	<b>229,122</b>	<b>0.00</b>	<b>229,122</b>	<b>0.00</b>	<b>219,922</b>	<b>0.00</b>
TRAVEL, IN-STATE	0	0.00	100	0.00	100	0.00	2,100	0.00
TRAVEL, OUT-OF-STATE	0	0.00	100	0.00	100	0.00	100	0.00
SUPPLIES	0	0.00	100	0.00	100	0.00	1,300	0.00
PROFESSIONAL DEVELOPMENT	0	0.00	0	0.00	0	0.00	2,000	0.00
COMMUNICATION SERV & SUPP	122	0.00	100	0.00	100	0.00	100	0.00
PROFESSIONAL SERVICES	0	0.00	100	0.00	100	0.00	2,100	0.00
M&R SERVICES	0	0.00	100	0.00	100	0.00	2,100	0.00
BUILDING LEASE PAYMENTS	0	0.00	100	0.00	100	0.00	100	0.00
MISCELLANEOUS EXPENSES	0	0.00	100	0.00	100	0.00	100	0.00
<b>TOTAL - EE</b>	<b>122</b>	<b>0.00</b>	<b>800</b>	<b>0.00</b>	<b>800</b>	<b>0.00</b>	<b>10,000</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	11,525,390	0.00	14,539,560	0.00	9,156,300	0.00	9,156,300	0.00
<b>TOTAL - PD</b>	<b>11,525,390</b>	<b>0.00</b>	<b>14,539,560</b>	<b>0.00</b>	<b>9,156,300</b>	<b>0.00</b>	<b>9,156,300</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$11,581,950</b>	<b>1.10</b>	<b>\$14,769,482</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>
<b>GENERAL REVENUE</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>
<b>FEDERAL FUNDS</b>	<b>\$11,581,950</b>	<b>1.10</b>	<b>\$14,769,482</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>	<b>\$9,386,222</b>	<b>0.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Small Business Credit Initiative (SSBCI)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

The State Small Business Credit Initiative (SSBCI) Act of 2010 appropriated funds to be disbursed by the U.S. Department of Treasury to states that have created programs to increase the amount of private capital made available to small businesses and to cover reasonable administrative expenses. The State of Missouri was approved to receive an allocation of \$26.9 million through the Department of Economic Development, which will implement the program to assist Missouri small businesses in accessing credit and venture capital to create jobs for Missourians. Missouri's approved plan dedicates \$20.9 million to establish the high-tech Missouri Innovation, Development and Entrepreneurial Advancement (IDEA) seed and venture capital funds and \$6 million to the Grow Missouri Loan Participation Fund. The IDEA program funds four targeted programs: (1) Missouri TechLaunch designed to help high-tech Missouri entrepreneurs overcome the principal challenges of launching new technology start-ups; (2) Seed Capital Co-Investment designed to accelerate private investment in Missouri technology startups; (3) High-Tech Industrial Expansion designed to support industrial expansion efforts in Missouri that result in significant capital investment and high-paying jobs in targeted high-tech clusters; and (4) Venture Capital Co-Investment designed to accelerate private investment in Missouri technology early-stage companies and to increase the overall investment impact. The Grow Missouri Loan program seeks to provide a flexible loan to targeted companies in order to facilitate the complete funding of the project.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Title III of the Small Business Jobs Act of 2010, Public Law 111-240, 124 Stat. 2568, 2582

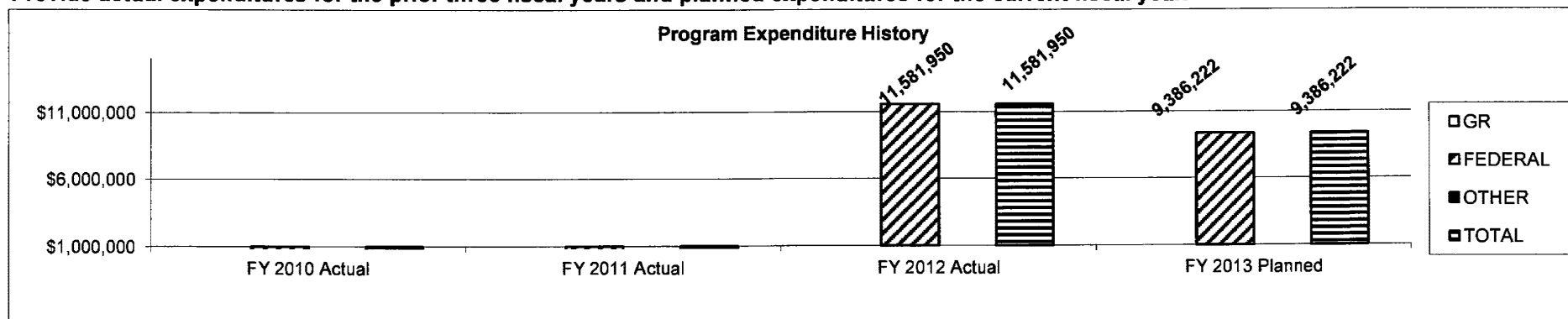
**3. Are there federal matching requirements? If yes, please explain.**

No.

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

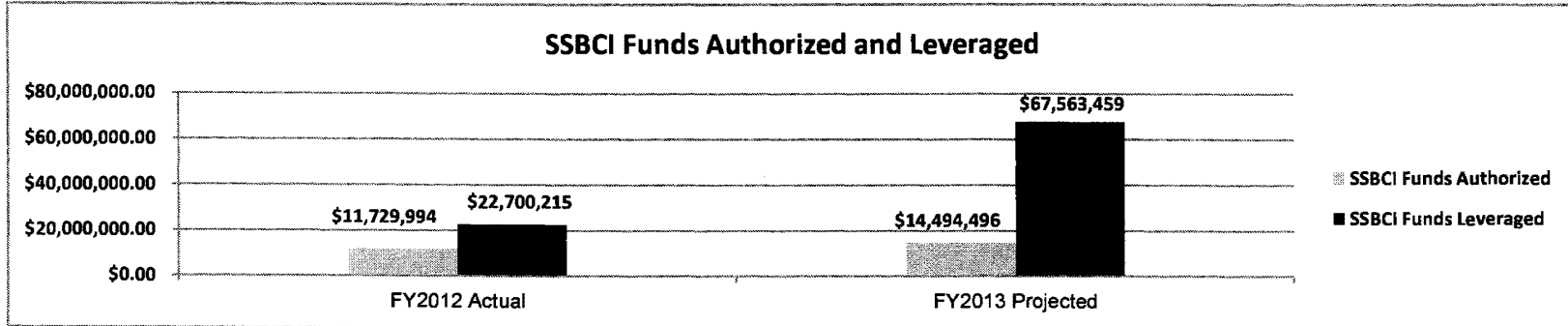
## PROGRAM DESCRIPTION

**Department: Economic Development**

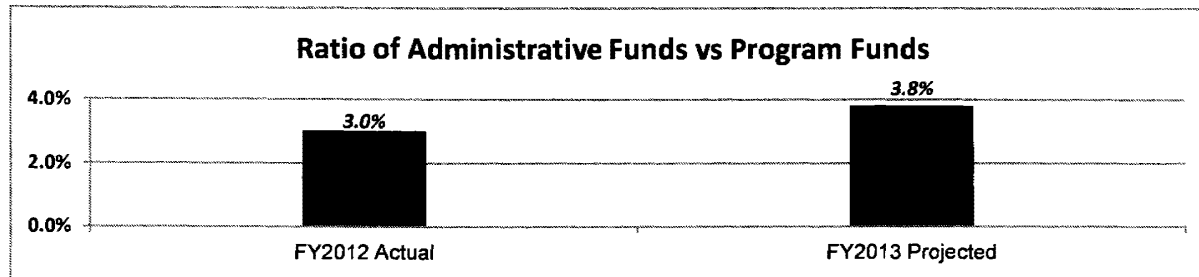
**Program Name: State Small Business Credit Initiative (SSBCI)**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**

	FY2012 Actual	FY2013 Projected	FY2013 Actual
Number of Grow Missouri Applications Received/Reviewed	16	20	
Number of Grow Missouri Applications Approved	2	7	
Number of IDEA Fund Applications Received/Reviewed	119	100	
Number IDEA Fund Applications Approved	46	35	

**7d. Provide a customer satisfaction measure, if available.**

Not applicable at this time.

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
MO MAIN STREET PROGRAM FUND	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - PD	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
<b>TOTAL</b>	<b>41,336</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>	<b>42,614</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$41,336</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit <u>42140C</u></b>				
<b>Division: Business and Community Services</b>									
<b>Core: Main Street</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	42,614	42,614	PSD	0	0	42,614	42,614
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds: Main Street Fund (0596)					Other Funds: Main Street Fund (0596)				
Notes: Requires a GR transfer to the Main Street Fund (0596)					Notes: Requires a GR transfer to the Main Street Fund (0596)				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program									

# CORE DECISION ITEM

**Department: Economic Development**

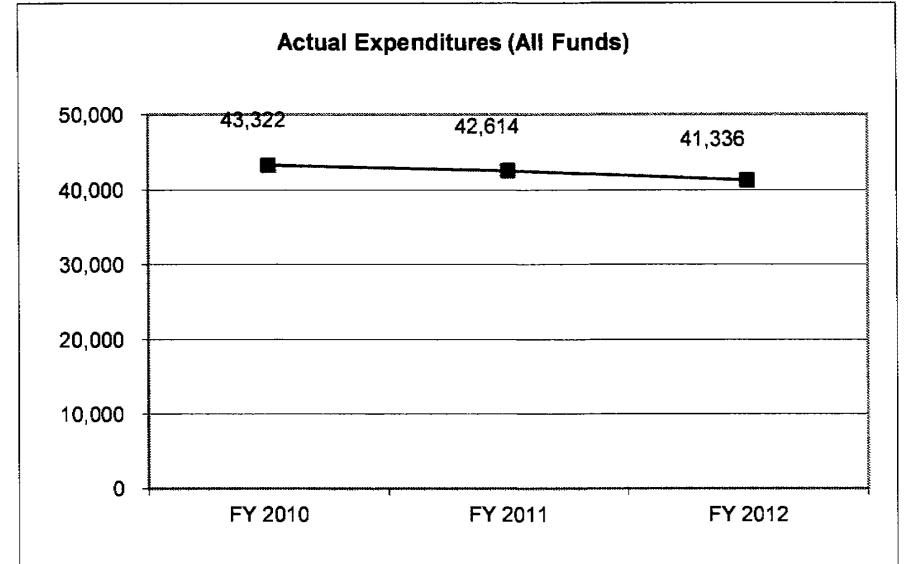
**Budget Unit 42140C**

**Division: Business and Community Services**

**Core: Main Street**

## 4. FINANCIAL HISTORY

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	45,590	43,204	43,204	42,614
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	45,590	43,204	43,204	N/A
Actual Expenditures (All Funds)	43,322	42,614	41,336	N/A
Unexpended (All Funds)	2,268	590	1,868	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	2,268	590	1,868	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MAINSTREET PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	Budget Class	FTE	GR	Federal	Other	Total	Explanation
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	42,614	42,614	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	42,614	42,614	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	42,614	42,614	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>42,614</b>	

**BRASS REPORT 10****DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAINSTREET PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - PD	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
GRAND TOTAL	\$41,336	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$41,336	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program**

**Program is found in the following core budget(s): Main Street**

### 1. What does this program do?

This core decision item establishes the spending authority for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Sections 251.470 to 251.485, RSMo.

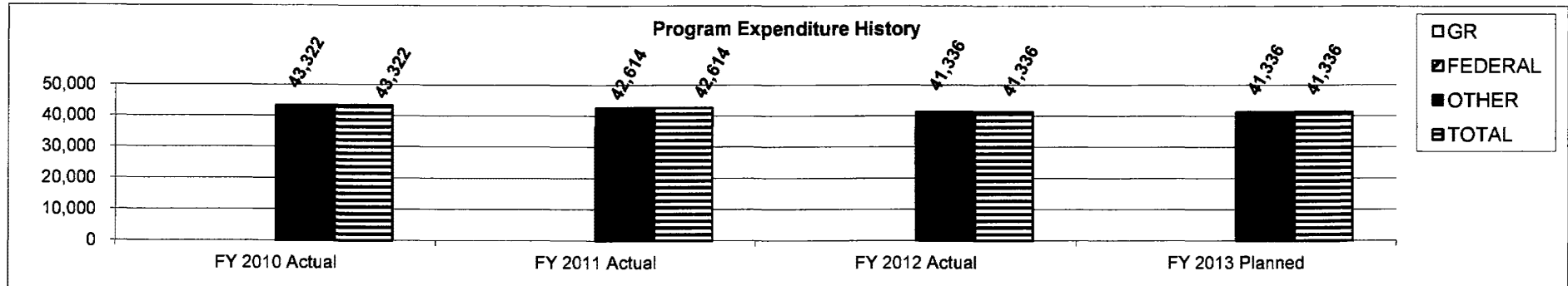
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note: Planned Expenditures reflect 3% Governor's Reserve.

### 6. What are the sources of the "Other " funds?

Main Street Program Fund (0596)

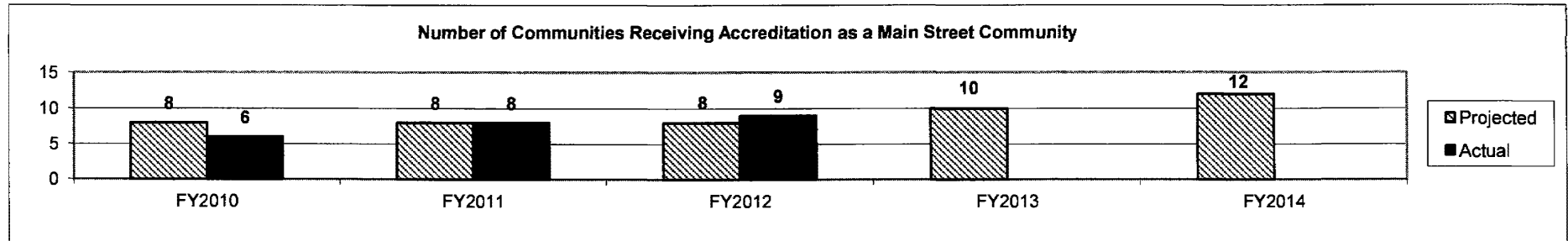
## PROGRAM DESCRIPTION

**Department: Economic Development**

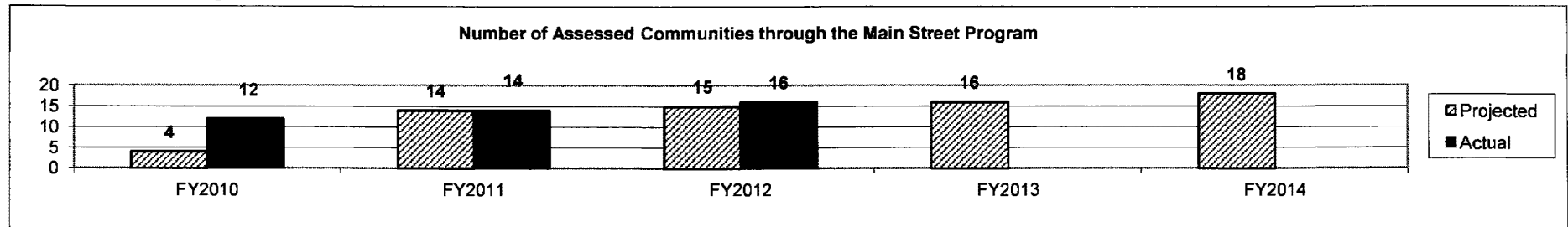
**Program Name: Main Street Program**

**Program is found in the following core budget(s): Main Street**

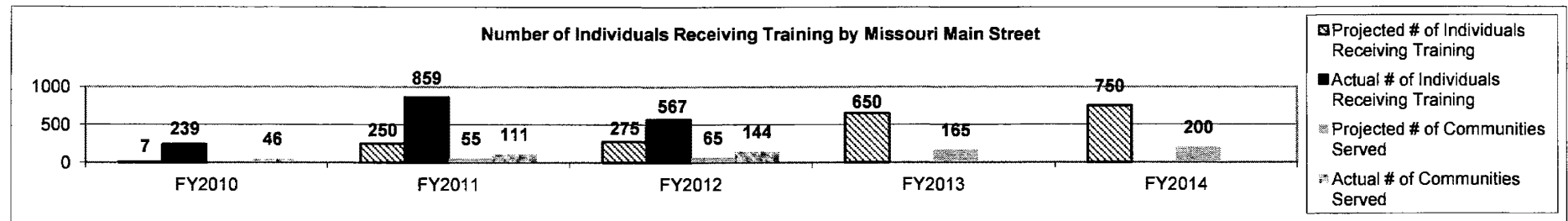
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



Note: FY10 Projected shows number of **communities** receiving training. MO Main Street reports number of **individuals** receiving training therefore measure has been revised to reflect the Actual information reported and the Projected amounts revised to reflect new measure.

**7d. Provide a customer satisfaction measure, if available.**

N/A

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAIN STREET PROGRAM-TRANSFER</b>								
CORE								
FUND TRANSFERS								
GENERAL REVENUE	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - TRF	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
GRAND TOTAL	\$41,336	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit 42330C</b>				
<b>Division: Business and Community Services</b>									
<b>Core: Main Street Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	42,614	0	0	42,614	TRF	42,614	0	0	42,614
<b>Total</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	<b>Total</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>
FTE					FTE				
	0.00	0.00	0.00	0.00		0.00	0.00	0.00	0.00
<b>Est. Fringe</b>					<b>Est. Fringe</b>				
	0	0	0	0		0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item is the required General Revenue transfer that provides funding for the Main Street Program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Main Street Program Transfer									

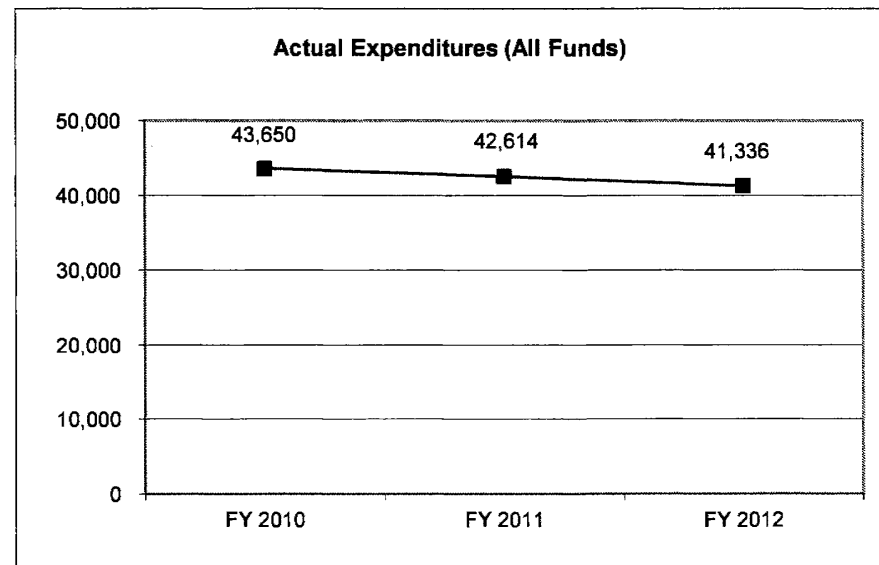
# **CORE DECISION ITEM**

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Main Street Transfer**

**Budget Unit 42330C**

## **4. FINANCIAL HISTORY**

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	45,000	42,614	42,614	42,614
Less Reverted (All Funds)	(1,350)	0	(1,278)	N/A
Budget Authority (All Funds)	43,650	42,614	41,336	N/A
Actual Expenditures (All Funds)	43,650	42,614	41,336	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## **NOTES:**

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MAIN STREET PROGRAM-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	42,614	0	0	42,614	
	<b>Total</b>	<b>0.00</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	42,614	0	0	42,614	
	<b>Total</b>	<b>0.00</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	42,614	0	0	42,614	
	<b>Total</b>	<b>0.00</b>	<b>42,614</b>	<b>0</b>	<b>0</b>	<b>42,614</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MAIN STREET PROGRAM-TRANSFER</b>								
<b>CORE</b>								
TRANSFERS OUT	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
TOTAL - TRF	41,336	0.00	42,614	0.00	42,614	0.00	42,614	0.00
<b>GRAND TOTAL</b>	<b>\$41,336</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>	<b>\$42,614</b>	<b>0.00</b>
GENERAL REVENUE	\$41,336	0.00	\$42,614	0.00	\$42,614	0.00	\$42,614	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

**1. What does this program do?**

This transfer provides funding for the Main Street program allowing the Department of Economic Development (DED) to contract with the National Main Street program on behalf of Missouri communities. The program provides technical assistance and training for cities' governments, business organizations, merchants and property owners to accomplish community and economic revitalization and development of older central business districts and neighborhoods. DED works with the Missouri Main Street Connection, a not-for-profit organization supported by the original Missouri Main Street communities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 251.470 to 251.485, RSMo.

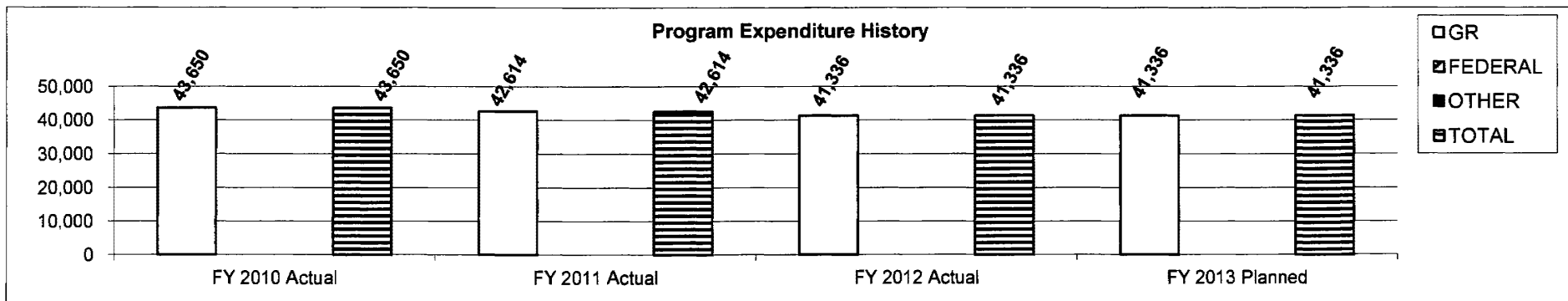
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Transfer of General Revenue to the Main Street Program Fund (0596)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Main Street Program Transfer**

**Program is found in the following core budget(s): Main Street Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for **Main Street**.

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Community Development Corporations Program**

**Budget Unit 42230C**

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

FTE 0.00 0.00 0.00 0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds:

## 2. CORE DESCRIPTION

This core decision item supports the Community Development Corporations program in Missouri. A Community Development Corporation (CDC) is a not-for-profit corporation whose primary purpose is to promote the industrial, economic, entrepreneurial, commercial, and civic development or redevelopment of a community that benefits low-income individuals and communities. The CDC board of directors is composed of business, civic, and community leaders. The funds are to specifically be used for the general administration of CDCs, job training, or retraining activities.

## 3. PROGRAM LISTING (list programs included in this core funding)

Community Development Corporations

# CORE DECISION ITEM

**Department: Economic Development**

**Budget Unit 42230C**

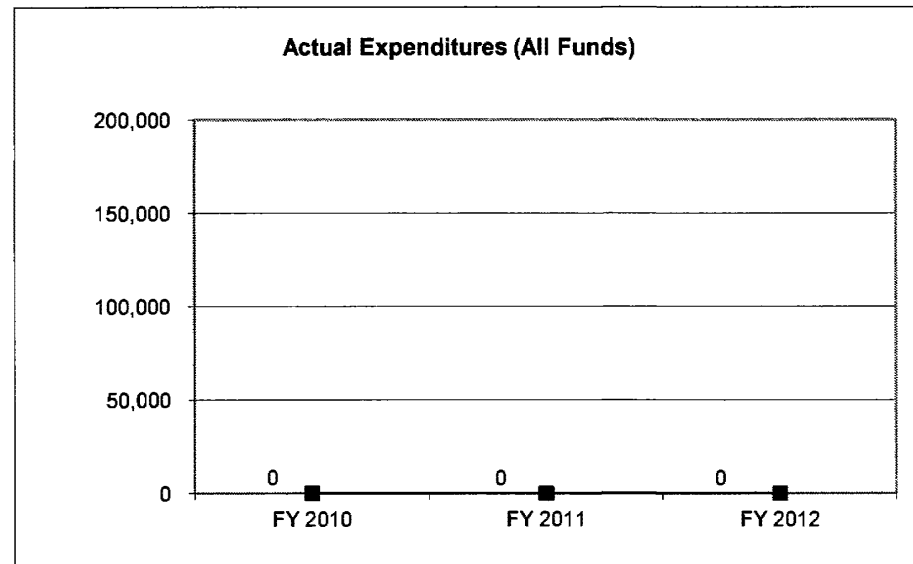
**Division: Business and Community Services**

**Core: Community Development Corporations Program**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	0	0	200,000	0
Less Reverted (All Funds)	0	0	(200,000)	N/A
Budget Authority (All Funds)	0	0	0	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	0	0	0	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A

(1)



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary expenditure restrictions.

**NOTES:** (1) FY2012 Actual reflects restriction.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Corporations Program (CDC)**

**Program is found in the following core budget(s):**

**1. What does this program do?**

A Community Development Corporation (CDC) is a not-for-profit corporation whose primary purpose is to promote the industrial, economic, entrepreneurial, commercial, and civic development or redevelopment of a community that benefits low-income individuals and communities. The CDC board of directors is composed of business, civic, and community leaders. The funds are to specifically be used for the general administration of CDCs, job training, or retraining activities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 315.400, RSMo

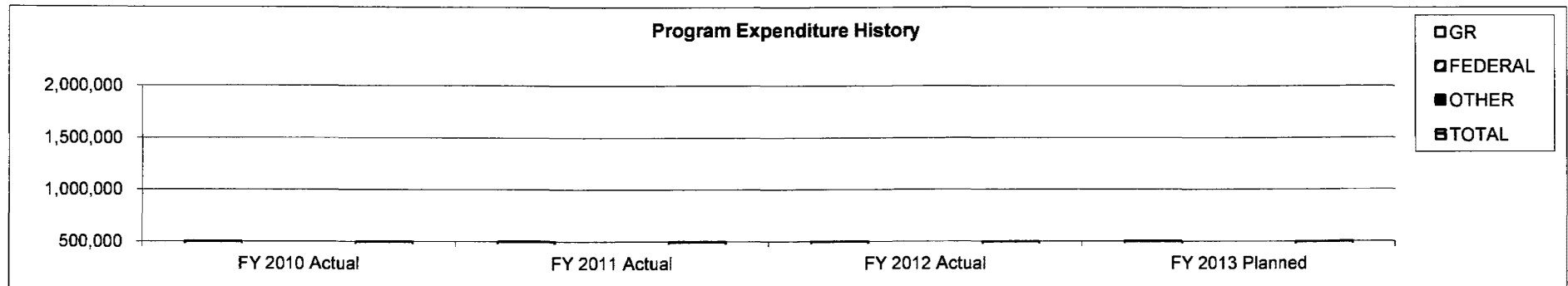
**3. Are there federal matching requirements? If yes, please explain.**

N/A

**4. Is this a federally mandated program? If yes, please explain.**

No.

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

N/A

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Community Development Corporations Program (CDC)**

**Program is found in the following core budget(s):**

**7a. Provide an effectiveness measure.**

**7b. Provide an efficiency measure.**

**7c. Provide the number of clients/individuals served, if applicable.**

**7d. Provide a customer satisfaction measure, if available.**

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Youth Opportunities and Violence Prevention**

**Budget Unit 42250C**

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:  
Notes:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				

Other Funds:  
Notes:

## 2. CORE DESCRIPTION

The intent of this fund is to provide an avenue to accept dollars that may be donated or otherwise offered for the purpose of providing assistance to organizations that are administering positive youth development or crime prevention programs. There have been no donations or appropriations to this fund.

## 3. PROGRAM LISTING (list programs included in this core funding)

Youth Opportunities and Violence Prevention Program

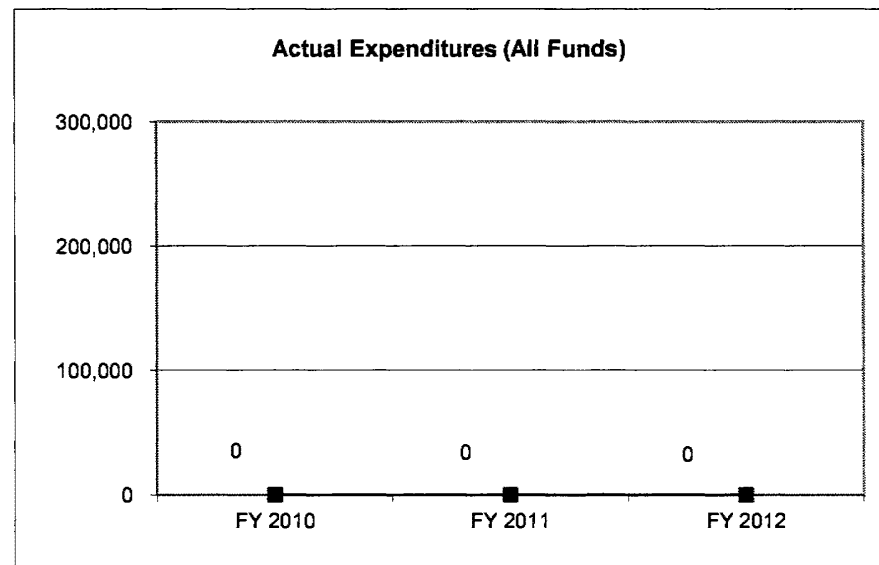
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Youth Opportunities and Violence Prevention**

**Budget Unit 42250C**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1	1	1	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Youth Opportunities and Violence Prevention Program**

**Program is found in the following core budget(s): Youth Opportunities and Violence Prevention**

**1. What does this program do?**

This fund allows for the receipt of private donations and/or federal funds to be spent on the positive development of Missouri's at-risk youth. This allows for appropriation authority in the event that any such funds are received. The fund has a zero balance. Programming, if funds are made available, would allow opportunities for grant awards to not-for-profit organizations which specialize in youth development. Funds would support the costs of programming directed at lowering crime rates, increasing education attainment rates, and allowing structured activities in which youth may participate.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 620.1100 RSMo.

**3. Are there federal matching requirements? If yes, please explain.**

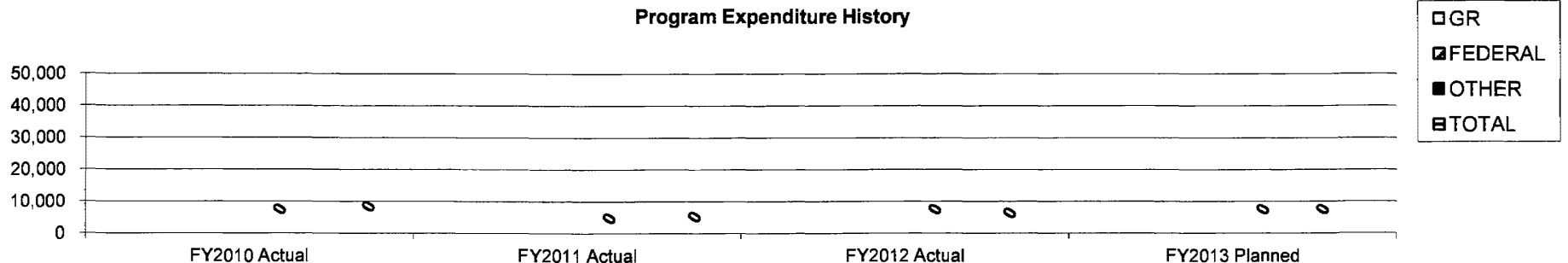
No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

**Program Expenditure History**



**6. What are the sources of the "Other " funds?**

Youth Opportunities and Violence Prevention Fund (0827)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Youth Opportunities and Violence Prevention Program**

**Program is found in the following core budget(s): Youth Opportunities and Violence Prevention**

**7a. Provide an effectiveness measure.**

There have been no donations or appropriations to this fund so there has been no activity in the program.

**7b. Provide an efficiency measure.**

There have been no donations or appropriations to this fund so there has been no activity in the program.

**7c. Provide the number of clients/individuals served, if applicable.**

There have been no donations or appropriations to this fund so there has been no activity in the program.

**7d. Provide a customer satisfaction measure, if available.**

N/A

# CORE DECISION ITEM

Department: Economic Development  
Division: Business and Community Services  
Core: Delta Regional Authority

Budget Unit 42220C

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds:

## 2. CORE DESCRIPTION

Delta Regional Authority (DRA) membership dues are paid by the Department of Agriculture.

Membership in the Delta Regional Authority (DRA) requires the states to share in 50% of the annual costs of administration attributed to the operation of the DRA offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized delta.

## 3. PROGRAM LISTING (list programs included in this core funding)

Delta Regional Authority (membership)

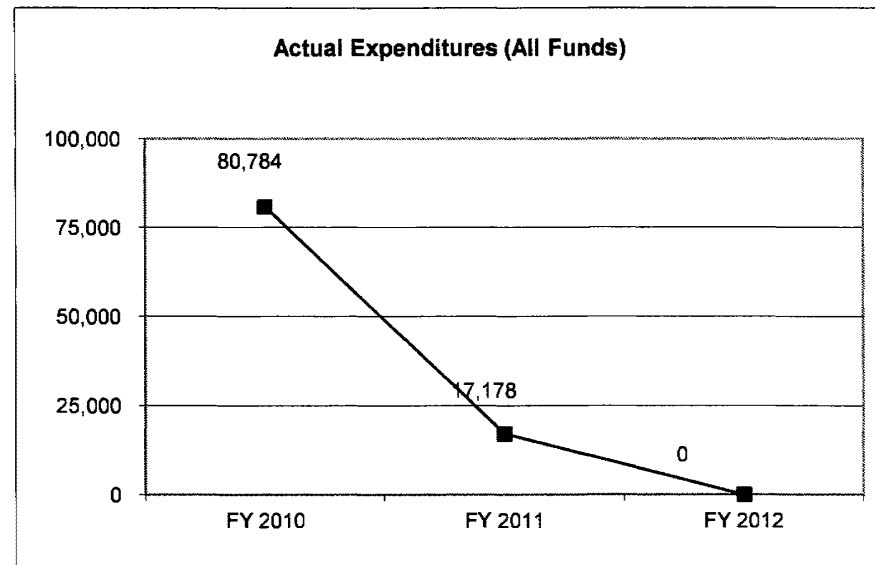
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Delta Regional Authority**

**Budget Unit 42220C**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	80,784	76,501	0	0
Less Reverted (All Funds)	0	(2,295)	0	N/A
Budget Authority (All Funds)	80,784	74,206	0	N/A
Actual Expenditures (All Funds)	80,784	17,178	0	N/A
Unexpended (All Funds)	0	57,028	0	N/A
Unexpended, by Fund:				
General Revenue	0	57,028	0	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## PROGRAM DESCRIPTION

**Department:** Economic Development

**Program Name:** Delta Regional Authority

**Program is found in the following core budget(s):** Delta Regional Authority

### 1. What does this program do?

Delta Regional Authority (DRA) membership dues are paid by the Department of Agriculture.

Membership in the Delta Regional Authority (DRA) requires the states to share in 50% of the annual costs of administration attributed to the operation of the DRA offices in Clarksdale, Mississippi. The "dues" allow us to continue to receive, as a member state, the allocation of federal funds which we can distribute to eligible public applicants from the 29 counties in southeast Missouri that make up our share of the federally recognized delta

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Congressional Record - House H12285

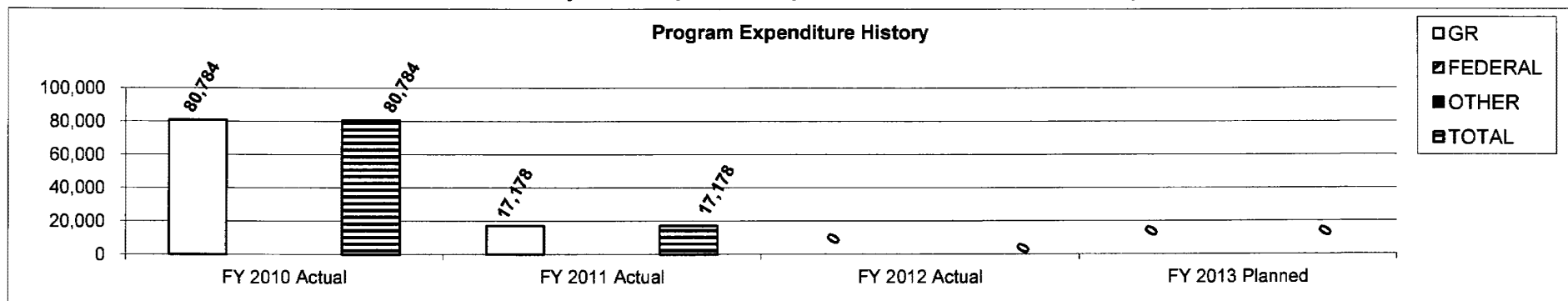
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



Note:

### 6. What are the sources of the "Other " funds?

N/A

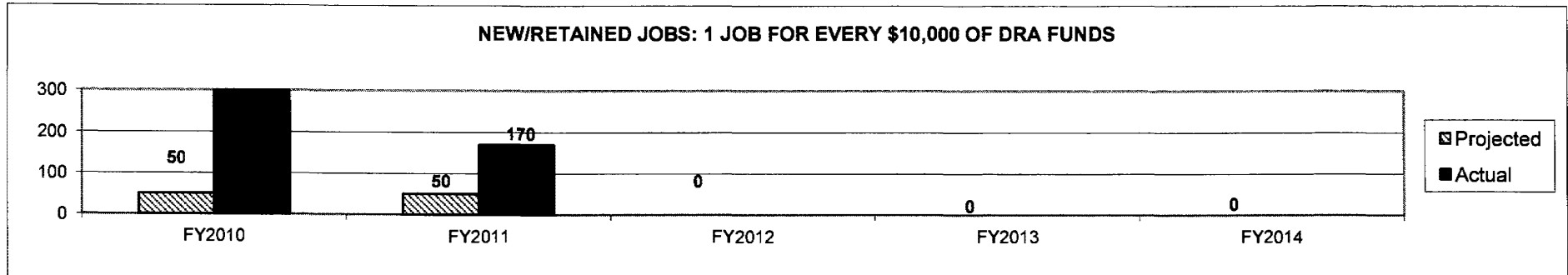
## PROGRAM DESCRIPTION

**Department:** Economic Development

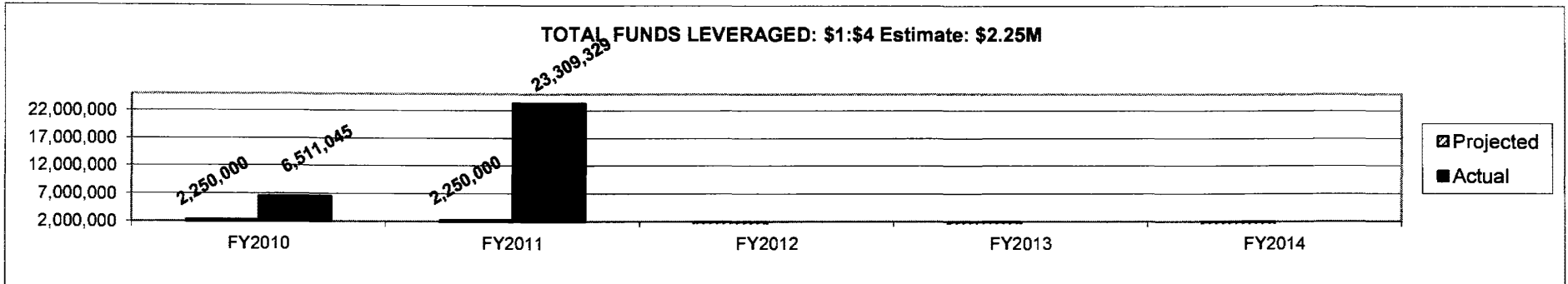
**Program Name:** Delta Regional Authority

**Program is found in the following core budget(s):** Delta Regional Authority

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**

N/A

**7d. Provide a customer satisfaction measure, if available.**

N/A

# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
CORE								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
TOTAL - PD	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
<b>TOTAL</b>	<b>8,943,098</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0.00</b>
<b>TIF Spending Authority Increas - 1419005</b>								
PROGRAM-SPECIFIC								
MO SUPP TAX INCREMENT FINANCE	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
TOTAL - PD	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,638,430</b>	<b>0.00</b>	<b>4,638,430</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$8,943,098</b>	<b>0.00</b>	<b>\$8,226,570</b>	<b>0.00</b>	<b>\$12,865,000</b>	<b>0.00</b>	<b>\$12,865,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42290C				
Division: Business and Community Services									
Core: Tax Increment Financing (TIF)									
1. CORE FINANCIAL SUMMARY									
FY 2014 Budget Request					FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	8,226,570	8,226,570	PSD	0	0	8,226,570	8,226,570
TRF	0	0	0	0	TRF	0	0	0	0
Total	0	0	8,226,570	8,226,570	Total	0	0	8,226,570	8,226,570
FTE	0.00	0.00	0.00	0.00	FTE	0.00	0.00	0.00	0.00
Est. Fringe	0	0	0	0	Est. Fringe	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds: State Tax Increment Financing Fund (0848)					Other Funds: State Tax Increment Financing Fund (0848)				
Notes: Requires a GR transfer to the TIF Fund (0848)					Notes: Requires a GR transfer to the TIF Fund (0848)				
2. CORE DESCRIPTION									
This core decision item establishes the spending authority for the State Tax Increment Financing (TIF) Program. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.									
Current TIF obligations include the following projects:									
(1) Kansas City Midtown: infrastructure improvements and retail development at Mill Street & Westport Rd and at Linwood & Main;									
(2) Independence Santa Fe Neighborhood: infrastructure redevelopment to support commercial development and housing;									
(3) St. Louis City Convention Hotel: construction of a 1,083 room convention headquarters hotel complex;									
(4) Cupples Station (St. Louis): redevelopment of abandoned buildings in downtown near Busch Stadium;									
(5) Springfield Jordan Valley Park: redevelopment of a former industrial district south of downtown Springfield to include exposition center, public facilities and supporting infrastructure;									
(6) St. Louis Lambert Airport Eastern Perimeter: redevelopment of 500 acres of land just east of Lambert Airport between I-170 and I-70 developed for light industrial, warehouse, office, and some residential;									
(7) Old Post Office in Kansas City: renovation of old post office building and other development on south side of Pershing Road to house IRS Service Center;									
(8) 1200 Main Garage Project in Kansas City: new development for H&R Block Corporation headquarters;									

# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF)**

**Budget Unit 42290C**

- (9) Riverside Levee: infrastructure and levee improvements at 1600-acre site, City of Riverside;  
 (10) Branson Landing: redevelopment of 208-acre riverfront area in downtown Branson;  
 (11) Eastern Jackson County Bass Pro: construction of Bass Pro Outdoor World store, lodging and complimentary retail and dining establishments in a 400-acre undeveloped parcel south of I-70 and west of I-435; and  
 (12) Kansas City East Village: J.E. Dunn headquarters, infrastructure improvements and mixed use development in east end of downtown KC west of I-70.

## TIF Projects Pending/Under Review:

- (1) Bannister Retail: development of retail, dining and hospitality on the site of the old Bannister Mall to compliment an adjoining technology/business park to be developed on the site in south Kansas City;  
 (2) Three Trails Office: new construction of a technology and executive business park complex on the site of the old Bannister Mall in south Kansas City; and  
 (3) Joplin Disaster Area: redevelopment of commercial, housing, civic facilities and related public infrastructure in the Joplin tornado district (funding has yet to be determined).

## TIF Projects Completed and Closed:

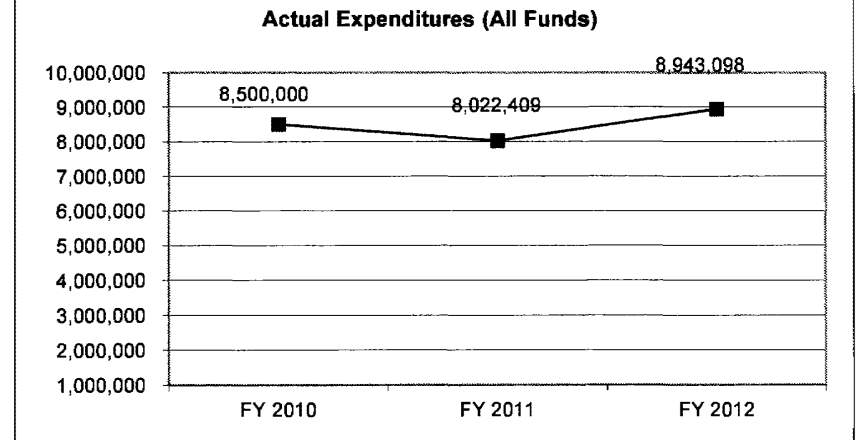
Excelsior Springs: Elms Hotel and supporting infrastructure.

## 3. PROGRAM LISTING (list programs included in this core funding)

State Tax Increment Financing Program

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	13,158,455	8,724,027	10,226,570	8,226,570
Less Reverted (All Funds)	(4,630,408)	0	0	N/A
Budget Authority (All Funds)	8,528,047	8,724,027	10,226,570	N/A
Actual Expenditures (All Funds)	8,500,000	8,022,409	8,943,098	N/A
Unexpended (All Funds)	28,047	701,618	1,283,472	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	28,047	701,618	1,283,472	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) Funds are only paid out as projects generate increment.
  - (2) Funds are only paid out as projects generate increment.
  - (3) Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	8,226,570	8,226,570	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>8,226,570</b>	<b>8,226,570</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	8,226,570	8,226,570	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>8,226,570</b>	<b>8,226,570</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	8,226,570	8,226,570	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>8,226,570</b>	<b>8,226,570</b>	

**BRASS REPORT 10****DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
TOTAL - PD	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
<b>GRAND TOTAL</b>	<b>\$8,943,098</b>	<b>0.00</b>	<b>\$8,226,570</b>	<b>0.00</b>	<b>\$8,226,570</b>	<b>0.00</b>	<b>\$8,226,570</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$8,943,098	0.00	\$8,226,570	0.00	\$8,226,570	0.00	\$8,226,570	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

### 1. What does this program do?

Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

TIF Projects Included in Performance Measures: Kansas City Midtown; Independence Santa Fe Trail Neighborhood; St. Louis City Convention Hotel; Springfield Jordan Valley Park; St. Louis Lambert Airport Eastern Perimeter; Old Post Office in Kansas City; 1200 Main Garage Project in Kansas City; Riverside Levee; Branson Landing; Eastern Jackson County Bass Pro; and the Kansas City East Village Project.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.800-99.865, RSMo

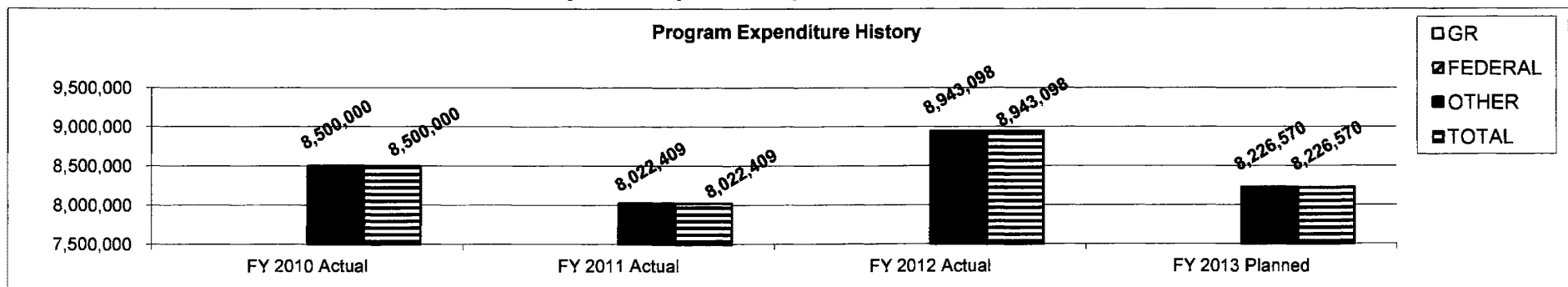
### 3. Are there federal matching requirements? If yes, please explain.

No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

Missouri Supplement Tax Increment Finance Fund (0848)

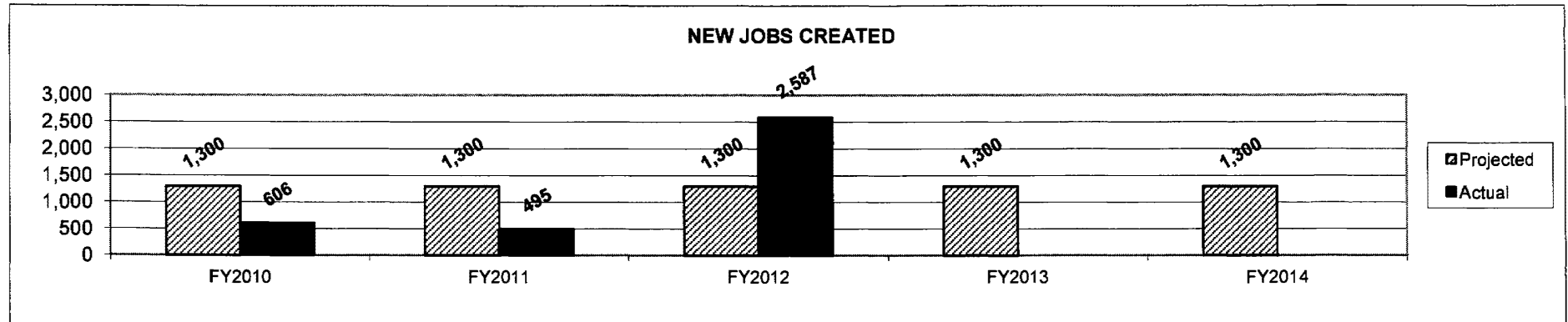
## PROGRAM DESCRIPTION

**Department: Economic Development**

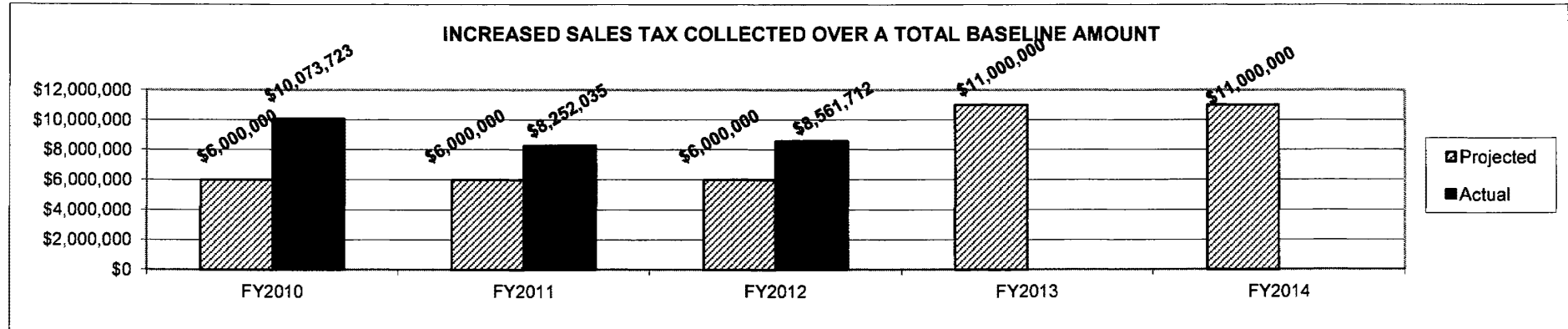
**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing**

**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



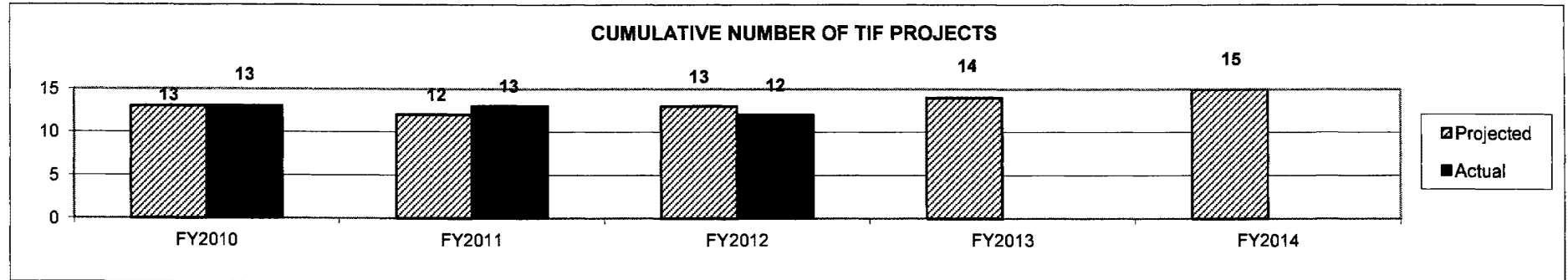
## PROGRAM DESCRIPTION

Department: Economic Development

Program Name: State Tax Increment Financing (TIF) Program

Program is found in the following core budget(s): Tax Increment Financing

7c. Provide the number of clients/individuals served, if applicable.



7d. Provide a customer satisfaction measure, if available.

NA

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** TIF Spending Authority Increase **DI#** 1419005

**Budget Unit** 42290C

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,638,430	4,638,430
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,638,430</b>	<b>4,638,430</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing (0848)

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	4,638,430	4,638,430
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>4,638,430</b>	<b>4,638,430</b>
<b>FTE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing (0848)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: Increase in Spending Authority	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This New Decision Item Request is needed to increase the spending authority to fulfill the current obligations of the TIF program. Current obligations are projected to pay out approximately \$12,865,000 in Fiscal Year 2014; therefore we are requesting \$4,638,430 in additional authority. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties. Projects with projected increments in FY2014 include: Kansas City Midtown; St. Louis Convention Hotel; Springfield Jordan Valley Park; Riverside Levee; Branson Landing; Old Post Office in Kansas City; 1200 Main Garage Project in Kansas City; Eastern Jackson County Bass Pro; St. Louis Lambert Airport Eastern Perimeter; and the Kansas City East Village projects.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

<b>Department:</b> Economic Development	<b>Budget Unit</b> 42290C
<b>Division:</b> Business and Community Services	
<b>DI Name:</b> TIF Spending Authority Increase	<b>DI#</b> 1419005

**4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)**

We are requesting an increase in spending authority for the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core for the TIF program is \$8,226,570. The projected amount needed for FY2014 is \$12,865,000; therefore, an amount of \$4,638,430 is needed to bridge the difference between the projected obligations and the current core amount. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).

**5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.**

Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions					4,638,430		4,638,430		
<b>Total PSD</b>	0		0		4,638,430		4,638,430		0
Transfers									
<b>Total TRF</b>	0		0		0		0		0
<b>Grand Total</b>	0	0.0	0	0.0	4,638,430	0.0	4,638,430	0.0	0

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

<b>Department: Economic Development</b>		<b>Budget Unit 42290C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: TIF Spending Authority Increase</b>		<b>DI# 1419005</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions					4,638,430		4,638,430		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>4,638,430</u>		<u>4,638,430</u>		<u>0</u>
Transfers									
<b>Total TRF</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
<b>Grand Total</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>4,638,430</u>	<u>0.0</u>	<u>4,638,430</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** TIF Spending Authority Increase **DI#** 1419005

**Budget Unit** 42290C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the TIF Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the TIF Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients can be found in the TIF Core.

**6d. Provide a customer satisfaction measure, if available.**

NA

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM</b>								
TIF Spending Authority Increas - 1419005								
PROGRAM DISTRIBUTIONS	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
TOTAL - PD	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,638,430</b>	<b>0.00</b>	<b>\$4,638,430</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$4,638,430	0.00	\$4,638,430	0.00

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
<b>CORE</b>								
FUND TRANSFERS								
GENERAL REVENUE	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
TOTAL - TRF	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
<b>TOTAL</b>	<b>8,943,098</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0.00</b>
<b>TIF Transfer Increase - 1419006</b>								
FUND TRANSFERS								
GENERAL REVENUE	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
TOTAL - TRF	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>4,638,430</b>	<b>0.00</b>	<b>4,638,430</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$8,943,098</b>	<b>0.00</b>	<b>\$8,226,570</b>	<b>0.00</b>	<b>\$12,865,000</b>	<b>0.00</b>	<b>\$12,865,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit</b> <u>42280C</u>				
<b>Division: Business and Community Services</b>									
<b>Core: Tax Increment Financing (TIF) Transfer</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>		<b>GR</b>	<b>Fed</b>	<b>Other</b>	<b>Total</b>
<b>PS</b>	0	0	0	0	<b>PS</b>	0	0	0	0
<b>EE</b>	0	0	0	0	<b>EE</b>	0	0	0	0
<b>PSD</b>	0	0	0	0	<b>PSD</b>	0	0	0	0
<b>TRF</b>	8,226,570	0	0	8,226,570	<b>TRF</b>	8,226,570	0	0	8,226,570
<b>Total</b>	<u>8,226,570</u>	<u>0</u>	<u>0</u>	<u>8,226,570</u>	<b>Total</b>	<u>8,226,570</u>	<u>0</u>	<u>0</u>	<u>8,226,570</u>
<b>FTE</b>	0.00	0.00	0.00	0.00	<b>FTE</b>	0.00	0.00	0.00	0.00
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
This core decision item is the required General Revenue transfer that provides funding for the Tax Increment Financing (TIF) program. It provides funds to remit for the tax increment financing captured via state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
State Tax Increment Financing Program									

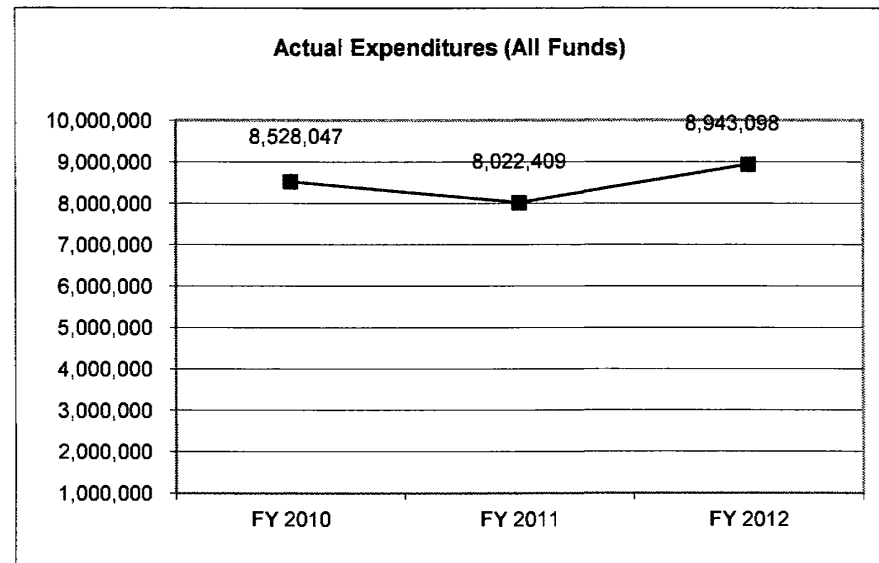
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Tax Increment Financing (TIF) Transfer**

**Budget Unit** 42280C

## 4. FINANCIAL HISTORY

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	13,158,455	8,724,027	10,226,570	8,226,570
Less Reverted (All Funds)	(4,630,408)	(261,721)	(306,797)	N/A
Budget Authority (All Funds)	8,528,047	8,462,306	9,919,773	N/A
Actual Expenditures (All Funds)	8,528,047	8,022,409	8,943,098	N/A
Unexpended (All Funds)	0	439,897	976,675	N/A
Unexpended, by Fund:				
General Revenue	0	439,897	976,675	N/A
Federal	0	0	0	N/A
Other	0	0	0	N/A
	<b>(1)</b>	<b>(2)</b>	<b>(3)</b>	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

**NOTES:**

- (1) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (2) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.
- (3) Transfer from GR to Missouri Supplement Tax Increment Financing Fund. Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
STATE TIF PROGRAM-TRANSFER**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	TRF	0.00	8,226,570	0	0	8,226,570	
	<b>Total</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0</b>	<b>0</b>	<b>8,226,570</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	TRF	0.00	8,226,570	0	0	8,226,570	
	<b>Total</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0</b>	<b>0</b>	<b>8,226,570</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	TRF	0.00	8,226,570	0	0	8,226,570	
	<b>Total</b>	<b>0.00</b>	<b>8,226,570</b>	<b>0</b>	<b>0</b>	<b>8,226,570</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
STATE TIF PROGRAM-TRANSFER								
CORE								
TRANSFERS OUT	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
TOTAL - TRF	8,943,098	0.00	8,226,570	0.00	8,226,570	0.00	8,226,570	0.00
GRAND TOTAL	\$8,943,098	0.00	\$8,226,570	0.00	\$8,226,570	0.00	\$8,226,570	0.00
GENERAL REVENUE	\$8,943,098	0.00	\$8,226,570	0.00	\$8,226,570	0.00	\$8,226,570	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**1. What does this program do?**

This transfer provides funding for the state TIF program. Tax increment financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.800-99.865, RSMo

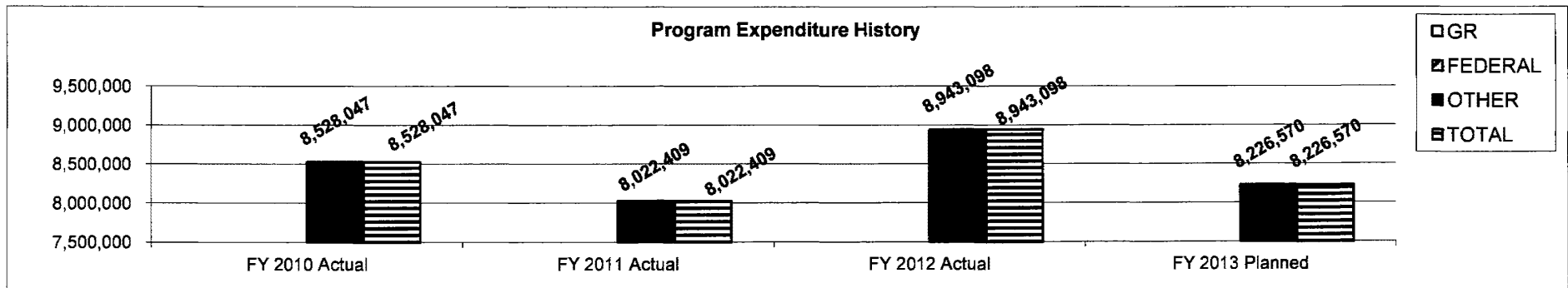
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

GR transfer to the Missouri Supplement Tax Increment Finance Fund (0848)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: State Tax Increment Financing (TIF) Program**

**Program is found in the following core budget(s): Tax Increment Financing (TIF) Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the State Tax Increment Financing (TIF) Program.

**NEW DECISION ITEM**  
**RANK:** \_\_\_\_\_ **OF** \_\_\_\_\_

**Department:** Economic Development  
**Division:** Business and Community Services  
**DI Name:** TIF Transfer Increase **DI#** 1419006

**Budget Unit** 42280C

**1. AMOUNT OF REQUEST**

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	4,638,430	0	0	4,638,430
<b>Total</b>	<b>4,638,430</b>	<b>0</b>	<b>0</b>	<b>4,638,430</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing (0848)

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	4,638,430	0	0	4,638,430
<b>Total</b>	<b>4,638,430</b>	<b>0</b>	<b>0</b>	<b>4,638,430</b>
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
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*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: State Tax Increment Financing (0848)

**2. THIS REQUEST CAN BE CATEGORIZED AS:**

<input type="checkbox"/> New Legislation	<input type="checkbox"/> New Program	<input type="checkbox"/> Fund Switch
<input type="checkbox"/> Federal Mandate	<input type="checkbox"/> Program Expansion	<input type="checkbox"/> Cost to Continue
<input type="checkbox"/> GR Pick-Up	<input type="checkbox"/> Space Request	<input type="checkbox"/> Equipment Replacement
<input type="checkbox"/> Pay Plan	<input checked="" type="checkbox"/> Other: <u>Transfer Increase from General Revenue</u>	

**3. WHY IS THIS FUNDING NEEDED? PROVIDE AN EXPLANATION FOR ITEMS CHECKED IN #2. INCLUDE THE FEDERAL OR STATE STATUTORY OR CONSTITUTIONAL AUTHORIZATION FOR THIS PROGRAM.**

This new decision item requests the transfer from General Revenue to the State Tax Increment Financing Fund. Tax Increment Financing (TIF) captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law, for approved projects, and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include infrastructure necessary to generate reuse of the properties.

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development		Budget Unit 42280C							
Division: Business and Community Services									
DI Name: TIF Transfer Increase		DI# 1419006							
<p><b>4. DESCRIBE THE DETAILED ASSUMPTIONS USED TO DERIVE THE SPECIFIC REQUESTED AMOUNT. (How did you determine that the requested number of FTE were appropriate? From what source or standard did you derive the requested levels of funding? Were alternatives such as outsourcing or automation considered? If based on new legislation, does request tie to TAFP fiscal note? If not, explain why. Detail which portions of the request are one-times and how those amounts were calculated.)</b></p> <p>We are requesting an increase in spending authority for the State TIF (Tax Increment Financing) program to cover obligated costs for the current projects utilizing the program. The current core for the TIF program is \$8,226,570. The projected amount needed for FY 2014 is \$12,865,000; therefore, an amount of \$4,638,430 is needed to bridge the difference between the projected obligations and the current core amount. State TIF requires a General Revenue transfer into the State Tax Increment Financing Fund (0848).</p>									
<p><b>5. BREAK DOWN THE REQUEST BY BUDGET OBJECT CLASS, JOB CLASS, AND FUND SOURCE. IDENTIFY ONE-TIME COSTS.</b></p>									
Budget Object Class/Job Class	Dept Req GR DOLLARS	Dept Req GR FTE	Dept Req FED DOLLARS	Dept Req FED FTE	Dept Req OTHER DOLLARS	Dept Req OTHER FTE	Dept Req TOTAL DOLLARS	Dept Req TOTAL FTE	Dept Req One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	0	0.0	0	0.0	0	0.0	0	0.0	0
							0		
							0		
<b>Total EE</b>	0		0		0		0		0
Program Distributions							0		
<b>Total PSD</b>	0		0		0		0		0
Transfers	4,638,430				0		4,638,430		
<b>Total TRF</b>	4,638,430		0		0		4,638,430		0
<b>Grand Total</b>	4,638,430	0.0	0	0.0	0	0.0	4,638,430	0.0	0

**NEW DECISION ITEM**  
**RANK: \_\_\_\_\_ OF \_\_\_\_\_**

<b>Department: Economic Development</b>		<b>Budget Unit 42280C</b>							
<b>Division: Business and Community Services</b>									
<b>DI Name: TIF Transfer Increase</b>		<b>DI# 1419006</b>							
Budget Object Class/Job Class	Gov Rec GR DOLLARS	Gov Rec GR FTE	Gov Rec FED DOLLARS	Gov Rec FED FTE	Gov Rec OTHER DOLLARS	Gov Rec OTHER FTE	Gov Rec TOTAL DOLLARS	Gov Rec TOTAL FTE	Gov Rec One-Time DOLLARS
							0	0.0	
							0	0.0	
<b>Total PS</b>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>
							0		
							0		
							0		
<b>Total EE</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Program Distributions							0		
<b>Total PSD</b>	<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>		<u>0</u>
Transfers	4,638,430						4,638,430		
<b>Total TRF</b>	<u>4,638,430</u>		<u>0</u>		<u>0</u>		<u>4,638,430</u>		<u>0</u>
<b>Grand Total</b>	<u>4,638,430</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>0</u>	<u>0.0</u>	<u>4,638,430</u>	<u>0.0</u>	<u>0</u>

NEW DECISION ITEM  
RANK: \_\_\_\_\_ OF \_\_\_\_\_

Department: Economic Development  
Division: Business and Community Services  
DI Name: TIF Transfer Increase DI# 1419006

Budget Unit 42280C

**6. PERFORMANCE MEASURES (If new decision item has an associated core, separately identify projected performance with & without additional funding.)**

**6a. Provide an effectiveness measure.**

The effectiveness measure can be found in the TIF Core.

**6b. Provide an efficiency measure.**

The efficiency measure can be found in the TIF Core.

**6c. Provide the number of clients/individuals served, if applicable.**

The number of clients can be found in the TIF Core.

**6d. Provide a customer satisfaction measure, if available.**

NA

**7. STRATEGIES TO ACHIEVE THE PERFORMANCE MEASUREMENT TARGETS:**

The DED works closely with the communities and TIF project coordinators in order to ensure these projects are completed and within the funding limits. This includes tracking the estimated build-out period, as well as adjusting the budget requests to reflect updated increment estimates if less than the amount obligated by contract.

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>STATE TIF PROGRAM-TRANSFER</b>								
TIF Transfer Increase - 1419006								
TRANSFERS OUT	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
TOTAL - TRF	0	0.00	0	0.00	4,638,430	0.00	4,638,430	0.00
<b>GRAND TOTAL</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$4,638,430</b>	<b>0.00</b>	<b>\$4,638,430</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$4,638,430	0.00	\$4,638,430	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00

**BRASS REPORT 9****DECISION ITEM SUMMARY**

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA PROGRAM</b>								
<b>CORE</b>								
<b>PROGRAM-SPECIFIC</b>								
STATE SUPP DOWNTOWN DEVELOPMNT	848,782	0.00	1,040,450	0.00	994,008	0.00	994,008	0.00
TOTAL - PD	848,782	0.00	1,040,450	0.00	994,008	0.00	994,008	0.00
TOTAL	848,782	0.00	1,040,450	0.00	994,008	0.00	994,008	0.00
GRAND TOTAL	\$848,782	0.00	\$1,040,450	0.00	\$994,008	0.00	\$994,008	0.00

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# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: Missouri Downtown Economic Stimulus Act (MODESA)

Budget Unit 42295C

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	994,008	994,008
TRF	0	0	0	0
Total	0	0	994,008	994,008
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	994,008	994,008
TRF	0	0	0	0
Total	0	0	994,008	994,008
FTE	0.00	0.00	0.00	0.00

Est. Fringe	0	0	0	0
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Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.

Other Funds: MODESA Fund (0766)

Notes:

## 2. CORE DESCRIPTION

This core decision item establishes spending authority for the Missouri Downtown Economic Stimulus (MODESA) program. This program is designed to use increment financing to support redevelopment in Missouri's downtowns. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. In this case, it must be within the recognized Central Business District. The net new taxes generated are captured in accordance with the law for approved projects and used to pay eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.

### Active Projects:

Kansas City Live!: restore/rebuild an eight city block, approximately 425,000 sq. feet in the south central part of downtown Kansas City for an entertainment district that has live entertainment, dining, specialty retail establishments and loft housing.

## 3. PROGRAM LISTING (list programs included in this core funding)

Missouri Downtown Economic Stimulus Act (MODESA)

# CORE DECISION ITEM

Department: Economic Development

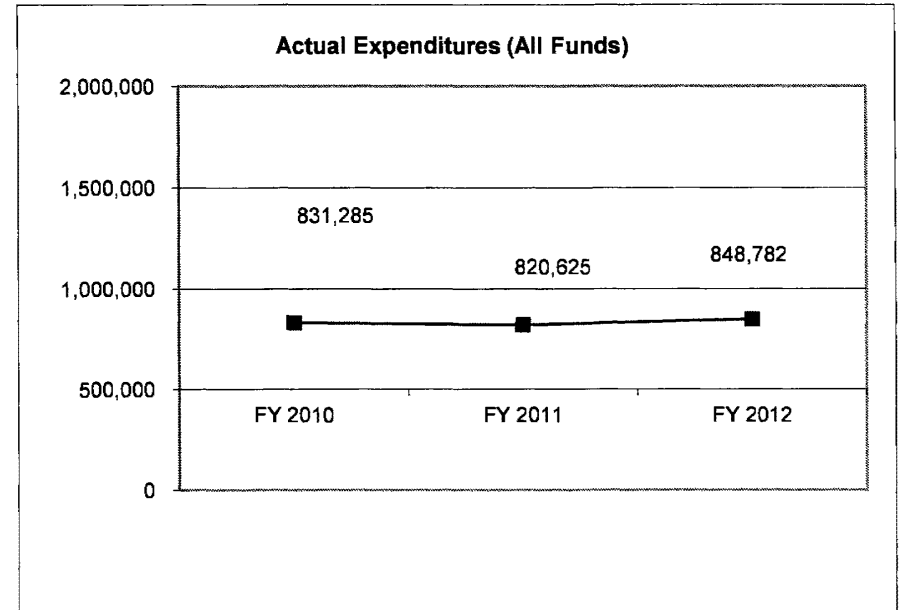
Budget Unit 42295C

Division: Business and Community Services

Core: Missouri Downtown Economic Stimulus Act (MODESA)

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	3,240,450	1,240,450	1,240,450	
Less Reverted (All Funds)	(1,999,765)	0	0	N/A
Budget Authority (All Funds)	1,240,685	1,240,450	1,240,450	N/A
Actual Expenditures (All Funds)	831,285	820,625	848,782	N/A
Unexpended (All Funds)	409,400	419,825	391,668	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	409,400	419,825	391,668	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MODESA PROGRAM**

**5. CORE RECONCILIATION DETAIL**

		<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>								
		PD	0.00	0	0	1,040,450	1,040,450	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>1,040,450</b>	<b>1,040,450</b>	
<b>DEPARTMENT CORE ADJUSTMENTS</b>								
Core Reallocation	654 4245	PD	0.00	0	0	(46,442)	(46,442)	Core reallocation
<b>NET DEPARTMENT CHANGES</b>			<b>0.00</b>	<b>0</b>	<b>0</b>	<b>(46,442)</b>	<b>(46,442)</b>	
<b>DEPARTMENT CORE REQUEST</b>								
		PD	0.00	0	0	994,008	994,008	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>994,008</b>	<b>994,008</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>								
		PD	0.00	0	0	994,008	994,008	
		<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>994,008</b>	<b>994,008</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MODESA PROGRAM</b>								
<b>CORE</b>								
PROGRAM DISTRIBUTIONS	848,782	0.00	1,040,450	0.00	994,008	0.00	994,008	0.00
TOTAL - PD	848,782	0.00	1,040,450	0.00	994,008	0.00	994,008	0.00
<b>GRAND TOTAL</b>	<b>\$848,782</b>	<b>0.00</b>	<b>\$1,040,450</b>	<b>0.00</b>	<b>\$994,008</b>	<b>0.00</b>	<b>\$994,008</b>	<b>0.00</b>
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$848,782	0.00	\$1,040,450	0.00	\$994,008	0.00	\$994,008	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

MODESA Project Included in Performance Measures: Kansas City Live!

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.915, RSMo

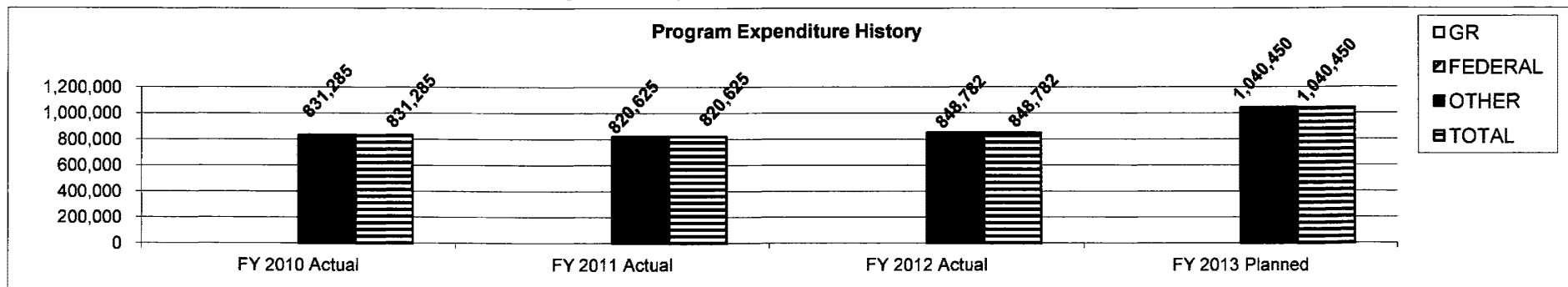
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

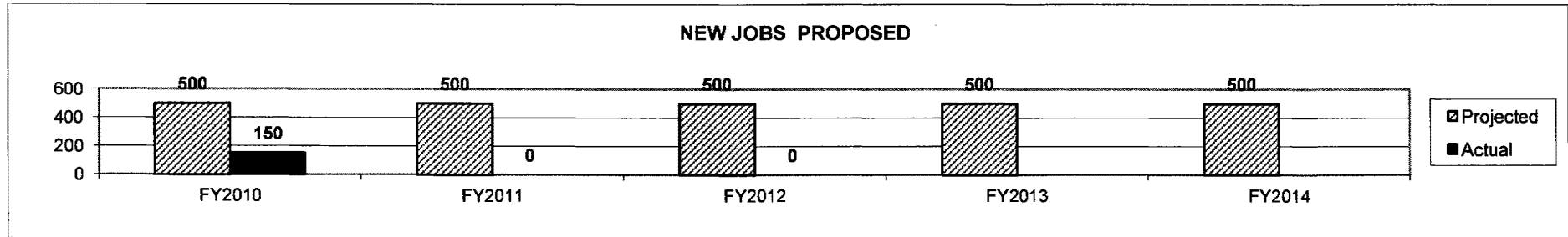
**Department: Economic Development**

**Program Name: Missouri Downtown Economic Stimulus Act (MODESA)**

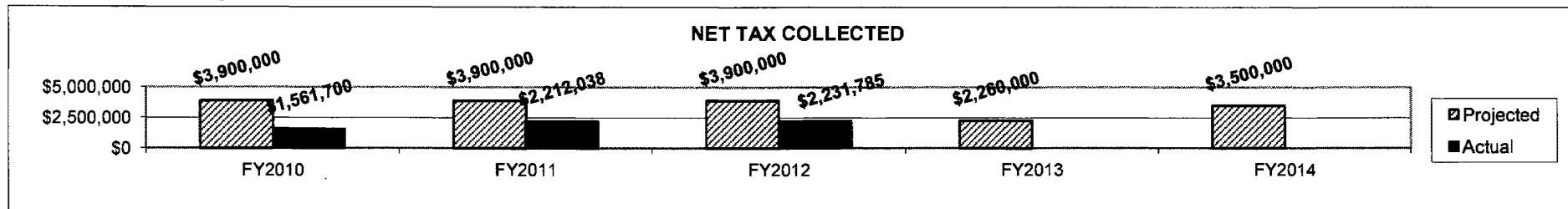
**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act (MODESA)**

**7a. Provide an effectiveness measure.**

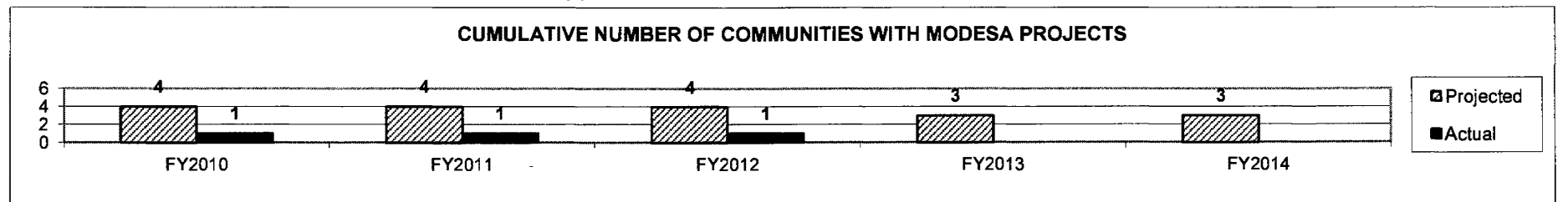
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

# BRASS REPORT 9

# DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>DWTN REVITAL PRSRVTN PRG</b>								
<b>CORE</b>								
PROGRAM-SPECIFIC								
DOWNTOWN REVITALIZ PRESERVATN	6,912	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	6,912	0.00	200,000	0.00	200,000	0.00	200,000	0.00
<b>TOTAL</b>	<b>6,912</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>	<b>200,000</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$6,912</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>	<b>\$200,000</b>	<b>0.00</b>

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# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Downtown Revitalization Preservation Program**

**Budget Unit 42297C**

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>

FTE 0.00 0.00 0.00 0.00

**Est. Fringe** 0 0 0 0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Downtown Revitalization Preservation Fund (0907)

Notes:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	200,000	200,000
TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>

FTE 0.00 0.00 0.00 0.00

**Est. Fringe** 0 0 0 0

*Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.*

Other Funds: Downtown Revitalization Preservation Fund (0907)

Notes:

## 2. CORE DESCRIPTION

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is authorized in 99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

### Current Obligations:

- (1) College Station/Heer's Tower-located in the downtown core of Springfield; consists of mixed use of entertainment, dining, residential, retail, office space and parking needs; and
- (2) Hannibal Clemens Redevelopment-located in the downtown core of Hannibal; consists of a complete renovation of the existing stadium, playing field, boundary wall and certain smaller buildings on the site for the location of a summer college baseball league.

## 3. PROGRAM LISTING (list programs included in this core funding)

Downtown Revitalization Preservation Program (DRPP)

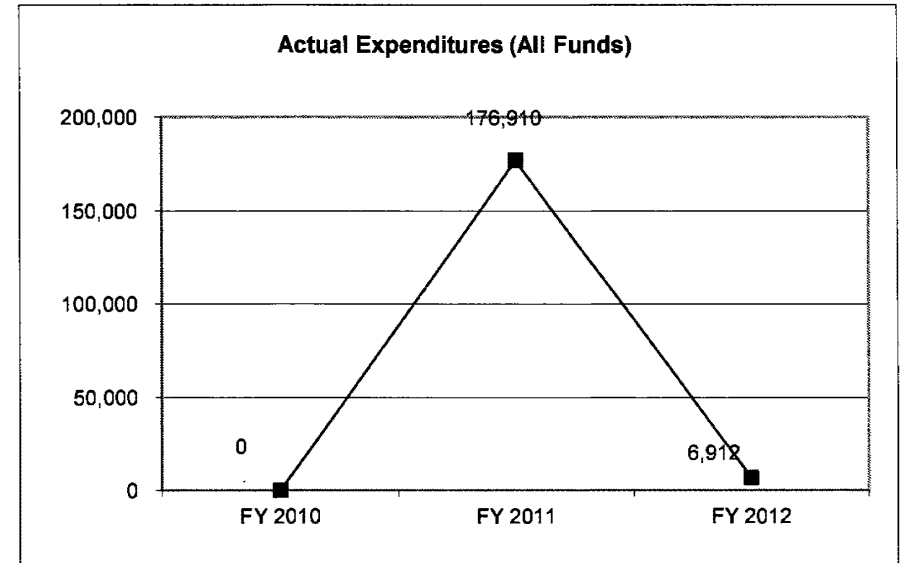
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: Downtown Revitalization Preservation Program**

**Budget Unit 42297C**

## 4. FINANCIAL HISTORY

	<b>FY 2010 Actual</b>	<b>FY 2011 Actual</b>	<b>FY 2012 Actual</b>	<b>FY 2013 Current Yr.</b>
Appropriation (All Funds)	134,805	184,184	234,697	200,000
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	134,805	184,184	234,697	N/A
Actual Expenditures (All Funds)	0	176,910	6,912	N/A
Unexpended (All Funds)	134,805	7,274	227,785	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	134,805	7,274	227,785	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Funds are only paid out as projects generate increment.
- (2) Funds are only paid out as projects generate increment.
- (3) Funds are only paid out as projects generate increment.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
DWTN REVITAL PRSRVTN PRG**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PD	0.00	0	0	200,000	200,000	
	<b>Total</b>	<b>0.00</b>	<b>0</b>	<b>0</b>	<b>200,000</b>	<b>200,000</b>	

# BRASS REPORT 10

# DECISION ITEM DETAIL

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
DWTN REVITAL PRSRVTN PRG								
CORE								
PROGRAM DISTRIBUTIONS	6,912	0.00	200,000	0.00	200,000	0.00	200,000	0.00
TOTAL - PD	6,912	0.00	200,000	0.00	200,000	0.00	200,000	0.00
GRAND TOTAL	\$6,912	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00
GENERAL REVENUE	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
FEDERAL FUNDS	\$0	0.00	\$0	0.00	\$0	0.00	\$0	0.00
OTHER FUNDS	\$6,912	0.00	\$200,000	0.00	\$200,000	0.00	\$200,000	0.00

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**1. What does this program do?**

The Downtown Revitalization Preservation Program (better known as MODESA Lite) is a new program authorized in §99.1080 to 99.1092, RSMo. It allows a portion of the new state and local taxes created by a redevelopment project to be diverted to fund eligible public infrastructure projects, along with related costs for a period of 25 years. Net new taxes generated because of the redevelopment project are captured and diverted to pay the debt service on bonds issued to fund the project. The purpose of the program is to facilitate the redevelopment of downtown areas and the creation of jobs by providing essential public infrastructure.

DRPP Project included in Performance Measures: College Station/Heer's Tower located in the downtown core of Springfield; and Hannibal Clemens Redevelopment located in the downtown core of Hannibal.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Sections 99.1080 to 99.1092, RSMo

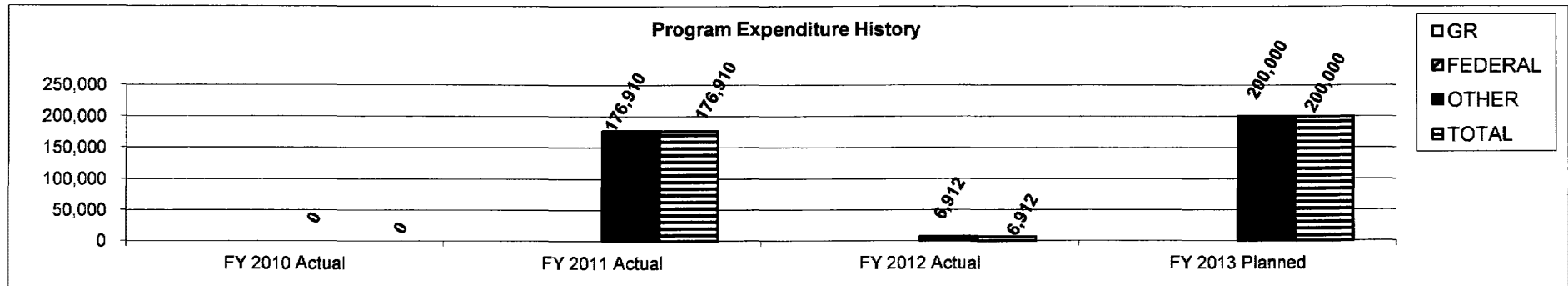
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Downtown Revitalization Preservation Fund (0907)

## PROGRAM DESCRIPTION

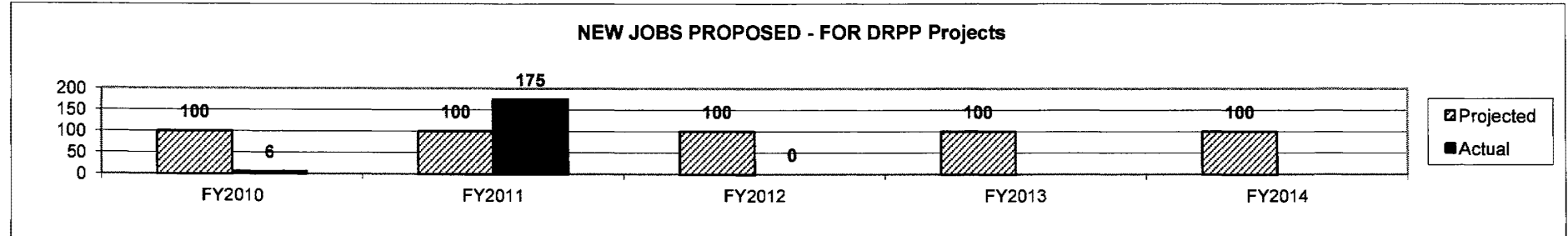
**Department: Economic Development**

**Program Name: Downtown Revitalization Preservation Program**

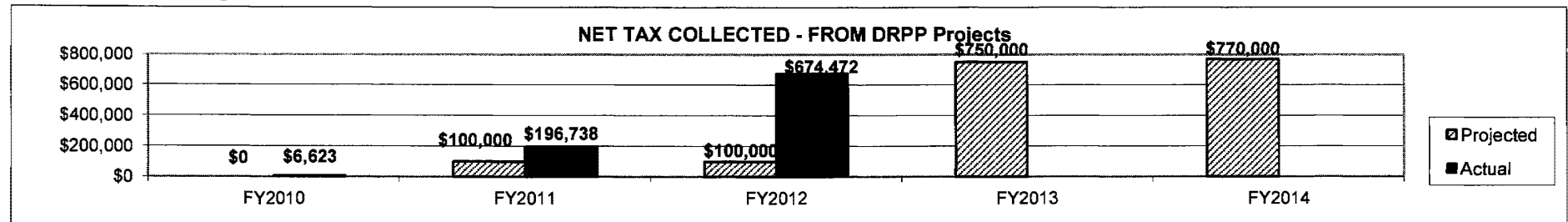
**Program is found in the following core budget(s): Downtown Revitalization Preservation Program (DRPP)**

**7a. Provide an effectiveness measure.**

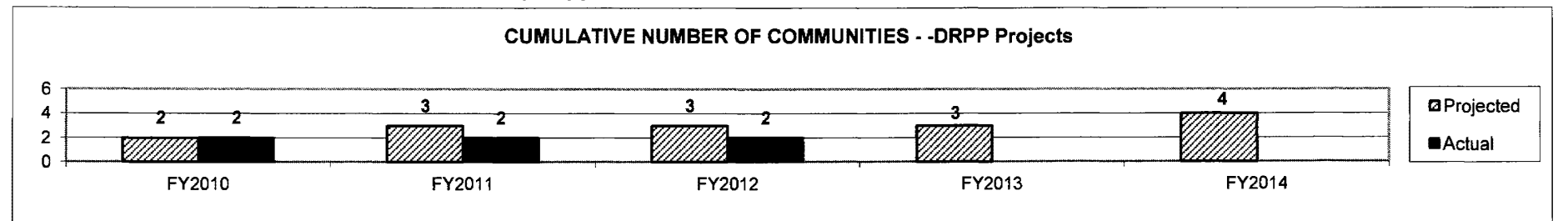
New Jobs Proposed: Reported jobs proposed in application and reported in time period in first increment payment made.



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

# CORE DECISION ITEM

<b>Department: Economic Development</b>					<b>Budget Unit <u>42300C</u></b>				
<b>Division: Business and Community Services</b>									
<b>Core: Missouri Rural Economic Stimulus Act (MORESA)</b>									
<b>1. CORE FINANCIAL SUMMARY</b>									
<b>FY 2014 Budget Request</b>					<b>FY 2014 Governor's Recommendation</b>				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	0	0	0	0	PS	0	0	0	0
EE	0	0	0	0	EE	0	0	0	0
PSD	0	0	0	0	PSD	0	0	0	0
TRF	0	0	0	0	TRF	0	0	0	0
<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
FTE					FTE				
0.00      0.00      0.00      0.00					0.00      0.00      0.00      0.00				
<b>Est. Fringe</b>	0	0	0	0	<b>Est. Fringe</b>	0	0	0	0
<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>					<i>Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.</i>				
Other Funds:					Other Funds:				
Notes:					Notes:				
<b>2. CORE DESCRIPTION</b>									
<p>This core decision item establishes the spending authority for the Missouri Rural Economic Stimulus Program (MORESA). This program is designed to use increment financing to support two specific types of development projects: renewable fuel production facilities and eligible new generation processing facilities. Tax increment financing captures state economic activity taxes generated as a result of planned redevelopment activities within a prescribed area. The net new taxes generated are captured in accordance with the law for approved projects and used to pay the debt service on bonds issued for eligible redevelopment costs. Those costs include public infrastructure necessary to generate reuse of the properties.</p>									
<b>3. PROGRAM LISTING (list programs included in this core funding)</b>									
Missouri Rural Economic Stimulus Act (MORESA)									

# CORE DECISION ITEM

Department: **Economic Development**

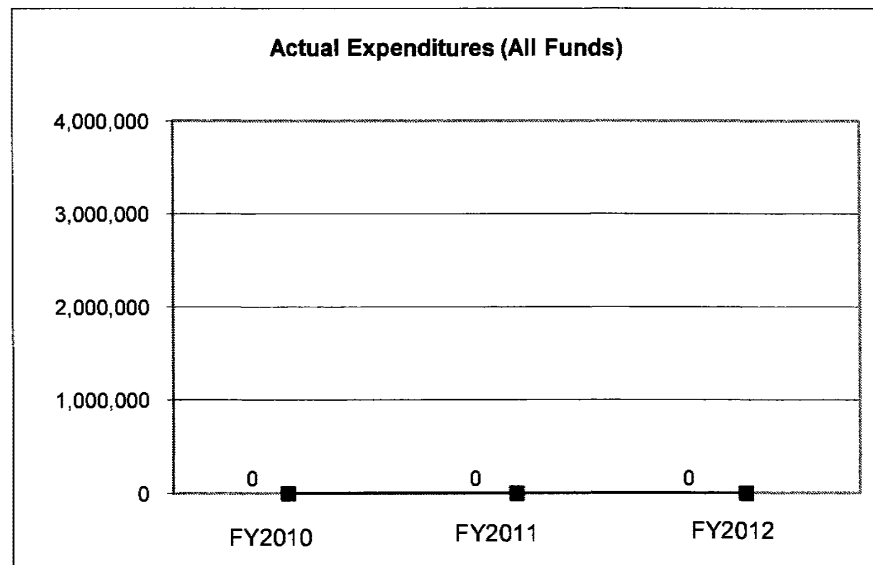
Budget Unit **42300C**

Division: **Business and Community Services**

Core: **Missouri Rural Economic Stimulus Act (MORESA)**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1	1	1	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

- (1) Funds are only paid out as projects generate increment. No program activity resulting in increment.
- (2) Funds are only paid out as projects generate increment. No program activity resulting in increment.
- (3) Funds are only paid out as projects generate increment. No program activity resulting in increment.

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Rural Economic Stimulus Act (MORESA)**

**Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)**

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

Section 99.1000, RSMo.

**3. Are there federal matching requirements? If yes, please explain.**

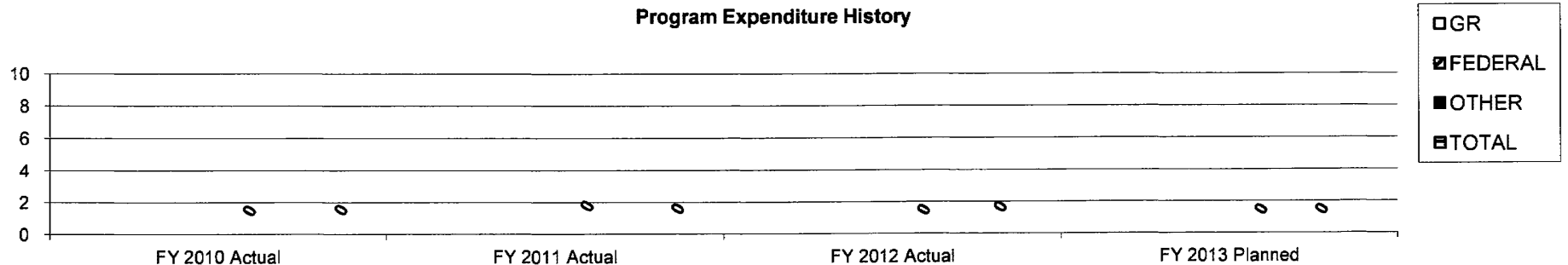
No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**

**Program Expenditure History**



**6. What are the sources of the "Other " funds?**

Missouri Rural Economic Stimulus Act Fund (0767)

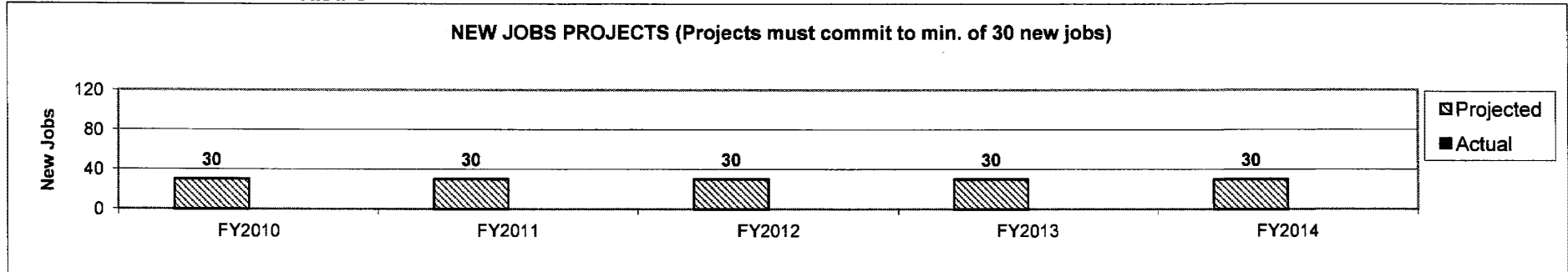
## PROGRAM DESCRIPTION

**Department: Economic Development**

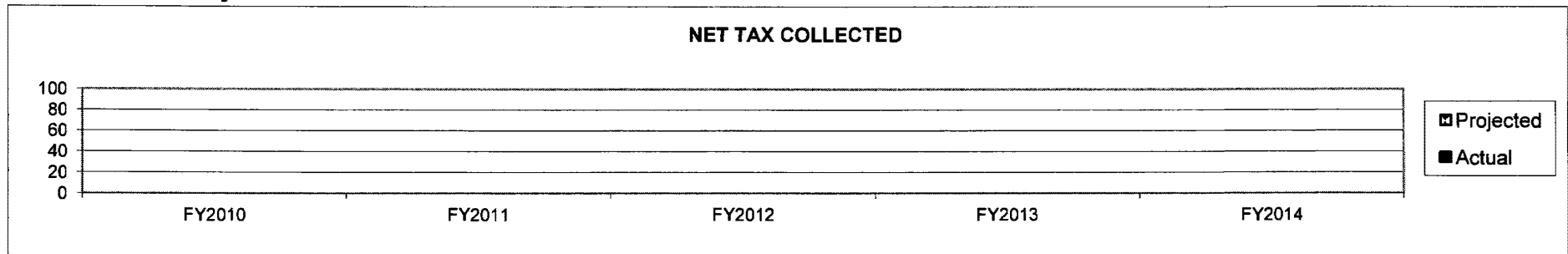
**Program Name: Missouri Rural Economic Stimulus Act (MORESA)**

**Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA)**

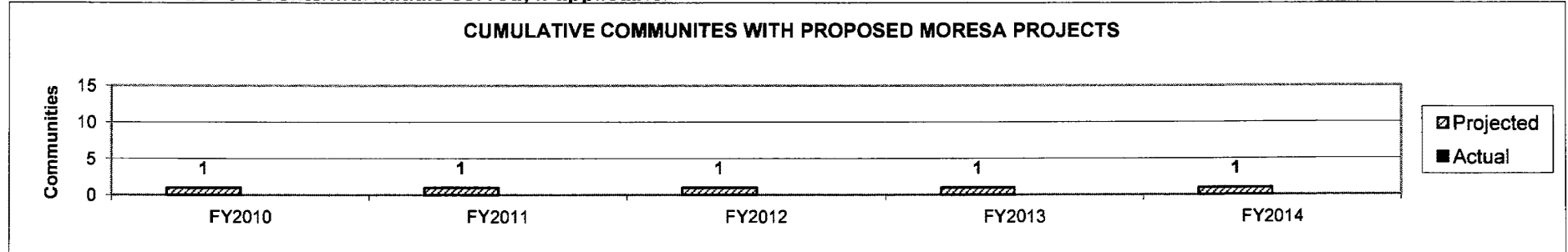
**7a. Provide an effectiveness measure.**



**7b. Provide an efficiency measure.**



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: MODESA Transfer

Budget Unit 42305C

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds:  
 Notes:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds:  
 Notes:

## 2. CORE DESCRIPTION

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the Missouri Downtown Economic Stimulus Program (MODESA) to be paid if authorized in accordance with Section 99.963, Subsection 6, RSMo.

## 3. PROGRAM LISTING (list programs included in this core funding)

MODESA Transfer

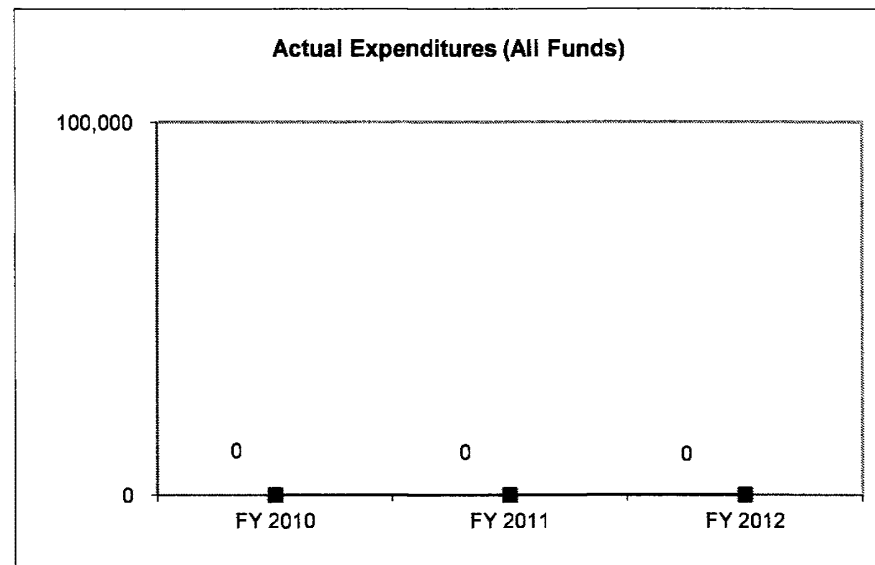
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: MODESA Transfer**

**Budget Unit 42305C**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1	1	1	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

## NOTES:

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Downtown Stimulus Act Transfer**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer**

**1. What does this program do?**

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MODESA authorities establishing a local fund for the purpose of financing approved redevelopment projects. The state tax participation is net new taxes (increment) produced as a result of an approved redevelopment activity. The program limits these activities to downtown central business districts and is intended to offer financing to revitalize many Missouri downtowns. The local authority has the statutory capacity to sell bonds for infrastructure improvements. The increment helps pay the annual debt service on the bonds.

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.963, Subsection 6, RSMo.

**2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)**

99.963, RSMo.

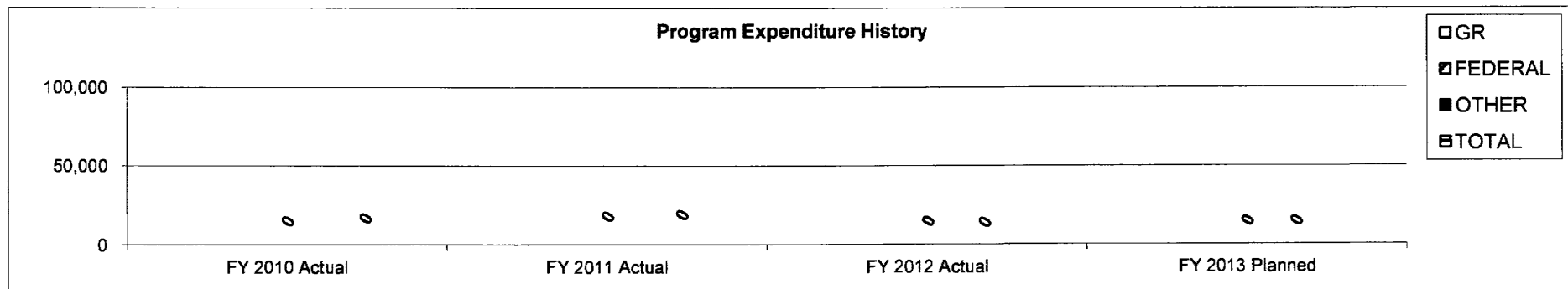
**3. Are there federal matching requirements? If yes, please explain.**

No

**4. Is this a federally mandated program? If yes, please explain.**

No

**5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.**



**6. What are the sources of the "Other " funds?**

Missouri Downtown Economic Stimulus Act Fund (0766)

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Downtown Stimulus Act Transfer**

**Program is found in the following core budget(s): Missouri Downtown Economic Stimulus Act Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the Missouri Downtown Economic Stimulus Act.

# CORE DECISION ITEM

Department: Economic Development  
 Division: Business and Community Services  
 Core: MORESA Transfer

Budget Unit 42315C

## 1. CORE FINANCIAL SUMMARY

	FY 2014 Budget Request			
	GR	Federal	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds:  
 Notes:

	FY 2014 Governor's Recommendation			
	GR	Fed	Other	Total
PS	0	0	0	0
EE	0	0	0	0
PSD	0	0	0	0
TRF	0	0	0	0
Total	0	0	0	0
FTE	0.00	0.00	0.00	0.00

<b>Est. Fringe</b>	0	0	0	0
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				

Other Funds:  
 Notes:

## 2. CORE DESCRIPTION

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the Missouri Rural Economic Stimulus Program (MORESA) to be paid if authorized in accordance with Section 99.1048, Subsection 6, RSMo.

## 3. PROGRAM LISTING (list programs included in this core funding)

MORESA Transfer

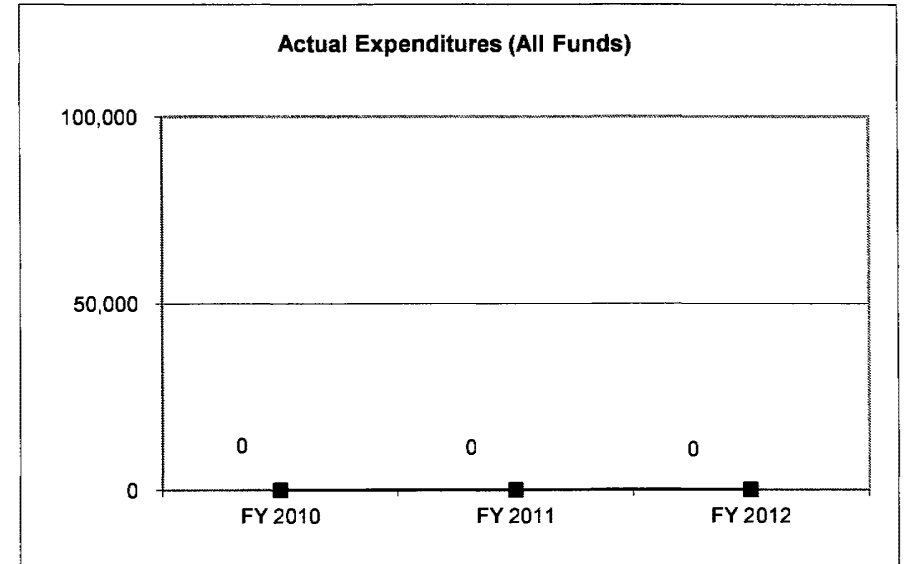
# CORE DECISION ITEM

**Department: Economic Development**  
**Division: Business and Community Services**  
**Core: MORESA Transfer**

**Budget Unit 42315C**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	1	1	1	0
Less Reverted (All Funds)	0	0	0	N/A
Budget Authority (All Funds)	1	1	1	N/A
Actual Expenditures (All Funds)	0	0	0	N/A
Unexpended (All Funds)	1	1	1	N/A
Unexpended, by Fund:				
General Revenue	0	0	0	N/A
Federal	0	0	0	N/A
Other	1	1	1	N/A



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

### NOTES:

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer**

**Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer**

### 1. What does this program do?

The program provides for a diversion of a combination of state sales tax and employment withholding tax to local MORESA authorities establishing a local fund for the purpose of financing approved projects. The state tax participation is net new taxes (increment) produced as a result of an approved renewable fuel production facility or development facility. The program limits these activities to the public infrastructure costs associated with value added agricultural processes and is intended to offer financing to promote the creation of such facilities.

The purpose of this transfer is to allow for reasonable and necessary costs associated with the administration of the program to be paid if authorized in accordance with Section 99.1048, Subsection 6, RSMo.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 99.1000, RSMo.

### 3. Are there federal matching requirements? If yes, please explain.

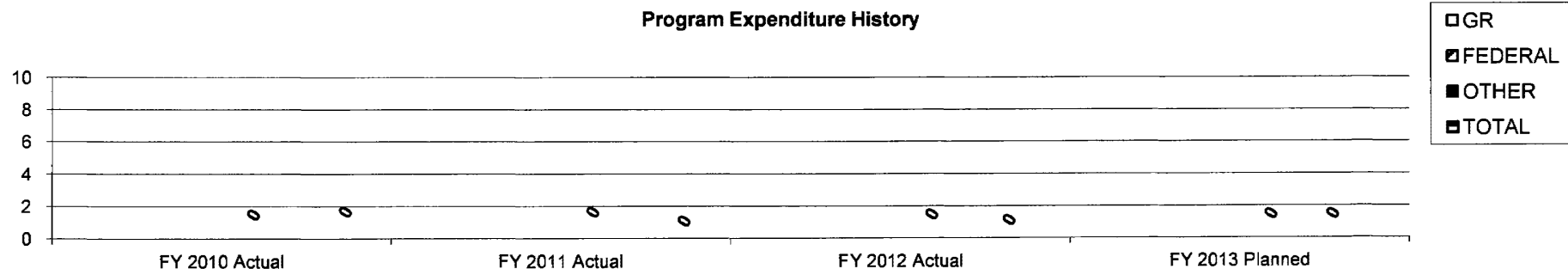
No

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.

Program Expenditure History



### 6. What are the sources of the "Other" funds?

Missouri Rural Economic Stimulus Act Fund (0767).

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Missouri Rural Economic Stimulus Act (MORESA) Transfer**

**Program is found in the following core budget(s): Missouri Rural Economic Stimulus Act (MORESA) Transfer**

**7a. Provide an effectiveness measure.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

**7b. Provide an efficiency measure.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

**7c. Provide the number of clients/individuals served, if applicable.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

**7d. Provide a customer satisfaction measure, if available.**

This is a GR transfer. Please refer to the Program Description for the Missouri Rural Economic Stimulus Act.

## BRASS REPORT 9

## DECISION ITEM SUMMARY

Budget Unit								
Decision Item	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Budget Object Summary	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Fund	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
PERSONAL SERVICES								
GENERAL REVENUE	31,997	0.58	33,652	1.00	33,652	1.00	33,652	1.00
COMMUNITY SERV COMM-FED/OTHER	172,603	4.41	191,769	4.00	191,769	4.00	191,769	4.00
TOTAL - PS	204,600	4.99	225,421	5.00	225,421	5.00	225,421	5.00
EXPENSE & EQUIPMENT								
COMMUNITY SERV COMM-FED/OTHER	177,383	0.00	262,500	0.00	262,500	0.00	262,500	0.00
TOTAL - EE	177,383	0.00	262,500	0.00	262,500	0.00	262,500	0.00
PROGRAM-SPECIFIC								
COMMUNITY SERV COMM-FED/OTHER	3,365,039	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
TOTAL - PD	3,365,039	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
<b>TOTAL</b>	<b>3,747,022</b>	<b>4.99</b>	<b>3,975,421</b>	<b>5.00</b>	<b>3,975,421</b>	<b>5.00</b>	<b>3,975,421</b>	<b>5.00</b>
<b>Pay Plan FY13-Cost to Continue - 0000013</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	27	0.00	27	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	157	0.00	157	0.00
TOTAL - PS	0	0.00	0	0.00	184	0.00	184	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>184</b>	<b>0.00</b>	<b>184</b>	<b>0.00</b>
<b>Pay Plan FY14-COLA - 0000014</b>								
PERSONAL SERVICES								
GENERAL REVENUE	0	0.00	0	0.00	0	0.00	308	0.00
COMMUNITY SERV COMM-FED/OTHER	0	0.00	0	0.00	0	0.00	1,759	0.00
TOTAL - PS	0	0.00	0	0.00	0	0.00	2,067	0.00
<b>TOTAL</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>0</b>	<b>0.00</b>	<b>2,067</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,747,022</b>	<b>4.99</b>	<b>\$3,975,421</b>	<b>5.00</b>	<b>\$3,975,605</b>	<b>5.00</b>	<b>\$3,977,672</b>	<b>5.00</b>

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# CORE DECISION ITEM

Department: Economic Development					Budget Unit 42180C				
Division : Business and Community Services									
Core: Missouri Community Service Commission									
1. CORE FINANCIAL SUMMARY									
FY 2014 Budget Request					FY 2014 Governor's Recommendation				
	GR	Federal	Other	Total		GR	Fed	Other	Total
PS	33,652	191,769	0	225,421	PS	33,652	191,769	0	225,421
EE	0	262,500	0	262,500	EE	0	262,500	0	262,500
PSD	0	3,487,500	0	3,487,500	PSD	0	3,487,500	0	3,487,500
TRF	0	0	0	0	TRF	0	0	0	0
Total	33,652	3,941,769	0	3,975,421	Total	33,652	3,941,769	0	3,975,421
FTE	1.00	4.00	0.00	5.00	FTE	1.00	4.00	0.00	5.00
Est. Fringe	17,300	98,588	0	115,889	Est. Fringe	17,300	98,588	0	115,889
Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.					Note: Fringes budgeted in House Bill 5 except for certain fringes budgeted directly to MoDOT, Highway Patrol, and Conservation.				
Other Funds:					Other Funds:				
Notes:					Notes:				
2. CORE DESCRIPTION									
AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.									
3. PROGRAM LISTING (list programs included in this core funding)									
Missouri Community Service Commission									

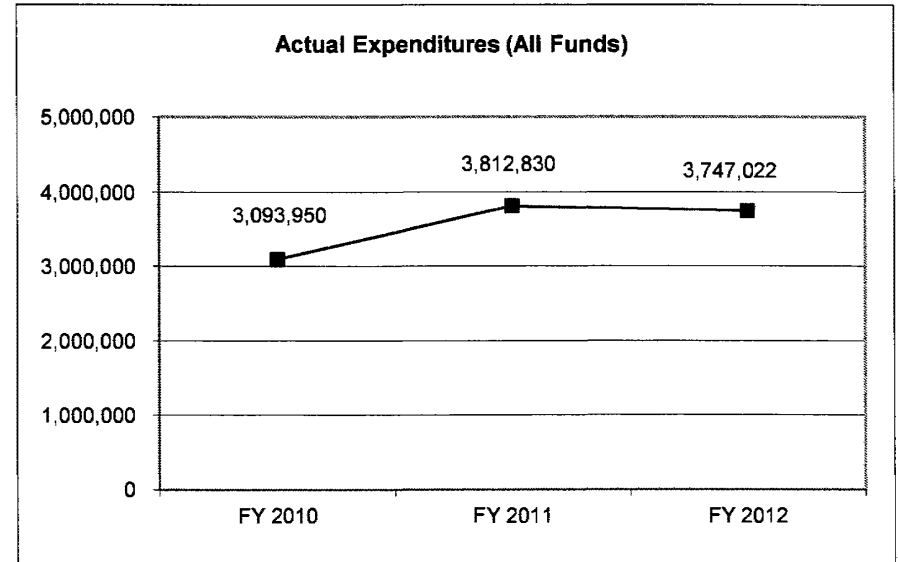
# CORE DECISION ITEM

**Department: Economic Development**  
**Division : Business and Community Services**  
**Core: Missouri Community Service Commission**

**Budget Unit 42180C**

## 4. FINANCIAL HISTORY

	FY 2010 Actual	FY 2011 Actual	FY 2012 Actual	FY 2013 Current Yr.
Appropriation (All Funds)	3,016,593	3,014,744	3,014,744	3,975,421
Less Reverted (All Funds)	0	(991)	(991)	N/A
Budget Authority (All Funds)	3,016,593	3,013,753	3,013,753	N/A
Actual Expenditures (All Funds)	3,093,950	3,812,830	3,747,022	N/A
Unexpended (All Funds)	(77,357)	(799,077)	(733,269)	N/A
Unexpended, by Fund:				
General Revenue	4,493	3,465	31	N/A
Federal	(81,850)	(802,542)	(733,300)	N/A
Other	0	0	0	N/A
	(1)	(2)	(3)	



Reverted includes Governor's standard 3 percent reserve (when applicable) and any extraordinary withholdings.

- NOTES:**
- (1) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$300,000.
  - (2) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$834,000
  - (3) An "E" is on Federal E&E funds to accommodate any additional Federal funding that may be available. Appropriation increased by \$1,000,000.

**CORE RECONCILIATION DETAIL**

**DEPARTMENT OF ECONOMIC DEVELOPMENT  
MO COMMUNITY SVS COMMISSION**

**5. CORE RECONCILIATION DETAIL**

	<b>Budget Class</b>	<b>FTE</b>	<b>GR</b>	<b>Federal</b>	<b>Other</b>	<b>Total</b>	<b>Explanation</b>
<b>TAFP AFTER VETOES</b>							
	PS	5.00	33,652	191,769	0	225,421	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>33,652</b>	<b>3,941,769</b>	<b>0</b>	<b>3,975,421</b>	
<b>DEPARTMENT CORE REQUEST</b>							
	PS	5.00	33,652	191,769	0	225,421	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>33,652</b>	<b>3,941,769</b>	<b>0</b>	<b>3,975,421</b>	
<b>GOVERNOR'S RECOMMENDED CORE</b>							
	PS	5.00	33,652	191,769	0	225,421	
	EE	0.00	0	262,500	0	262,500	
	PD	0.00	0	3,487,500	0	3,487,500	
	<b>Total</b>	<b>5.00</b>	<b>33,652</b>	<b>3,941,769</b>	<b>0</b>	<b>3,975,421</b>	

**BRASS REPORT 10**
**DECISION ITEM DETAIL**

Budget Unit	FY 2012	FY 2012	FY 2013	FY 2013	FY 2014	FY 2014	FY 2014	FY 2014
Decision Item	ACTUAL	ACTUAL	BUDGET	BUDGET	DEPT REQ	DEPT REQ	GOV REC	GOV REC
Budget Object Class	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE	DOLLAR	FTE
<b>MO COMMUNITY SVS COMMISSION</b>								
<b>CORE</b>								
EXECUTIVE I	0	0.00	10,709	0.24	10,709	0.24	10,709	0.24
COMMUNITY DEV REP II	0	0.00	13,731	0.31	13,731	0.31	13,731	0.31
ECONOMIC DEV INCENTIVE SPEC I	29,384	0.99	53,323	1.39	53,323	1.39	53,323	1.39
ECONOMIC DEV INCENTIVE SPEC II	33,977	0.90	80,766	1.81	80,766	1.81	80,766	1.81
ECONOMIC DEV INCENTIVE SPC III	86,072	2.10	0	0.00	0	0.00	0	0.00
STUDENT INTERN	0	0.00	6,747	0.00	6,747	0.00	6,747	0.00
PRINCIPAL ASST BOARD/COMMISSON	55,167	1.00	60,145	1.25	60,145	1.25	60,145	1.25
<b>TOTAL - PS</b>	<b>204,600</b>	<b>4.99</b>	<b>225,421</b>	<b>5.00</b>	<b>225,421</b>	<b>5.00</b>	<b>225,421</b>	<b>5.00</b>
TRAVEL, IN-STATE	28,706	0.00	56,250	0.00	56,250	0.00	56,250	0.00
TRAVEL, OUT-OF-STATE	8,429	0.00	22,500	0.00	22,500	0.00	22,500	0.00
SUPPLIES	2,335	0.00	18,750	0.00	18,750	0.00	18,750	0.00
PROFESSIONAL DEVELOPMENT	13,004	0.00	15,000	0.00	15,000	0.00	15,000	0.00
COMMUNICATION SERV & SUPP	2,547	0.00	11,250	0.00	11,250	0.00	11,250	0.00
PROFESSIONAL SERVICES	73,913	0.00	78,750	0.00	78,750	0.00	78,750	0.00
M&R SERVICES	614	0.00	3,750	0.00	3,750	0.00	3,750	0.00
OFFICE EQUIPMENT	0	0.00	7,500	0.00	7,500	0.00	7,500	0.00
BUILDING LEASE PAYMENTS	1,216	0.00	3,700	0.00	3,700	0.00	3,700	0.00
EQUIPMENT RENTALS & LEASES	5,907	0.00	3,750	0.00	3,750	0.00	3,750	0.00
MISCELLANEOUS EXPENSES	40,712	0.00	41,250	0.00	41,250	0.00	41,250	0.00
REBILLABLE EXPENSES	0	0.00	50	0.00	50	0.00	50	0.00
<b>TOTAL - EE</b>	<b>177,383</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>	<b>262,500</b>	<b>0.00</b>
PROGRAM DISTRIBUTIONS	3,350,454	0.00	3,487,500	0.00	3,487,500	0.00	3,487,500	0.00
REFUNDS	14,585	0.00	0	0.00	0	0.00	0	0.00
<b>TOTAL - PD</b>	<b>3,365,039</b>	<b>0.00</b>	<b>3,487,500</b>	<b>0.00</b>	<b>3,487,500</b>	<b>0.00</b>	<b>3,487,500</b>	<b>0.00</b>
<b>GRAND TOTAL</b>	<b>\$3,747,022</b>	<b>4.99</b>	<b>\$3,975,421</b>	<b>5.00</b>	<b>\$3,975,421</b>	<b>5.00</b>	<b>\$3,975,421</b>	<b>5.00</b>
<b>GENERAL REVENUE</b>	<b>\$31,997</b>	<b>0.58</b>	<b>\$33,652</b>	<b>1.00</b>	<b>\$33,652</b>	<b>1.00</b>	<b>\$33,652</b>	<b>1.00</b>
<b>FEDERAL FUNDS</b>	<b>\$3,715,025</b>	<b>4.41</b>	<b>\$3,941,769</b>	<b>4.00</b>	<b>\$3,941,769</b>	<b>4.00</b>	<b>\$3,941,769</b>	<b>4.00</b>
<b>OTHER FUNDS</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>	<b>\$0</b>	<b>0.00</b>

## PROGRAM DESCRIPTION

**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

### 1. What does this program do?

AmeriCorps is a national service network and is supported by the Corporation for National and Community Service (CNCS), a federal agency located in Washington, D.C. This program provides opportunities for individuals to serve their communities as full-time or less than full-time AmeriCorps members. The Missouri Community Service Commission (MCSC) receives funding from CNCS to administer the AmeriCorps State and Education Awards programs in Missouri. These funds are made available to not-for-profit organizations, educational institutions, community-based organizations and faith-based organizations. MCSC staff is located within the Department of Economic Development's Business and Community Services division. MCSC is composed of 15-25 Governor-appointed commissioners and five full-time staff. AmeriCorps brings people of all ages from 17 to 100 together to work on projects such as tutoring, youth mentoring, public safety, housing rehabilitation, health care, environmental issues and disaster relief. It provides communities and neighborhoods with the human resources necessary to address their most pressing civic needs and gives individuals a way to serve their country by completing community service projects.

### 2. What is the authorization for this program, i.e., federal or state statute, etc.? (Include the federal program number, if applicable.)

Section 26.600, RSMo.; Federal - National and Community Service Act of 1993; HR 4854

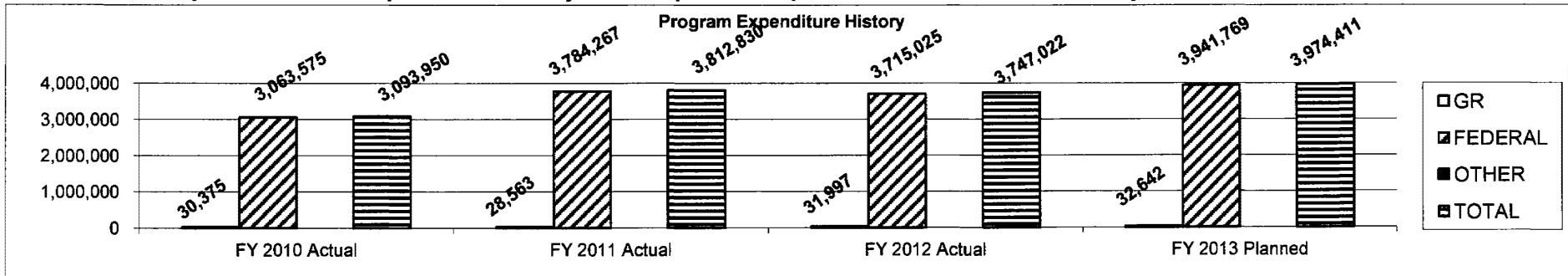
### 3. Are there federal matching requirements? If yes, please explain.

There is a \$1 for \$1 match requirement on the administrative portion of the funds. This match is accomplished by soft costs allocated by DED.

### 4. Is this a federally mandated program? If yes, please explain.

No

### 5. Provide actual expenditures for the prior three fiscal years and planned expenditures for the current fiscal year.



### 6. What are the sources of the "Other " funds?

N/A

## PROGRAM DESCRIPTION

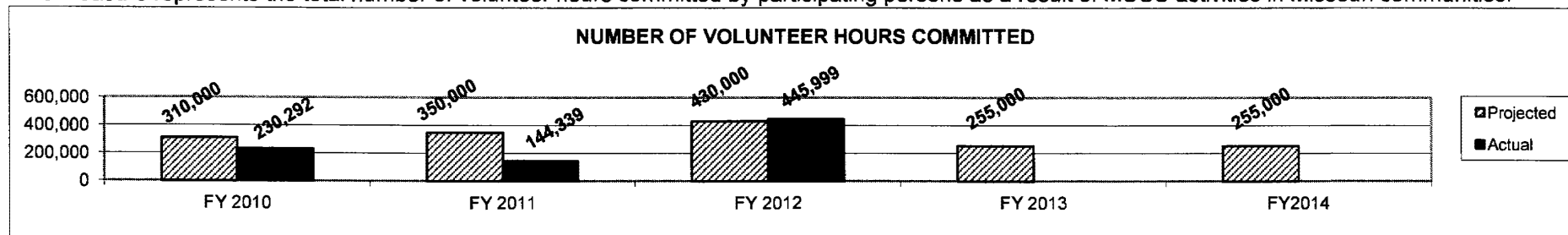
**Department: Economic Development**

**Program Name: Business and Community Services**

**Program is found in the following core budget(s): Missouri Community Service Commission**

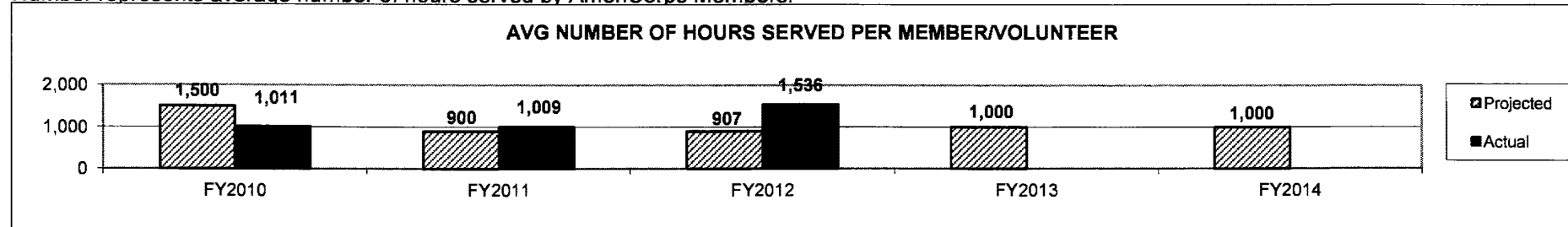
**7a. Provide an effectiveness measure.**

This measure represents the total number of volunteer hours committed by participating persons as a result of MCSC activities in Missouri communities.

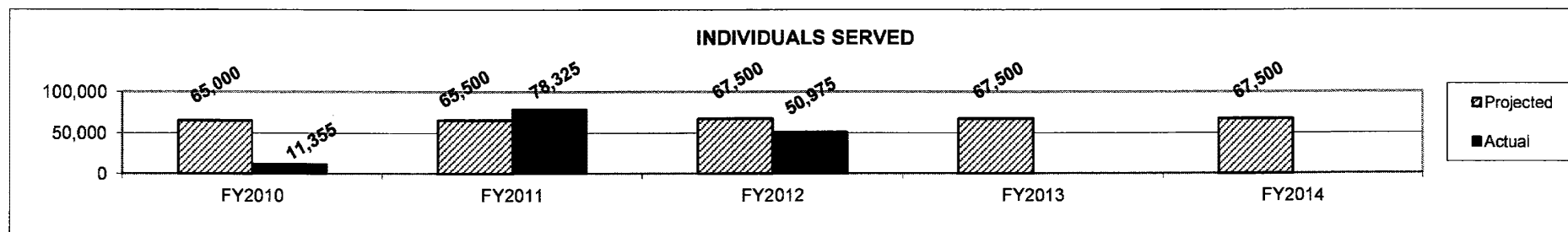


**7b. Provide an efficiency measure.**

Number represents average number of hours served by AmeriCorps Members.



**7c. Provide the number of clients/individuals served, if applicable.**



**7d. Provide a customer satisfaction measure, if available.**

N/A